

**PETITIONER'S EXHIBIT GMV**

**INDIANA-AMERICAN WATER COMPANY, INC.**

**FILED**

DEC 05 2006

**IURC CAUSE NO. 43187**

INDIANA UTILITY  
REGULATORY COMMISSION

**DIRECT TESTIMONY**

**OF**

**GARY M. VERDOUW**

**ON**

**INCOME STATEMENT,  
REVENUES,  
INCOME STATEMENT ADJUSTMENTS,  
PROPOSED RATES AND TARIFFS,  
AND REVENUE BY CLASS SCHEDULES**

**SPONSORING  
PETITIONER'S EXHIBIT GMV-1**

**THROUGH**

**PETITIONER'S EXHIBIT GMV-6**

**DIRECT TESTIMONY  
OF  
GARY M. VERDOUW  
CAUSE NO. 43187**

**BACKGROUND**

**Q. Please state your name and business address.**

A. My name is Gary M. VerDouw and my business address is 727 Craig Road,  
Saint Louis, Missouri 63141.

**Q. By whom are you employed and in what capacity?**

A. I am employed by American Water Works Service Company ("Service Company") as a Senior Financial Analyst in Rates & Regulations. The Service Company is a subsidiary of American Water Works Company, Inc. ("American") that provides shared services to American's water utility subsidiaries, including Indiana-American Water Company, Inc. ("Indiana American," the "Company," or "Petitioner").

**Q. Please outline your business experience.**

A. I began my employment in February of 1981 when I was hired as Reconciliation and Funds Administrator for the North Dakota State Treasurer's Office. I was hired as a Field Accountant for ANG Coal Gasification Company in Beulah, North Dakota in December of 1981. While employed with ANG, I was promoted to Accounts Payable Supervisor in 1982

1 and Cash Manager in 1984, where I oversaw daily cash management of over  
2 \$1.5 billion in secured debt and over \$400 million in daily cash balances. In  
3 January, 1988, I was hired as Business Manager for Capital Electric  
4 Cooperative, Inc. of Bismarck, North Dakota. My responsibilities there  
5 included the supervision and oversight of all accounting, finance, billing,  
6 budget, insurance, human resources, cash management, rate studies, and  
7 other functions for a growing electric distribution cooperative serving over  
8 13,000 consumers. I was employed at Capital Electric until October of 2004,  
9 at which time I moved to the Saint Louis area. In February, 2005, I accepted  
10 my current position as Senior Financial Analyst – Rates and Regulations with  
11 the American Water Works Service Company, Inc. In my current position, I  
12 work with rates and rate issues for the regulated subsidiaries of the American  
13 Water Works Company, Inc., including Indiana American.

14 **Q. Please summarize your educational and professional qualifications.**

15 **A.** I graduated from the University of Mary in Bismarck, North Dakota in 1981  
16 with a Bachelor of Science degree in Business Administration. I returned to  
17 the University of Mary and completed a second major in Accounting in May of  
18 1988. I have attended the Utility Rate Seminar sponsored by the National  
19 Association of Regulatory Utility Commissioners ("NARUC") Water Committee  
20 and have participated in various continuing education programs sponsored by  
21 my former employers and by the American Water Works Service Company,  
22 Inc.

1 **Q. Are you affiliated with any professional organizations?**

2 **A.** Yes. I am a member of Institute of Management Accountants. I was also  
3 affiliated with a number of professional organizations during my prior  
4 employment as Business Manager of Capital Electric Cooperative, Inc.

5 **Q. Have you testified before any regulatory agencies with respect to**  
6 **regulatory matters?**

7 **A.** Yes. I have testified before the Indiana Utility Regulatory Commission  
8 ("IURC"). The scope of my testimony before the IURC was regarding the  
9 implementation of a Distribution System Improvement Charge ("DSIC") for  
10 Indiana-American Water Company. I have also testified before the Public  
11 Utilities Commission of Ohio ("PUCO"). The scope of my testimony before  
12 PUCO included discussion on the details of Ohio American Water Company's  
13 Rate Case. In addition, I have testified before the Illinois Commerce  
14 Commission ("ICC"). The scope of my testimony before the ICC included  
15 discussion on the annual purchased water and sewer reconciliation that is  
16 required under Illinois Administrative Code 655.

17 **SCOPE OF TESTIMONY**

18 **Q. Turning your attention to the current rate case, what is the purpose of**  
19 **your testimony in this proceeding?**

20 **A.** The purpose of my testimony in this proceeding is to discuss the accounting  
21 schedules that have been marked for identification as Petitioner's Exhibits



1 GMV-1, GMV-2, GMV-3, GMV-4, and GMV-5 and GMV-6. I am sponsoring  
2 these exhibits which include the Operating Income Statements as well as the  
3 adjustments to the revenues and certain operations and maintenance  
4 expenses. The operations and maintenance expenses that I am sponsoring  
5 involve labor, purchased water, purchased power, chemicals, waste disposal,  
6 management fees, group insurance, pensions, regulatory expense, insurance  
7 other than group, customer accounting, rents, general office expense,  
8 miscellaneous, and maintenance expense, as well as depreciation,  
9 amortization, and general taxes. Mr. Edward Grubb will be sponsoring  
10 exhibits that detail adjustments to state income taxes and federal income  
11 taxes.

12 **Q. Please identify the exhibits which you will be sponsoring and for which**  
13 **you will be providing testimony.**

14 **A.** I am sponsoring the following exhibits:

- 15 - Petitioner's Exhibit GMV-1
- 16 Pro Forma Income Statement
- 17 - Petitioner's Exhibit GMV-2
- 18 Revenues
- 19 - Petitioner's Exhibit GMV-3
- 20 Labor and Operating Expense Adjustments
- 21 - Petitioner's Exhibit GMV-4
- 22 Proposed Rate Schedules
- 23 - Petitioner's Exhibit GMV-5
- 24 Revenue by Class Schedules
- 25 Petitioner's Exhibit GMV-6
- 26 Financial Statements of the Company
- 27
- 28

1 Q. Were each of Petitioner's Exhibits GMV-1 through GMV-5 prepared by  
2 you or under your direction and supervision?

3 A. Yes.

4 Q. What were the sources of the data used to prepare Petitioner's Exhibits  
5 GMV-1 through GMV-6?

6 A. The data used to prepare these exhibits was acquired from the books of  
7 account and business records of Indiana American, the officers and  
8 associates of Indiana American with knowledge of the facts based on their job  
9 responsibilities and activities, and other sources which I examined in the  
10 course of my investigation of the matters addressed in this testimony.

11 Q. Do you consider this data to be reliable and of a type that is normally  
12 used and relied on in your business for such purposes?

13 A. Yes.

14 Q. Do Petitioner's Exhibits GMV-1 through GMV-6, inclusive, accurately  
15 summarize such data and the results of analysis using such data?

16 A. Yes, they do.

17 MINIMUM STANDARD FILING REQUIREMENTS

18 Q. Has Indiana American elected to proceed under the Commission's final  
19 rules on the minimum standard filing requirement ("MSFRs") (170 I.A.C.  
20 1-5-1 through 16)?

1 A. Yes. In its Petition in this cause, Indiana American provided notice of its  
2 election to follow the MSFRs in this proceeding.

3 **Q. What test year has Indiana American utilized in this proceeding?**

4 A. Indiana American has used a test year of the twelve months ended June  
5 2006. This test year complies with the requirements of the MSFRs.

6 **Q. How has Indiana American followed the MSFRs with respect to the**  
7 **determination of rate base?**

8 A. The MSFRs provide that rate base is to be valued at the close of the test year  
9 and that rate base may be updated to the date of the hearing on the utility's  
10 case-in-chief for the cost of plant to the extent not offset by growth in the  
11 depreciation reserve.

12 Indiana American's proposed original cost rate base is shown in Petitioner's  
13 Exhibit EJG-3, and is included as part of the testimony of Mr. Edward Grubb.

14 This exhibit starts with the net original cost of Indiana American's utility plant  
15 in service as of the close of the test year and then updates it to present the  
16 actual net original cost of Indiana American's utility plant in service as of  
17 August 2006. Mr. Grubb's exhibits also include pro forma adjustments to  
18 reflect estimated activity for the remainder of 2006 to reflect pro forma original  
19 cost rate base as of December 2006.

1 **Q. Does Indiana American intend to submit the working papers and other**  
2 **information required by Sections 7 through 14 of the MSFRs?**

3 A. Yes.

4 **OPERATING INCOME STATEMENT**

5 **Q. Please identify and describe Schedule 1 of Petitioner's Exhibit GMV-1.**

6 A. Schedule 1 of Petitioner's Exhibit GMV-1 is the pro forma operating income  
7 statement for Indiana American on a total company and relevant operational  
8 group basis. These statements provide a summary of the pro forma  
9 adjustments made to revenues and expenses. The supporting detail for  
10 these pro forma operating income statements is contained in the various  
11 schedules referenced.

12 **Q. Please explain the general nature of the pro forma adjustments to**  
13 **results of operations at present and proposed rates that you sponsor in**  
14 **this proceeding.**

15 A. Each of the adjustments to results of operations at present rates that I  
16 sponsor in this proceeding is necessary in order to reflect changes in  
17 operating conditions which are not fully reflected in the actual operating  
18 results of the test year (the twelve months ended June 2006). The  
19 adjustments account for the effect of changes that are fixed in time, known to  
20 occur and measurable in amount. The adjustments annualize events only

1 partially reflected in the test period and recognize events occurring within the  
2 twelve months following the end of the test period.

3 The adjustments to pro forma results of operations at proposed rates that I  
4 sponsor in this proceeding are necessary to give effect to the increase in  
5 revenue and the incremental increase in cost experienced by Indiana  
6 American in serving its customers, as a result of the proposed increase in  
7 rates. Consequently, it is necessary to give effect to these adjustments in  
8 order to properly determine the pro forma operating revenues, operating  
9 expenses and resulting operating income at present and proposed rates.

#### 10 REVENUE ADJUSTMENTS

11 **Q. Please identify and describe Schedule 1 of Petitioner's Exhibit GMV-2.**

12 A. Schedule 1 of Petitioner's Exhibit GMV-2 is the Company's pro forma revenue  
13 at present rates. A number of adjustments were made to calculate the pro  
14 forma revenue at present rates. These are itemized on the bottom of the  
15 schedule. The adjustments were for bill analysis reconciliation, unbilled  
16 revenue, number of days adjustment, Distribution System Improvement  
17 Charge adjustment, and an annualization of service charges for customers  
18 that came on the system during the test year and through December 31,  
19 2006. No adjustments were made for specific customer consumption pattern  
20 changes, as the adjustments that were known for specific large volume

1 customers were very minor in detail and were considered inconsequential to  
2 the outcome of the revenue adjustment that was to be made.

3 **1. Bill Analysis Reconciliation**

4 **Q. Please explain the purpose of an adjustment for bill analysis**  
5 **reconciliation.**

6 A. A bill analysis, which summarizes the actual customer billings for the twelve  
7 (12) months of the test year, was utilized to develop the billing determinants.  
8 During the test year period, there were adjustments that were made to some  
9 customer billings that do not fit the bill analysis billing determinants. These  
10 adjustments are minor in nature and were usually one-time adjustments, such  
11 as a bill credit. Because the adjustments made in this case are minor and  
12 one-time in nature, it was determined that a change to the billing determinants  
13 were not necessary. As such, an adjustment to the difference between the  
14 billing determinants and the test year actual expense needs to be made. The  
15 adjustment made for the bill analysis reconciliation reduces test year revenue  
16 by \$16,322.

17 **2. Unbilled Revenue**

18 **Q. Please explain why unbilled revenue was removed from the test year**  
19 **revenues in the determination of pro forma revenue.**

20 A. A bill analysis, which summarizes the actual customer billings for the twelve  
21 (12) months of the test year, was utilized to develop the billing determinants.

1 The result of that analysis results in a bill analysis reconciliation adjustment of  
2 \$3,757,006. By annualizing revenues in this fashion, a full twelve (12)  
3 months of revenues is reflected for the customers at June 2006, and the  
4 inclusion of unbilled revenue is inappropriate. In other words, revenue that  
5 was unbilled at the beginning of the test year is included, so revenue that is  
6 unbilled at the end of the test year must be excluded so that the adjusted test  
7 year reflects twelve months of revenue. Unbilled revenue is a disclosure  
8 adjustment made for accounting purposes only, which allows the balance  
9 sheet to appropriately reflect a receivable for revenues earned but not yet  
10 billed. Unless unbilled revenues were removed, pro forma revenues at  
11 present rates would have been overstated. Unbilled revenue has been  
12 removed in adjusting test year revenues in several recent cases including  
13 most recently in Cause No. 42520.

14 **3. Number of Days Adjustment**

15 **Q. Please explain the purpose of an adjustment for number of days billed.**

16 **A.** In 2004, Indiana American changed from a monthly accounting period to a 4-  
17 4-5 accounting period. In a 4-4-5 accounting period, accounting cycles for a  
18 three month quarter are set up to cover four weeks, four weeks, and five  
19 weeks. As a result, the closing day for the accounting period may not be the  
20 last day of the month. In 2006, Indiana American reverted to the calendar  
21 month end close. The test period for this rate case is for the twelve months  
22 ending June 30, 2006; however, because of the 4-4-5 accounting period that

1 was in effect prior to June, 2006, the test year actually covers the period of  
2 June 25, 2005, through June 30, 2006, or a total of 371 days. The effects of  
3 this on the expense side of the income statement are minimal, as the majority  
4 of expenses are monthly and are not necessarily based on the number of  
5 days in the period. However, on the revenue side, the test period includes an  
6 extra six days of revenue that would not normally be a part of a twelve month  
7 test period. Billing determinants were run for the period of June 24, 2005  
8 through June 30, 2005, and those billing determinants were removed from the  
9 test year. The adjustment for those six extra days of billed revenue reduces  
10 the test year revenue by \$1,566,296.

11 **4. Distribution System Improvement Charge Adjustment**

12 **Q. Please explain the purpose of an adjustment for the Distribution System**  
13 **Improvement Charge (DSIC).**

14 **A.** The test year includes surcharge revenue generated through the DSIC in the  
15 Water Groups and Northwest Operations Districts. The DSIC was authorized  
16 in Cause No. 42351-DSIC-2, issued June 8, 2005. The Company applied for  
17 an additional DSIC surcharge that was authorized in Cause No. 42351-DSIC-  
18 3, issued October 4, 2006. The DSIC-3 included surcharges for all Company  
19 water districts. The effects of DSIC-3 were annualized, and an adjustment  
20 was made for the amount of DSIC surcharge revenue over and above what  
21 was included in the test year as actual DSIC-2 surcharge revenue. This  
22 adjustment increases test year revenue by \$1,766,029.



1     **5.     Customer Growth**

2     **Q.     Please explain how the annualization of service charges for new**  
3     **customers was calculated.**

4     A.     The adjustment for customer growth annualizes service charge billings for the  
5     increase in residential and commercial customers. This adjustment is  
6     consistent with the Company's treatment accepted by the Commission in  
7     Cause Nos. 39595, 40103, 40703, and 42029. The change in the number of  
8     residential and commercial customers was calculated for each of the months  
9     from July 2005 through December 2006. In addition, six months of service  
10    charges were added to the test year for residential and commercial sprinkler  
11    meters. The change in customers was calculated for each month and then  
12    annualized for the number of months for which the service charge was not  
13    accounted for in the test year bill analysis.

14   **Q.     Why did you consider December to calculate the customer**  
15   **annualization?**

16   A.     As discussed in the testimony of Mr. Grubb, Indiana American has submitted  
17   a general rate base update as of December 31, 2006. Petitioner has included  
18   the change in customers through this date to reflect the level of customers to  
19   which the utility plant in rate base is providing service.

20   **Q.     Is your adjustment consistent with the methodology used by the**  
21   **Commission in Cause No. 42520?**

1 A. No, because I have not considered any usage revenue for the new  
2 customers. Service charge revenue was the only amount considered in the  
3 annualization of customer growth due to the fact that it is fixed, known and  
4 measurable. The estimate of a volumetric usage annualization for customer  
5 growth would be, at best, an educated guess. Most new growth comes from  
6 residential home construction. These homes are being built with the latest in  
7 water saving appliances, making it very difficult to determine an "average"  
8 water usage rate. This is confirmed by our actual recent consumption  
9 experience.

10 **Q. Please explain.**

11 A. Indiana American has added approximately 8,000 customers in the three year  
12 period ending December, 2006. If consumption per customer care were  
13 predictable, we should have seen increased sales resulting from these new  
14 customers. In fact, revenue over this period has actually decreased.

15 **Q. How have you made the determination that revenues over this period**  
16 **have decreased?**

17 A. To perform this calculation, it is necessary to restate the test year revenues  
18 using the rates that were approved in Cause No. 42520. Indiana American's  
19 test year revenue for the period ended June 30, 2006 was \$137,222,468.  
20 First, this number must be reduced to adjust for the six extra days in the test  
21 year period (\$1,566,296). Next, the DSIC revenue in the test year period

1 (\$872,213) must be removed, because those DSIC revenues had not been  
2 authorized at the time of the Order in Cause No. 42520. Finally the unbilled  
3 revenue must be added back in the amount of \$3,757,006. This produces  
4 total adjusted revenues using the rates approved in Cause No. 42520 of  
5 \$138,540,965. This amount is \$1,404,039 less than the pro forma revenues  
6 at approved rates in Cause No. 42520.

7 **Q. What is the significance of this calculation?**

8 A. It demonstrates that a usage based adjustment associated with customer  
9 growth is not fixed, known and measurable. When we have added 8,000  
10 customers since the customer base used to establish pro forma revenues in  
11 the last case, one would have expected to see increased sales if usage per  
12 customer was predictable for ratemaking purposes. Since revenues are  
13 below the pro forma level even with the new customers, it confirms that no  
14 adjustment for usage based upon customer growth would be appropriate.  
15 Because of this, only service charge revenue was included in the adjustment.

16 **EXPENSE ADJUSTMENTS**

17 **LABOR EXPENSE**

18 **Q. Please identify and describe Schedule 2 of Petitioner's Exhibit GMV-3.**

19 A. Schedule 2 is the Company's pro forma labor expense adjustment. Pro forma  
20 labor expense was initially calculated based upon a level of 327 full time  
21 associates and no part time associates. Each associate's pro forma salary

1 and wage was calculated and applied to his or her test year hours as  
2 adjusted. For Corporate and non-union associates, the pro forma salaries  
3 and wages reflect the April 1, 2007 annual merit increase. Union employee  
4 wages are based upon the contract rates in effect at June 30, 2007.

5 **Q. How were the adjustments made to each associate's test year hours**  
6 **determined?**

7 A. If an associate was hired during the test year, his or her hours were adjusted  
8 to reflect a full year of employment. Likewise, if an associate left during the  
9 test year, those hours were eliminated. Any current vacancies were adjusted  
10 to reflect the normal level of regular and overtime hours for each specific  
11 classification.

12 **Q. Were there any adjustments to overtime hours and capitalization rates?**

13 A. A three year average of overtime hours was used to determine overtime  
14 hours in the pro forma test year. The three year overtime average was less  
15 than was assumed in the 2007 labor budget for Indiana; the more  
16 conservative number was used. The capitalization percentage for Indiana  
17 labor was assumed at 16.18%, based on the 2007 Indiana budget for labor  
18 and capital expenditures.

19 **PURCHASED WATER**

20 **Q. Please explain Schedule 3 of Petitioner's Exhibit GMV-3.**

1 A. Schedule 3 is the adjustment for water that is purchased from other entities in  
2 order to provide service to the districts of Wabash Valley (Sullivan),  
3 Newburgh, and Northwest Indiana Operations. A pro forma adjustment in the  
4 amount of \$110,000 was made for water purchased from the City of East  
5 Chicago, Indiana, for Northwest Indiana Operations. The rate increase  
6 amount was determined after discussions were held with City of East Chicago  
7 officials regarding planned increases in 2007 water rates paid by Indiana  
8 American.

9 **PURCHASED POWER**

10 **Q. Please explain Schedule 4 of Petitioner's Exhibit GMV-3.**

11 A. Schedule 4 reflects the pro forma adjustment for fuel and power expense for  
12 the test period. Indiana American purchases fuel and power from a number of  
13 providers across the Indiana American system. As shown in Workpaper  
14 Schedule 4b, pro forma adjustments were made to purchased power to reflect  
15 anticipated increases in electric rates from Tipmont REMC (8.0%), Johnson  
16 County REMC (2.0%), Duke Energy (formerly Cinergy) (8.0%), and Jackson  
17 County REMC (5.0%). These increases were determined through  
18 discussions with officials from the respective electric utilities that provide  
19 electricity to Indiana American operations in their respective districts. The  
20 adjustment to fuel and power expense was determined by reviewing, by  
21 district, the percentage of power supplied by each of the electric utilities listed  
22 above versus other energy providers during the test period. This percentage

1 was then multiplied by the test year fuel and power expense to determine the  
2 costs related to each of the utilities listed above. In turn, power expenses for  
3 those utilities were increased accordingly.

4 **Q. Does Indiana American propose to implement a "tracker" for purchased**  
5 **power rate increases?**

6 A. Yes. Please see the testimony provided by Kerry Heid, wherein Mr. Heid  
7 discusses the implementation of a purchased power "tracker". If a "tracker"  
8 for purchased power is approved by the Commission, the Company believes  
9 that the pro forma adjustment made for purchased power could be eliminated  
10 and addressed through the "tracker" implementation.

### 11 CHEMICALS

12 **Q. Please explain Schedule 5 of Petitioner's Exhibit GMV-3.**

13 A. Schedule 5 reflects the pro forma adjustment of chemicals for the test period.  
14 Indiana American purchases chemicals needed to treat water it delivers to its  
15 customers in order to meet state and EPA requirements. Chemicals are  
16 purchased through annual contracts negotiated by American Water's Supply  
17 Chain personnel, and are negotiated on a nationwide basis in order to obtain  
18 the best prices possible. Two pro forma adjustments to chemicals were  
19 made. The first adjustment was made to annualize the test year chemical  
20 prices at a full year of 2006 contract prices. The second adjustment was  
21 made to reflect the incremental expense that is anticipated based on known

1 and/or expected 2007 chemical price increases or decreases for the number  
2 of pounds of chemicals used throughout the test year.

3 **WASTE DISPOSAL**

4 **Q. Please explain Schedule 6 of Petitioner's Exhibit GMV-3.**

5 A. Schedule 6 reflects the pro forma waste disposal expense for the test period.  
6 Indiana American is proposing no pro forma adjustments to the test period for  
7 waste disposal expense.

8 **SUPPORT SERVICES (MANAGEMENT FEES)**

9 **Q. Please explain Schedule 7 of Petitioner's Exhibit GMV-3.**

10 A. Schedule 7 reflects the pro forma support services expense for the test  
11 period. Support service expenses relate to services provided to Indiana  
12 American by the American Water Works Service Company (the "Service  
13 Company"), and include such services as billing, customer service,  
14 engineering, accounting, finance, legal, rates and regulation, human  
15 resources, and environmental. Services provided by the Service Company  
16 are billed either directly to Indiana American or on a per customer allocation  
17 across the various American Water companies. Five pro forma adjustments  
18 to support services were made to the test year. The first entry adjusts for  
19 known one-time costs from the Service Company passed through to Indiana  
20 American, especially those costs related to RWE's divestiture of American  
21 Water. The total expense reduction to the test year for one-time expenses is

1       \$390,586. The second adjustment is to eliminate any Service Company  
2       expenses that would not be allowed by the Commission, and includes such  
3       items as community service and donation expenses. The total expense  
4       reduction made for costs from the Service Company passed through to  
5       Indiana American that should not be considered when determining revenue  
6       requirements is \$13,020. The third and fourth adjustments increase test year  
7       expense to reflect the annualization of a 4% increase in the payroll expense  
8       portion of those fees. This increase will take effect on April 1, 2007, and is  
9       included as part of the 2007 operating budget for the Service Company. The  
10      total increase for the annualization of this payroll increase is \$26,931 for FICA  
11      and related taxes and \$352,042 for labor related payroll increases. The final  
12      adjustment is being made to include ongoing costs that will be incurred as a  
13      part of complying with the Sarbanes-Oxley Act, which was signed into law on  
14      July 30, 2002. Indiana American is planning to meet Sarbanes-Oxley  
15      compliance by January 1, 2007. Ongoing costs necessary to meet Sarbanes-  
16      Oxley compliance include an increase in labor and related expense,  
17      depreciation expense and interest and audit fees for employee and Utility  
18      Plant in Service additions related to Service Company operations, as well as  
19      additional audit charges related to being Sarbanes-Oxley compliant. The total  
20      of this adjustment is \$871,113. Further explanation on support services can  
21      be found in the testimony provided by Mr. Grubb.



1 **GROUP INSURANCE**

2 **Q. Please explain Schedule 8 of Petitioner's Exhibit GMV-3.**

3 A. Schedule 8 is the adjustment to group insurance which is comprised of two  
4 components. The first component is the health, life, dental, and long-term  
5 disability insurance coverage Indiana American provides for each associate.  
6 The pro forma cost of these types of insurance were determined based upon  
7 the level of coverage available and the cost rates per units of coverage. The  
8 second component relates to the accrual cost of post-retirement benefits  
9 other than pensions under SFAS 106.

10 **Q. Please describe the post-retirement benefits other than pensions**  
11 **("PBOPs") available to associates of Indiana American.**

12 A. Depending on their start date, some Indiana American associates are eligible  
13 for PBOP's upon their retirement. Associates hired after January 1, 2003 are  
14 not eligible for post retirement benefits. For those associates hired prior to  
15 January 1, 2003, the Company provides basic life insurance coverage at the  
16 time of retirement for a period of one year or until the retiree reaches the age  
17 of 65. At this point the life insurance coverage will be reduced by 10% and  
18 the same amount for each of the next four anniversaries. Dental coverage is  
19 discontinued at the age of 65. Prescription drug benefit coverage continues  
20 after retirement.

21 **Q. How does the Company account for the cost of PBOPs?**

1 A. For those eligible Indiana American associates, the Company recognizes the  
2 cost of PBOPs on an accrual basis in accordance with the provisions of SFAS  
3 106 which prescribes the accounting and financial reporting requirements for  
4 PBOPs under Generally Accepted Accounting Principles. The actuarial cost  
5 is determined by Towers Perrin, the Company's actuary, in periodic  
6 valuations.

7 **Q. How has the Company reflected PBOP expense in its accounting**  
8 **exhibits in this proceeding?**

9 A. Since the date of Commission's Order in Cause No. 39595, Indiana American  
10 has used SFAS 106 for both ratemaking and financial reporting purposes. In  
11 this proceeding the Company has again used the SFAS 106 accrual  
12 methodology for all of its PBOP costs for purposes of establishing rates in this  
13 Cause. This treatment is consistent with that approved by the Commission in  
14 the last five rate cases (Cause Nos. 40103, 40703, 41320, 42029, and 42520)  
15 and includes the continued amortization of the transition obligation over 20  
16 years. The cost also includes an amortization of the deferred PBOP costs  
17 approved in Cause No. 41046 and 41047 for United.

18 **Q. How was the pro forma SFAS 106 accrual cost determined?**

19 A. The pro forma SFAS 106 accrual cost was based upon a 2006 valuation by  
20 Towers Perrin. A copy of that valuation is included in the workpapers.

1 **Q. Is the post-retirement benefits liability funded?**

2 A. Yes. Indiana American is a participant in three American Water Works  
3 Voluntary Employees Beneficiary Associations ("VEBAs") which are the  
4 funding vehicles used to fund SFAS 106 costs. This funding was approved  
5 by the Commission in its order in Cause No. 39595. Contributions to these  
6 VEBAs are irrevocable.

7 **Q. Is it in the best interests of Indiana American and its customers to**  
8 **continue to use SFAS 106 for ratemaking purposes as well as for**  
9 **financial reporting purposes?**

10 A. Yes. The use of SFAS 106 for ratemaking purposes provides a more reliable  
11 and precise measurement of the cost of PBOPs. Using the SFAS 106  
12 accrual amount for ratemaking purposes appropriately assigns the cost of the  
13 PBOP benefits to the period in which the services giving rise to the cost are  
14 rendered by the employee.

15 **PENSIONS**

16 **Q. Please explain Schedule 9 of Petitioner's Exhibit GMV-3.**

17 A. Schedule 9 reflects the pro forma pension expense for the test period. Indiana  
18 American employees hired before January 1, 2006 are included as  
19 participants in the Company's defined benefit pension plan, and employees  
20 hired after January 1, 2006 are included as participants in the Company's  
21 defined contribution pension plan. Funding rates are based on actuarial

1 studies conducted annually by Towers Perrin. A copy of that study is also  
2 included in the workpapers. Based on the results of the 2006 Towers Perrin  
3 actuarial study, a pension expense adjustment has decreased the test year  
4 expense by \$242,240 for pro forma purposes.

#### 5 **REGULATORY EXPENSE**

6 **Q. Please discuss Schedule 10 of Petitioner's Exhibit GMV-3.**

7 A. Schedule 10 presents the Company's adjustment for rate case expenses.  
8 The estimated expenses include fees for outside consultants (both in this  
9 case and our recently completed depreciation case), and legal services. No  
10 cost of service study was done as part of the case and, as such, no expense  
11 is included in the estimate. The payroll expense incurred by Service Company  
12 employees that prepared the case is included as an expense as well. Also  
13 included are costs for customer notices, for printing and binding of exhibits  
14 and testimony, and for other miscellaneous fees incurred. The Company is  
15 deferring the expenses it incurs in the preparation and presentation of this  
16 case. When a final order is received, these expenses will be amortized over  
17 the authorized amortization period, which should represent the life of the rates  
18 approved in the case. The Company is proposing a 24 month amortization  
19 based upon its projected future filings.

#### 20 **INSURANCE OTHER THAN GROUP**

21 **Q. Please explain Schedule 11 of Petitioner's Exhibit GMV-3.**

1 A. Schedule 11 reflects the pro forma insurance other than group expense for  
2 the test period. Insurance other than group includes such insurance coverage  
3 as general liability, worker's compensation, all risk and personal property, and  
4 other miscellaneous insurance coverage requirements. Test year insurance  
5 other than group totals were adjusted on a pro forma basis to reflect 2006  
6 insurance rates at an annualized basis.

7 **CUSTOMER ACCOUNTING**

8 **Q. Please explain Schedule 12 of Petitioner's Exhibit GMV-3.**

9 A. Schedule 12 reflects the pro forma customer accounting expense for the test  
10 period. Customer accounting includes all of the associated costs of providing  
11 billings to Indiana American consumers, including meter reading, bill  
12 calculation and printing, postage, and customer service for inquiries,  
13 questions, and new services. Pro forma adjustments to Customer Accounting  
14 were made to reflect a decrease in uncollectible expense based on present  
15 rates. A three year analysis of net charge-offs as a percentage of revenues  
16 was reviewed, and the three year average write-off percentage was applied to  
17 the revenues at present rates. The use of a three year average is consistent  
18 with the uncollectible expense approved in the orders in Cause Nos. 40103,  
19 40703, 42029, and 42520. The second adjustment was made for an increase  
20 in postage expense based on current and anticipated increases in postage  
21 rates from the United States Postal Service.

1 **RENTS**

2 **Q. Please explain Schedule 13 of Petitioner's Exhibit GMV-3.**

3 A. Schedule 13 reflects the pro forma rent expense for the test period. An  
4 adjustment in the amount of \$37,500 was made to annualize the rent expense  
5 for a new leased facility located in the Northwest Operations District.

6 **GENERAL OFFICE EXPENSE**

7 **Q. Please explain Schedule 14 of Petitioner's Exhibit GMV-3.**

8 A. Schedule 14 reflects the pro forma general office expense for the test period.  
9 One pro forma adjustment to the test year for general office expense was  
10 made. The test year included expenses for the STEP (Standardized  
11 Technology Enabled Processes) program in the amount of \$1,346,980.  
12 These costs were written off and not included as part of the pro forma test  
13 year for General Office Expense.

14 **MISCELLANEOUS EXPENSE**

15 **Q. Please describe the adjustments to Miscellaneous Expense as shown**  
16 **on Petitioner's Exhibit GMV-3, Schedule 15.**

17 A. The first adjustment on Schedule 15 reflects the annualization of 401k costs  
18 which are based upon the annualized labor costs mentioned earlier in my  
19 testimony. The second adjustment is for the inclusion of a new annual  
20 security contract with ADT Services for various water districts in Indiana. This  
21 is for new contracted security services and is a known and measurable

1 expense that was not included as part of the test year expense. The third  
2 adjustment annualizes auto insurance expense for the test year at the 2006  
3 rates. The final adjustment was made to include 66 vehicles that will be  
4 leased in early 2007 to replace vehicles that are currently owned by Indiana  
5 American. An offsetting decrease in plant was made to adjust the vehicles  
6 that were to be replaced out of rate base. No adjustment was made for the  
7 Company's involvement in the Indiana Underground Protection Service (also  
8 known as Call Before You Dig) as mandated by the passage of Senate Bill  
9 438 in 2003. No increases in locate ticket cost or amount of estimated locate  
10 tickets received are anticipated.

#### 11 MAINTENANCE EXPENSE

12 **Q. Please explain Schedule 16 of Petitioner's Exhibit GMV-3.**

13 A. Schedule 16 reflects the pro forma maintenance expense for the test period.  
14 Adjustments to the test period maintenance were made for non routine  
15 maintenance items that will occur prior to June of 2007. Some of non routine  
16 maintenance items include well cleaning and maintenance, valve  
17 maintenance and repairs, chemical feed system maintenance, and other  
18 maintenance items. Further discussion on these maintenance adjustments  
19 can be found in the testimony provided by Stacy Sagar. In addition, an  
20 adjustment was made to remove net negative salvage from maintenance  
21 expense. In order to comply with SFAS 143, net negative salvage is taken  
22 out of depreciation expense on a monthly basis and included instead as a

1 maintenance expense. For rate making purposes, net negative salvage is  
2 removed from maintenance expense and put back into depreciation expense.  
3 As such, a net adjustment for net negative salvage in the amount of  
4 \$3,951,474 will be reflected in both maintenance expense and depreciation  
5 expense for the pro forma test year.

#### 6 **DEPRECIATION EXPENSE**

7 **Q. Please identify and discuss Schedule 17 of Petitioner's Exhibit GMV-3.**

8 A. Schedule 17 is the adjustment for depreciation expense based on the  
9 Company's utility plant in service as of December 31, 2006. An adjustment to  
10 the test year depreciation is made to add back net negative salvage from  
11 maintenance expense back into depreciation. This adjustment is also  
12 explained in the Maintenance Expense testimony above. The depreciation  
13 rates approved in Cause Number 43081 dated November 21, 2006 were  
14 applied to utility plant in service as of December 31, 2006 to determine  
15 depreciation rates on a pro forma basis. This adjustment allows for a full  
16 year's depreciation on the assets included in original cost rate base as shown  
17 on Petitioner's Exhibit EJG-2.

#### 18 **AMORTIZATION EXPENSE**

19 **Q. Please identify and discuss Schedule 18 of Petitioner's Exhibit GMV-3.**

20 A. Schedule 18 details the adjustments required to determine pro forma  
21 amortization expense. The first adjustment reclassifies the amortization of



1 Northwest capital lease and the amortization of limited term plant. These  
2 expenses are recorded as an amortization for book purposes. However, for  
3 rate case purposes these expenses are included in depreciation expense as  
4 these assets are in Utility Plant in Service. The second adjustment  
5 reclassifies the amortization of the regulatory asset AFUDC-Debt, which was  
6 mandated by the implementation of SFAS 109 and is not reflected in pro  
7 forma depreciation expense. The next two adjustments reclassifies the  
8 amount of deferred depreciation and AFUDC which are treated as  
9 depreciation for book purposes but treated as amortization for rate case  
10 purposes.

#### 11 GENERAL TAXES

12 **Q. Please explain Schedule 19 of Petitioner's Exhibit GMV-3.**

13 A. Schedule 19 reflects the pro general tax expense for the test period. Five pro  
14 forma adjustments to the test year were made. The first was for adjustment  
15 of payroll taxes, as shown on line 16 of Schedule 19. Payroll taxes (FICA,  
16 FUTA SUTA) were annualized based on the pro forma wages determined in  
17 the Labor Expense section discussed earlier in my testimony. The second  
18 pro forma adjustment is made to annualize the Safe Drinking Water Act fee  
19 based on test year counts and rates. Pro forma adjustments are also being  
20 made to annualize the IURC and Gross Receipts taxes based upon pro forma  
21 operating revenues as shown on Schedule 1 of Petitioner's Exhibit GMV-2.  
22 The final pro forma adjustment was made for property taxes. Property taxes

1 were adjusted based on a calculation that takes the property taxes paid in  
2 2006 (based on 2005 assessed values for land, building, and property),  
3 determining the ratio of property taxes paid to total utility plant in service as of  
4 December 31, 2005, and applying that same ratio to the anticipated utility  
5 plant in service as of December 31, 2006.

6 **STATE AND FEDERAL INCOME TAXES**

7 **Q. Please explain the pro forma adjustments made for State and Federal**  
8 **Income Taxes.**

9 A. The explanation for the pro forma adjustments made for state and federal  
10 taxes can be found in the testimony of Edward J. Grubb. The schedules for  
11 those pro forma adjustments are included in Petitioner's Exhibit EGJ-4

12 **PROPOSED RATE SCHEDULES**

13 **Q. Have you prepared Schedules of Rates and Tariffs based upon the level**  
14 **of revenues proposed in this case?**

15 A. Yes. Petitioner's Exhibit GMV-4 contains the proposed schedules of rates  
16 and tariffs for water service (I.U.R.C. W-17-A, W-17-N, and W-17-U), and for  
17 sewer service (I.U.R.C. S-17-A). No cost of service study was conducted as  
18 a part of these rate proceedings. As such, the proposed rate increase was  
19 applied across the board to all rate schedules.

1 The Company is also proposing the addition of a Purchased Power  
2 Adjustment Tracker as part of the proceedings of this rate case. The Tracker  
3 is fully discussed in the testimony provided by Mr. Kerry Heid. Attached as an  
4 exhibit to Mr. Heid's testimony is a proposed tariff sheet for such Purchased  
5 Power Adjustment Tracker that would be implemented as an appendix to our  
6 tariff sheets. If the Tracker is approved by the Commission, the proposed  
7 tariff sheet included in Mr. Heid's testimony would also be incorporated into  
8 the schedule of rates that is part of Petitioner's Exhibit GMV-4.

#### 9 REVENUE BY CLASS SCHEDULES

10 **Q. Please explain Petitioner's Exhibit GMV-5.**

11 A. The schedules contained in Petitioner's Exhibit GMV-5 detail the information  
12 used in the development of the pro forma operating revenue proposed.  
13 Schedules contained in Petitioner's Exhibit GMV-5 summarize the information  
14 in total and by individual operating district.

15 The schedule for each of the individual operations consists of three pages,  
16 the first being a summary comparison of the revenues at the test year level,  
17 pro forma revenues at present rates, and pro forma revenues at proposed  
18 rates. The second page is a detail of the billing determinants utilized in the  
19 development of the pro forma revenues at proposed rates. The third page  
20 presents a comparison of water bills at present and proposed rates for a  
21 customer using a 5/8 inch meter at various consumption levels. The

1 development of the revenues has been discussed in detail in the preceding  
2 questions.

3 **FINANCIAL STATEMENTS OF THE COMPANY**

4 **Q. Please identify and describe Schedule 1 of Petitioner's Exhibit GMV-6.**

5 A. Schedule 1 of Petitioner's Exhibit GMV-6 presents the financial statements of  
6 the Company which correspond to the test year and rate base cutoff in this  
7 proceeding. Page 1 represents a comparative Statement of Income for the  
8 years ended June 2006 and 2005. Pages 2 and 3 present comparative  
9 Balance Sheets as of the end of June 2006 and 2005, respectively.

10 **Q. Does this conclude your prepared direct testimony?**

11 A. Yes, it does.

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for Total Company  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 1 of 10

Line No.	Total Indiana	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 137,222,468	\$ 4,715,838	\$ -	\$ 141,938,306	\$ 24,702,209	\$ 166,640,515
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 11,915,051	\$ 1,960,734	\$ -	\$ 13,875,785	\$ -	\$ 13,875,785
6	Purchased water	GMV-3 Schedule 3	615,800	110,000	0	725,800	0	725,800
7	Purchased power	GMV-3 Schedule 4	5,268,575	76,453	0	5,345,028	0	5,345,028
8	Chemicals	GMV-3 Schedule 5	1,289,807	344,788	0	1,634,595	0	1,634,595
9	Waste disposal	GMV-3 Schedule 6	1,242,718	0	0	1,242,718	0	1,242,718
10	Management fees	GMV-3 Schedule 7	15,327,484	846,480	0	16,173,964	0	16,173,964
11	Group insurance	GMV-3 Schedule 8	4,062,751	888,918	0	4,951,669	0	4,951,669
12	Pensions	GMV-3 Schedule 9	2,613,411	(242,240)	0	2,371,171	0	2,371,171
13	Regulatory expense	GMV-3 Schedule 10	350,570	99,877	0	450,447	0	450,447
14	Insurance, other than group	GMV-3 Schedule 11	1,590,166	(19,229)	0	1,570,937	0	1,570,937
15	Customer accounting	GMV-3 Schedule 12	4,608,102	(682,798)	0	3,925,304	312,829	4,238,133
16	Rents	GMV-3 Schedule 13	356,588	37,500	0	394,088	0	394,088
17	General office expense	GMV-3 Schedule 14	2,406,317	(1,242,340)	0	1,163,977	0	1,163,977
18	Miscellaneous	GMV-3 Schedule 15	5,587,562	785,944	0	6,373,506	0	6,373,506
19	Maintenance expense	GMV-3 Schedule 16	7,187,186	(3,606,091)	0	3,581,095	0	3,581,095
20								
21	Total operation and maintenance		\$ 64,422,088	\$ (642,004)	\$ -	\$ 63,780,084	\$ 312,829	\$ 64,092,913
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 19,810,106	\$ 6,220,658	\$ -	\$ 26,030,764	\$ -	\$ 26,030,764
24	Amortization	GMV-3 Schedule 18	260,920	161,816	0	422,736	0	422,736
25	General Taxes	GMV-3 Schedule 19	17,736,114	(212,898)	0	17,523,216	707,320	18,230,536
26	State income taxes	EJG-4 Schedule 1	1,536,145	430,783	0	1,966,928	2,042,077	4,009,005
27	Federal income taxes	EJG-4 Schedule 1	6,039,432	(63,894)	0	5,975,538	7,574,269	13,549,807
28								
29	Total operating expenses		\$ 109,804,805	\$ 5,894,461	\$ -	\$ 115,699,266	\$ 10,636,495	\$ 126,335,761
30								
31	Utility Operating Income		\$ 27,417,663	\$ (1,178,623)	\$ -	\$ 26,239,040	\$ 14,065,714	\$ 40,304,754
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Corporate District  
as of June 30, 2006

Schedule 1  
Page 2 of 10

Type of Filing:   X   Original      Updated      Revised  
Work Paper Reference:

Line No.	Corporate	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ (2,355,831)	\$ 2,356,004	\$ (173)	\$ -		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 961,305	\$ 201,337	\$ (1,162,642)	\$ -		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	91,367	(91,367)	0	0		
8	Chemicals	GMV-3 Schedule 5	0	0	0	0		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	15,316,961	857,003	(16,173,964)	0		
11	Group insurance	GMV-3 Schedule 8	5,012,799	(4,819,634)	(193,165)	0		
12	Pensions	GMV-3 Schedule 9	3,011,914	0	(3,011,914)	0		
13	Regulatory expense	GMV-3 Schedule 10	350,570	0	(350,570)	0		
14	Insurance, other than group	GMV-3 Schedule 11	1,641,691	(19,229)	(1,622,462)	0		
15	Customer accounting	GMV-3 Schedule 12	4,508,725	(2,554,252)	(1,954,473)	0		
16	Rents	GMV-3 Schedule 13	0	0	0	0		
17	General office expense	GMV-3 Schedule 14	1,797,536	(1,242,340)	(555,196)	0		
18	Miscellaneous	GMV-3 Schedule 15	2,101,507	19,892	(2,121,399)	0		
19	Maintenance expense	GMV-3 Schedule 16	4,186,403	(3,951,474)	(234,929)	0		
20								
21	Total operation and maintenance		\$ 38,980,778	\$ (11,600,064)	\$ (27,380,714)	\$ -		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ (2,554,927)	\$ 5,166,929	\$ (2,612,002)	\$ -		
24	Amortization	GMV-3 Schedule 18	130,320	64,440	(194,760)	0		
25	General Taxes	GMV-3 Schedule 19	2,417,258	(1,885,487)	(531,771)	0		
26	State income taxes	EJG-4 Schedule 1	1,536,145	(1,536,145)	0	0		
27	Federal income taxes	EJG-4 Schedule 1	6,039,432	(6,039,432)	0	0		
28								
29	Total operating expenses		\$ 46,549,006	\$ (15,829,759)	\$ (30,719,247)	\$ -		
30								
31	Utility Operating Income		\$ (48,904,837)	\$ 18,185,763	\$ 30,719,074	\$ -		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Mooresville District  
as of June 30, 2006

Schedule 1  
Page 3 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Work Paper Reference:

Line No.	Mooresville	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 1,485,756	\$ 43,446	\$ 2	\$ 1,529,204		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 158,711	\$ 7,060	\$ 15,231	\$ 181,002		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	55,565	0	0	55,565		
8	Chemicals	GMV-3 Schedule 5	15,844	(6,163)	0	9,681		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	211,879	211,879		
11	Group insurance	GMV-3 Schedule 8	(15,574)	85,779	2,530	72,736		
12	Pensions	GMV-3 Schedule 9	(7,737)	(6,898)	39,456	24,821		
13	Regulatory expense	GMV-3 Schedule 10	0	1,308	4,592	5,901		
14	Insurance, other than group	GMV-3 Schedule 11	(913)	0	21,254	20,341		
15	Customer accounting	GMV-3 Schedule 12	2,585	24,801	25,604	52,990		
16	Rents	GMV-3 Schedule 13	12,168	0	0	12,168		
17	General office expense	GMV-3 Schedule 14	18,786	0	7,273	26,059		
18	Miscellaneous	GMV-3 Schedule 15	35,989	26,659	27,790	90,438		
19	Maintenance expense	GMV-3 Schedule 16	31,371	0	3,078	34,449		
20								
21	Total operation and maintenance		\$ 306,795	\$ 132,547	\$ 358,687	\$ 798,029		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 218,527	\$ 21,045	\$ 34,217	\$ 273,789		
24	Amortization	GMV-3 Schedule 18	0	0	2,551	2,551		
25	General Taxes	GMV-3 Schedule 19	250,870	(96,543)	6,966	161,293		
26	State income taxes	EJG-4 Schedule 1	0	19,346	0	19,346		
27	Federal income taxes	EJG-4 Schedule 1	0	59,549	0	59,549		
28								
29	Total operating expenses		\$ 776,192	\$ 135,944	\$ 402,422	\$ 1,314,558		
30								
31	Utility Operating Income		\$ 709,564	\$ (92,498)	\$ (402,420)	\$ 214,646		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Northwest District  
as of June 30, 2006

Type of Filing: X Original       Updated       Revised  
Work Paper Reference:

Schedule 1  
Page 4 of 10

Line No.	Northwest	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 38,234,191	\$ 757,572	\$ 42	\$ 38,991,805		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 3,717,086	\$ 545,804	\$ 285,545	\$ 4,548,435		
6	Purchased water	GMV-3 Schedule 3	423,943	110,000	0	533,943		
7	Purchased power	GMV-3 Schedule 4	1,603,925	0	0	1,603,925		
8	Chemicals	GMV-3 Schedule 5	393,938	96,403	0	490,341		
9	Waste disposal	GMV-3 Schedule 6	543,947	0	0	543,947		
10	Management fees	GMV-3 Schedule 7	0	0	3,972,326	3,972,326		
11	Group insurance	GMV-3 Schedule 8	(479,182)	1,990,442	47,441	1,558,702		
12	Pensions	GMV-3 Schedule 9	(190,113)	(35,991)	739,726	513,623		
13	Regulatory expense	GMV-3 Schedule 10	0	24,490	85,995	110,485		
14	Insurance, other than group	GMV-3 Schedule 11	(25,188)	0	397,990	372,802		
15	Customer accounting	GMV-3 Schedule 12	34,652	471,348	480,019	986,019		
16	Rents	GMV-3 Schedule 13	149,054	37,500	0	186,554		
17	General office expense	GMV-3 Schedule 14	149,770	0	136,356	286,126		
18	Miscellaneous	GMV-3 Schedule 15	1,193,456	315,937	521,016	2,030,409		
19	Maintenance expense	GMV-3 Schedule 16	1,167,918	223,038	57,699	1,448,655		
20								
21	Total operation and maintenance		\$ 8,683,206	\$ 3,778,972	\$ 6,724,111	\$ 19,186,289		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 4,482,675	\$ 1,873,840	\$ 640,724	\$ 6,997,239		
24	Amortization	GMV-3 Schedule 18	2,915	1,345	47,833	52,093		
25	General Taxes	GMV-3 Schedule 19	5,462,161	2,645,625	130,603	8,238,389		
26	State income taxes	EJG-4 Schedule 1	0	123,283	0	123,283		
27	Federal income taxes	EJG-4 Schedule 1	0	98,623	0	98,623		
28								
29	Total operating expenses		\$ 18,630,957	\$ 8,521,688	\$ 7,543,272	\$ 34,695,916		
30								
31	Utility Operating Income		\$ 19,603,234	\$ (7,764,116)	\$ (7,543,229)	\$ 4,295,889		
32								



Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Wabash District  
as of June 30, 2006

Schedule 1  
Page 5 of 10

Type of Filing:   X   Original        Updated        Revised  
Work Paper Reference:

Line No.	Wabash	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 1,826,577	\$ 112,142	\$ 3	\$ 1,938,722		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 182,382	\$ 31,341	\$ 18,719	\$ 232,442		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	161,076	12,886	0	173,962		
8	Chemicals	GMV-3 Schedule 5	9,310	638	0	9,948		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	260,401	260,401		
11	Group insurance	GMV-3 Schedule 8	(17,735)	98,997	3,110	84,372		
12	Pensions	GMV-3 Schedule 9	(8,191)	(3,969)	48,492	36,332		
13	Regulatory expense	GMV-3 Schedule 10	0	1,598	5,609	7,207		
14	Insurance, other than group	GMV-3 Schedule 11	(966)	0	25,959	24,993		
15	Customer accounting	GMV-3 Schedule 12	1,549	30,803	31,467	63,819		
16	Rents	GMV-3 Schedule 13	4,761	0	0	4,761		
17	General office expense	GMV-3 Schedule 14	22,701	0	8,939	31,640		
18	Miscellaneous	GMV-3 Schedule 15	63,918	7,857	34,155	105,930		
19	Maintenance expense	GMV-3 Schedule 16	115,574	2,400	3,782	121,756		
20								
21	Total operation and maintenance		\$ 534,379	\$ 182,552	\$ 440,632	\$ 1,157,563		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 303,404	\$ (29,639)	\$ 41,792	\$ 315,557		
24	Amortization	GMV-3 Schedule 18	0	0	3,136	3,136		
25	General Taxes	GMV-3 Schedule 19	156,015	(3,415)	8,562	161,162		
26	State income taxes	EJG-4 Schedule 1	0	14,401	0	14,401		
27	Federal income taxes	EJG-4 Schedule 1	0	34,295	0	34,295		
28								
29	Total operating expenses		\$ 993,798	\$ 198,194	\$ 494,121	\$ 1,686,113		
30								
31	Utility Operating Income		\$ 832,779	\$ (86,052)	\$ (494,119)	\$ 252,608		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Warsaw District  
as of June 30, 2006

Schedule 1  
Page 6 of 10

Type of Filing:   X   Original      Updated      Revised  
Work Paper Reference:

Line No.	Warsaw	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 2,265,607	\$ 25,204	\$ 3	\$ 2,290,814		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 213,370	\$ 47,371	\$ 18,137	\$ 278,878		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	147,105	0	0	147,105		
8	Chemicals	GMV-3 Schedule 5	29,122	2,783	0	31,905		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	252,314	252,314		
11	Group insurance	GMV-3 Schedule 8	(15,108)	108,629	3,013	96,534		
12	Pensions	GMV-3 Schedule 9	(6,695)	(192)	46,986	40,099		
13	Regulatory expense	GMV-3 Schedule 10	0	1,548	5,434	6,982		
14	Insurance, other than group	GMV-3 Schedule 11	(864)	0	25,148	24,284		
15	Customer accounting	GMV-3 Schedule 12	1,531	29,214	30,490	61,235		
16	Rents	GMV-3 Schedule 13	17,876	0	0	17,876		
17	General office expense	GMV-3 Schedule 14	23,438	0	8,661	32,099		
18	Miscellaneous	GMV-3 Schedule 15	87,250	1,814	33,094	122,158		
19	Maintenance expense	GMV-3 Schedule 16	129,471	21,757	3,665	154,893		
20								
21	Total operation and maintenance		\$ 626,496	\$ 212,924	\$ 426,942	\$ 1,266,361		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 321,833	\$ 27,729	\$ 40,486	\$ 390,048		
24	Amortization	GMV-3 Schedule 18	0	0	3,038	3,038		
25	General Taxes	GMV-3 Schedule 19	184,333	(7,031)	8,296	185,598		
26	State income taxes	EJG-4 Schedule 1	0	27,891	0	27,891		
27	Federal income taxes	EJG-4 Schedule 1	0	82,632	0	82,632		
28								
29	Total operating expenses		\$ 1,132,662	\$ 344,145	\$ 478,762	\$ 1,955,569		
30								
31	Utility Operating Income		\$ 1,132,945	\$ (318,941)	\$ (478,759)	\$ 335,245		
32								

**Indiana-American Water Company**  
**Cause No. 43187**  
**Pro Forma Income Statement**  
**for the West Lafayette District**  
**as of June 30, 2006**

Schedule 1  
Page 7 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
 Work Paper Reference:

Line No.	W. Lafayette	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 3,700,975	\$ (10,896)	\$ 6	\$ 3,690,085		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 324,928	\$ 80,804	\$ 42,204	\$ 447,936		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	165,442	11,764	0	177,206		
8	Chemicals	GMV-3 Schedule 5	34,073	10,350	0	44,423		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	587,115	587,115		
11	Group insurance	GMV-3 Schedule 8	(34,352)	195,231	7,012	167,891		
12	Pensions	GMV-3 Schedule 9	(15,794)	(3,694)	109,332	89,845		
13	Regulatory expense	GMV-3 Schedule 10	0	3,616	12,691	16,306		
14	Insurance, other than group	GMV-3 Schedule 11	(1,864)	0	58,733	56,869		
15	Customer accounting	GMV-3 Schedule 12	879	20,454	70,947	92,280		
16	Rents	GMV-3 Schedule 13	6,068	0	0	6,068		
17	General office expense	GMV-3 Schedule 14	31,076	0	20,154	51,230		
18	Miscellaneous	GMV-3 Schedule 15	93,801	23,887	77,007	194,695		
19	Maintenance expense	GMV-3 Schedule 16	89,117	20,172	8,528	117,817		
20								
21	Total operation and maintenance		\$ 693,374	\$ 362,584	\$ 993,723	\$ 2,049,681		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 610,704	\$ 47,163	\$ 94,554	\$ 752,421		
24	Amortization	GMV-3 Schedule 18	0	0	7,070	7,070		
25	General Taxes	GMV-3 Schedule 19	322,567	8,641	19,303	350,511		
26	State income taxes	EJG-4 Schedule 1	0	40,787	0	40,787		
27	Federal income taxes	EJG-4 Schedule 1	0	122,117	0	122,117		
28								
29	Total operating expenses		\$ 1,626,645	\$ 581,292	\$ 1,114,650	\$ 3,322,587		
30								
31	Utility Operating Income		\$ 2,074,330	\$ (592,188)	\$ (1,114,644)	\$ 367,498		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Winchester District  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 8 of 10

Line No.	Winchester	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 809,841	\$ 20,398	\$ 1	\$ 830,240		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 81,015	\$ 1,895	\$ 8,255	\$ 91,165		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	17,401	0	0	17,401		
8	Chemicals	GMV-3 Schedule 5	5,997	1,264	0	7,261		
9	Waste disposal	GMV-3 Schedule 6	22,729	0	0	22,729		
10	Management fees	GMV-3 Schedule 7	0	0	114,835	114,835		
11	Group insurance	GMV-3 Schedule 8	(1,674)	41,344	1,371	41,042		
12	Pensions	GMV-3 Schedule 9	(789)	(7,018)	21,385	13,577		
13	Regulatory expense	GMV-3 Schedule 10	0	709	2,489	3,198		
14	Insurance, other than group	GMV-3 Schedule 11	(93)	0	11,519	11,426		
15	Customer accounting	GMV-3 Schedule 12	822	13,515	13,877	28,213		
16	Rents	GMV-3 Schedule 13	(894)	0	0	(894)		
17	General office expense	GMV-3 Schedule 14	8,164	0	3,942	12,106		
18	Miscellaneous	GMV-3 Schedule 15	33,359	18,666	15,062	67,087		
19	Maintenance expense	GMV-3 Schedule 16	32,333	2,500	1,668	36,501		
20								
21	Total operation and maintenance		\$ 198,370	\$ 72,875	\$ 194,403	\$ 465,648		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 141,895	\$ 678	\$ 18,545	\$ 161,118		
24	Amortization	GMV-3 Schedule 18	0	0	1,383	1,383		
25	General Taxes	GMV-3 Schedule 19	67,776	17,140	3,776	88,691		
26	State income taxes	EJG-4 Schedule 1	0	5,773	0	5,773		
27	Federal income taxes	EJG-4 Schedule 1	0	14,258	0	14,258		
28								
29	Total operating expenses		\$ 408,041	\$ 110,724	\$ 218,107	\$ 736,871		
30								
31	Utility Operating Income		\$ 401,800	\$ (90,326)	\$ (218,105)	\$ 93,369		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
Total Sewer Districts  
as of June 30, 2006

Schedule 1  
Page 9 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	Total Sewer	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 339,412	\$ (18,808)	\$ -	\$ 320,604		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 21,017	\$ 24,457	\$ -	\$ 45,474		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	2,086	146	0	2,232		
8	Chemicals	GMV-3 Schedule 5	4,052	(743)	0	3,309		
9	Waste disposal	GMV-3 Schedule 6	149,426	0	0	149,426		
10	Management fees	GMV-3 Schedule 7	0	0	0	0		
11	Group insurance	GMV-3 Schedule 8	0	17,631	0	17,631		
12	Pensions	GMV-3 Schedule 9	0	2,268	0	2,268		
13	Regulatory expense	GMV-3 Schedule 10	0	160	561	721		
14	Insurance, other than group	GMV-3 Schedule 11	0	0	2,596	2,596		
15	Customer accounting	GMV-3 Schedule 12	7,971	3,092	0	11,063		
16	Rents	GMV-3 Schedule 13	0	0	0	0		
17	General office expense	GMV-3 Schedule 14	16	0	0	16		
18	Miscellaneous	GMV-3 Schedule 15	16,699	794	0	17,493		
19	Maintenance expense	GMV-3 Schedule 16	2,505	0	0	2,505		
20								
21	Total operation and maintenance		\$ 203,772	\$ 47,805	\$ 3,157	\$ 254,733		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 20,993	\$ 4,406	\$ 4,179	\$ 29,578		
24	Amortization	GMV-3 Schedule 18	1,130	94	0	1,224		
25	General Taxes	GMV-3 Schedule 19	13,121	49,333	0	62,454		
26	State income taxes	EJG-4 Schedule 1	0	(3,356)	0	(3,356)		
27	Federal income taxes	EJG-4 Schedule 1	0	(15,162)	0	(15,162)		
28								
29	Total operating expenses		\$ 239,016	\$ 83,119	\$ 7,336	\$ 329,471		
30								
31	Utility Operating Income		\$ 100,396	\$ (101,927)	\$ (7,336)	\$ (8,867)		
32								

Indiana-American Water Company  
Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for Water Groups One and Two  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 10 of 10

Line No.	Total Water Groups	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 90,915,940	\$ 1,430,777	\$ 115	\$ 92,346,832		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 6,255,237	\$ 1,020,664	\$ 774,552	\$ 8,050,453		
6	Purchased water	GMV-3 Schedule 3	191,857	0	0	191,857		
7	Purchased power	GMV-3 Schedule 4	3,024,608	143,024	0	3,167,632		
8	Chemicals	GMV-3 Schedule 5	797,471	240,256	0	1,037,727		
9	Waste disposal	GMV-3 Schedule 6	526,616	0	0	526,616		
10	Management fees	GMV-3 Schedule 7	10,523	(10,523)	10,775,095	10,775,095		
11	Group insurance	GMV-3 Schedule 8	(386,423)	3,170,499	128,686	2,912,763		
12	Pensions	GMV-3 Schedule 9	(169,184)	(186,746)	2,006,537	1,650,607		
13	Regulatory expense	GMV-3 Schedule 10	0	66,448	233,199	299,647		
14	Insurance, other than group	GMV-3 Schedule 11	(21,637)	0	1,079,262	1,057,625		
15	Customer accounting	GMV-3 Schedule 12	49,388	1,278,226	1,302,070	2,629,684		
16	Rents	GMV-3 Schedule 13	167,555	0	0	167,555		
17	General office expense	GMV-3 Schedule 14	354,830	0	369,872	724,702		
18	Miscellaneous	GMV-3 Schedule 15	1,961,583	370,438	1,413,276	3,745,297		
19	Maintenance expense	GMV-3 Schedule 16	1,432,494	75,516	156,510	1,664,520		
20								
21	Total operation and maintenance		\$ 14,194,918	\$ 6,167,803	\$ 18,239,059	\$ 38,601,779		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 16,265,002	\$ (891,493)	\$ 1,737,504	\$ 17,111,013		
24	Amortization	GMV-3 Schedule 18	126,555	95,937	129,749	352,241		
25	General Taxes	GMV-3 Schedule 19	8,862,013	(941,161)	354,266	8,275,118		
26	State income taxes	EJG-4 Schedule 1	0	1,738,803	0	1,738,803		
27	Federal income taxes	EJG-4 Schedule 1	0	5,579,226	0	5,579,226		
28								
29	Total operating expenses		\$ 39,448,488	\$ 11,749,115	\$ 20,460,577	\$ 71,658,180		
30								
31	Utility Operating Income		\$ 51,467,452	\$ (10,318,338)	\$ (20,460,462)	\$ 20,688,652		
32								

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Revenues  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Present Rates Revenue:	\$ 141,938,306	\$ 173	\$ 92,346,717	\$ 1,529,202	\$ 38,991,763	\$ 1,938,719	\$ 2,290,811	\$ 3,690,079	\$ 830,239	\$ 320,604
2											
3	Test Year Revenue:	137,222,468	(2,355,831)	90,915,940	1,485,756	38,234,191	1,826,577	2,265,607	3,700,975	809,841	339,412
4											
5	Adjustment Before Allocation:	\$ 4,715,838	\$ 2,356,004	\$ 1,430,777	\$ 43,446	\$ 757,572	\$ 112,142	\$ 25,204	\$ (10,896)	\$ 20,398	\$ (18,808)
6											
7											
8	Pro Forma Present Rates District Revenue:	\$ 141,938,306	\$ 173	\$ 92,346,717	\$ 1,529,202	\$ 38,991,763	\$ 1,938,719	\$ 2,290,811	\$ 3,690,079	\$ 830,239	\$ 320,604
9											
10	Allocation of Corporate:	-	(173)	117	2	41	3	3	6	1	-
11											
12	Pro Forma Present Rates Revenue:	\$ 141,938,306	\$ -	\$ 92,346,834	\$ 1,529,204	\$ 38,991,804	\$ 1,938,722	\$ 2,290,814	\$ 3,690,085	\$ 830,240	\$ 320,604
13											
14											
15											
16	<u>Detail of Adjustment Before Allocation:</u>										
17	Bill Analysis Reconciliation:	\$ (16,322)	\$ -	\$ (31,415)	\$ (73)	\$ 12,620	\$ (717)	\$ 3,426	\$ (267)	\$ (79)	\$ 184
18	Adjustment for Unbilled Revenue:	3,757,006	2,356,004	966,406	3,686	425,360	12,222	(8,869)	25,841	(693)	(22,951)
19	Number of Days Adjustment:	(1,566,296)	-	(1,041,121)	(116)	(364,448)	(23,039)	(27,624)	(102,539)	(7,359)	(50)
20	Distribution System Improvement Charge Adjustment:	1,766,029	-	1,048,959	28,171	547,600	44,736	33,940	36,847	25,776	-
21	Annualize Residential Customer Growth:	813,652	-	519,160	11,367	142,016	81,541	21,622	32,379	2,612	2,955
22	Annualize Commercial Customer Growth:	(38,231)	-	(31,212)	411	(5,576)	(2,601)	2,709	(3,157)	141	1,054
23		-	-	-	-	-	-	-	-	-	-
24											
25											
26											
27	Total Adjustment Before Allocation:	\$ 4,715,838	\$ 2,356,004	\$ 1,430,777	\$ 43,446	\$ 757,572	\$ 112,142	\$ 25,204	\$ (10,896)	\$ 20,398	\$ (18,808)

Description	TOTAL Adjustments	Corporate	Total Water Groups	Mooresville	Northwest Indiana	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
Residential	\$ (44,982)	\$ -	\$ (43,893)	\$ (45)	\$ (1,260)	\$ 56	\$ (24)	\$ 56	\$ (57)	\$ 185
Commercial	(33,160)	-	(28,560)	(685)	(2,105)	(78)	(221)	(817)	(696)	2
Industrial	(9,911)	-	(9,437)	(2)	59	(489)	(43)	-	1	-
Other Public Authority	1,921	-	(1,234)	(6)	2,709	(210)	(2)	(7)	674	(3)
Sales for Resale	(4,307)	-	(4,622)	-	315	-	-	-	-	-
Plant Sales	-	-	-	-	-	-	-	-	-	-
Miscellaneous	11,036	-	9,635	706	-	15	88	592	-	-
Private Fire Service	4,083	-	2,599	(41)	1,615	(24)	56	(122)	-	-
Public Fire Service	58,999	-	44,097	-	11,287	13	3,572	31	(1)	-
Total Revenues/Sales	<u>\$ (16,322)</u>	<u>\$ -</u>	<u>\$ (31,415)</u>	<u>\$ (73)</u>	<u>\$ 12,620</u>	<u>\$ (717)</u>	<u>\$ 3,426</u>	<u>\$ (267)</u>	<u>\$ (79)</u>	<u>\$ 184</u>
Forfeited Discounts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operating Revenues	-	-	-	-	-	-	-	-	-	-
Unbilled Revenue	<u>3,757,006</u>	<u>2,356,004</u>	<u>966,406</u>	<u>3,686</u>	<u>425,360</u>	<u>12,222</u>	<u>(8,869)</u>	<u>25,841</u>	<u>(693)</u>	<u>(22,951)</u>
Pro Forma Operating Revenues	<u>\$ 3,740,684</u>	<u>\$ 2,356,004</u>	<u>\$ 934,991</u>	<u>\$ 3,613</u>	<u>\$ 437,980</u>	<u>\$ 11,505</u>	<u>\$ (5,443)</u>	<u>\$ 25,574</u>	<u>\$ (772)</u>	<u>\$ (22,767)</u>



## Indiana American Water Company

Cause Number 43187

Pro Forma Adjustment of Distribution System Improvement Charge ("DSIC") Revenues  
For the Twelve Months Ended June 30, 2006Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester
1	Test Year Water Sales (100 cf):	49,829,431.1	0.0	29,523,021.0	466,436.5	15,769,207.2	805,923.0	1,236,880.2	1,793,432.0	234,531.2
2										
3	Test Year DSIC Rate:	\$ 0.0388	\$ -	\$ 0.0189	\$ -	\$ 0.0199	\$ -	\$ -	\$ -	\$ -
4										
5	Test Year DSIC Revenue:	\$ 872,213	\$ -	\$ 558,406	\$ -	\$ 313,807	\$ -	\$ -	\$ -	\$ -
6										
7										
8	Proposed Water Sales (100 cf):	49,323,616.6	0.0	29,202,453.3	466,408.9	15,661,959.3	797,428.0	1,225,288.1	1,738,080.9	231,998.1
9										
10	Proposed DSIC Rate:	\$ 0.3865	\$ -	\$ 0.0550	\$ 0.0604	\$ 0.0550	\$ 0.0561	\$ 0.0277	\$ 0.0212	\$ 0.1111
11										
12	Proposed DSIC Revenue:	\$ 2,638,242	\$ -	\$ 1,607,365	\$ 28,171	\$ 861,407	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776
13										
14										
15	Pro Forma Adjusted DSIC Revenue:	\$ 1,766,029	\$ -	\$ 1,048,959	\$ 28,171	\$ 547,600	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776

Indiana American Water Company  
 Cause Number 43187  
 Pro Forma Adjustment of Distribution System Improvement Charge ("DSIC") Revenues  
 For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester
1	Test Year Water Sales (100 cf):	49,829,431.1	0.0	29,523,021.0	466,436.5	15,769,207.2	805,923.0	1,236,880.2	1,793,432.0	234,531.2
2										
3	Test Year DSIC Rate:	\$ 0.0388	\$ -	\$ 0.0189	\$ -	\$ 0.0199	\$ -	\$ -	\$ -	\$ -
4										
5	Test Year DSIC Revenue:	\$ 872,213	\$ -	\$ 558,406	\$ -	\$ 313,807	\$ -	\$ -	\$ -	\$ -
6										
7										
8	Proposed Water Sales (100 cf):	49,323,616.6	0.0	29,202,453.3	466,408.9	15,661,959.3	797,428.0	1,225,288.1	1,738,080.9	231,998.1
9										
10	Proposed DSIC Rate:	\$ 0.3865	\$ -	\$ 0.0550	\$ 0.0604	\$ 0.0550	\$ 0.0561	\$ 0.0277	\$ 0.0212	\$ 0.1111
11										
12	Proposed DSIC Revenue:	\$ 2,638,242	\$ -	\$ 1,607,365	\$ 28,171	\$ 861,407	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776
13										
14										
15	Pro Forma Adjusted DSIC Revenue:	\$ 1,766,029	\$ -	\$ 1,048,959	\$ 28,171	\$ 547,600	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776

Description	TOTAL Company	Corporate	Total Water Groups	Moore- ville	Northwest Indiana	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
<b>Residential Growth:</b>										
Residential Count as of June 30, 2006:	250,089	0	165,408	3,276	63,100	3,901	3,270	8,960	1,724	450
Residential Count as of December 31, 2006:	251,102	0	165,978	3,276	63,438	3,887	3,284	9,052	1,739	448
Difference:	1,013	0	570	0	338	(14)	14	92	15	(2)
Average Residential Count as of June 30, 2006:	246,962	0	163,050	3,209	62,705	3,891	3,134	8,807	1,719	446
Residential Count as of December 31, 2006:	251,102	0	165,978	3,276	63,438	3,887	3,284	9,052	1,739	448
Pro Forma Customer Additions - Residential:	4,140	0	2,928	67	733	(4)	150	245	20	2
Total Service Charges to be added:	59,538	0	38,581	871	9,601	4,919	1,970	3,296	247	53
Total Sprinkler Meters to be added:	3,690	0	2,412	42	690	150	114	270	12	0
Total Pro Forma Service Charges:	\$ 813,652	\$ -	\$ 519,160	\$ 11,367	\$ 142,016	\$ 81,541	\$ 21,622	\$ 32,379	\$ 2,612	\$ 2,955
<b>Commercial Growth:</b>										
Commercial Count as of June 30, 2006:	29,001	0	20,262	389	5,467	555	911	1,178	226	13
Commercial Count as of December 31, 2006:	29,000	0	20,260	388	5,478	547	922	1,164	228	13
Difference:	(2)	0	(3)	(1)	11	(8)	11	(14)	2	0
Average Commercial Count as of June 30, 2006:	29,182	0	20,413	386	5,496	558	902	1,187	227	13
Commercial Count as of December 31, 2006:	29,000	0	20,260	388	5,478	547	922	1,164	228	13
Pro Forma Customer Additions - Commercial:	(182)	0	(154)	3	(18)	(11)	20	(23)	2	0
Total Service Charges to be added:	(3,126)	0	(2,598)	33	(362)	(156)	254	(330)	14	19
Total Sprinkler Meters to be added:	(282)	0	(222)	0	(42)	(6)	6	(18)	0	0
Total Pro Forma Service Charges:	\$ (38,231)	\$ -	\$ (31,212)	\$ 411	\$ (5,576)	\$ (2,601)	\$ 2,709	\$ (3,157)	\$ 141	\$ 1,054

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Labor  
For the Twelve Months Ended June 30, 2006

Type of Filing: X Original      Updated      Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Labor Expense:	\$ 13,875,785	\$ 1,162,642	\$ 7,275,901	\$ 165,771	\$ 4,262,890	\$ 213,723	\$ 260,741	\$ 405,732	\$ 82,910	\$ 45,474
2											
3	Less: Test Year Expense:	11,915,051	961,305	6,255,237	158,711	3,717,086	182,382	213,370	324,928	81,015	21,017
4											
5	Adjustment Before Allocation:	\$ 1,960,734	\$ 201,337	\$ 1,020,664	\$ 7,060	\$ 545,804	\$ 31,341	\$ 47,371	\$ 80,804	\$ 1,895	\$ 24,457
6											
7											
8	Pro Forma District Labor Expense:	\$ 13,875,785	\$ 1,162,642	\$ 7,275,901	\$ 165,771	\$ 4,262,890	\$ 213,723	\$ 260,741	\$ 405,732	\$ 82,910	\$ 45,474
9											
10	Allocation of Corporate:	0	(961,305)	640,421	12,593	236,097	15,477	14,996	34,895	6,825	-
11											
12	Pro Forma Labor Expense:	\$ 13,875,785	\$ 201,337	\$ 7,916,323	\$ 178,365	\$ 4,498,986	\$ 229,200	\$ 275,737	\$ 440,628	\$ 89,736	\$ 45,474
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Annualize Labor Expense:	\$ 1,766,097	\$ 201,337	\$ 897,266	\$ 99	\$ 510,729	\$ 28,160	\$ 42,443	\$ 63,576	\$ (1,611)	\$ 24,099
17	4% Non-Union Pay Increase in April of 2007:	194,637	-	123,398	6,961	35,075	3,182	4,928	17,228	3,506	358
18											
19											
20											
21											
22	Total Adjustment:	\$ 1,960,734	\$ 201,337	\$ 1,020,664	\$ 7,060	\$ 545,804	\$ 31,341	\$ 47,371	\$ 80,804	\$ 1,895	\$ 24,457

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Purchased Water Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Purchased Water Expense:	\$ 725,800	\$ -	\$ 191,857	\$ -	\$ 533,943	\$ -	\$ -	\$ -	\$ -	\$ -
2											
3	Less - Test Year Purchased Water Expense:	615,800	-	191,857	-	423,943	-	-	-	-	-
4											
5	Adjustment before Allocations:	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
6											
7											
8											
9	Pro Forma District Purchased Water Expense:	\$ 725,800	\$ -	\$ 191,857	\$ -	\$ 533,943	\$ -	\$ -	\$ -	\$ -	\$ -
10											
11	Allocation of Corporate:	-	-	-	-	-	-	-	-	-	-
12											
13	Pro Forma Purchased Water Expense:	<u>\$ 725,800</u>	<u>\$ -</u>	<u>\$ 191,857</u>	<u>\$ -</u>	<u>\$ 533,943</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
14											
15											
16	Detail of Adjustments:										
17	Increase from East Chicago, IN for NW Operations	\$ 110,000	\$ -	\$ -	\$ -	\$ 110,000	\$ -	\$ -	\$ -	\$ -	\$ -
18		-	-	-	-	-	-	-	-	-	-
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22											
23	Pro Forma Adjustments Before Allocations:	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Fuel and Power Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Fuel and Power Expense:	\$ 5,345,028	\$ -	\$ 3,167,632	\$ 55,565	\$ 1,603,925	\$ 173,962	\$ 147,105	\$ 177,206	\$ 17,401	\$ 2,232
2											
3	Less - Test Year Fuel and Power Expense:	5,268,575	91,367	3,024,608	55,565	1,603,925	161,076	147,105	165,442	17,401	2,086
4											
5	Adjustment before Allocations:	<u>\$ 76,453</u>	<u>\$ (91,367)</u>	<u>\$ 143,024</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 12,886</u>	<u>\$ -</u>	<u>\$ 11,764</u>	<u>\$ -</u>	<u>\$ 146</u>
6											
7											
8											
9	Pro Forma District Fuel and Power Expense:	\$ 5,345,028	\$ -	\$ 3,167,632	\$ 55,565	\$ 1,603,925	\$ 173,962	\$ 147,105	\$ 177,206	\$ 17,401	\$ 2,232
10											
11	Allocation of Corporate:	-	-	-	-	-	-	-	-	-	-
12											
13	Pro Forma Fuel and Power Expense:	<u>\$ 5,345,028</u>	<u>\$ -</u>	<u>\$ 3,167,632</u>	<u>\$ 55,565</u>	<u>\$ 1,603,925</u>	<u>\$ 173,962</u>	<u>\$ 147,105</u>	<u>\$ 177,206</u>	<u>\$ 17,401</u>	<u>\$ 2,232</u>
14											
15											
16	Detail of Adjustments:										
17	Elimination of one-time adjustments to Corporate:	\$ (91,367)	\$ (91,367)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18	Adjustment for Planned Power Increases:	167,820	-	143,024	-	-	12,886	-	11,764	-	146
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22											
23	Pro Forma Adjustments Before Allocations:	<u>\$ 76,453</u>	<u>\$ (91,367)</u>	<u>\$ 143,024</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 12,886</u>	<u>\$ -</u>	<u>\$ 11,764</u>	<u>\$ -</u>	<u>\$ 146</u>

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Chemicals  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Chemicals:	\$ 1,634,595	\$ -	\$ 1,037,727	\$ 9,681	\$ 490,341	\$ 9,948	\$ 31,905	\$ 44,423	\$ 7,261	\$ 3,309
2											
3	Less - Test Year Chemical Expense:	1,289,807	-	797,471	15,844	393,938	9,310	29,122	34,073	5,997	4,052
4											
5	Adjustment before Allocations:	<u>\$ 344,788</u>	<u>\$ -</u>	<u>\$ 240,256</u>	<u>\$ (6,163)</u>	<u>\$ 96,403</u>	<u>\$ 638</u>	<u>\$ 2,783</u>	<u>\$ 10,350</u>	<u>\$ 1,264</u>	<u>\$ (743)</u>
6											
7											
8											
9	Pro Forma District Chemicals Expense:	\$ 1,634,595	\$ -	\$ 1,037,727	\$ 9,681	\$ 490,341	\$ 9,948	\$ 31,905	\$ 44,423	\$ 7,261	\$ 3,309
10											
11	Allocation of Corporate:	-	-	-	-	-	-	-	-	-	-
12											
13	Pro Forma Chemicals Expense:	<u>\$ 1,634,595</u>	<u>\$ -</u>	<u>\$ 1,037,727</u>	<u>\$ 9,681</u>	<u>\$ 490,341</u>	<u>\$ 9,948</u>	<u>\$ 31,905</u>	<u>\$ 44,423</u>	<u>\$ 7,261</u>	<u>\$ 3,309</u>
14											
15											
16	Detail of Adjustments:										
17	Adjustment to Annualize at 2006 Bid Prices:	\$ 194,478	\$ -	\$ 161,910	\$ (6,874)	\$ 29,735	\$ (111)	\$ 3,153	\$ 6,002	\$ 1,386	\$ (723)
18	Adjustment to Annualize at 2007 Bid Prices:	150,310	-	78,346	711	66,668	749	(370)	4,348	(122)	(20)
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22	Pro Forma Adjustments Before Allocations:	<u>\$ 344,788</u>	<u>\$ -</u>	<u>\$ 240,256</u>	<u>\$ (6,163)</u>	<u>\$ 96,403</u>	<u>\$ 638</u>	<u>\$ 2,783</u>	<u>\$ 10,350</u>	<u>\$ 1,264</u>	<u>\$ (743)</u>

[illegible]



**Indiana-American Water Company  
Cause No. 43187  
Pro Forma Adjustment of Support Services (Management Fees)  
as of June 30, 2006**

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro forma management fees	\$16,173,964	\$16,173,964	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2											
3	Less test year	15,327,484	15,316,961	10,523	0	0	0	0	0	0	0
4											
5	Pro forma adjustment before allocation	846,480	857,003	(10,523)	0	0	0	0	0	0	0
6											
7											
8											
9	Pro forma district expense	16,173,964	16,173,964	0	0	0	0	0	0	0	0
10											
11	Allocation of Corporate	0	(16,173,964)	10,775,095	211,879	3,972,326	260,401	252,314	587,115	114,835	0
12											
13	Pro forma management fees expense	16,173,964	0	10,775,095	211,879	3,972,326	260,401	252,314	587,115	114,835	0
14											
15	Other Known One-Time Cost	(390,586)	(380,063)	(10,523)	0	0	0	0	0	0	0
16	Service Company Cost Not Allowed	(13,020)	(13,020)	0	0	0	0	0	0	0	0
17	FICA Tax Adjustment Related to Wage Increases	26,931	26,931	0	0	0	0	0	0	0	0
18	Labor Related Rate Increases	352,042	352,042	0	0	0	0	0	0	0	0
19	Service Company Additional Ongoing Costs	871,113	871,113	0	0	0	0	0	0	0	0
20											
21	Total Adjustment	\$ 1,237,066	\$ 1,237,066	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

(1) Items such as donations, community service expenses, etc.

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Group Insurance Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Group Insurance Expense:	\$ 4,951,669	\$ 193,165	\$ 2,784,076	\$ 70,205	\$ 1,511,260	\$ 81,262	\$ 93,521	\$ 160,879	\$ 39,670	\$ 17,631
2											
3	Less: Test Year Expense:	4,062,751	5,012,799	(386,423)	(15,574)	(479,182)	(17,735)	(15,108)	(34,352)	(1,674)	-
4											
5	Adjustment Before Allocation:	<u>\$ 888,918</u>	<u>\$ (4,819,634)</u>	<u>\$ 3,170,499</u>	<u>\$ 85,779</u>	<u>\$ 1,990,442</u>	<u>\$ 98,997</u>	<u>\$ 108,629</u>	<u>\$ 195,231</u>	<u>\$ 41,344</u>	<u>\$ 17,631</u>
6											
7											
8	Pro Forma Group Insurance Expense:	\$ 4,951,669	\$ 193,165	\$ 2,784,076	\$ 70,205	\$ 1,511,260	\$ 81,262	\$ 93,521	\$ 160,879	\$ 39,670	\$ 17,631
9											
10	Allocation of Corporate:	0	(5,012,799)	2,893,889	72,184	1,670,265	83,212	96,246	150,885	37,095	9,023
11											
12	Pro Forma Group Insurance Expense:	<u>\$ 4,951,669</u>	<u>\$ (4,819,634)</u>	<u>\$ 5,677,965</u>	<u>\$ 142,390</u>	<u>\$ 3,181,525</u>	<u>\$ 164,474</u>	<u>\$ 189,766</u>	<u>\$ 311,765</u>	<u>\$ 76,765</u>	<u>\$ 26,654</u>
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Adjustment of Group Insurance Expense:	\$ 1,017,127	\$ (2,534,895)	\$ 1,995,511	\$ 56,232	\$ 1,205,209	\$ 61,783	\$ 67,134	\$ 124,860	\$ 29,414	\$ 11,879
17	Adjustment for FAS 106 Expense:	(128,209)	(2,284,739)	1,174,988	29,547	785,233	37,214	41,495	70,371	11,930	5,752
18											
19											
20											
21											
22	Total Adjustment:	<u>\$ 888,918</u>	<u>\$ (4,819,634)</u>	<u>\$ 3,170,499</u>	<u>\$ 85,779</u>	<u>\$ 1,990,442</u>	<u>\$ 98,997</u>	<u>\$ 108,629</u>	<u>\$ 195,231</u>	<u>\$ 41,344</u>	<u>\$ 17,631</u>

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Pension Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: X Original           Updated           Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Pension Expense:	\$ 2,371,171	\$ 3,011,914	\$ (355,930)	\$ (14,635)	\$ (226,104)	\$ (12,160)	\$ (6,887)	\$ (19,488)	\$ (7,807)	\$ 2,268
2											
3	Less: Test Year Pension Expense:	2,613,411	3,011,914	(169,184)	(7,737)	(190,113)	(8,191)	(6,695)	(15,794)	(789)	-
4											
5	Adjustment Before Allocation:	\$ (242,240)	\$ -	\$ (186,746)	\$ (6,898)	\$ (35,991)	\$ (3,969)	\$ (192)	\$ (3,694)	\$ (7,018)	\$ 2,268
6											
7											
8	Pro Forma District Pension Expense:	\$ 2,371,171	\$ 3,011,914	\$ (355,930)	\$ (14,635)	\$ (226,104)	\$ (12,160)	\$ (6,887)	\$ (19,488)	\$ (7,807)	\$ 2,268
9											
10	Allocation of Corporate:	0	(3,011,914)	1,738,778	43,372	1,003,570	49,998	57,829	90,659	22,288	5,421
11											
12	Pro Forma Pension Expense:	\$ 2,371,171	\$ -	\$ 1,382,848	\$ 28,737	\$ 777,466	\$ 37,838	\$ 50,941	\$ 71,171	\$ 14,481	\$ 7,689
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Annualize Pension Expense:	\$ (242,240)	\$ -	\$ (186,746)	\$ (6,898)	\$ (35,991)	\$ (3,969)	\$ (192)	\$ (3,694)	\$ (7,018)	\$ 2,268
17											
18											
19											
20											
21											
22	Total Adjustment:	\$ (242,240)	\$ -	\$ (186,746)	\$ (6,898)	\$ (35,991)	\$ (3,969)	\$ (192)	\$ (3,694)	\$ (7,018)	\$ 2,268

Indiana-American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Rate Case Expense  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Adjustment of Regulatory Expense										
2											
3	Pro forma regulatory expense	\$ 900,894	\$ 900,894	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	Annual regulatory expense amortized										
5	over a 24 month period	\$ 450,447	\$ 450,447	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Test year regulatory expense	350,570	350,570	-	-	-	-	-	-	-	-
7											
8	Adjustment before allocations	\$ (250,693)	\$ (250,693)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9											
10	Pro forma district regulatory expense	\$ 99,877	\$ 99,877	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	Allocation of Corporate	0	(99,877)	66,448	1,308	24,490	1,598	1,548	3,616	709	160
12											
13	Pro forma regulatory expense	\$ 99,877	\$ -	\$ 66,448	\$ 1,308	\$ 24,490	\$ 1,598	\$ 1,548	\$ 3,616	\$ 709	\$ 160

[illegible]

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Customer Accounting Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Customer Accounting Expense:	\$ 3,925,304	\$ 1,954,473	\$ 1,327,614	\$ 27,386	\$ 506,000	\$ 32,352	\$ 30,745	\$ 21,333	\$ 14,337	\$ 11,063
2											
3	Less - Test Year Customer Accounting Expense:	4,608,102	4,508,725	49,388	2,585	34,652	1,549	1,531	879	822	7,971
4											
5	Adjustment before Allocations:	<u>\$ (682,798)</u>	<u>\$ (2,554,252)</u>	<u>\$ 1,278,226</u>	<u>\$ 24,801</u>	<u>\$ 471,348</u>	<u>\$ 30,803</u>	<u>\$ 29,214</u>	<u>\$ 20,454</u>	<u>\$ 13,515</u>	<u>\$ 3,092</u>
6											
7											
8											
9	Pro Forma District Customer Accounting Expense:	\$ 3,925,304	\$ 1,954,473	\$ 1,327,614	\$ 27,386	\$ 506,000	\$ 32,352	\$ 30,745	\$ 21,333	\$ 14,337	\$ 11,063
10											
11	Allocation of Corporate:	<u>(0)</u>	<u>(1,954,473)</u>	<u>1,302,070</u>	<u>25,604</u>	<u>480,019</u>	<u>31,467</u>	<u>30,490</u>	<u>70,947</u>	<u>13,877</u>	<u>-</u>
12											
13	Pro Forma Customer Accounting Expense:	<u>\$ 3,925,304</u>	<u>\$ -</u>	<u>\$ 2,629,684</u>	<u>\$ 52,990</u>	<u>\$ 986,019</u>	<u>\$ 63,819</u>	<u>\$ 61,235</u>	<u>\$ 92,280</u>	<u>\$ 28,213</u>	<u>\$ 11,063</u>
14											
15											
16	Detail of Adjustments:										
17	Adjustment for Uncollectibles:	\$ (815,493)	\$ (2,554,252)	\$ 1,190,346	\$ 23,047	\$ 438,517	\$ 28,661	\$ 27,139	\$ 15,607	\$ 12,564	\$ 2,878
18	Adjustment for Postage and Mailing Expense:	132,695	-	87,880	1,754	32,831	2,142	2,075	4,847	951	214
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22											
23	Pro Forma Adjustments Before Allocations:	<u>\$ (682,798)</u>	<u>\$ (2,554,252)</u>	<u>\$ 1,278,226</u>	<u>\$ 24,801</u>	<u>\$ 471,348</u>	<u>\$ 30,803</u>	<u>\$ 29,214</u>	<u>\$ 20,454</u>	<u>\$ 13,515</u>	<u>\$ 3,092</u>

Line No.		Total Company	Total Water Groups	Wabash	Total Sewer	Corporate	Northwest	Mooreville	Warsaw	West Lafayette	Winchester
1	Pro forma rent expense	\$ 394,088	\$ 167,555	\$ 4,761	\$ -	\$ -	\$ 186,554	\$ 12,168	\$ 17,876	\$ 6,068	\$ (894)
2											
3	Test year rent expense	356,588	167,555	4,761	-	-	149,054	12,168	17,876	6,068	(894)
4											
5	Adjustment before Allocations	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -
6											
7	Pro forma district rent expense	\$ 394,088	\$ 167,555	\$ 4,761	\$ -	\$ -	\$ 186,554	\$ 12,168	\$ 17,876	\$ 6,068	\$ (894)
8											
9	Allocation of Corporate	-	-	-	-	-	-	-	-	-	-
10											
11	Pro forma rent expense	\$ 394,088	\$ 167,555	\$ 4,761	\$ -	\$ -	\$ 186,554	\$ 12,168	\$ 17,876	\$ 6,068	\$ (894)
12											
13	Detail of adjustments before allocations:										
14											
15	Rents Real Property (New Lease Agreement	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -
16	Northwest Facility)	-	-	-	-	-	-	-	-	-	-
17		-	-	-	-	-	-	-	-	-	-
18											
19	Total adjustment before allocations	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -

Type of Filing:  X  Original   Updated   Revised[illegible]



Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Miscellaneous Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Miscellaneous Expense:	\$ 6,373,506	\$ 2,121,399	\$ 2,332,021	\$ 62,648	\$ 1,509,393	\$ 71,775	\$ 89,064	\$ 117,688	\$ 52,025	\$ 17,493
2											
3	Less - Test Year Miscellaneous Expense:	5,587,562	2,101,507	1,961,583	35,989	1,193,456	63,918	87,250	93,801	33,359	16,699
4											
5	Adjustment before Allocations:	\$ 785,944	\$ 19,892	\$ 370,438	\$ 26,659	\$ 315,937	\$ 7,857	\$ 1,814	\$ 23,887	\$ 18,666	\$ 794
6											
7											
8											
9	Pro Forma District Miscellaneous Expense:	\$ 6,373,506	\$ 2,121,399	\$ 2,332,021	\$ 62,648	\$ 1,509,393	\$ 71,775	\$ 89,064	\$ 117,688	\$ 52,025	\$ 17,493
10											
11	Allocation of Corporate:	(0)	(2,121,399)	1,413,276	27,790	521,016	34,155	33,094	77,007	15,062	-
12											
13	Pro Forma Miscellaneous Expense:	\$ 6,373,506	\$ -	\$ 3,745,297	\$ 90,438	\$ 2,030,409	\$ 105,930	\$ 122,158	\$ 194,695	\$ 67,087	\$ 17,493
14											
15											
16	Detail of Adjustments:										
17	Adjustment for 401(k) Expense:	\$ 75,753	\$ -	\$ 43,061	\$ 786	\$ 26,410	\$ 1,259	\$ 1,197	\$ 2,054	\$ 192	\$ 794
18	Adjustment for Security Expense:	66,183	-	27,761	11,676	26,746	-	-	-	-	-
19	Adjustment for Auto Insurance at 2006 Rates:	19,892	19,892	-	-	-	-	-	-	-	-
20											
21	Adjustment for Vehicles Leased prior to June 30, 2007:	624,115	-	299,616	14,196	262,781	6,598	617	21,833	18,474	-
22											
22	Pro Forma Adjustments Before Allocations:	\$ 785,944	\$ 19,892	\$ 370,438	\$ 26,659	\$ 315,937	\$ 7,857	\$ 1,814	\$ 23,887	\$ 18,666	\$ 794

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Adjustment of Maintenance Expense  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.		Total Company	Total Water Groups	Wabash	Total Sewer	Corporate	Northwest	Mooresville	Warsaw	West Lafayette	Winchester
1	Pro forma maintenance expense	\$ 3,581,095	\$ 1,508,010	\$ 117,974	\$ 2,505	\$ 234,929	\$ 1,390,956	\$ 31,371	\$ 151,228	\$ 109,289	\$ 34,833
2											
3	Test year maintenance expense	7,187,186	1,432,494	115,574	2,505	4,186,403	1,167,918	31,371	129,471	89,117	32,333
4											
5	Adjustment before allocations	(3,606,091)	75,516	2,400	0	(3,951,474)	223,038	0	21,757	20,172	2,500
6											
7											
8	Pro forma district adjustment	3,581,095	1,508,010	117,974	2,505	234,929	1,390,956	31,371	151,228	109,289	34,833
9											
10	Allocation of Corporate & Customer Service	213	156,722	3,782	0	(234,929)	57,699	3,078	3,665	8,528	1,668
11											
12	Pro forma maintenance expense	3,581,308	1,664,732	121,756	2,505	0	1,448,655	34,449	154,893	117,817	36,501
13											
14											
15	Detail of adjustments before allocations:										
16	Well cleaning & maint	70,721	36,249	2,400	0	0	0	0	20,700	9,872	1,500
17	Residual mgt	36,277	0	0	0	0	36,277	0	0	0	0
18	Cleaning & Painting PSI Filters	0	0	0	0	0	0	0	0	0	0
19	Major parking lot maintenance	0	0	0	0	0	0	0	0	0	0
20	Major roof repairs	500	0	0	0	0	0	0	0	0	500
21	Valve Maintenance and Repairs	4,505	4,505	0	0	0	0	0	0	0	0
22	Generator / switch gear maint	7,308	5,508	0	0	0	0	0	0	1,300	500
23	Aerator maint	1,057	0	0	0	0	0	0	1,057	0	0
24	Chemical feed system maint	14,129	4,177	0	0	0	4,852	0	0	5,100	0
25	Easement maint	0	0	0	0	0	0	0	0	0	0
26	Other (Refer to Support Schedule 16a)	210,886	25,077	0	0	0	181,909	0	0	3,900	0
27	Elimination of Net Negative Salvage	(3,951,474)	0	0	0	(3,951,474)	0	0	0	0	0
28											
29	Total adjustments before allocations	(\$3,606,091)	\$75,516	\$2,400	\$0	(\$3,951,474)	\$223,038	\$0	\$21,757	\$20,172	\$2,500

Indiana-American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Depreciation Expense  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 1 of 1

Line No.		Total Company	Total Water Groups	Wabash	Total Sewer	Corporate	Northwest	Mooreville	Warsaw	West Lafayette	Winchester
1	Pro forma district Depreciation expense	\$ 26,030,764	\$ 15,373,509	\$ 273,765	\$ 25,399	\$ 2,612,002	\$ 6,356,515	\$ 239,572	\$ 349,562	\$ 657,867	\$ 142,573
2											
3	Test year Depreciation expense	\$ 19,810,106	16,265,002	303,404	20,993	(2,554,927)	4,482,675	218,527	321,833	610,704	141,895
4											
5	Adjustment before Allocations	\$ 6,220,658	\$ (891,493)	\$ (29,639)	\$ 4,406	\$ 5,166,929	\$ 1,873,840	\$ 21,045	\$ 27,729	\$ 47,163	\$ 678
6											
7											
8	Pro forma district Depreciation expense	\$ 26,030,764	\$ 15,373,509	\$ 273,765	\$ 25,399	\$ 2,612,002	\$ 6,356,515	\$ 239,572	\$ 349,562	\$ 657,867	\$ 142,573
9											
10	Allocation of Corporate	\$ -	1,737,504	41,792	4,180	(2,612,002)	640,724	34,217	40,486	94,554	18,545
11											
12	Pro forma Depreciation expense	\$ 26,030,764	\$ 17,111,013	\$ 315,557	\$ 29,579	\$ -	\$ 6,997,239	\$ 273,789	\$ 390,048	\$ 752,421	\$ 161,118

**For the Twelve Months Ended June 30, 2006**

Type of Filing:  X  Original   Updated   Revised

11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of General Tax Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma General Taxes:	\$ 17,523,216	\$ 531,771	\$ 7,920,856	\$ 154,327	\$ 8,107,787	\$ 152,601	\$ 177,303	\$ 331,208	\$ 84,916	\$ 62,447
2											
3	Less: Test Year Expense:	17,736,114	2,417,258	8,862,013	250,870	5,462,161	156,015	184,333	322,567	67,776	13,121
4											
5	Adjustment Before Allocation:	<u>\$ (212,898)</u>	<u>\$ (1,885,487)</u>	<u>\$ (941,157)</u>	<u>\$ (96,543)</u>	<u>\$ 2,645,626</u>	<u>\$ (3,414)</u>	<u>\$ (7,030)</u>	<u>\$ 8,641</u>	<u>\$ 17,140</u>	<u>\$ 49,326</u>
6											
7											
8	Pro Forma District General Tax Expense:	\$ 17,523,216	\$ 531,771	\$ 7,920,856	\$ 154,327	\$ 8,107,787	\$ 152,601	\$ 177,303	\$ 331,208	\$ 84,916	\$ 62,447
9											
10	Allocation of Corporate:	0	(961,305)	640,421	12,593	236,097	15,477	14,996	34,895	6,825	-
11											
12	Pro Forma General Tax Expense:	<u>\$ 17,523,216</u>	<u>\$ (429,534)</u>	<u>\$ 8,561,278</u>	<u>\$ 166,920</u>	<u>\$ 8,343,883</u>	<u>\$ 168,078</u>	<u>\$ 192,299</u>	<u>\$ 366,104</u>	<u>\$ 91,741</u>	<u>\$ 62,447</u>
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Adjustment of Payroll Taxes:	\$ 135,864	\$ -	\$ 80,475	\$ 521	\$ 41,070	\$ 1,277	\$ 3,490	\$ 5,752	\$ 236	\$ 3,043
17	Adjustment for Safe Drinking Water Act:	17,473	-	11,159	239	4,582	245	254	884	109	-
18	Adjustment of IURC Fee- Present Rates:	57,342	-	35,518	221	20,321	298	1,009	99	123	(247)
19	Adjustment of Gross Receipts Tax - Present Rates:	(26,302)	(1,885,487)	1,238,121	20,528	476,446	25,332	31,262	51,953	11,151	4,392
20	Adjustment of Property Tax:	(397,275)	-	(2,306,431)	(118,052)	2,103,207	(30,566)	(43,046)	(50,046)	5,520	42,138
21											
22		-	-	-	-	-	-	-	-	-	-
23		-	-	-	-	-	-	-	-	-	-
24											
25											
26	Total Adjustment:	<u>\$ (212,898)</u>	<u>\$ (1,885,487)</u>	<u>\$ (941,157)</u>	<u>\$ (96,543)</u>	<u>\$ 2,645,626</u>	<u>\$ (3,414)</u>	<u>\$ (7,030)</u>	<u>\$ 8,641</u>	<u>\$ 17,140</u>	<u>\$ 49,326</u>

Pro Forma Calculation of Federal and State Income Taxes

Line	Description	Total	Total Water Groups	Wabash	Total Sewer	Northwest	Moore's ville	Warsaw	West Lafayette	Winchester
1	Operating Revenues	\$141,938,306	\$92,346,832	\$1,938,722	\$320,604	\$38,991,805	\$1,529,204	\$2,290,814	\$3,690,085	\$830,240
2										
3	Less Deductions:									
4	Operating & Maintenance Expenses	63,780,084	38,601,779	1,157,563	254,733	19,186,289	798,029	1,266,361	2,049,681	465,648
5	Depreciation - Tax Normalized	23,286,508	15,827,525	301,287	24,914	5,926,704	213,415	339,554	516,964	136,145
6	Amortization	422,736	352,241	3,136	1,224	52,093	2,551	3,038	7,070	1,383
7	General Taxes	17,523,216	8,275,118	161,162	62,454	8,238,389	161,293	185,598	350,511	88,691
8	Amortization of ITC	(229,964)	(180,605)	(4,941)	(204)	(36,646)	(1,001)	(4,356)	(1,503)	(708)
9	Permanent Taxable Differences	(81,227)	(50,245)	(1,127)	(98)	(23,787)	(1,235)	(1,731)	(2,521)	(483)
10	Interest on Customer Deposits	0	0	0	0	0	0	0	0	0
11	Interest Synchronization Deduction	16,317,846	10,536,395	181,572	21,965	4,780,900	152,439	210,156	349,742	84,677
12	Total Deductions	<u>121,019,199</u>	<u>73,362,208</u>	<u>1,798,651</u>	<u>364,988</u>	<u>38,123,942</u>	<u>1,325,492</u>	<u>1,998,620</u>	<u>3,269,944</u>	<u>775,353</u>
13										
14	Federal Taxable Income									
15	Before State Income Taxes	20,919,107	18,984,624	140,070	(44,384)	867,863	203,713	292,193	420,141	54,887
16	Less State Income Taxes	1,966,928	1,738,803	14,401	(3,356)	123,283	19,346	27,891	40,787	5,773
17	Plus Amortization of Reg. Assets/Liabilities	(58,366)	(37,686)	(648)	(82)	(17,101)	(543)	(753)	(1,249)	(304)
18	Less Allocation of Parent Company Interest	1,330,571	859,151	14,769	1,863	389,857	12,374	17,164	28,474	6,919
19	Federal Taxable Income	<u>\$17,563,242</u>	<u>\$16,348,984</u>	<u>\$110,252</u>	<u>(\$42,973)</u>	<u>\$337,622</u>	<u>\$171,450</u>	<u>\$246,385</u>	<u>\$349,631</u>	<u>\$41,891</u>
20										
21	Current and Deferred Federal Income Taxes									
22	Taxes @ 35% rate	\$6,147,136	\$5,722,145	\$38,588	(\$15,040)	\$118,168	\$60,007	\$86,235	\$122,371	\$14,662
23	Plus: SFAS 109 Amortization to FIT	58,366	37,686	648	82	17,101	543	753	1,249	304
24	Plus: Investment Credit Amortization	(229,964)	(180,605)	(4,941)	(204)	(36,646)	(1,001)	(4,356)	(1,503)	(708)
25	Total Federal Income Taxes	<u>5,975,538</u>	<u>5,579,226</u>	<u>34,295</u>	<u>(15,162)</u>	<u>98,623</u>	<u>59,549</u>	<u>82,632</u>	<u>122,117</u>	<u>14,258</u>
26	Less Test Year Expense	0	0	0	0	0	0	0	0	0
27	Pro-forma Adjustment	<u>\$5,975,538</u>	<u>\$5,579,226</u>	<u>\$34,295</u>	<u>(15,162)</u>	<u>\$98,623</u>	<u>\$59,549</u>	<u>\$82,632</u>	<u>\$122,117</u>	<u>\$14,258</u>
28										
29										
30	Federal Taxable Income									
31	Before State Income Taxes	\$20,919,107	\$18,984,624	\$140,070	(\$44,384)	\$867,863	\$203,713	\$292,193	\$420,141	\$54,887
32	Add: Utility Gross Receipts Tax	1,859,185	1,238,121	25,332	4,392	476,446	20,528	31,262	51,953	11,151
33	Add Amortization of Reg. Assets/Liabilities	(97,421)	(62,903)	(1,082)	(137)	(28,544)	(906)	(1,257)	(2,085)	(507)
34	State Taxable Income	<u>\$22,680,871</u>	<u>\$20,159,842</u>	<u>\$164,320</u>	<u>(\$40,129)</u>	<u>\$1,315,765</u>	<u>\$223,335</u>	<u>\$322,198</u>	<u>\$470,009</u>	<u>\$65,531</u>
35										
36	Current and Deferred State Income Taxes									
37	Supplemental Income Tax @ 8.5%	\$1,927,873	\$1,713,586	\$13,967	(\$3,411)	\$111,840	\$18,983	\$27,387	\$39,951	\$5,570
38	Plus: SFAS Amortization to SIT	39,055	25,217	434	55	11,443	363	504	836	203
39	Total State Income Taxes	<u>1,966,928</u>	<u>1,738,803</u>	<u>14,401</u>	<u>(3,356)</u>	<u>123,283</u>	<u>19,346</u>	<u>27,891</u>	<u>40,787</u>	<u>5,773</u>
40	Less Test Year Expense	0	0	0	0	0	0	0	0	0
41	Pro-forma Adjustment	<u>\$1,966,928</u>	<u>\$1,738,803</u>	<u>\$14,401</u>	<u>(\$3,356)</u>	<u>\$123,283</u>	<u>\$19,346</u>	<u>\$27,891</u>	<u>\$40,787</u>	<u>\$5,773</u>

INDIANA-AMERICAN WATER COMPANY, INC.

PROPOSED TARIFFS

- W-17-A      SCHEDULES OF RATES AND TARIFFS  
IN AND ADJACENT TO  
CRAWFORDSVILLE, INDIANA  
JOHNSON COUNTY  
*(FRANKLIN & GREENWOOD), INDIANA*  
SOUTHERN INDIANA  
*(JEFFERSONVILLE, CLARKSVILLE & NEW ALBANY), INDIANA*  
KOKOMO, INDIANA  
MUNCIE, INDIANA  
NEWBURGH, INDIANA  
NOBLESVILLE, INDIANA  
RICHMOND, INDIANA  
SEYMOUR, INDIANA  
SHELBYVILLE, INDIANA  
SOMERSET, INDIANA  
SUMMITVILLE, INDIANA  
WABASH, INDIANA  
WABASH VALLEY  
*(TERRE HAUTE, FARMERSBURG, & SULLIVAN), INDIANA*
- W-17-N      NORTHWEST INDIANA OPERATIONS  
  
*(BURNS HARBOR, CHESTERTON, GARY, HOBART,  
MERRILLVILLE, PORTAGE, PORTER & SOUTH HAVEN),  
INDIANA*
- W-17-U      MOORESVILLE, INDIANA  
WARSAW, INDIANA  
WINCHESTER, INDIANA  
WEST LAFAYETTE, INDIANA
- W-17-B      SCHEDULES OF RATES AND TARIFFS FOR WHOLESALE  
STANDBY WATER SERVICE
- S-17-A      SCHEDULES OF RATES AND TARIFFS FOR SEWER SERVICE  
IN AND ADJACENT TO  
SOMERSET, INDIANA  
DELAWARE COUNTY, INDIANA (MUNCIE SEWER)

INDIANA-AMERICAN WATER COMPANY, INC.

GREENWOOD, INDIANA

SCHEDULES OF RATES AND TARIFFS

IN AND ADJACENT TO

CRAWFORDSVILLE, INDIANA  
JOHNSON COUNTY  
*(FRANKLIN & GREENWOOD), INDIANA*  
SOUTHERN INDIANA  
*(JEFFERSONVILLE, CLARKSVILLE & NEW ALBANY), INDIANA*  
KOKOMO, INDIANA  
MUNCIE, INDIANA  
NEWBURGH, INDIANA  
NOBLESVILLE, INDIANA  
RICHMOND, INDIANA  
SEYMOUR, INDIANA  
SHELBYVILLE, INDIANA  
SOMERSET, INDIANA  
SUMMITVILLE, INDIANA  
WABASH, INDIANA  
WABASH VALLEY  
*(TERRE HAUTE, FARMERSBURG, & SULLIVAN), INDIANA*

**ISSUED:**

Pursuant to order of Indiana Utility Regulatory  
Commission approved \_\_\_\_\_,  
in Cause No. 43187

**EFFECTIVE:**

For all water service on and after date of approval by Tariff  
Division of Engineering Division of Indiana Utility  
Regulatory Commission.

INDIANA-AMERICAN WATER COMPANY, INC.

By: \_\_\_\_\_  
Terry L. Gloriod, President

Date Approved  
By Tariff Division of Engineering  
Division of IURC



CLASSIFICATION OF SERVICEGENERAL WATER SERVICEAvailable For

All general water service customers except sale for resale customers.

Billing Frequency

Bills for general water service shall be rendered on a monthly basis. The following schedule of volumetric rates are set forth on a monthly basis.

Volumetric Rates

The following shall be the rates for consumption:

Kokomo	
Flowing Wells	
Noblesville	
Seymour	
Somerset	
Summitville	
Crawfordsville	Richmond
Johnson County	Shelbyville
Muncie	Southern Indiana
Newburgh	Wabash Valley

GROUP 1GROUP 2

	Hundred Cubic Feet Per <u>Month</u>	Rate Per 100 Cubic <u>Feet*</u>	Rate Per 100 Cubic <u>Feet*</u>
For the first	20	\$2.9334	\$2.5727
For the next	4,980	2.1252	1.8638
For all over	5,000	1.4977	1.3137
	Thousand Gallons Per <u>Month</u>	Rate Per 1000 <u>Gallons*</u>	Rate Per 1000 <u>Gallons*</u>
For the first	15	\$3.9112	\$3.4303
For the next	3,735	2.8336	2.4851
For all over	3,750	1.9969	1.7516

Minimum bill for Flowing Wells residential customer \$23.47  
 Minimum bill for Flowing Wells commercial customer \$27.38

\* Subject to the Distribution System Improvement Charge listed on Appendix A

Continued to Page 2a

Issued: \_\_\_\_\_

Issued by: \_\_\_\_\_

Terry L. Gloriod, President  
 555 E. County Line Road  
 Greenwood, Indiana 46143

Effective: \_\_\_\_\_

CLASSIFICATION OF SERVICEGENERAL WATER SERVICEVolumetric Rates (Continued)

The following shall be the rates for consumption:

**Wabash**

	Hundred Cubic Feet Per Month	Rate For 100 Cubic Feet
For the first	20.0	\$1.4621
For the next	646.0	1.2371
For the next	4,334.0	0.7141
For all over	5,000.0	0.7141

	Thousand Gallons Per Month	Rate Per 1000 Gallons
For the first	15.0	\$1.9495
For the next	485.5	1.6495
For the next	3,250.5	0.9521
For all over	3,750.0	0.9521

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by:

Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for Total Company  
as of June 30, 2006

Schedule 1  
Page 1 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	Total Indiana	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 137,222,468	\$ 4,715,838	\$ -	\$ 141,938,306	\$ 24,702,209	\$ 166,640,515
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 11,915,051	\$ 1,960,734	\$ -	\$ 13,875,785	\$ -	\$ 13,875,785
6	Purchased water	GMV-3 Schedule 3	615,800	110,000	0	725,800	0	725,800
7	Purchased power	GMV-3 Schedule 4	5,268,575	76,453	0	5,345,028	0	5,345,028
8	Chemicals	GMV-3 Schedule 5	1,289,807	344,788	0	1,634,595	0	1,634,595
9	Waste disposal	GMV-3 Schedule 6	1,242,718	0	0	1,242,718	0	1,242,718
10	Management fees	GMV-3 Schedule 7	15,327,484	846,480	0	16,173,964	0	16,173,964
11	Group insurance	GMV-3 Schedule 8	4,062,751	888,918	0	4,951,669	0	4,951,669
12	Pensions	GMV-3 Schedule 9	2,613,411	(242,240)	0	2,371,171	0	2,371,171
13	Regulatory expense	GMV-3 Schedule 10	350,570	99,877	0	450,447	0	450,447
14	Insurance, other than group	GMV-3 Schedule 11	1,590,166	(19,229)	0	1,570,937	0	1,570,937
15	Customer accounting	GMV-3 Schedule 12	4,608,102	(682,798)	0	3,925,304	312,829	4,238,133
16	Rents	GMV-3 Schedule 13	356,588	37,500	0	394,088	0	394,088
17	General office expense	GMV-3 Schedule 14	2,406,317	(1,242,340)	0	1,163,977	0	1,163,977
18	Miscellaneous	GMV-3 Schedule 15	5,587,562	785,944	0	6,373,506	0	6,373,506
19	Maintenance expense	GMV-3 Schedule 16	7,187,186	(3,606,091)	0	3,581,095	0	3,581,095
20								
21	Total operation and maintenance		\$ 64,422,088	\$ (642,004)	\$ -	\$ 63,780,084	\$ 312,829	\$ 64,092,913
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 19,810,106	\$ 6,220,658	\$ -	\$ 26,030,764	\$ -	\$ 26,030,764
24	Amortization	GMV-3 Schedule 18	260,920	161,816	0	422,736	0	422,736
25	General Taxes	GMV-3 Schedule 19	17,736,114	(212,898)	0	17,523,216	707,320	18,230,536
26	State income taxes	EJG-4 Schedule 1	1,536,145	430,783	0	1,966,928	2,042,077	4,009,005
27	Federal income taxes	EJG-4 Schedule 1	6,039,432	(63,894)	0	5,975,538	7,574,269	13,549,807
28								
29	Total operating expenses		\$ 109,804,805	\$ 5,894,461	\$ -	\$ 115,699,266	\$ 10,636,495	\$ 126,335,761
30								
31	Utility Operating Income		\$ 27,417,663	\$ (1,178,623)	\$ -	\$ 26,239,040	\$ 14,065,714	\$ 40,304,754
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Corporate District  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 2 of 10

Line No.	Corporate	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ (2,355,831)	\$ 2,356,004	\$ (173)	\$ -		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 961,305	\$ 201,337	\$ (1,162,642)	\$ -		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	91,367	(91,367)	0	0		
8	Chemicals	GMV-3 Schedule 5	0	0	0	0		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	15,316,961	857,003	(16,173,964)	0		
11	Group insurance	GMV-3 Schedule 8	5,012,799	(4,819,634)	(193,165)	0		
12	Pensions	GMV-3 Schedule 9	3,011,914	0	(3,011,914)	0		
13	Regulatory expense	GMV-3 Schedule 10	350,570	0	(350,570)	0		
14	Insurance, other than group	GMV-3 Schedule 11	1,641,691	(19,229)	(1,622,462)	0		
15	Customer accounting	GMV-3 Schedule 12	4,508,725	(2,554,252)	(1,954,473)	0		
16	Rents	GMV-3 Schedule 13	0	0	0	0		
17	General office expense	GMV-3 Schedule 14	1,797,536	(1,242,340)	(555,196)	0		
18	Miscellaneous	GMV-3 Schedule 15	2,101,507	19,892	(2,121,399)	0		
19	Maintenance expense	GMV-3 Schedule 16	4,186,403	(3,951,474)	(234,929)	0		
20								
21	Total operation and maintenance		\$ 38,980,778	\$ (11,600,064)	\$ (27,380,714)	\$ -		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ (2,554,927)	\$ 5,166,929	\$ (2,612,002)	\$ -		
24	Amortization	GMV-3 Schedule 18	130,320	64,440	(194,760)	0		
25	General Taxes	GMV-3 Schedule 19	2,417,258	(1,885,487)	(531,771)	0		
26	State income taxes	EJG-4 Schedule 1	1,536,145	(1,536,145)	0	0		
27	Federal income taxes	EJG-4 Schedule 1	6,039,432	(6,039,432)	0	0		
28								
29	Total operating expenses		\$ 46,549,006	\$ (15,829,759)	\$ (30,719,247)	\$ -		
30								
31	Utility Operating Income		\$ (48,904,837)	\$ 18,185,763	\$ 30,719,074	\$ -		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Mooresville District  
as of June 30, 2006

Schedule 1  
Page 3 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	Mooresville	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 1,485,756	\$ 43,446	\$ 2	\$ 1,529,204		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 158,711	\$ 7,060	\$ 15,231	\$ 181,002		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	55,565	0	0	55,565		
8	Chemicals	GMV-3 Schedule 5	15,844	(6,163)	0	9,681		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	211,879	211,879		
11	Group insurance	GMV-3 Schedule 8	(15,574)	85,779	2,530	72,736		
12	Pensions	GMV-3 Schedule 9	(7,737)	(6,898)	39,456	24,821		
13	Regulatory expense	GMV-3 Schedule 10	0	1,308	4,592	5,901		
14	Insurance, other than group	GMV-3 Schedule 11	(913)	0	21,254	20,341		
15	Customer accounting	GMV-3 Schedule 12	2,585	24,801	25,604	52,990		
16	Rents	GMV-3 Schedule 13	12,168	0	0	12,168		
17	General office expense	GMV-3 Schedule 14	18,786	0	7,273	26,059		
18	Miscellaneous	GMV-3 Schedule 15	35,989	26,659	27,790	90,438		
19	Maintenance expense	GMV-3 Schedule 16	31,371	0	3,078	34,449		
20								
21	Total operation and maintenance		\$ 306,795	\$ 132,547	\$ 358,687	\$ 798,029		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 218,527	\$ 21,045	\$ 34,217	\$ 273,789		
24	Amortization	GMV-3 Schedule 18	0	0	2,551	2,551		
25	General Taxes	GMV-3 Schedule 19	250,870	(96,543)	6,966	161,293		
26	State income taxes	EJG-4 Schedule 1	0	19,346	0	19,346		
27	Federal income taxes	EJG-4 Schedule 1	0	59,549	0	59,549		
28								
29	Total operating expenses		\$ 776,192	\$ 135,944	\$ 402,422	\$ 1,314,558		
30								
31	Utility Operating Income		\$ 709,564	\$ (92,498)	\$ (402,420)	\$ 214,646		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Northwest District  
as of June 30, 2006

Schedule 1  
Page 4 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	Northwest	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 38,234,191	\$ 757,572	\$ 42	\$ 38,991,805		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 3,717,086	\$ 545,804	\$ 285,545	\$ 4,548,435		
6	Purchased water	GMV-3 Schedule 3	423,943	110,000	0	533,943		
7	Purchased power	GMV-3 Schedule 4	1,603,925	0	0	1,603,925		
8	Chemicals	GMV-3 Schedule 5	393,938	96,403	0	490,341		
9	Waste disposal	GMV-3 Schedule 6	543,947	0	0	543,947		
10	Management fees	GMV-3 Schedule 7	0	0	3,972,326	3,972,326		
11	Group insurance	GMV-3 Schedule 8	(479,182)	1,990,442	47,441	1,558,702		
12	Pensions	GMV-3 Schedule 9	(190,113)	(35,991)	739,726	513,623		
13	Regulatory expense	GMV-3 Schedule 10	0	24,490	85,995	110,485		
14	Insurance, other than group	GMV-3 Schedule 11	(25,188)	0	397,990	372,802		
15	Customer accounting	GMV-3 Schedule 12	34,652	471,348	480,019	986,019		
16	Rents	GMV-3 Schedule 13	149,054	37,500	0	186,554		
17	General office expense	GMV-3 Schedule 14	149,770	0	136,356	286,126		
18	Miscellaneous	GMV-3 Schedule 15	1,193,456	315,937	521,016	2,030,409		
19	Maintenance expense	GMV-3 Schedule 16	1,167,918	223,038	57,699	1,448,655		
20								
21	Total operation and maintenance		\$ 8,683,206	\$ 3,778,972	\$ 6,724,111	\$ 19,186,289		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 4,482,675	\$ 1,873,840	\$ 640,724	\$ 6,997,239		
24	Amortization	GMV-3 Schedule 18	2,915	1,345	47,833	52,093		
25	General Taxes	GMV-3 Schedule 19	5,462,161	2,645,625	130,603	8,238,389		
26	State income taxes	EJG-4 Schedule 1	0	123,283	0	123,283		
27	Federal income taxes	EJG-4 Schedule 1	0	98,623	0	98,623		
28								
29	Total operating expenses		\$ 18,630,957	\$ 8,521,688	\$ 7,543,272	\$ 34,695,916		
30								
31	Utility Operating Income		\$ 19,603,234	\$ (7,764,116)	\$ (7,543,229)	\$ 4,295,889		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Wabash District  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 5 of 10

Line No.	Wabash	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 1,826,577	\$ 112,142	\$ 3	\$ 1,938,722		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 182,382	\$ 31,341	\$ 18,719	\$ 232,442		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	161,076	12,886	0	173,962		
8	Chemicals	GMV-3 Schedule 5	9,310	638	0	9,948		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	260,401	260,401		
11	Group insurance	GMV-3 Schedule 8	(17,735)	98,997	3,110	84,372		
12	Pensions	GMV-3 Schedule 9	(8,191)	(3,969)	48,492	36,332		
13	Regulatory expense	GMV-3 Schedule 10	0	1,598	5,609	7,207		
14	Insurance, other than group	GMV-3 Schedule 11	(966)	0	25,959	24,993		
15	Customer accounting	GMV-3 Schedule 12	1,549	30,803	31,467	63,819		
16	Rents	GMV-3 Schedule 13	4,761	0	0	4,761		
17	General office expense	GMV-3 Schedule 14	22,701	0	8,939	31,640		
18	Miscellaneous	GMV-3 Schedule 15	63,918	7,857	34,155	105,930		
19	Maintenance expense	GMV-3 Schedule 16	115,574	2,400	3,782	121,756		
20								
21	Total operation and maintenance		\$ 534,379	\$ 182,552	\$ 440,632	\$ 1,157,563		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 303,404	\$ (29,639)	\$ 41,792	\$ 315,557		
24	Amortization	GMV-3 Schedule 18	0	0	3,136	3,136		
25	General Taxes	GMV-3 Schedule 19	156,015	(3,415)	8,562	161,162		
26	State income taxes	EJG-4 Schedule 1	0	14,401	0	14,401		
27	Federal income taxes	EJG-4 Schedule 1	0	34,295	0	34,295		
28								
29	Total operating expenses		\$ 993,798	\$ 198,194	\$ 494,121	\$ 1,686,113		
30								
31	Utility Operating Income		\$ 832,779	\$ (86,052)	\$ (494,119)	\$ 252,608		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Warsaw District  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 6 of 10

Line No.	Warsaw	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 2,265,607	\$ 25,204	\$ 3	\$ 2,290,814		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 213,370	\$ 47,371	\$ 18,137	\$ 278,878		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	147,105	0	0	147,105		
8	Chemicals	GMV-3 Schedule 5	29,122	2,783	0	31,905		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	252,314	252,314		
11	Group insurance	GMV-3 Schedule 8	(15,108)	108,629	3,013	96,534		
12	Pensions	GMV-3 Schedule 9	(6,695)	(192)	46,986	40,099		
13	Regulatory expense	GMV-3 Schedule 10	0	1,548	5,434	6,982		
14	Insurance, other than group	GMV-3 Schedule 11	(864)	0	25,148	24,284		
15	Customer accounting	GMV-3 Schedule 12	1,531	29,214	30,490	61,235		
16	Rents	GMV-3 Schedule 13	17,876	0	0	17,876		
17	General office expense	GMV-3 Schedule 14	23,438	0	8,661	32,099		
18	Miscellaneous	GMV-3 Schedule 15	87,250	1,814	33,094	122,158		
19	Maintenance expense	GMV-3 Schedule 16	129,471	21,757	3,665	154,893		
20								
21	Total operation and maintenance		\$ 626,496	\$ 212,924	\$ 426,942	\$ 1,266,361		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 321,833	\$ 27,729	\$ 40,486	\$ 390,048		
24	Amortization	GMV-3 Schedule 18	0	0	3,038	3,038		
25	General Taxes	GMV-3 Schedule 19	184,333	(7,031)	8,296	185,598		
26	State income taxes	EJG-4 Schedule 1	0	27,891	0	27,891		
27	Federal income taxes	EJG-4 Schedule 1	0	82,632	0	82,632		
28								
29	Total operating expenses		\$ 1,132,662	\$ 344,145	\$ 478,762	\$ 1,955,569		
30								
31	Utility Operating Income		\$ 1,132,945	\$ (318,941)	\$ (478,759)	\$ 335,245		
32								



Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the West Lafayette District  
as of June 30, 2006

Schedule 1  
Page 7 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	W. Lafayette	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 3,700,975	\$ (10,896)	\$ 6	\$ 3,690,085		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 324,928	\$ 80,804	\$ 42,204	\$ 447,936		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	165,442	11,764	0	177,206		
8	Chemicals	GMV-3 Schedule 5	34,073	10,350	0	44,423		
9	Waste disposal	GMV-3 Schedule 6	0	0	0	0		
10	Management fees	GMV-3 Schedule 7	0	0	587,115	587,115		
11	Group insurance	GMV-3 Schedule 8	(34,352)	195,231	7,012	167,891		
12	Pensions	GMV-3 Schedule 9	(15,794)	(3,694)	109,332	89,845		
13	Regulatory expense	GMV-3 Schedule 10	0	3,616	12,691	16,306		
14	Insurance, other than group	GMV-3 Schedule 11	(1,864)	0	58,733	56,869		
15	Customer accounting	GMV-3 Schedule 12	879	20,454	70,947	92,280		
16	Rents	GMV-3 Schedule 13	6,068	0	0	6,068		
17	General office expense	GMV-3 Schedule 14	31,076	0	20,154	51,230		
18	Miscellaneous	GMV-3 Schedule 15	93,801	23,887	77,007	194,695		
19	Maintenance expense	GMV-3 Schedule 16	89,117	20,172	8,528	117,817		
20								
21	Total operation and maintenance		\$ 693,374	\$ 362,584	\$ 993,723	\$ 2,049,681		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 610,704	\$ 47,163	\$ 94,554	\$ 752,421		
24	Amortization	GMV-3 Schedule 18	0	0	7,070	7,070		
25	General Taxes	GMV-3 Schedule 19	322,567	8,641	19,303	350,511		
26	State income taxes	EJG-4 Schedule 1	0	40,787	0	40,787		
27	Federal income taxes	EJG-4 Schedule 1	0	122,117	0	122,117		
28								
29	Total operating expenses		\$ 1,626,645	\$ 581,292	\$ 1,114,650	\$ 3,322,587		
30								
31	Utility Operating Income		\$ 2,074,330	\$ (592,188)	\$ (1,114,644)	\$ 367,498		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for the Winchester District  
as of June 30, 2006

Schedule 1  
Page 8 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	Winchester	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 809,841	\$ 20,398	\$ 1	\$ 830,240		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 81,015	\$ 1,895	\$ 8,255	\$ 91,165		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	17,401	0	0	17,401		
8	Chemicals	GMV-3 Schedule 5	5,997	1,264	0	7,261		
9	Waste disposal	GMV-3 Schedule 6	22,729	0	0	22,729		
10	Management fees	GMV-3 Schedule 7	0	0	114,835	114,835		
11	Group insurance	GMV-3 Schedule 8	(1,674)	41,344	1,371	41,042		
12	Pensions	GMV-3 Schedule 9	(789)	(7,018)	21,385	13,577		
13	Regulatory expense	GMV-3 Schedule 10	0	709	2,489	3,198		
14	Insurance, other than group	GMV-3 Schedule 11	(93)	0	11,519	11,426		
15	Customer accounting	GMV-3 Schedule 12	822	13,515	13,877	28,213		
16	Rents	GMV-3 Schedule 13	(894)	0	0	(894)		
17	General office expense	GMV-3 Schedule 14	8,164	0	3,942	12,106		
18	Miscellaneous	GMV-3 Schedule 15	33,359	18,666	15,062	67,087		
19	Maintenance expense	GMV-3 Schedule 16	32,333	2,500	1,668	36,501		
20								
21	Total operation and maintenance		\$ 198,370	\$ 72,875	\$ 194,403	\$ 465,648		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 141,895	\$ 678	\$ 18,545	\$ 161,118		
24	Amortization	GMV-3 Schedule 18	0	0	1,383	1,383		
25	General Taxes	GMV-3 Schedule 19	67,776	17,140	3,776	88,691		
26	State income taxes	EJG-4 Schedule 1	0	5,773	0	5,773		
27	Federal income taxes	EJG-4 Schedule 1	0	14,258	0	14,258		
28								
29	Total operating expenses		\$ 408,041	\$ 110,724	\$ 218,107	\$ 736,871		
30								
31	Utility Operating Income		\$ 401,800	\$ (90,326)	\$ (218,105)	\$ 93,369		
32								

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
Total Sewer Districts  
as of June 30, 2006

Schedule 1  
Page 9 of 10

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.	Total Sewer	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 339,412	\$ (18,808)	\$ -	\$ 320,604		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 21,017	\$ 24,457	\$ -	\$ 45,474		
6	Purchased water	GMV-3 Schedule 3	0	0	0	0		
7	Purchased power	GMV-3 Schedule 4	2,086	146	0	2,232		
8	Chemicals	GMV-3 Schedule 5	4,052	(743)	0	3,309		
9	Waste disposal	GMV-3 Schedule 6	149,426	0	0	149,426		
10	Management fees	GMV-3 Schedule 7	0	0	0	0		
11	Group insurance	GMV-3 Schedule 8	0	17,631	0	17,631		
12	Pensions	GMV-3 Schedule 9	0	2,268	0	2,268		
13	Regulatory expense	GMV-3 Schedule 10	0	160	561	721		
14	Insurance, other than group	GMV-3 Schedule 11	0	0	2,596	2,596		
15	Customer accounting	GMV-3 Schedule 12	7,971	3,092	0	11,063		
16	Rents	GMV-3 Schedule 13	0	0	0	0		
17	General office expense	GMV-3 Schedule 14	16	0	0	16		
18	Miscellaneous	GMV-3 Schedule 15	16,699	794	0	17,493		
19	Maintenance expense	GMV-3 Schedule 16	2,505	0	0	2,505		
20								
21	Total operation and maintenance		\$ 203,772	\$ 47,805	\$ 3,157	\$ 254,733		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 20,993	\$ 4,406	\$ 4,179	\$ 29,578		
24	Amortization	GMV-3 Schedule 18	1,130	94	0	1,224		
25	General Taxes	GMV-3 Schedule 19	13,121	49,333	0	62,454		
26	State income taxes	EJG-4 Schedule 1	0	(3,356)	0	(3,356)		
27	Federal income taxes	EJG-4 Schedule 1	0	(15,162)	0	(15,162)		
28								
29	Total operating expenses		\$ 239,016	\$ 83,119	\$ 7,336	\$ 329,471		
30								
31	Utility Operating Income		\$ 100,396	\$ (101,927)	\$ (7,336)	\$ (8,867)		
32								

Indiana-American Water Company  
Indiana-American Water Company  
Cause No. 43187  
Pro Forma Income Statement  
for Water Groups One and Two  
as of June 30, 2006

Schedule 1  
Page 10 of 10

Type of Filing:  X  Original   Updated   Revised  
Work Paper Reference:

Line No.	Total Water Groups	Reference to Supporting Schedules	Test Year Ended June 2006	Adjustments	Corporate Allocation	Pro Forma Present Rates	Adjustments	Pro Forma Proposed Rates
1	Operating Revenues	GMV-2 Schedule 1	\$ 90,915,940	\$ 1,430,777	\$ 115	\$ 92,346,832		
2								
3	Operating Expenses							
4	Operation and maintenance							
5	Labor	GMV-3 Schedule 2	\$ 6,255,237	\$ 1,020,664	\$ 774,552	\$ 8,050,453		
6	Purchased water	GMV-3 Schedule 3	191,857	0	0	191,857		
7	Purchased power	GMV-3 Schedule 4	3,024,608	143,024	0	3,167,632		
8	Chemicals	GMV-3 Schedule 5	797,471	240,256	0	1,037,727		
9	Waste disposal	GMV-3 Schedule 6	526,616	0	0	526,616		
10	Management fees	GMV-3 Schedule 7	10,523	(10,523)	10,775,095	10,775,095		
11	Group insurance	GMV-3 Schedule 8	(386,423)	3,170,499	128,686	2,912,763		
12	Pensions	GMV-3 Schedule 9	(169,184)	(186,746)	2,006,537	1,650,607		
13	Regulatory expense	GMV-3 Schedule 10	0	66,448	233,199	299,647		
14	Insurance, other than group	GMV-3 Schedule 11	(21,637)	0	1,079,262	1,057,625		
15	Customer accounting	GMV-3 Schedule 12	49,388	1,278,226	1,302,070	2,629,684		
16	Rents	GMV-3 Schedule 13	167,555	0	0	167,555		
17	General office expense	GMV-3 Schedule 14	354,830	0	369,872	724,702		
18	Miscellaneous	GMV-3 Schedule 15	1,961,583	370,438	1,413,276	3,745,297		
19	Maintenance expense	GMV-3 Schedule 16	1,432,494	75,516	156,510	1,664,520		
20								
21	Total operation and maintenance		\$ 14,194,918	\$ 6,167,803	\$ 18,239,059	\$ 38,601,779		
22								
23	Depreciation expense	GMV-3 Schedule 17	\$ 16,265,002	\$ (891,493)	\$ 1,737,504	\$ 17,111,013		
24	Amortization	GMV-3 Schedule 18	126,555	95,937	129,749	352,241		
25	General Taxes	GMV-3 Schedule 19	8,862,013	(941,161)	354,266	8,275,118		
26	State income taxes	EJG-4 Schedule 1	0	1,738,803	0	1,738,803		
27	Federal income taxes	EJG-4 Schedule 1	0	5,579,226	0	5,579,226		
28								
29	Total operating expenses		\$ 39,448,488	\$ 11,749,115	\$ 20,460,577	\$ 71,658,180		
30								
31	Utility Operating Income		\$ 51,467,452	\$ (10,318,338)	\$ (20,460,462)	\$ 20,688,652		
32								

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Revenues  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Present Rates Revenue:	\$ 141,938,306	\$ 173	\$ 92,346,717	\$ 1,529,202	\$ 38,991,763	\$ 1,938,719	\$ 2,290,811	\$ 3,690,079	\$ 830,239	\$ 320,604
2											
3	Test Year Revenue:	137,222,468	(2,355,831)	90,915,940	1,485,756	38,234,191	1,826,577	2,265,607	3,700,975	809,841	339,412
4											
5	Adjustment Before Allocation:	\$ 4,715,838	\$ 2,356,004	\$ 1,430,777	\$ 43,446	\$ 757,572	\$ 112,142	\$ 25,204	\$ (10,896)	\$ 20,398	\$ (18,808)
6											
7											
8	Pro Forma Present Rates District Revenue:	\$ 141,938,306	\$ 173	\$ 92,346,717	\$ 1,529,202	\$ 38,991,763	\$ 1,938,719	\$ 2,290,811	\$ 3,690,079	\$ 830,239	\$ 320,604
9											
10	Allocation of Corporate:	-	(173)	117	2	41	3	3	6	1	-
11											
12	Pro Forma Present Rates Revenue:	\$ 141,938,306	\$ -	\$ 92,346,834	\$ 1,529,204	\$ 38,991,804	\$ 1,938,722	\$ 2,290,814	\$ 3,690,085	\$ 830,240	\$ 320,604
13											
14											
15											
16	<u>Detail of Adjustment Before Allocation:</u>										
17	Bill Analysis Reconciliation:	\$ (16,322)	\$ -	\$ (31,415)	\$ (73)	\$ 12,620	\$ (717)	\$ 3,426	\$ (267)	\$ (79)	\$ 184
18	Adjustment for Unbilled Revenue:	3,757,006	2,356,004	966,406	3,686	425,360	12,222	(8,869)	25,841	(693)	(22,951)
19	Number of Days Adjustment:	(1,566,296)	-	(1,041,121)	(116)	(364,448)	(23,039)	(27,624)	(102,539)	(7,359)	(50)
20	Distribution System Improvement Charge Adjustment:	1,766,029	-	1,048,959	28,171	547,600	44,736	33,940	36,847	25,776	-
21	Annualize Residential Customer Growth:	813,652	-	519,160	11,367	142,016	81,541	21,622	32,379	2,612	2,955
22	Annualize Commercial Customer Growth:	(38,231)	-	(31,212)	411	(5,576)	(2,601)	2,709	(3,157)	141	1,054
23		-	-	-	-	-	-	-	-	-	-
24											
25											
26											
27	Total Adjustment Before Allocation:	\$ 4,715,838	\$ 2,356,004	\$ 1,430,777	\$ 43,446	\$ 757,572	\$ 112,142	\$ 25,204	\$ (10,896)	\$ 20,398	\$ (18,808)

Description	TOTAL Adjustments	Corporate	Total Water Groups	Mooreville	Northwest Indiana	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
Residential	\$ (44,982)	\$ -	\$ (43,893)	\$ (45)	\$ (1,260)	\$ 56	\$ (24)	\$ 56	\$ (57)	\$ 185
Commercial	(33,160)	-	(28,560)	(685)	(2,105)	(78)	(221)	(817)	(696)	2
Industrial	(9,911)	-	(9,437)	(2)	59	(489)	(43)	-	1	-
Other Public Authority	1,921	-	(1,234)	(6)	2,709	(210)	(2)	(7)	674	(3)
Sales for Resale	(4,307)	-	(4,622)	-	315	-	-	-	-	-
Plant Sales	-	-	-	-	-	-	-	-	-	-
Miscellaneous	11,036	-	9,635	706	-	15	88	592	-	-
Private Fire Service	4,083	-	2,599	(41)	1,615	(24)	56	(122)	-	-
Public Fire Service	58,999	-	44,097	-	11,287	13	3,572	31	(1)	-
Total Revenues/Sales	<u>\$ (16,322)</u>	<u>\$ -</u>	<u>\$ (31,415)</u>	<u>\$ (73)</u>	<u>\$ 12,620</u>	<u>\$ (717)</u>	<u>\$ 3,426</u>	<u>\$ (267)</u>	<u>\$ (79)</u>	<u>\$ 184</u>
Forfeited Discounts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operating Revenues	-	-	-	-	-	-	-	-	-	-
Unbilled Revenue	<u>3,757,006</u>	<u>2,356,004</u>	<u>966,406</u>	<u>3,686</u>	<u>425,360</u>	<u>12,222</u>	<u>(8,869)</u>	<u>25,841</u>	<u>(693)</u>	<u>(22,951)</u>
Pro Forma Operating Revenues	<u>\$ 3,740,684</u>	<u>\$ 2,356,004</u>	<u>\$ 934,991</u>	<u>\$ 3,613</u>	<u>\$ 437,980</u>	<u>\$ 11,505</u>	<u>\$ (5,443)</u>	<u>\$ 25,574</u>	<u>\$ (772)</u>	<u>\$ (22,767)</u>

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Distribution System Improvement Charge ("DSIC") Revenues  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester
1	Test Year Water Sales (100 cf):	49,829,431.1	0.0	29,523,021.0	466,436.5	15,769,207.2	805,923.0	1,236,880.2	1,793,432.0	234,531.2
2										
3	Test Year DSIC Rate:	\$ 0.0388	\$ -	\$ 0.0189	\$ -	\$ 0.0199	\$ -	\$ -	\$ -	\$ -
4										
5	Test Year DSIC Revenue:	\$ 872,213	\$ -	\$ 558,406	\$ -	\$ 313,807	\$ -	\$ -	\$ -	\$ -
6										
7										
8	Proposed Water Sales (100 cf):	49,323,616.6	0.0	29,202,453.3	466,408.9	15,661,959.3	797,428.0	1,225,288.1	1,738,080.9	231,998.1
9										
10	Proposed DSIC Rate:	\$ 0.3865	\$ -	\$ 0.0550	\$ 0.0604	\$ 0.0550	\$ 0.0561	\$ 0.0277	\$ 0.0212	\$ 0.1111
11										
12	Proposed DSIC Revenue:	\$ 2,638,242	\$ -	\$ 1,607,365	\$ 28,171	\$ 861,407	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776
13										
14										
15	Pro Forma Adjusted DSIC Revenue:	\$ 1,766,029	\$ -	\$ 1,048,959	\$ 28,171	\$ 547,600	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776

**Indiana American Water Company**  
**Cause Number 43187**  
**Pro Forma Adjustment of Distribution System Improvement Charge ("DSIC") Revenues**  
**For the Twelve Months Ended June 30, 2006**

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester
1	Test Year Water Sales (100 cf):	49,829,431.1	0.0	29,523,021.0	466,436.5	15,769,207.2	805,923.0	1,236,880.2	1,793,432.0	234,531.2
2										
3	Test Year DSIC Rate:	\$ 0.0388	\$ -	\$ 0.0189	\$ -	\$ 0.0199	\$ -	\$ -	\$ -	\$ -
4										
5	Test Year DSIC Revenue:	\$ 872,213	\$ -	\$ 558,406	\$ -	\$ 313,807	\$ -	\$ -	\$ -	\$ -
6										
7										
8	Proposed Water Sales (100 cf):	49,323,616.6	0.0	29,202,453.3	466,408.9	15,661,959.3	797,428.0	1,225,288.1	1,738,080.9	231,998.1
9										
10	Proposed DSIC Rate:	\$ 0.3865	\$ -	\$ 0.0550	\$ 0.0604	\$ 0.0550	\$ 0.0561	\$ 0.0277	\$ 0.0212	\$ 0.1111
11										
12	Proposed DSIC Revenue:	\$ 2,638,242	\$ -	\$ 1,607,365	\$ 28,171	\$ 861,407	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776
13										
14										
15	Pro Forma Adjusted DSIC Revenue:	\$ 1,766,029	\$ -	\$ 1,048,959	\$ 28,171	\$ 547,600	\$ 44,736	\$ 33,940	\$ 36,847	\$ 25,776



Description	TOTAL Company	Corporate	Total Water Groups	Moore- ville	Northwest Indiana	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
<b>Residential Growth:</b>										
Residential Count as of June 30, 2006:	250,089	0	165,408	3,276	63,100	3,901	3,270	8,960	1,724	450
Residential Count as of December 31, 2006:	251,102	0	165,978	3,276	63,438	3,887	3,284	9,052	1,739	448
Difference:	1,013	0	570	0	338	(14)	14	92	15	(2)
Average Residential Count as of June 30, 2006:	246,962	0	163,050	3,209	62,705	3,891	3,134	8,807	1,719	446
Residential Count as of December 31, 2006:	251,102	0	165,978	3,276	63,438	3,887	3,284	9,052	1,739	448
Pro Forma Customer Additions - Residential:	4,140	0	2,928	67	733	(4)	150	245	20	2
Total Service Charges to be added:	59,538	0	38,581	871	9,601	4,919	1,970	3,296	247	53
Total Sprinkler Meters to be added:	3,690	0	2,412	42	690	150	114	270	12	0
Total Pro Forma Service Charges:	\$ 813,652	\$ -	\$ 519,160	\$ 11,367	\$ 142,016	\$ 81,541	\$ 21,622	\$ 32,379	\$ 2,612	\$ 2,955
<b>Commercial Growth:</b>										
Commercial Count as of June 30, 2006:	29,001	0	20,262	389	5,467	555	911	1,178	226	13
Commercial Count as of December 31, 2006:	29,000	0	20,260	388	5,478	547	922	1,164	228	13
Difference:	(2)	0	(3)	(1)	11	(8)	11	(14)	2	0
Average Commercial Count as of June 30, 2006:	29,182	0	20,413	386	5,496	558	902	1,187	227	13
Commercial Count as of December 31, 2006:	29,000	0	20,260	388	5,478	547	922	1,164	228	13
Pro Forma Customer Additions - Commercial:	(182)	0	(154)	3	(18)	(11)	20	(23)	2	0
Total Service Charges to be added:	(3,126)	0	(2,598)	33	(362)	(156)	254	(330)	14	19
Total Sprinkler Meters to be added:	(282)	0	(222)	0	(42)	(6)	6	(18)	0	0
Total Pro Forma Service Charges:	\$ (38,231)	\$ -	\$ (31,212)	\$ 411	\$ (5,576)	\$ (2,601)	\$ 2,709	\$ (3,157)	\$ 141	\$ 1,054

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Labor  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Labor Expense:	\$ 13,875,785	\$ 1,162,642	\$ 7,275,901	\$ 165,771	\$ 4,262,890	\$ 213,723	\$ 260,741	\$ 405,732	\$ 82,910	\$ 45,474
2											
3	Less: Test Year Expense:	11,915,051	961,305	6,255,237	158,711	3,717,086	182,382	213,370	324,928	81,015	21,017
4											
5	Adjustment Before Allocation:	<u>\$ 1,960,734</u>	<u>\$ 201,337</u>	<u>\$ 1,020,664</u>	<u>\$ 7,060</u>	<u>\$ 545,804</u>	<u>\$ 31,341</u>	<u>\$ 47,371</u>	<u>\$ 80,804</u>	<u>\$ 1,895</u>	<u>\$ 24,457</u>
6											
7											
8	Pro Forma District Labor Expense:	\$ 13,875,785	\$ 1,162,642	\$ 7,275,901	\$ 165,771	\$ 4,262,890	\$ 213,723	\$ 260,741	\$ 405,732	\$ 82,910	\$ 45,474
9											
10	Allocation of Corporate:	0	(961,305)	640,421	12,593	236,097	15,477	14,996	34,895	6,825	-
11											
12	Pro Forma Labor Expense:	<u>\$ 13,875,785</u>	<u>\$ 201,337</u>	<u>\$ 7,916,323</u>	<u>\$ 178,365</u>	<u>\$ 4,498,986</u>	<u>\$ 229,200</u>	<u>\$ 275,737</u>	<u>\$ 440,628</u>	<u>\$ 89,736</u>	<u>\$ 45,474</u>
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Annualize Labor Expense:	\$ 1,766,097	\$ 201,337	\$ 897,266	\$ 99	\$ 510,729	\$ 28,160	\$ 42,443	\$ 63,576	\$ (1,611)	\$ 24,099
17	4% Non-Union Pay Increase in April of 2007:	194,637	-	123,398	6,961	35,075	3,182	4,928	17,228	3,506	358
18											
19											
20											
21											
22	Total Adjustment:	<u>\$ 1,960,734</u>	<u>\$ 201,337</u>	<u>\$ 1,020,664</u>	<u>\$ 7,060</u>	<u>\$ 545,804</u>	<u>\$ 31,341</u>	<u>\$ 47,371</u>	<u>\$ 80,804</u>	<u>\$ 1,895</u>	<u>\$ 24,457</u>

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Purchased Water Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing:  X  Original   Updated   Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Purchased Water Expense:	\$ 725,800	\$ -	\$ 191,857	\$ -	\$ 533,943	\$ -	\$ -	\$ -	\$ -	\$ -
2											
3	Less - Test Year Purchased Water Expense:	615,800	-	191,857	-	423,943	-	-	-	-	-
4											
5	Adjustment before Allocations:	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
6											
7											
8											
9	Pro Forma District Purchased Water Expense:	\$ 725,800	\$ -	\$ 191,857	\$ -	\$ 533,943	\$ -	\$ -	\$ -	\$ -	\$ -
10											
11	Allocation of Corporate:	-	-	-	-	-	-	-	-	-	-
12											
13	Pro Forma Purchased Water Expense:	<u>\$ 725,800</u>	<u>\$ -</u>	<u>\$ 191,857</u>	<u>\$ -</u>	<u>\$ 533,943</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
14											
15											
16	Detail of Adjustments:										
17	Increase from East Chicago, IN for NW Operations	\$ 110,000	\$ -	\$ -	\$ -	\$ 110,000	\$ -	\$ -	\$ -	\$ -	\$ -
18		-	-	-	-	-	-	-	-	-	-
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22											
23	Pro Forma Adjustments Before Allocations:	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 110,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Fuel and Power Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: X\_ Original \_\_\_ Updated \_\_\_ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Fuel and Power Expense:	\$ 5,345,028	\$ -	\$ 3,167,632	\$ 55,565	\$ 1,603,925	\$ 173,962	\$ 147,105	\$ 177,206	\$ 17,401	\$ 2,232
2											
3	Less - Test Year Fuel and Power Expense:	5,288,575	91,367	3,024,608	55,565	1,603,925	161,076	147,105	165,442	17,401	2,086
4											
5	Adjustment before Allocations:	\$ 76,453	\$ (91,367)	\$ 143,024	\$ -	\$ -	\$ 12,886	\$ -	\$ 11,764	\$ -	\$ 146
6											
7											
8											
9	Pro Forma District Fuel and Power Expense:	\$ 5,345,028	\$ -	\$ 3,167,632	\$ 55,565	\$ 1,603,925	\$ 173,962	\$ 147,105	\$ 177,206	\$ 17,401	\$ 2,232
10											
11	Allocation of Corporate:	-	-	-	-	-	-	-	-	-	-
12											
13	Pro Forma Fuel and Power Expense:	\$ 5,345,028	\$ -	\$ 3,167,632	\$ 55,565	\$ 1,603,925	\$ 173,962	\$ 147,105	\$ 177,206	\$ 17,401	\$ 2,232
14											
15											
16	Detail of Adjustments:										
17	Elimination of one-time adjustments to Corporate:	\$ (91,367)	\$ (91,367)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18	Adjustment for Planned Power Increases:	167,820	-	143,024	-	-	12,886	-	11,764	-	146
19											
20											
21											
22											
23	Pro Forma Adjustments Before Allocations:	\$ 76,453	\$ (91,367)	\$ 143,024	\$ -	\$ -	\$ 12,886	\$ -	\$ 11,764	\$ -	\$ 146

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Chemicals  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Chemicals:	\$ 1,634,595	\$ -	\$ 1,037,727	\$ 9,681	\$ 490,341	\$ 9,948	\$ 31,905	\$ 44,423	\$ 7,261	\$ 3,309
2											
3	Less - Test Year Chemical Expense:	1,289,807	-	797,471	15,844	393,938	9,310	29,122	34,073	5,997	4,052
4											
5	Adjustment before Allocations:	<u>\$ 344,788</u>	<u>\$ -</u>	<u>\$ 240,256</u>	<u>\$ (6,163)</u>	<u>\$ 96,403</u>	<u>\$ 638</u>	<u>\$ 2,783</u>	<u>\$ 10,350</u>	<u>\$ 1,264</u>	<u>\$ (743)</u>
6											
7											
8											
9	Pro Forma District Chemicals Expense:	\$ 1,634,595	\$ -	\$ 1,037,727	\$ 9,681	\$ 490,341	\$ 9,948	\$ 31,905	\$ 44,423	\$ 7,261	\$ 3,309
10											
11	Allocation of Corporate:	-	-	-	-	-	-	-	-	-	-
12											
13	Pro Forma Chemicals Expense:	<u>\$ 1,634,595</u>	<u>\$ -</u>	<u>\$ 1,037,727</u>	<u>\$ 9,681</u>	<u>\$ 490,341</u>	<u>\$ 9,948</u>	<u>\$ 31,905</u>	<u>\$ 44,423</u>	<u>\$ 7,261</u>	<u>\$ 3,309</u>
14											
15											
16	Detail of Adjustments:										
17	Adjustment to Annualize at 2006 Bid Prices:	\$ 194,478	\$ -	\$ 161,910	\$ (6,874)	\$ 29,735	\$ (111)	\$ 3,153	\$ 6,002	\$ 1,386	\$ (723)
18	Adjustment to Annualize at 2007 Bid Prices:	150,310	-	78,346	711	66,668	749	(370)	4,348	(122)	(20)
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22	Pro Forma Adjustments Before Allocations:	<u>\$ 344,788</u>	<u>\$ -</u>	<u>\$ 240,256</u>	<u>\$ (6,163)</u>	<u>\$ 96,403</u>	<u>\$ 638</u>	<u>\$ 2,783</u>	<u>\$ 10,350</u>	<u>\$ 1,264</u>	<u>\$ (743)</u>

[illegible]

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Adjustment of Support Services (Management Fees)  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro forma management fees	\$16,173,964	\$16,173,964	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2											
3	Less test year	15,327,484	15,316,961	10,523	0	0	0	0	0	0	0
4											
5	Pro forma adjustment before allocation	846,480	857,003	(10,523)	0	0	0	0	0	0	0
6											
7											
8											
9	Pro forma district expense	16,173,964	16,173,964	0	0	0	0	0	0	0	0
10											
11	Allocation of Corporate	0	(16,173,964)	10,775,095	211,879	3,972,326	260,401	252,314	587,115	114,835	0
12											
13	Pro forma management fees expense	16,173,964	0	10,775,095	211,879	3,972,326	260,401	252,314	587,115	114,835	0
14											
15	Other Known One-Time Cost	(390,586)	(380,063)	(10,523)	0	0	0	0	0	0	0
16	Service Company Cost Not Allowed	(13,020)	(13,020)	0	0	0	0	0	0	0	0
17	FICA Tax Adjustment Related to Wage Increases	26,931	26,931	0	0	0	0	0	0	0	0
18	Labor Related Rate Increases	352,042	352,042	0	0	0	0	0	0	0	0
19	Service Company Additional Ongoing Costs	871,113	871,113	0	0	0	0	0	0	0	0
20											
21	Total Adjustment	\$ 1,237,066	\$ 1,237,066	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

(1) Items such as donations, community service expenses, etc.

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Group Insurance Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Group Insurance Expense:	\$ 4,951,669	\$ 193,165	\$ 2,784,076	\$ 70,205	\$ 1,511,260	\$ 81,262	\$ 93,521	\$ 160,879	\$ 39,670	\$ 17,631
2											
3	Less: Test Year Expense:	4,062,751	5,012,799	(386,423)	(15,574)	(479,182)	(17,735)	(15,108)	(34,352)	(1,674)	-
4											
5	Adjustment Before Allocation:	<u>\$ 888,918</u>	<u>\$ (4,819,634)</u>	<u>\$ 3,170,499</u>	<u>\$ 85,779</u>	<u>\$ 1,990,442</u>	<u>\$ 98,997</u>	<u>\$ 108,629</u>	<u>\$ 195,231</u>	<u>\$ 41,344</u>	<u>\$ 17,631</u>
6											
7											
8	Pro Forma Group Insurance Expense:	\$ 4,951,669	\$ 193,165	\$ 2,784,076	\$ 70,205	\$ 1,511,260	\$ 81,262	\$ 93,521	\$ 160,879	\$ 39,670	\$ 17,631
9											
10	Allocation of Corporate:	0	(5,012,799)	2,893,889	72,184	1,670,265	83,212	96,246	150,885	37,095	9,023
11											
12	Pro Forma Group Insurance Expense:	<u>\$ 4,951,669</u>	<u>\$ (4,819,634)</u>	<u>\$ 5,677,965</u>	<u>\$ 142,390</u>	<u>\$ 3,181,525</u>	<u>\$ 164,474</u>	<u>\$ 189,766</u>	<u>\$ 311,765</u>	<u>\$ 76,765</u>	<u>\$ 26,654</u>
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Adjustment of Group Insurance Expense:	\$ 1,017,127	\$ (2,534,895)	\$ 1,995,511	\$ 56,232	\$ 1,205,209	\$ 61,783	\$ 67,134	\$ 124,860	\$ 29,414	\$ 11,879
17	Adjustment for FAS 106 Expense:	(128,209)	(2,284,739)	1,174,988	29,547	785,233	37,214	41,495	70,371	11,930	5,752
18											
19											
20											
21											
22	Total Adjustment:	<u>\$ 888,918</u>	<u>\$ (4,819,634)</u>	<u>\$ 3,170,499</u>	<u>\$ 85,779</u>	<u>\$ 1,990,442</u>	<u>\$ 98,997</u>	<u>\$ 108,629</u>	<u>\$ 195,231</u>	<u>\$ 41,344</u>	<u>\$ 17,631</u>



Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Pension Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Pension Expense:	\$ 2,371,171	\$ 3,011,914	\$ (355,930)	\$ (14,635)	\$ (226,104)	\$ (12,160)	\$ (6,887)	\$ (19,488)	\$ (7,807)	\$ 2,268
2											
3	Less: Test Year Pension Expense:	2,613,411	3,011,914	(169,184)	(7,737)	(190,113)	(8,191)	(6,695)	(15,794)	(789)	-
4											
5	Adjustment Before Allocation:	\$ (242,240)	\$ -	\$ (186,746)	\$ (6,898)	\$ (35,991)	\$ (3,969)	\$ (192)	\$ (3,694)	\$ (7,018)	\$ 2,268
6											
7											
8	Pro Forma District Pension Expense:	\$ 2,371,171	\$ 3,011,914	\$ (355,930)	\$ (14,635)	\$ (226,104)	\$ (12,160)	\$ (6,887)	\$ (19,488)	\$ (7,807)	\$ 2,268
9											
10	Allocation of Corporate:	0	(3,011,914)	1,738,778	43,372	1,003,570	49,998	57,829	90,659	22,288	5,421
11											
12	Pro Forma Pension Expense:	\$ 2,371,171	\$ -	\$ 1,382,848	\$ 28,737	\$ 777,466	\$ 37,838	\$ 50,941	\$ 71,171	\$ 14,481	\$ 7,689
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Annualize Pension Expense:	\$ (242,240)	\$ -	\$ (186,746)	\$ (6,898)	\$ (35,991)	\$ (3,969)	\$ (192)	\$ (3,694)	\$ (7,018)	\$ 2,268
17											
18											
19											
20											
21											
22	Total Adjustment:	\$ (242,240)	\$ -	\$ (186,746)	\$ (6,898)	\$ (35,991)	\$ (3,969)	\$ (192)	\$ (3,694)	\$ (7,018)	\$ 2,268

[illegible]

[illegible]

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Customer Accounting Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Customer Accounting Expense:	\$ 3,925,304	\$ 1,954,473	\$ 1,327,614	\$ 27,386	\$ 506,000	\$ 32,352	\$ 30,745	\$ 21,333	\$ 14,337	\$ 11,063
2											
3	Less - Test Year Customer Accounting Expense:	4,608,102	4,508,725	49,388	2,585	34,652	1,549	1,531	879	822	7,971
4											
5	Adjustment before Allocations:	<u>\$ (682,798)</u>	<u>\$ (2,554,252)</u>	<u>\$ 1,278,226</u>	<u>\$ 24,801</u>	<u>\$ 471,348</u>	<u>\$ 30,803</u>	<u>\$ 29,214</u>	<u>\$ 20,454</u>	<u>\$ 13,515</u>	<u>\$ 3,092</u>
6											
7											
8											
9	Pro Forma District Customer Accounting Expense:	\$ 3,925,304	\$ 1,954,473	\$ 1,327,614	\$ 27,386	\$ 506,000	\$ 32,352	\$ 30,745	\$ 21,333	\$ 14,337	\$ 11,063
10											
11	Allocation of Corporate:	(0)	(1,954,473)	1,302,070	25,604	480,019	31,467	30,490	70,947	13,877	-
12											
13	Pro Forma Customer Accounting Expense:	<u>\$ 3,925,304</u>	<u>\$ -</u>	<u>\$ 2,629,684</u>	<u>\$ 52,990</u>	<u>\$ 986,019</u>	<u>\$ 63,819</u>	<u>\$ 61,235</u>	<u>\$ 92,280</u>	<u>\$ 28,213</u>	<u>\$ 11,063</u>
14											
15											
16	Detail of Adjustments:										
17	Adjustment for Uncollectibles:	\$ (815,493)	\$ (2,554,252)	\$ 1,190,346	\$ 23,047	\$ 438,517	\$ 28,661	\$ 27,139	\$ 15,607	\$ 12,564	\$ 2,878
18	Adjustment for Postage and Mailing Expense:	132,695	-	87,880	1,754	32,831	2,142	2,075	4,847	951	214
19		-	-	-	-	-	-	-	-	-	-
20		-	-	-	-	-	-	-	-	-	-
21											
22											
23	Pro Forma Adjustments Before Allocations:	<u>\$ (682,798)</u>	<u>\$ (2,554,252)</u>	<u>\$ 1,278,226</u>	<u>\$ 24,801</u>	<u>\$ 471,348</u>	<u>\$ 30,803</u>	<u>\$ 29,214</u>	<u>\$ 20,454</u>	<u>\$ 13,515</u>	<u>\$ 3,092</u>

[illegible]

[illegible]

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Miscellaneous Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooreville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma Miscellaneous Expense:	\$ 6,373,506	\$ 2,121,399	\$ 2,332,021	\$ 62,648	\$ 1,509,393	\$ 71,775	\$ 89,064	\$ 117,688	\$ 52,025	\$ 17,493
2											
3	Less - Test Year Miscellaneous Expense:	5,587,562	2,101,507	1,961,583	35,989	1,193,456	63,918	87,250	93,801	33,359	16,699
4											
5	Adjustment before Allocations:	<u>\$ 785,944</u>	<u>\$ 19,892</u>	<u>\$ 370,438</u>	<u>\$ 26,659</u>	<u>\$ 315,937</u>	<u>\$ 7,857</u>	<u>\$ 1,814</u>	<u>\$ 23,887</u>	<u>\$ 18,666</u>	<u>\$ 794</u>
6											
7											
8											
9	Pro Forma District Miscellaneous Expense:	\$ 6,373,506	\$ 2,121,399	\$ 2,332,021	\$ 62,648	\$ 1,509,393	\$ 71,775	\$ 89,064	\$ 117,688	\$ 52,025	\$ 17,493
10											
11	Allocation of Corporate:	(0)	(2,121,399)	1,413,276	27,790	521,016	34,155	33,094	77,007	15,062	-
12											
13	Pro Forma Miscellaneous Expense:	<u>\$ 6,373,506</u>	<u>\$ -</u>	<u>\$ 3,745,297</u>	<u>\$ 90,438</u>	<u>\$ 2,030,409</u>	<u>\$ 105,930</u>	<u>\$ 122,158</u>	<u>\$ 194,695</u>	<u>\$ 67,087</u>	<u>\$ 17,493</u>
14											
15											
16	Detail of Adjustments:										
17	Adjustment for 401(k) Expense:	\$ 75,753	\$ -	\$ 43,061	\$ 786	\$ 26,410	\$ 1,259	\$ 1,197	\$ 2,054	\$ 192	\$ 794
18	Adjustment for Security Expense:	66,183	-	27,761	11,676	26,746	-	-	-	-	-
19	Adjustment for Auto Insurance at 2006 Rates:	19,892	19,892	-	-	-	-	-	-	-	-
20											
21	Adjustment for Vehicles Leased prior to June 30, 2007:	624,115	-	299,616	14,196	262,781	6,598	617	21,833	18,474	-
22	Pro Forma Adjustments Before Allocations:	<u>\$ 785,944</u>	<u>\$ 19,892</u>	<u>\$ 370,438</u>	<u>\$ 26,659</u>	<u>\$ 315,937</u>	<u>\$ 7,857</u>	<u>\$ 1,814</u>	<u>\$ 23,887</u>	<u>\$ 18,666</u>	<u>\$ 794</u>

Indiana-American Water Company  
Cause No. 43187  
Pro Forma Adjustment of Maintenance Expense  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Line No.		Total Company	Total Water Groups	Wabash	Total Sewer	Corporate	Northwest	Mooreville	Warsaw	West Lafayette	Winchester
1	Pro forma maintenance expense	\$ 3,581,095	\$ 1,508,010	\$ 117,974	\$ 2,505	\$ 234,929	\$ 1,390,956	\$ 31,371	\$ 151,228	\$ 109,289	\$ 34,833
2											
3	Test year maintenance expense	7,187,186	1,432,494	115,574	2,505	4,186,403	1,167,918	31,371	129,471	89,117	32,333
4											
5	Adjustment before allocations	(3,606,091)	75,516	2,400	0	(3,951,474)	223,038	0	21,757	20,172	2,500
6											
7											
8	Pro forma district adjustment	3,581,095	1,508,010	117,974	2,505	234,929	1,390,956	31,371	151,228	109,289	34,833
9											
10	Allocation of Corporate & Customer Service	213	156,722	3,782	0	(234,929)	57,699	3,078	3,665	8,528	1,668
11											
12	Pro forma maintenance expense	3,581,308	1,664,732	121,756	2,505	0	1,448,655	34,449	154,893	117,817	36,501
13											
14											
15	Detail of adjustments before allocations:										
16	Well cleaning & maint	70,721	36,249	2,400	0	0	0	0	20,700	9,872	1,500
17	Residual mgt	36,277	0	0	0	0	36,277	0	0	0	0
18	Cleaning & Painting PSI Filters	0	0	0	0	0	0	0	0	0	0
19	Major parking lot maintenance	0	0	0	0	0	0	0	0	0	0
20	Major roof repairs	500	0	0	0	0	0	0	0	0	500
21	Valve Maintenance and Repairs	4,505	4,505	0	0	0	0	0	0	0	0
22	Generator / switch gear maint	7,308	5,508	0	0	0	0	0	0	1,300	500
23	Aerator maint	1,057	0	0	0	0	0	0	1,057	0	0
24	Chemical feed system maint	14,129	4,177	0	0	0	4,852	0	0	5,100	0
25	Easement maint	0	0	0	0	0	0	0	0	0	0
26	Other (Refer to Support Schedule 16a)	210,886	25,077	0	0	0	181,909	0	0	3,900	0
27	Elimination of Net Negative Salvage	(3,951,474)	0	0	0	(3,951,474)	0	0	0	0	0
28											
29	Total adjustments before allocations	(\$3,606,091)	\$75,516	\$2,400	\$0	(\$3,951,474)	\$223,038	\$0	\$21,757	\$20,172	\$2,500



Indiana-American Water Company  
Cause Number 43187  
Pro Forma Adjustment of Depreciation Expense  
as of June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised  
Work Paper Reference:

Schedule 1  
Page 1 of 1

Line No.		Total Company	Total Water Groups	Wabash	Total Sewer	Corporate	Northwest	Mooreville	Warsaw	West Lafayette	Winchester
1	Pro forma district Depreciation expense	\$ 26,030,764	\$ 15,373,509	\$ 273,765	\$ 25,399	\$ 2,612,002	\$ 6,356,515	\$ 239,572	\$ 349,562	\$ 657,867	\$ 142,573
2											
3	Test year Depreciation expense	\$ 19,810,106	16,265,002	303,404	20,993	(2,554,927)	4,482,675	218,527	321,833	610,704	141,895
4											
5	Adjustment before Allocations	\$ 6,220,658	\$ (891,493)	\$ (29,639)	\$ 4,406	\$ 5,166,929	\$ 1,873,840	\$ 21,045	\$ 27,729	\$ 47,163	\$ 678
6											
7											
8	Pro forma district Depreciation expense	\$ 26,030,764	\$ 15,373,509	\$ 273,765	\$ 25,399	\$ 2,612,002	\$ 6,356,515	\$ 239,572	\$ 349,562	\$ 657,867	\$ 142,573
9											
10	Allocation of Corporate	\$ -	1,737,504	41,792	4,180	(2,612,002)	640,724	34,217	40,486	94,554	18,545
11											
12	Pro forma Depreciation expense	\$ 26,030,764	\$ 17,111,013	\$ 315,557	\$ 29,579	\$ -	\$ 6,997,239	\$ 273,789	\$ 390,048	\$ 752,421	\$ 161,118

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line No.	Description	Total	Total Water Groups	Wabash	Total Sewer	Corporate	Northwest	Mooreville	Warsaw	West Lafayette	Winchester
1	Pro forma amortization expense	\$ 421,716	\$ 222,492	\$ -	\$ 204	\$ 194,760	\$ 4,260	\$ -	\$ -	\$ -	\$ -
2	Test year amortization expense	259,900	126,555	0	110	130,320	2,915	0	0	0	0
3											
4	Adjustment before allocations	161,816	95,937	0	94	64,440	1,345	0	0	0	0
5											
6											
7	Pro forma district expense	421,716	222,492	0	204	194,760	4,260	0	0	0	0
8	Allocation of Corporate	0	129,749	3,136	0	(194,760)	47,833	2,551	3,038	7,070	1,383
9											
10	Pro forma amortization expense	421,716	352,241	3,136	204	0	52,093	2,551	3,038	7,070	1,383
11											
12											
13	Detail of adjustments:										
14											
15	Reclass of limited term plant amortization	(4,920)	0	0	0	(4,920)	0	0	0	0	0
16	Reclass amortization of Reg. Asset AFUDC debt	69,360	0	0	0	69,360	0	0	0	0	0
17	Adjustment of post-in-service AFUDC amortization	11,780	11,505	0	10	0	265	0	0	0	0
18	Reclass and adjustment of deferred depreciation	85,596	84,432	0	84	0	1,080	0	0	0	0
19											
20											
21	Total adjustments before allocations	\$ 161,816	\$ 95,937	\$ -	\$ 94	\$ 64,440	\$ 1,345	\$ -	\$ -	\$ -	\$ -

Indiana American Water Company  
Cause Number 43187  
Pro Forma Adjustment of General Tax Expense  
For the Twelve Months Ended June 30, 2006

Type of Filing: ☒ Original ☐ Updated ☐ Revised

Line Number	Description	Total Company	Corporate	Total Water Groups	Mooresville	Northwest	Wabash	Warsaw	West Lafayette	Winchester	Total Sewer
1	Pro Forma General Taxes:	\$ 17,523,216	\$ 531,771	\$ 7,920,856	\$ 154,327	\$ 8,107,787	\$ 152,601	\$ 177,303	\$ 331,208	\$ 84,916	\$ 62,447
2											
3	Less: Test Year Expense:	17,736,114	2,417,258	8,862,013	250,870	5,462,161	156,015	184,333	322,567	67,776	13,121
4											
5	Adjustment Before Allocation:	\$ (212,898)	\$ (1,885,487)	\$ (941,157)	\$ (96,543)	\$ 2,645,626	\$ (3,414)	\$ (7,030)	\$ 8,641	\$ 17,140	\$ 49,326
6											
7											
8	Pro Forma District General Tax Expense:	\$ 17,523,216	\$ 531,771	\$ 7,920,856	\$ 154,327	\$ 8,107,787	\$ 152,601	\$ 177,303	\$ 331,208	\$ 84,916	\$ 62,447
9											
10	Allocation of Corporate:	0	(961,305)	640,421	12,593	236,097	15,477	14,996	34,895	6,825	-
11											
12	Pro Forma General Tax Expense:	\$ 17,523,216	\$ (429,534)	\$ 8,561,278	\$ 166,920	\$ 8,343,883	\$ 168,078	\$ 192,299	\$ 366,104	\$ 91,741	\$ 62,447
13											
14											
15	<u>Detail of Adjustment Before Allocation:</u>										
16	Adjustment of Payroll Taxes:	\$ 135,864	\$ -	\$ 80,475	\$ 521	\$ 41,070	\$ 1,277	\$ 3,490	\$ 5,752	\$ 236	\$ 3,043
17	Adjustment for Safe Drinking Water Act:	17,473	-	11,159	239	4,582	245	254	884	109	-
18	Adjustment of IURC Fee- Present Rates:	57,342	-	35,518	221	20,321	298	1,009	99	123	(247)
19	Adjustment of Gross Receipts Tax - Present Rates:	(26,302)	(1,885,487)	1,238,121	20,528	476,446	25,332	31,262	51,953	11,151	4,392
21	Adjustment of Property Tax:	(397,275)	-	(2,306,431)	(118,052)	2,103,207	(30,566)	(43,046)	(50,046)	5,520	42,138
22		-	-	-	-	-	-	-	-	-	-
23		-	-	-	-	-	-	-	-	-	-
24											
25											
26	Total Adjustment:	\$ (212,898)	\$ (1,885,487)	\$ (941,157)	\$ (96,543)	\$ 2,645,626	\$ (3,414)	\$ (7,030)	\$ 8,641	\$ 17,140	\$ 49,326

Pro Forma Calculation of Federal and State Income Taxes

Line	Description	Total	Total Water Groups	Wabash	Total Sewer	Northwest	Moore's -ville	Warsaw	West Lafayette	Winchester
1	Operating Revenues	\$141,938,306	\$92,346,832	\$1,938,722	\$320,604	\$38,991,805	\$1,529,204	\$2,290,814	\$3,690,085	\$830,240
2										
3	<b>Less Deductions:</b>									
4	Operating & Maintenance Expenses	63,780,084	38,601,779	1,157,563	254,733	19,186,289	798,029	1,266,361	2,049,681	465,648
5	Depreciation - Tax Normalized	23,286,508	15,827,525	301,287	24,914	5,926,704	213,415	339,554	516,964	136,145
6	Amortization	422,736	352,241	3,136	1,224	52,093	2,551	3,038	7,070	1,383
7	General Taxes	17,523,216	8,275,118	161,162	62,454	8,238,389	161,293	185,598	350,511	88,691
8	Amortization of ITC	(229,964)	(180,605)	(4,941)	(204)	(36,646)	(1,001)	(4,356)	(1,503)	(708)
9	Permanent Taxable Differences	(81,227)	(50,245)	(1,127)	(98)	(23,787)	(1,235)	(1,731)	(2,521)	(483)
10	Interest on Customer Deposits	0	0	0	0	0	0	0	0	0
11	Interest Synchronization Deduction	16,317,846	10,536,395	181,572	21,965	4,780,900	152,439	210,156	349,742	84,677
12	Total Deductions	<u>121,019,199</u>	<u>73,362,208</u>	<u>1,798,651</u>	<u>364,988</u>	<u>38,123,942</u>	<u>1,325,492</u>	<u>1,998,620</u>	<u>3,269,944</u>	<u>775,353</u>
13										
14	Federal Taxable Income									
15	Before State Income Taxes	20,919,107	18,984,624	140,070	(44,384)	867,863	203,713	292,193	420,141	54,887
16	Less State Income Taxes	1,966,928	1,738,803	14,401	(3,356)	123,283	19,346	27,891	40,787	5,773
17	Plus Amortization of Reg. Assets/Liabilities	(58,366)	(37,686)	(648)	(82)	(17,101)	(543)	(753)	(1,249)	(304)
18	Less Allocation of Parent Company Interest	1,330,571	859,151	14,769	1,863	389,857	12,374	17,164	28,474	6,919
19	Federal Taxable Income	<u>\$17,563,242</u>	<u>\$16,348,984</u>	<u>\$110,252</u>	<u>(\$42,973)</u>	<u>\$337,622</u>	<u>\$171,450</u>	<u>\$246,385</u>	<u>\$349,631</u>	<u>\$41,891</u>
20										
21	<b>Current and Deferred Federal Income Taxes</b>									
22	Taxes @ 35% rate	\$6,147,136	\$5,722,145	\$38,588	(\$15,040)	\$118,168	\$60,007	\$86,235	\$122,371	\$14,662
23	Plus: SFAS 109 Amortization to FIT	58,366	37,686	648	82	17,101	543	753	1,249	304
24	Plus: Investment Credit Amortization	(229,964)	(180,605)	(4,941)	(204)	(36,646)	(1,001)	(4,356)	(1,503)	(708)
25	Total Federal Income Taxes	<u>5,975,538</u>	<u>5,579,226</u>	<u>34,295</u>	<u>(15,162)</u>	<u>98,623</u>	<u>59,549</u>	<u>82,632</u>	<u>122,117</u>	<u>14,258</u>
26	Less Test Year Expense	0	0	0	0	0	0	0	0	0
27	Pro-forma Adjustment	<u>\$5,975,538</u>	<u>\$5,579,226</u>	<u>\$34,295</u>	<u>(15,162)</u>	<u>\$98,623</u>	<u>\$59,549</u>	<u>\$82,632</u>	<u>\$122,117</u>	<u>\$14,258</u>
28										
29										
30	Federal Taxable Income									
31	Before State Income Taxes	\$20,919,107	\$18,984,624	\$140,070	(\$44,384)	\$867,863	\$203,713	\$292,193	\$420,141	\$54,887
32	Add: Utility Gross Receipts Tax	1,859,185	1,238,121	25,332	4,392	476,446	20,528	31,262	51,953	11,151
33	Add Amortization of Reg. Assets/Liabilities	(97,421)	(62,903)	(1,082)	(137)	(28,544)	(906)	(1,257)	(2,085)	(507)
34	State Taxable Income	<u>\$22,680,871</u>	<u>\$20,159,842</u>	<u>\$164,320</u>	<u>(\$40,129)</u>	<u>\$1,315,765</u>	<u>\$223,335</u>	<u>\$322,198</u>	<u>\$470,009</u>	<u>\$65,531</u>
35										
36	<b>Current and Deferred State Income Taxes</b>									
37	Supplemental Income Tax @ 8.5%	\$1,927,873	\$1,713,586	\$13,967	(\$3,411)	\$111,840	\$18,983	\$27,387	\$39,951	\$5,570
38	Plus: SFAS Amortization to SIT	39,055	25,217	434	55	11,443	363	504	836	203
39	Total State Income Taxes	<u>1,966,928</u>	<u>1,738,803</u>	<u>14,401</u>	<u>(3,356)</u>	<u>123,283</u>	<u>19,346</u>	<u>27,891</u>	<u>40,787</u>	<u>5,773</u>
40	Less Test Year Expense	0	0	0	0	0	0	0	0	0
41	Pro-forma Adjustment	<u>\$1,966,928</u>	<u>\$1,738,803</u>	<u>\$14,401</u>	<u>(\$3,356)</u>	<u>\$123,283</u>	<u>\$19,346</u>	<u>\$27,891</u>	<u>\$40,787</u>	<u>\$5,773</u>

INDIANA-AMERICAN WATER COMPANY, INC.

PROPOSED TARIFFS

- W-17-A      SCHEDULES OF RATES AND TARIFFS  
IN AND ADJACENT TO  
CRAWFORDSVILLE, INDIANA  
JOHNSON COUNTY  
*(FRANKLIN & GREENWOOD), INDIANA*  
SOUTHERN INDIANA  
*(JEFFERSONVILLE, CLARKSVILLE & NEW ALBANY), INDIANA*  
KOKOMO, INDIANA  
MUNCIE, INDIANA  
NEWBURGH, INDIANA  
NOBLESVILLE, INDIANA  
RICHMOND, INDIANA  
SEYMOUR, INDIANA  
SHELBYVILLE, INDIANA  
SOMERSET, INDIANA  
SUMMITVILLE, INDIANA  
WABASH, INDIANA  
WABASH VALLEY  
*(TERRE HAUTE, FARMERSBURG, & SULLIVAN), INDIANA*
- W-17-N      NORTHWEST INDIANA OPERATIONS  
  
*(BURNS HARBOR, CHESTERTON, GARY, HOBART,  
MERRILLVILLE, PORTAGE, PORTER & SOUTH HAVEN),  
INDIANA*
- W-17-U      MOORESVILLE, INDIANA  
WARSAW, INDIANA  
WINCHESTER, INDIANA  
WEST LAFAYETTE, INDIANA
- W-17-B      SCHEDULES OF RATES AND TARIFFS FOR WHOLESALE  
STANDBY WATER SERVICE
- S-17-A      SCHEDULES OF RATES AND TARIFFS FOR SEWER SERVICE  
IN AND ADJACENT TO  
SOMERSET, INDIANA  
DELAWARE COUNTY, INDIANA (MUNCIE SEWER)

INDIANA-AMERICAN WATER COMPANY, INC.

GREENWOOD, INDIANA

SCHEDULES OF RATES AND TARIFFS

IN AND ADJACENT TO

CRAWFORDSVILLE, INDIANA  
JOHNSON COUNTY  
*(FRANKLIN & GREENWOOD), INDIANA*  
SOUTHERN INDIANA  
*(JEFFERSONVILLE, CLARKSVILLE & NEW ALBANY), INDIANA*  
KOKOMO, INDIANA  
MUNCIE, INDIANA  
NEWBURGH, INDIANA  
NOBLESVILLE, INDIANA  
RICHMOND, INDIANA  
SEYMOUR, INDIANA  
SHELBYVILLE, INDIANA  
SOMERSET, INDIANA  
SUMMITVILLE, INDIANA  
WABASH, INDIANA  
WABASH VALLEY  
*(TERRE HAUTE, FARMERSBURG, & SULLIVAN), INDIANA*

**ISSUED:**

Pursuant to order of Indiana Utility Regulatory  
Commission approved \_\_\_\_\_,  
in Cause No. 43187

**EFFECTIVE:**

For all water service on and after date of approval by Tariff  
Division of Engineering Division of Indiana Utility  
Regulatory Commission.

INDIANA-AMERICAN WATER COMPANY, INC.

By: \_\_\_\_\_  
Terry L. Gloriod , President

Date Approved  
By Tariff Division of Engineering  
Division of IURC

CLASSIFICATION OF SERVICEGENERAL WATER SERVICEAvailable For

All general water service customers except sale for resale customers.

Billing Frequency

Bills for general water service shall be rendered on a monthly basis. The following schedule of volumetric rates are set forth on a monthly basis.

Volumetric Rates

The following shall be the rates for consumption:

Kokomo	
Flowing Wells	
Noblesville	Crawfordsville
Seymour	Richmond
Somerset	Johnson County
Summitville	Muncie
	Southern Indiana
	Newburgh
	Wabash Valley

GROUP 1GROUP 2

	Hundred Cubic Feet Per <u>Month</u>	Rate Per 100 Cubic <u>Feet*</u>	Rate Per 100 Cubic <u>Feet*</u>
For the first	20	\$2.9334	\$2.5727
For the next	4,980	2.1252	1.8638
For all over	5,000	1.4977	1.3137
	Thousand Gallons Per <u>Month</u>	Rate Per 1000 <u>Gallons*</u>	Rate Per 1000 <u>Gallons*</u>
For the first	15	\$3.9112	\$3.4303
For the next	3,735	2.8336	2.4851
For all over	3,750	1.9969	1.7516

Minimum bill for Flowing Wells residential customer \$23.47  
 Minimum bill for Flowing Wells commercial customer \$27.38

\* Subject to the Distribution System Improvement Charge listed on Appendix A

Continued to Page 2a

Issued: \_\_\_\_\_

Issued by: \_\_\_\_\_

Terry L. Gloriod, President  
 555 E. County Line Road  
 Greenwood, Indiana 46143

Effective: \_\_\_\_\_

CLASSIFICATION OF SERVICEGENERAL WATER SERVICEVolumetric Rates (Continued)

The following shall be the rates for consumption:

**Wabash**

	Hundred Cubic Feet Per Month	Rate For 100 Cubic Feet
For the first	20.0	\$1.4621
For the next	646.0	1.2371
For the next	4,334.0	0.7141
For all over	5,000.0	0.7141

	Thousand Gallons Per Month	Rate Per 1000 Gallons
For the first	15.0	\$1.9495
For the next	485.5	1.6495
For the next	3,250.5	0.9521
For all over	3,750.0	0.9521

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by:

Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143



CLASSIFICATION OF SERVICEGENERAL WATER SERVICESALE FOR RESALE

## Customer Charge

All metered general water service and sale for resale customers shall pay a Customer Charge based on the size of meter installed (or multiple meters installed--in which case, the charge is based on the total of all meters installed). The Customer Charge rates are listed below and do not include any allowance for water usage.

MONTHLY CHARGES

<u>Size of Meter</u>	Kokomo Noblesville Seymour Somerset Summitville <u>GROUP 1</u>	Crawfordsville Johnson County Muncie Newburgh Richmond Shelbyville Southern Indiana Wabash Valley <u>GROUP 2</u>	<u>Wabash</u>
5/8"	\$13.76	\$12.08	\$16.36
3/4"	20.64	18.11	16.36
1"	34.42	30.18	32.78
1-1/2"	68.83	60.36	57.16
2"	110.11	96.58	78.70
3"	206.49	181.10	121.85
4"	344.14	301.82	204.30
6"	688.28	603.65	349.56
8"	1,101.24	965.85	618.23
10"	1,789.52	1,569.50	901.42
12"	2,959.60	2,595.71	1,490.80

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by:

 Terry L. Gloriod, President  
 555 E. County Line Road  
 Greenwood, Indiana 46143

CLASSIFICATION OF SERVICESALE FOR RESALEAvailable For

All sale for resale customers.

Billing Frequency

Bills for sales for resale service shall be rendered on a monthly basis. The following schedule of volumetric rates are set forth on a monthly basis.

Volumetric Rates

The following shall be the rates for consumption:

	Kokomo Noblesville Seymour Somerset Summitville <b>GROUP 1</b>	Crawfordsville Muncie Newburgh Richmond Shelbyville Wabash Valley <b>GROUP 2</b>	Johnson County Southern Indiana <b>GROUP 2A</b>
	Rate Per 100 <u>Cubic Feet</u>	Rate Per 100 <u>Cubic Feet</u>	Rate Per 100 <u>Cubic Feet</u>
All Usage	\$1.8533	\$1.6254	\$1.2191
	Rate Per 1000 <u>Gallons</u>	Rate Per 1000 <u>Gallons</u>	Rate Per 1000 <u>Gallons</u>
All Usage	\$2.4711	\$2.1672	\$1.6255

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE

SALE FOR RESALE

CONTRACTED WATER SERVICE

The following sale for resale customers have contracts for service which include a minimum level of water usage as identified below:

---

Johnson County

Town of Whiteland under a contract dated April 10, 1995.

Monthly minimum usage 400,000 cubic feet

Town of New Whiteland under a contract dated October 30, 1998.

Annual minimum usage 10,608,000 cubic feet

Southern Indiana

Borden Tri-County Regional Water District under a contract dated January 16, 1995.

Monthly minimum charge 1,002,600 cubic feet

---

Issued: \_\_\_\_\_

Issued by: \_\_\_\_\_

Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

Effective: \_\_\_\_\_

CLASSIFICATION OF SERVICE  
FIRE SERVICEPrivate Fire Service

For all districts the rates for private fire service are based upon the size of the service, and no additional charges will be made for fire hydrants, hose connections or standpipes connected to and supplied by such private fire services.

**MONTHLY CHARGES**

<u>Size of Service</u>	Kokomo Muncie Richmond Seymour Summitville Wabash Valley	Crawfordsville Johnson County Noblesville Southern Indiana	Newburgh Shelbyville Wabash
	<u>GROUP 1</u>	<u>GROUP 2</u>	<u>GROUP 3</u>
2" Diameter	\$8.70	\$6.83	\$5.21
2-1/2" Diameter	13.56	10.64	8.11
3" Diameter	19.55	15.35	11.69
4" Diameter	34.78	27.30	20.79
6" Diameter	78.23	61.41	46.79
8" Diameter	139.07	109.17	83.19
10" Diameter	217.31	170.57	129.98
12" Diameter	312.92	245.62	187.16

Private Fire Hydrant

Available only to customers in the following operations charging a rate for private fire hydrant service.

**MONTHLY CHARGES**

	Summitville	Crawfordsville Johnson County Noblesville Southern Indiana	Newburgh Shelbyville Wabash
	<u>GROUP 1</u>	<u>GROUP 2</u>	<u>GROUP 3</u>
Private Fire Hydrants, each	\$39.12	\$30.71	\$23.41

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

CLASSIFICATION OF SERVICEFIRE SERVICEPublic Fire Hydrants

Each municipality shall pay for each public fire hydrant within municipal boundaries.

MONTHLY CHARGES

	Kokomo Seymour	Crawfordsville Muncie	Johnson County (Franklin only) Shelbyville Southern Indiana (Clarksville only) Summitville
	<u>GROUP 1</u>	<u>GROUP 2</u>	<u>GROUP 3</u>
Public Fire Hydrants, each	\$50.59	\$43.98	\$41.78

PUBLIC FIRE PROTECTION SUBURBAN SURCHARGEApplicability

Applicable to any water customer located within 1,000 feet of a public fire hydrant (measured from the hydrant to the nearest point on the property line of the customer) on the Company's distribution mains in areas not within municipal boundaries, unless a Public Fire Protection Surcharge under I.C. 8-1-2-103 applies to the customer. In addition to the charges for water service under currently approved tariffs, a public fire protection suburban surcharge per month shall be charged to, and collected from, each customer to whom said surcharge is hereby made applicable.

MONTHLY CHARGES

	<u>GROUP 1</u>	<u>GROUP 2</u>	<u>GROUP 3</u>
Surcharge	\$3.42	\$2.98	\$2.82

Issued: \_\_\_\_\_

Issued by: \_\_\_\_\_

Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

Effective: \_\_\_\_\_

CLASSIFICATION OF SERVICEFIRE SERVICEPublic Fire Protection Surcharge Under I.C. 8-1-2-103

In accordance with I.C. 8-1-2-103, the Company shall recover the costs for public fire protection service in certain operations from its metered customers. In addition to all other charges for water service, all metered general water service customers in the operations listed below shall pay a Public Fire Protection Surcharge under I.C. 8-1-2-103 based upon the size of the meter installed. If multiple meters are installed, the surcharge shall be based on the total of all meters installed.

MONTHLY CHARGES

<u>Size of Meter</u>	Richmond Wabash Wabash Valley	Johnson County (Greenwood only) Newburgh Noblesville Southern Indiana (Jeffersonville/New Albany only)	Kokomo	Crawfordsville
	<b>GROUP 2</b>	<b>GROUP 3</b>		
5/8"	\$2.98	\$2.82	3.53	2.33
3/4"	4.46	4.24	5.29	3.51
1"	7.43	7.07	8.82	5.84
1-1/2"	14.88	14.13	17.63	11.68
2"	23.80	22.61	28.21	18.69
3"	44.61	42.40	52.88	35.05
4"	74.35	70.64	88.14	58.43
6"	148.72	141.29	176.29	116.85
8"	237.95	226.05	282.06	186.96
10"	386.68	367.34	458.36	303.81
12"	639.50	607.52	758.05	502.46

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

CLASSIFICATION OF SERVICE

METERED PLANT SALES

Available to all customers desiring to purchase water pumped directly into portable water tanks, furnished by the Customer, at the Company's designated plant sites from a coin-operated machine charged at the current schedule of metered rates.

RECONNECTION CHARGE

When it has been necessary to discontinue water service to any premises because of a violation of the Company's Rules and Regulations or on account of non-payment of any bill for water service, a charge of Fifteen Dollars (\$15.00) will be made to cover the expense of turning on the water service.

However, any service reconnected at the request of a Customer after regular business hours, or on Saturdays, Sundays, or Holidays, will be billed a charge of Forty Dollars (\$40.00).

INSUFFICIENT FUNDS CHARGE

When a check that has been received as payment for water service is returned by the bank unpaid, due to insufficient funds, or an automatic debit to the customer's approved bank account as payment for water service is not recognized, due to insufficient funds, a charge in the amount of Nine Dollars and fifty cents (\$9.50) will be assessed to cover the cost of processing such transaction.

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE

WATER FOR BUILDING AND CONSTRUCTION PURPOSES

Where a meter is installed on a fire hydrant or on a temporary service connection for construction purposes, the minimum payment for water shall be the monthly customer charge for general water service, payable in advance based upon the size of the meter installed. If more than one fire hydrant or special service connection is used, the customer charge is to apply to each such hydrant or temporary service connection so used.

The cost of installing and removing the temporary service connection and meter setting, or the connection made to the fire hydrant, shall be paid for by the Customer.

The Company may require an application to be signed and either the customer charge paid in advance or, at the option of the Company, a meter deposit made, and the account handled in the same manner as any other metered account as set forth on the schedule of General Metered Water Service rates.

BILLING OF LICENSE, OCCUPATION, FRANCHISE,  
OR OTHER SIMILAR CHARGES OR TAXES

There will be added to the Customer's bill, as a separate item, an amount equal to the proportionate part of any license, occupation, franchise, or other similar fee or tax now or hereafter imposed upon the Company by local taxing authorities, whether imposed by ordinance, franchise or otherwise, and which fee or tax is based upon a percentage of the gross receipts, net receipts, or revenues from sales of water rendered by the Company to the Customer.

Where more than one such charge or tax is imposed by a taxing authority, the total of such charges or taxes applicable to a Customer may be billed to the Customer as a single amount.

Charges or taxes herein referred to shall in all instances be billed to Customers on the basis of Company rates effective at the time of billing, and on the basis of the tax rate effective at the time billing is made.

DEFERRED MAIN EXTENSION MONTHLY PAYMENT

Deferred Main Extension Monthly Payment will apply to customers receiving water service through a main extension installed under Rule 23.6. In addition to the rates and charges for General Water Service and, where applicable, Fire Service, such customers will pay a Deferred Main Extension Monthly Payment computed in accordance with Rule 23.6 and based on the cost of the main extension.

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143



INDIANA AMERICAN WATER COMPANY, INC.

I.U.R.C. No. W-17-A  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
ORIGINAL APPENDIX A

**Appendix A**

**Distribution System Improvement Charge (DSIC)**

The Distribution System Improvement Charge (DSIC) set forth on this schedule is applicable where clearly denoted on other rate schedules, and shall be added to the volumetric rates billed. Changes to the DSIC shall be occasioned by filings in accordance with Indiana Code Chapter 8-1-31.

	<u>Water Groups</u>	<u>Wabash</u>
Rate per 100 cubic feet	\$0.00	\$0.00
Rate per 1,000 gallons	\$0.00	\$0.00

Water Groups include the following service areas:

Kokomo	Johnson County
Flowing Wells	Muncie
Noblesville	Newburgh
Seymour	Richmond
Somerset	Shelbyville
Summitville	Southern Indiana
Crawfordsville	Wabash Valley

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

GREENWOOD, INDIANA

SCHEDULES OF RATES AND TARIFFS FOR WHOLESALE STANDBY WATER SERVICE

IN AND ADJACENT TO

CRAWFORDSVILLE, INDIANA  
JOHNSON COUNTY  
*(FRANKLIN & GREENWOOD), INDIANA*  
SOUTHERN INDIANA  
*(JEFFERSONVILLE, CLARKSVILLE & NEW ALBANY), INDIANA*  
KOKOMO, INDIANA  
MOORESVILLE, INDIANA  
MUNCIE, INDIANA  
NEWBURGH, INDIANA  
NOBLESVILLE, INDIANA  
NORTHWEST INDIANA  
*(BURNS HARBOR, CHESTERTON, GARY, HOBART, MERRILLVILLE,  
PORTAGE, PORTER & SOUTH HAVEN), INDIANA*  
RICHMOND, INDIANA  
SEYMOUR, INDIANA  
SHELBYVILLE, INDIANA  
SOMERSET, INDIANA  
SUMMITVILLE, INDIANA  
WABASH, INDIANA  
WABASH VALLEY  
*(TERRE HAUTE, FARMERSBURG, & SULLIVAN), INDIANA*  
WARSAW, INDIANA  
WEST LAFAYETTE, INDIANA  
WINCHESTER, INDIANA

**ISSUED:**

Pursuant to order of Indiana Utility Regulatory  
Commission approved \_\_\_\_\_  
in Cause No. 43187

**EFFECTIVE:**

For all water service on and after date of approval by  
Tariff Division of Engineering Division of Indiana  
Utility Regulatory Commission.

INDIANA-AMERICAN WATER COMPANY, INC.

By: \_\_\_\_\_  
Terry L. Gloriod, President

---

WHOLESALE STANDBY WATER SERVICEAvailability

This tariff sets forth rates and terms and conditions of Standby Service applicable to any wholesale customer which has an Alternative Source of Supply, if the Company is obligated pursuant to a Water Supply Contract to provide water to the customer in the event the customer chooses not to use the Alternative Source of Supply to its full capacity or the Alternative Source of Supply is unavailable or insufficient to supply all of the customer's needs. For purposes of this tariff, an Alternative Source of Supply shall mean any external or internal source of water supply (or combination of such sources of supply) other than the Company, including the construction of, an expansion of, or an addition to, a source of water supply, which has capacity available to provide the Standby Customer with at least 300 ccf of water per day on average. This tariff shall not apply (1) to any wholesale customer which has by contract agreed to purchase all of the wholesale customer's requirements for water (meaning all of the water to be delivered by the wholesale customer to its retail customers) for all or an identified portion of the wholesale customer's system, and (2) to any wholesale customer which has by contract agreed to take or purchase a minimum quantity of water.

Amount of Standby Service

The Water Supply Contract shall identify the Standby Customer's Contractual Maximum Daily Standby Demand, i.e., the maximum daily amount of water that the Company is obligated to provide as a standby source of supply in the event that all or a portion of the Standby Customer's Alternative Source(s) of Supply becomes unavailable or insufficient to the Standby Customer.

Customer Charges

All Standby Customers shall pay the monthly Customer Charges by size of meter installed as set forth in the Metered General Water Service Schedule of Rates.

Demand Charges

Each Standby Customer shall also pay for each billing period a Monthly Demand Charge of \$15.28 per ccf of Contractual Maximum Daily Standby Demand, subject to an additional charge for standby usage in excess of that demand, as specified below.

Usage Charges

In addition to the monthly Customer and Demand Charges specified above, each Standby Customer shall pay a usage rate of \$1.34 per ccf for all water actually used (whether or not for standby purposes). For all monthly use (whether or not for standby purposes) in excess of the amount consistent with the Contractual Maximum Daily Demand, the Standby Customer shall be charged for usage in accordance with the Usage Rates contained in the otherwise applicable Metered General Water Service Schedule of Rates.

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

WHOLESALE STANDBY WATER SERVICE (CONTINUED)

New Customers Requiring Service Under Tariff

Each additional customer which acquires or adds an Alternative Source(s) of Supply after the effective date of this tariff and, as a result becomes a Standby Customer as defined in this tariff shall, within ten days of doing so, notify the company of the total amount of the capacity of the Standby Customer's Alternative Source(s) of Supply, and enter into a Water Supply Contract in accordance with the terms of this tariff.

Each Standby Customer which is taking service under a Water Supply Contract pursuant to this tariff and takes actions which increase the capacity of the Standby Customer's Alternative Source(s) of Supply shall, within ten days of doing so, notify the Company of the resulting total capacity of the Customer's Alternative Sources of Supply, at which time the Contractual Maximum Daily Standby Demand under the contract shall be subject to renegotiation upon the request of the customer.

Charge For Usage in Excess of Contractual Demand

If and when the maximum daily amount of standby water actually used by a Standby Customer (the "Actual Maximum Daily Standby Demand") exceeds that customer's then existing Contractual Maximum Daily Standby Demand, (I) the Actual Maximum Daily Standby Demand shall become that customer's new Contractual Maximum Daily Standby Demand beginning with the month in which the Actual Maximum Daily Standby Demand is established and (II) the Standby Customer shall be subject to an Excess Usage Charge in addition to all other charges under this tariff. The Excess Usage Charge shall be determined by applying the Monthly Demand Charge per ccf to the number of ccf calculated by multiplying the difference between the Actual Maximum Daily Standby Demand and the existing Contractual Maximum Daily Standby Demand by the lesser of (I) 24 or (II) the number of months during the period beginning with the month for which the existing Contractual Maximum Daily Demand first became effective and ending with the month immediately preceding the month in which the Actual Maximum Daily Standby Demand was established.

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

GREENWOOD, INDIANA

SCHEDULES OF RATES AND TARIFFS FOR WATER SERVICE

IN AND ADJACENT TO:

NORTHWEST INDIANA OPERATIONS

*(BURNS HARBOR, CHESTERTON, GARY, HOBART,  
MERRILLVILLE, PORTAGE, PORTER & SOUTH HAVEN),  
INDIANA*

ISSUED:

Pursuant to order of Indiana Utility Regulatory  
Commission approved \_\_\_\_\_  
in Cause No. 43187.

EFFECTIVE:

For all water service on and after date of approval by  
Tariff Division of Engineering Division of Indiana  
Utility Regulatory Commission.

INDIANA-AMERICAN WATER COMPANY, INC.

By: Terry L. Gloriod, President

CLASSIFICATION OF SERVICERATES FOR GENERAL WATER SERVICE (BI-MONTHLY)AVAILABILITY:

General Water Service is available to customers who regularly use the Company's water service throughout the year (and also to seasonal users so long as they pay regularly at least the Minimum Payment herein provided for) and who are located on distribution mains of the Company suitable and adequate for supplying the service requested in the territory served by the Company.

BI-MONTHLY RATE SCHEDULE:

	Thousand Gallons	Price Per Thousand Gallons*	Hundred Cubic Feet	Price Per Hundred Cubic Feet*
First	6	\$5.5037	8.00	\$4.1278
Next	24	4.6415	32.00	3.4811
Next	10	4.6415	13.34	3.4811
Next	260	3.4271	346.67	2.5703
Next	700	2.3127	933.33	1.7345
Next	6,500	1.7801	8,666.67	1.3351
Next	72,500	1.7801	96,666.67	1.3351
Next	160,000	1.6136	213,333.33	1.2102
Over	240,000	1.4804	320,000.00	1.1103

MINIMUM PAYMENT:

The Customer's Minimum Payment under this rate shall be determined by the size of the customer's meter and the number of meters. A separate minimum payment shall be charged for each meter as follows:

Size of Meter	Thousand Gallons	Hundred Cubic Feet	Minimum Bi-Monthly Payment
5/8-inch	6	8	\$33.03
3/4-inch	9	12	46.96
1-inch	15	20	74.80
1-1/2-inch	30	40	144.42
2-inch	48	64	218.26
3-inch	90	120	362.19
4-inch	150	200	567.81
6-inch	300	400	1,081.87
8-inch	480	640	1,498.14
10-inch	780	1,040	2,191.93
12-inch	1,290	1,720	3,216.92

Continued to Page 2a

\* Subject to the Distribution System Improvement Charge listed on Appendix A

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

CLASSIFICATION OF SERVICERATES FOR GENERAL WATER SERVICE (MONTHLY)AVAILABILITY:

General Water Service is available to customers who regularly use the Company's water service throughout the year (and also to seasonal users so long as they pay regularly at least the Minimum Payment herein provided for) and who are located on distribution mains of the Company suitable and adequate for supplying the service requested in the territory served by the Company.

MONTHLY RATE SCHEDULE:

	Volume Thousand Gallons	Price Per Thousand Gallons*	Volume Hundred Cubic Feet	Price Per Hundred Cubic Feet*
First	3	\$5.5037	4.00	\$4.1278
Next	12	4.6415	16.00	3.4811
Next	5	4.6415	6.67	3.4811
Next	130	3.4271	173.33	2.5703
Next	350	2.3127	466.67	1.7345
Next	3,250	1.7801	4,333.33	1.3351
Next	36,250	1.7801	48,333.33	1.3351
Next	80,000	1.6136	106,666.67	1.2102
Over	120,000	1.4804	160,000.00	1.1103

MINIMUM PAYMENT:

The Customer's Minimum Payment under this rate shall be determined by the size of the customer's meter and the number of meters. A separate minimum payment shall be charged for each meter as follows:

<u>Size of Meter</u>	<u>Thousand Gallons</u>	<u>Hundred Cubic Feet</u>	<u>Minimum Monthly Payment</u>
5/8-inch	3.0	4	\$16.52
3/4-inch	4.5	6	23.48
1-inch	7.5	10	37.40
1-1/2-inch	15.0	20	72.21
2-inch	24.0	32	109.13
3-inch	45.0	60	181.09
4-inch	75.0	100	283.91
6-inch	150.0	200	540.93
8-inch	240.0	320	749.07
10-inch	390.0	520	1,095.96
12-inch	645.0	860	1,608.46

\* Subject to the Distribution System Improvement Charge listed on Appendix A

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICESALE FOR RESALEAvailable For

All sale for resale customers.

Billing Frequency

Bills for sales for resale service shall be rendered on a monthly basis. The following schedule of volumetric rates are set forth on a monthly basis.

Volumetric Rates

The following shall be the rates for consumption:

GROUP 2B

	Volume Thousand <u>Gallons</u>	Price Per Thousand <u>Gallons</u>	Volume Hundred <u>Cubic Feet</u>	Price Per Hundred <u>Cubic Feet</u>
First	37,500	\$1.8423	50,000	\$1.3817
Over	37,500	1.6431	50,000	1.2323

Customer Charge

All metered sale for resale customers shall pay a Customer Charge based on the size of meter installed (or multiple meters installed--in which case, the charge is based on the total of all meters installed). The Customer Charge rates are listed below and do not include any allowance for water usage.

Size of MeterGROUP 2  
Monthly

2"	\$96.58
3"	181.10
4"	301.82
6"	603.65
8"	965.85
10"	1,569.50
12"	2,595.71

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143



---

CLASSIFICATION OF SERVICEPRIVATE WATER CONNECTION FOR FIRE PROTECTIONAVAILABILITY:

Private Water Connections for Fire Protection are available to Customers who are located on distribution mains of the Company suitable and adequate for supplying the service requested in the territory served by the Company.

CHARACTER OF SERVICE:

Service under this rate shall consist of stand-by service for fire emergencies. All water taken through such connection shall be restricted to fire emergencies only. The Company reserves the right to install either a meter or flow detector from time to time to ensure that the service is restricted to fire fighting purposes. If the Company elects to install a meter or flow detector, the customer shall provide in a suitable location flange connections in the customer's service header, and a suitable vault for the meter or flow detector.

MONTHLY RATE per connection (Flat Rate, Not Metered):

	<u>GROUP 5</u>
2" Diameter	\$16.38
2-1/2" Diameter	25.54
3" Diameter	36.84
4" Diameter	65.49
6" Diameter	147.37
8" Diameter	261.96
10" Diameter	409.33
12" Diameter	589.41
Private Fire Hydrant	73.67

WHERE AVAILABLE:

Burns Harbor, Chesterton, Gary, Hobart, Merrillville, Portage, Porter, South Haven and adjacent areas.

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE  
RATE FOR MISCELLANEOUS TEMPORARY WATER SERVICE

AVAILABILITY:

Miscellaneous Temporary Water Service is available upon application therefore for construction projects located in the vicinity of distribution mains of the Company suitable and adequate for supplying the service requested in the territory served by the Company. Each application for service under this rate shall list in detail the purposes for which water service is to be used.

RATE:

The rate for this service shall be the sum of the charges as determined under sub-paragraphs (a) and (b) below:

- (a) The applicant for Miscellaneous Temporary Water Service shall be required to pay the Company's cost of labor plus 30% for supervision, transportation, materials (excluding the cost of the meter), use of tools, and overhead and indirect costs required in connection with establishing, disconnecting and dismantling of the temporary connection. This payment shall be made to the Company before the facilities are installed by the Company based upon amounts estimated by the Company. The payment shall be adjusted to actual costs by a refund or additional charge when service is discontinued.
- (b) The volume of water taken through the temporary connection shall be metered by a meter furnished and owned by the Company. For water consumed through such meter, the regular schedule of water rates, including minimum payment provisions, for General Water Service shall apply.

PERMIT WHERE USE OF FIRE HYDRANT IS REQUIRED:

If the temporary water service connection is from a public fire hydrant, then a permit to use the hydrant must be obtained by the applicant from the Company. A permit will be issued by the Company only when the applicant first obtains written permission from the Chief of the Fire Department for use of the hydrant, and delivers the written permission to the Company. Any permit issued by the Company shall be revocable at the Company's option.

SPECIAL PROVISIONS:

The Company reserves the right to discontinue service if the purpose for which water is used or the quantities of construction work to be performed have been misrepresented. In that event, the Company will refund the unearned portion of the advance payment.

WHERE AVAILABLE:

Burns Harbor, Chesterton, Gary, Hobart, Merrillville, Portage, Porter, South Haven and adjacent areas.

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE  
RATE FOR PUBLIC FIRE HYDRANT SERVICE

AVAILABILITY:

Public Fire Hydrant Service is available to Municipalities, upon entering into a written Fire Hydrant Service Contract for Fire Hydrant Service, where service can be provided from distribution mains of the Company suitable and adequate for supplying the service requested in the territory served by the Company.

CHARACTER OF SERVICE:

Service under this rate shall be restricted to stand-by service for fire emergencies from Fire Hydrant installations owned by the Company.

Porter Only

MONTHLY RATE (Flat Rate, Not Metered):

All except Porter

GROUP 1

GROUP 2

\$50.59 per hydrant per month

\$36.86 per hydrant per month

PAYMENT DUE DATE:

Bills are due and payable within 17-days of the date of the bill.

WHERE AVAILABLE:

Burns Harbor, Chesterton, Gary, Hobart, Merrillville, Portage, Porter, South Haven and adjacent areas.

---

Issued: \_\_\_\_\_ Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

CLASSIFICATION OF SERVICEPUBLIC FIRE PROTECTION SURCHARGE UNDER I.C. 8-1-2-103APPLICABILITY:

In accordance with I.C. 8-1-2-103, the Company shall recover the costs for public fire protection service in certain areas from its metered customers. In addition to all other charges for water service, all metered General Water Service customers in the areas listed below shall pay a Public Fire Protection Surcharge Under I.C. 8-1-2-103 based upon the size of the meter installed. If multiple meters are installed, the surcharge shall be based upon the total of all meters installed.

RATE (Surcharge):

<u>Size of Meter</u>	<u>GROUP 1</u>	<u>GROUP 2</u>	<u>GROUP 3</u>
	<u>Monthly Surcharge</u>	<u>Monthly Surcharge</u>	<u>Monthly Surcharge</u>
5/8-inch	\$3.42	\$2.53	\$2.57
3/4-inch	5.13	3.79	3.85
1-inch	8.56	6.32	6.43
1-1/2-inch	17.11	12.64	12.84
2-inch	27.37	20.23	20.55
3-inch	51.32	37.91	38.54
4-inch	85.51	63.19	64.23
6-inch	171.04	126.38	128.46
8-inch	273.65	202.19	205.54
10-inch	444.69	328.57	334.00
12-inch	735.43	543.40	552.40

PAYMENT DUE DATE:

Bills are mailed at the same time as the bill for General Water Service is mailed, and are due and payable within 17-days of the date of the bill.

WHERE APPLICABLE:

Applicable to the following areas: Unincorporated areas of Center, Portage and Union Townships in Porter County that are supplied with water through the South Haven booster pumping station; the unincorporated area of Union township in Porter County known as Shorewood Forest; the incorporated areas of the Town of Chesterton, Town of Winfield, Town of Dune Acres, City of Portage, and City of Hobart.

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE

DISHONORED CHECK CHARGE:

In the event a check, draft of other instrument tendered to the Company for water service provided by the Company is dishonored by the bank or another institution upon which it is drawn, by reason of "insufficient funds", "account closed" or other similar reason, a Charge For Dishonored Check of Nineteen Dollars (\$19.00) for each such dishonored instrument will be made by the Company to the customer. Such charge will be added to, and will be due and payable on the terms and conditions of the Company's billing in payment of which the dishonored instrument was so tendered.

RE-CONNECTION CHARGE:

Whenever service is turned off for non-payment of a bill, a charge of \$36.00 will be made by the Company to cover the cost of discontinuance and re-establishment of service. Whenever for any reason beyond the control of the Company, re-establishment of service is required by a Customer more often than once in a twelve month period, a charge of \$36.00 will be made by the Company to cover the cost of discontinuance and re-establishment of service.

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE

DEFERRED MAIN EXTENSION MONTHLY PAYMENT

Deferred Main Extension Monthly Payment will apply to customers receiving water service through a main extension installed under Rule 13. In addition to the rates and charges for General Water Service and, where applicable, Fire Service, such customers will pay a Deferred Main Extension Monthly Payment computed in accordance with Rule 13 and based on the cost of the main extension.

GARY PROJECT SURCHARGE

(effective for 10-years following I.U.R.C. approval on 10/31/01)

(The location of the Gary Project in Gary, Indiana, is described in the State of Indiana Drinking Water Revolving Loan Program Financial Assistance Agreement dated June 15, 2001 between the State of Indiana acting through the State Budget Agency and Indiana-American)

In addition to all other applicable rates and charges, a \$10.00 per month surcharge shall be collected from each general water service customer, residential customer or in the case of master metered apartments and trailer parks, household equivalents receiving water from the Gary Project. For each customer the surcharge shall commence the first month after connection and shall terminate three years thereafter. In the event a customer is master metered for multiple households, the surcharge shall be calculated on the basis of the number of residential households receiving water service through any such master meter (i.e. trailer parks and apartment buildings.)

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

I.U.R.C. No. W-17-N  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
ORIGINAL APPENDIX A

**Appendix A**

**Distribution System Improvement Charge (DSIC)**

The Distribution System Improvement Charge (DSIC) set forth on this schedule is applicable where clearly denoted on other rate schedules, and shall be added to the volumetric rates billed. Changes to the DSIC shall be occasioned by filings in accordance with Indiana Code Chapter 8-1-31.

Northwest  
Indiana  
Operations

Rate per 100 cubic feet                      \$0.00

Rate per 1000 gallons                      \$0.00

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

I.U.R.C. W-17-U  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
Original Page 1 of 8

INDIANA-AMERICAN WATER COMPANY, INC

GREENWOOD, INDIANA

SCHEDULES OF RATES AND TARIFFS FOR WATER SERVICE

IN AND ADJACENT TO:

MOORESVILLE, INDIANA  
WARSAW, INDIANA  
WINCHESTER, INDIANA  
WEST LAFAYETTE, INDIANA

ISSUED:

Pursuant to order of Indiana Utility Regulatory  
Commission approved \_\_\_\_\_  
in Cause No. 43187

EFFECTIVE:

For all water service on and after date of approval by  
Tariff Division of Engineering Division of Indiana  
Utility Regulatory Commission.

INDIANA-AMERICAN WATER COMPANY, INC.

By: Terry L. Gloriod, President



CLASSIFICATION OF SERVICEGENERAL WATER SERVICEAvailable For

All metered customers, within the applicable service territories of the Company, for residential, commercial, industrial or municipal use.

Billing Frequency

Bills for general water service shall be rendered on a monthly basis. The following schedule of volumetric rates are set forth on a monthly basis.

Volumetric Rates

The following shall be the rates for consumption:

		<b>Mooreville</b>	<b>Warsaw</b>	<b>West Lafayette</b>	<b>Winchester</b>
	Thousand Gallons Per Month	Rate per 1,000 Gallons	Rate per 1,000 Gallons	Rate per 1,000 Gallons	Rate per 1,000 Gallons
For the first	10	\$3.2572	\$2.9167	\$2.0311	\$3.2060
For the next	5	3.2572	2.9167	2.0311	3.2060
For the next	188	3.2723	1.3471	1.5079	2.1661
For the next	3,547	1.1361	0.8889	0.9816	1.0832
For all over	3,750	1.1361	0.8889	0.9816	1.0832
	Hundred Cubic Feet Per Month	Rate per 100 Cubic Feet	Rate per 100 Cubic Feet	Rate per 100 Cubic Feet	Rate per 100 Cubic Feet
For the first	13	\$2.4429	\$2.1875	\$1.5233	\$2.4045
For the next	7	2.4429	2.1875	1.5233	2.4045
For the next	250	2.4542	1.0103	1.1309	1.6246
For the next	4,730	0.8521	0.6667	0.7362	0.8124
For all over	5,000	0.8521	0.6667	0.7362	0.8124

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

CLASSIFICATION OF SERVICEGENERAL WATER SERVICECustomer Charge

All metered general water service and sale for resale customers shall pay a Customer Charge based on the size of meter installed (or multiple meters installed--in which case, the charge is based on the total of all meters installed). The Customer Charge rates are listed below and do not include any allowance for water usage.

	<b>Group 2 (1)</b>	<b>Group 3</b>	<b>Group 2</b>
	<b>Mooreville</b>	<b>Warsaw</b>	
<b>Meter Size</b>	<b>Monthly Charge</b>	<b>West Lafayette</b>	<b>Winchester</b>
	<b>Monthly Charge</b>	<b>Monthly Charge</b>	<b>Monthly Charge</b>
5/8"	\$14.90	\$10.87	\$12.08
3/4"	22.34	16.30	18.11
1"	37.25	27.17	30.18
1-1/2"	74.50	54.32	60.36
2"	119.18	86.92	96.58
3"	223.51	162.99	181.10
4"	372.47	271.64	301.82
6"	744.94	543.29	603.65
8"	1,191.91	869.26	965.85
10"	1,936.84	1,412.54	1,569.50
12"	3,203.23	2,336.14	2,595.71

Notes to above table:

- (1) The rates for the Public Fire Protection are included in the base rates in accordance with the Town Council of the civil Town of Mooreville, Ordinance 5-1993.

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

I.U.R.C. W-17-U  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
Original Page 4 of 8

CLASSIFICATION OF SERVICE

FIRE SERVICE

Private Fire Service

Applicable to all customers, within the service territories of the Company, having private fire hydrants and fire service lines.

Size of Service	Group 1 Mooreville West Lafayette	Group 4 Warsaw Winchester
	Monthly Charge	Monthly Charge
2"	\$8.70	\$11.26
2-1/2"	13.56	17.56
3"	19.55	25.32
4"	34.78	45.03
6"	78.23	101.33
8"	139.07	180.12
10"	217.31	281.45
12"	312.92	405.27

Private Fire Hydrant

Applicable only to customers in the following operations charging a rate for private fire hydrant service.

	Group 1 Mooreville West Lafayette	Group 4 Warsaw Winchester
	Monthly Charge	Monthly Charge
Per hydrant	\$39.12	\$50.66

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

CLASSIFICATION OF SERVICEFIRE SERVICEPublic Fire Hydrants

To all political subdivisions within the applicable service territories of the Company.

	<b>Group 3 Mooresville</b>	<b>Group 4 West Lafayette</b>	<b>Group 2 Winchester</b>
	Monthly Charge	Monthly Charge	Monthly Charge
Per Hydrant	\$0.00	\$24.19	\$43.98

Notes to above table:

- (2) The rates for the Public Fire Protection are included in the base rates in accordance with the Town Council of the civil Town of Mooresville, Ordinance 5-1993.

Public Fire Protection Suburban SurchargeApplicability

Applicable to any water customer located within 1,000 feet of a public fire hydrant (measured from the hydrant to the nearest point on the property line of the customer) on the Company's distribution system mains in areas not within municipal boundaries, unless a Public Fire Protection Surcharge under I.C. 8-1-2-103 applies to the customer. In addition to the charges for water service under currently approved tariffs, a public fire protection surcharge per month shall be charged to, and collected from, each customer to whom said surcharge is hereby made applicable.

	<b>Group 3 West Lafayette</b>	<b>Group 2 Winchester</b>
	Monthly Charge	Monthly Charge
Surcharge	\$2.82	\$2.98

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

I.U.R.C. W-17-U  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
Original Page 6 of 8

CLASSIFICATION OF SERVICE

FIRE SERVICE

Public Fire Protection Surcharge Under I.C. 8-1-2-103

In accordance with I.C. 8-1-2-103 (d), the Company shall recover the costs for public fire protection service in certain operations from its metered customers. In addition to all other charges for water service, all metered general water service customers having the meter sizes listed below shall pay a Public Fire Protection Surcharge based upon the size of meter installed. If multiple meters are installed, the surcharge shall be based upon the total of all meters installed.

<b>Group 4 Warsaw</b>	
<b>Meter Size</b>	<b>Surcharge</b>
5/8"	\$1.64
3/4"	2.45
1"	4.09
1-1/2"	8.19
2"	13.09
3"	24.55
4"	40.89
6"	81.80
8"	130.88
10"	212.68
12"	351.73

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

---

CLASSIFICATION OF SERVICE

MISCELLANEOUS CHARGES

Reconnection Charge

During normal business hours	\$18.00
After normal business hours	55.00

Return Check Charge

A charge of \$8.00 will be made in the event the customer's check or bank draft is returned by the bank for insufficient funds, closed account or some other appropriate reason.

After Hours Service Charge

A charge of \$20.00 per call will be made for non-emergency customer service calls made after normal working hours, weekends, or holidays at the customer's request, provided the reason for the call was not the fault of the water company. This charge is separate and distinct from the reconnection charges or any other charges. It is non-cumulative in respect to the other charges listed.

Rebates and Abatements

When a customer has an extended absence exceeding two months, there will be no abatement of water rates unless the customer notifies the company in sufficient time so the meter can be removed before the customer departs. Service shall be resumed upon notification by the customer and his payment of a \$10.00 service charge, which also includes the cost of removal of the meter.

See Rule XIII for further detail.

Other Water Sales

Bulk rate sales of water and coin operated water machines will be charged at the current schedule of metered rates.

---

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

I.U.R.C. W-17-U  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
Original Page 8 of 8

---

DEFERRED MAIN EXTENSION MONTHLY PAYMENT

Deferred Main Extension Monthly Payment will apply to customers receiving water service through a main extension installed under the Rules and Regulations Governing Water Main Extensions III. In addition to the rates and charges for General Water Service and, where applicable, Fire Service, such customers will pay a Deferred Main Extension Monthly Payment computed in accordance with the Rules and Regulations Governing Water Main Extensions III and based on the cost of the main extension.

---

Issued: \_\_\_\_\_

Effective \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

I.U.R.C. No. W-17-U  
CANCELLING ALL PREVIOUSLY  
APPROVED TARIFFS  
ORIGINAL APPENDIX A

**Appendix A**

**Distribution System Improvement Charge (DSIC)**

The Distribution System Improvement Charge (DSIC) set forth on this schedule is applicable where clearly denoted on other rate schedules, and shall be added to the volumetric rates billed. Changes to the DSIC shall be occasioned by filings in accordance with Indiana Code Chapter 8-1-31.

	Mooresville	Warsaw	West Lafayette	Winchester
Rate per 100 cubic feet	\$0.00	\$0.00	\$0.00	\$0.00
Rate per 1000 gallons	\$0.00	\$0.00	\$0.00	\$0.00

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by:

Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143



INDIANA-AMERICAN WATER COMPANY, INC.

GREENWOOD, INDIANA

SCHEDULES OF RATES AND TARIFFS FOR SEWER SERVICE

IN AND ADJACENT TO

SOMERSET, INDIANA

DELAWARE COUNTY, INDIANA  
(MUNCIE SEWER)

**ISSUED:**

Pursuant to order of Indiana Utility Regulatory  
Commission approved \_\_\_\_\_  
in Cause No. 43187

**EFFECTIVE:**

For all water service on and after date of approval by Tariff  
Division of Engineering Division of Indiana Utility  
Regulatory Commission.

INDIANA-AMERICAN WATER COMPANY, INC.

By: \_\_\_\_\_  
Terry L. Gloriod, President

Date Approved  
By Tariff Division of Engineering  
Division of IURC

---

SCHEDULE OF CHARGES FOR SEWER SERVICE  
IN SOMERSET, INDIANA

Availability

Available to any sewer customer. Applicant must be located on Company's collecting mains suitable for supplying the service requested in Somerset, Indiana, and adjacent areas.

Rate per month                      \$66.74

The equivalent daily usage per unit of a multi-family customer is equivalent to .70 of a single family residence. Accordingly, the number of units of a multi-family customer shall be multiplied by .70 to determine the billing units to be charged the monthly rate above.

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by:            Terry L. Gloriod, President  
                             555 E. County Line Road  
                             Greenwood, Indiana 46143

SCHEDULE OF CHARGES FOR SEWER SERVICE  
IN DELAWARE COUNTY, INDIANA (MUNCIE SEWER)

Availability

Available to any sewer customer. Applicant must be located on Company's collecting mains suitable for supplying the service requested in the Farmington and Farmington Meadows subdivisions located north of the City of Muncie in Delaware County, and adjacent areas.

Rate per month                      \$66.74

---

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

Issued by:      Terry L. Gloriod, President  
                     555 E. County Line Road  
                     Greenwood, Indiana 46143

Class and Schedule Revenue Summary  
Crawfordsville

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 1,407,422	\$ 6,975	\$ 1,414,397	47.46%	\$ 1,668,177	47.63%	\$ 253,780	17.94%
2									
3	Commercial	805,462	(8,532)	796,930	26.74%	932,230	26.62%	135,300	16.98%
4									
5	Industrial	426,876	(12,301)	414,575	13.91%	480,899	13.73%	66,324	16.00%
6									
7	O.P.A.	92,946	(964)	91,982	3.09%	107,853	3.08%	15,871	17.25%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	1,019	3,785	4,804	0.16%	5,606	0.16%	802	16.69%
14									
15	Private Fire Service	90,431	(2,249)	88,182	2.96%	105,534	3.01%	17,352	19.68%
16									
17	Public Fire Service	167,208	(1,866)	165,342	5.55%	197,632	5.64%	32,290	19.53%
18									
19	Total Water Revenues	\$ 2,991,364	\$ (15,152)	\$ 2,976,212	99.86%	\$ 3,497,931	99.88%	\$ 521,719	17.53%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	5,212	(1,118)	4,094	0.14%	4,094	0.12%	0	0.00%
25									
26	Unbilled Revenues	(38,502)	38,502	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 2,958,074	\$ 22,232	\$ 2,980,306	100.00%	\$ 3,502,025	100.00%	\$ 521,719	17.51%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:	Present Rates 1/19/2005	Proposed Rates 12/1/2006				
<b>Customer Charge:</b>						
<b>Monthly</b>						
5/8 inch	\$ 10.09	\$ 12.08				
3/4 inch	15.13	18.11				
1 inch	25.22	30.18				
1 1/2 inch	50.44	60.36				
2 inch	80.70	96.58				
3 inch	151.33	181.10				
4 inch	252.20	301.82				
6 inch	504.41	603.65				
8 inch	807.06	965.85				
10 inch	1,311.46	1,569.50				
12 inch	2,168.96	2,595.71				
<b>Consumption Charge:</b>						
<b>Monthly CCF</b>						
1st block	\$ 2.1497	\$ 2.5727	<b>Johnson County and Southern Indiana Only</b>			
2nd block	1.5574	1.8638				
3rd block	1.0977	1.3137	<b>Present Rates</b>	<b>Proposed Rates</b>		
4th block	-	-				
5th block	-	-				
DS' rcharge per CCF	0.0550	-	1.0187	1.2191		
Sa Resale - CCF	1.3582	1.6254	<b>Preble County Only</b>			
<b>New Whiteland</b>						
<b>Monthly Minimum Charge:</b>						
Consumption Charge:	\$ 1.0187	\$ 1.2191	<b>Present Rates</b>	<b>Proposed Rates</b>		
<b>Whiteland</b>						
Monthly Minimum Charge:	\$ 4,036.15	\$ 4,830.28	\$ 5,332.81	\$ 6,382.06		
Consumption Charge - Over 4,000 ccf:	1.0187	1.2191				
<b>Public Fire Protection Surcharge Monthly</b>						
5/8 inch	\$ 2.36	\$ 2.82	<b>Crawfordsville Only</b>		<b>Richmond and Wabash Valley Only</b>	
3/4 inch	3.54	4.24	<b>Present Rates</b>	<b>Proposed Rates</b>	<b>Present Rates</b>	<b>Proposed Rates</b>
1 inch	5.91	7.07	\$ 1.95	\$ 2.33	\$ 2.49	\$ 2.98
1 1/2 inch	11.81	14.13	2.93	3.51	3.73	4.46
2 inch	18.89	22.61	4.88	5.84	6.21	7.43
3 inch	35.43	42.40	9.76	11.68	12.43	14.88
4 inch	59.03	70.64	15.62	18.69	19.89	23.80
6 inch	118.06	141.29	29.29	35.05	37.28	44.61
8 inch	188.89	226.05	48.82	58.43	62.13	74.35
10 inch	306.95	367.34	97.64	116.85	124.27	148.72
12 inch	507.64	607.52	156.22	186.96	198.83	237.95
			253.86	303.81	323.11	386.68
			419.85	502.46	534.36	639.50
<b>Private Fire Rate:</b>						
<b>Monthly</b>						
2 inch	\$ 5.71	\$ 6.83	<b>Muncie, Richmond, Wabash Valley Only</b>		<b>Newburgh and Shelbyville Only</b>	
2 1/2 inch	8.89	10.64	\$ 7.27	\$ 8.70	\$ 4.35	\$ 5.21
3 inch	12.83	15.35	11.33	13.56	6.78	8.11
4 inch	22.81	27.30	16.34	19.55	9.77	11.69
6 inch	51.31	61.41	29.06	34.78	17.37	20.79
8 inch	91.22	109.17	65.37	78.23	39.10	46.79
10 inch	142.53	170.57	116.21	139.07	69.51	83.19
12 inch	205.24	245.62	181.58	217.31	108.61	129.98
			261.47	312.92	156.39	187.16
<b>Hydrant Rental</b>						
Hydrant Rental	25.66	30.71			\$ 19.56	\$ 23.41
<b>Public Fire Service - Monthly</b>						
<b>Hydrant Rental</b>						
Hydrant Rental	\$ 34.91	\$ 41.78	<b>Crawfordsville Only</b>			
Surcharge	2.36	2.82	\$ 36.75	\$ 43.98		
			2.49	2.98		

Typical Residential Bill Comparison  
 Crawfordsville

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	1.5574	21-5,000	1.8638
over 5,000	1.0977	over 5,000	1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	<u>\$ 10.09</u>	Monthly Customer Charge - Proposed:	<u>\$ 12.08</u>
------------------------------------	-----------------	-------------------------------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Johnson County

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 7,373,177	\$ 73,820	\$ 7,446,997	60.72%	\$ 8,774,031	60.88%	\$ 1,327,034	17.82%
2									
3	Commercial	2,636,489	34,053	2,670,542	21.78%	3,117,171	21.63%	446,629	16.72%
4									
5	Industrial	360,224	6,921	367,145	2.99%	426,759	2.96%	59,614	16.24%
6									
7	O.P.A.	274,250	3,163	277,413	2.26%	324,235	2.25%	46,822	16.88%
8									
9	Sales For Resale	360,120	15,133	375,253	3.06%	426,998	2.96%	51,745	13.79%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	0	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	257,596	(673)	256,923	2.10%	308,313	2.14%	51,390	20.00%
16									
17	Public Fire Service	825,116	23,141	848,257	6.92%	1,014,239	7.04%	165,982	19.57%
18									
19	Total Water Revenues	\$ 12,086,972	\$ 155,558	\$ 12,242,530	99.83%	\$ 14,391,746	99.85%	\$ 2,149,216	17.56%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	21,385	(99)	21,286	0.17%	21,286	0.15%	0	0.00%
25									
26	Unbilled Revenues	(106,777)	106,777	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 12,001,580	\$ 262,236	\$ 12,263,816	100.00%	\$ 14,413,032	100.00%	\$ 2,149,216	17.52%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:		Present Rates 1/19/2005	Proposed Rates 12/1/2006					
<b>Customer Charge:</b>								
<b>Monthly</b>								
5/8 inch	\$	10.09	\$	12.08				
3/4 inch		15.13		18.11				
1 inch		25.22		30.18				
1 1/2 inch		50.44		60.36				
2 inch		80.70		96.58				
3 inch		151.33		181.10				
4 inch		252.20		301.82				
6 inch		504.41		603.65				
8 inch		807.06		965.85				
10 inch		1,311.46		1,569.50				
12 inch		2,168.96		2,595.71				
<b>Consumption Charge:</b>								
<b>Monthly CCF</b>								
1st block	\$	2.1497	\$	2.5727	<b>Johnson County and Southern Indiana Only</b>			
2nd block		1.5574		1.8638				
3rd block		1.0977		1.3137	<b>Present Rates</b>	<b>Proposed Rates</b>		
4th block		-		-				
5th block		-		-				
DSIC surcharge per CCF		0.0550		-	1.0187	1.2191		
Sales Resale - CCF		1.3582		1.6254	<b>Preble County Only</b>			
<b>New Whiteland</b>					<b>Present Rates</b>	<b>Proposed Rates</b>		
<b>Monthly Minimum Charge:</b>								
Consumption Charge:	\$	1.0187	\$	1.2191				
<b>Whiteland</b>								
Monthly Minimum Charge:	\$	4,036.15	\$	4,830.28	\$	5,332.81	\$	6,382.06
Consumption Charge - Over 4,000 ccf:		1.0187		1.2191				
<b>Public Fire Protection Surcharge Monthly</b>					<b>Crawfordsville Only</b>		<b>Richmond and Wabash Valley Only</b>	
					<b>Present Rates</b>	<b>Proposed Rates</b>	<b>Present Rates</b>	<b>Proposed Rates</b>
5/8 inch	\$	2.36	\$	2.82	\$	1.95	\$	2.49
3/4 inch		3.54		4.24		2.93		3.73
1 inch		5.91		7.07		4.88		6.21
1 1/2 inch		11.81		14.13		9.76		12.43
2 inch		18.89		22.61		15.62		19.89
3 inch		35.43		42.40		29.29		37.28
4 inch		59.03		70.64		48.82		62.13
6 inch		118.06		141.29		97.64		124.27
8 inch		188.89		226.05		156.22		198.83
10 inch		306.95		367.34		253.86		323.11
12 inch		507.64		607.52		419.85		534.36
<b>Private Fire Rate:</b>					<b>Muncie, Richmond, Wabash Valley Only</b>		<b>Newburgh and Shelbyville Only</b>	
<b>Monthly</b>					<b>Present Rates</b>	<b>Proposed Rates</b>	<b>Present Rates</b>	<b>Proposed Rates</b>
2 inch	\$	5.71	\$	6.83	\$	7.27	\$	4.35
2 1/2 inch		8.89		10.64		11.33		6.78
3 inch		12.83		15.35		16.34		9.77
4 inch		22.81		27.30		29.06		17.37
6 inch		51.31		61.41		65.37		39.10
8 inch		91.22		109.17		116.21		69.51
10 inch		142.53		170.57		181.58		108.61
12 inch		205.24		245.62		261.47		156.39
Hydrant Rental		25.66		30.71				
<b>Public Fire Service - Monthly</b>					<b>Crawfordsville Only</b>		\$	19.56
Hydrant Rental	\$	34.91	\$	41.78	\$	36.75	\$	43.98
Surcharge		2.36		2.82		2.49		2.98



Typical Residential Bill Comparison  
Johnson County

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	\$ 1.5574	21-5,000	\$ 1.8638
over 5,000	\$ 1.0977	over 5,000	\$ 1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	\$ 10.09	Monthly Customer Charge - Proposed:	\$ 12.08
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Kokomo

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 6,009,825	\$ 3,421	\$ 6,013,246	49.48%	\$ 7,102,877	49.73%	\$ 1,089,631	18.12%
2									
3	Commercial	2,563,567	19,711	2,583,278	21.26%	3,029,607	21.21%	446,329	17.28%
4									
5	Industrial	2,054,517	49,573	2,104,090	17.31%	2,427,610	17.00%	323,520	15.38%
6									
7	O.P.A.	373,770	5,588	379,358	3.12%	443,552	3.11%	64,194	16.92%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	9,030	(9,048)	(18)	0.00%	(18)	0.00%	0	0.00%
14									
15	Private Fire Service	229,125	(49)	229,076	1.88%	274,144	1.92%	45,068	19.67%
16									
17	Public Fire Service	770,410	51,811	822,221	6.77%	983,873	6.89%	161,652	19.66%
18									
19	Total Water Revenues	\$ 12,010,244	\$ 121,007	\$ 12,131,251	99.82%	\$ 14,261,645	99.84%	\$ 2,130,394	17.56%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	22,298	174	22,472	0.18%	22,472	0.16%	0	0.00%
25									
26	Unbilled Revenues	(82,394)	82,394	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 11,950,148	\$ 203,575	\$ 12,153,723	100.00%	\$ 14,284,117	100.00%	\$ 2,130,394	17.53%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group One Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 3,557,001
DSIC Revenue at Present Rates:	357,209
Revenue Required for Rate Calculation:	<u>\$ 3,914,210</u>
Present Revenue Subject to Increase:	\$ 22,033,026
DSIC Revenues at Present Rates:	357,209
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 21,675,817</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 1 Districts:	Present Rates 6/9/2005	Proposed Rates 12/1/2006	Present Rates 6/9/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>				
Monthly				
5/8 inch	\$ 11.50	\$ 13.76		
3/4 inch	17.25	20.64		
1 inch	28.76	34.42		
1 1/2 inch	57.51	68.83		
2 inch	92.01	110.11		
3 inch	172.54	206.49		
4 inch	287.56	344.14		
6 inch	575.12	688.28		
8 inch	920.19	1,101.24		
10 inch	1,495.31	1,789.52		
12 inch	2,473.02	2,959.60		
<b>Consumption Charge:</b>				
Monthly CCF				
1st block	\$ 2.4511	\$ 2.9334	\$ 2.4907	\$ 2.9808
2nd block	1.7758	2.1252	1.7041	2.0394
3rd block	1.2515	1.4977	1.0924	1.3073
4th block	-	-	1.5871	1.8994
5th block	-	-		
DSIC Surcharge per CCF	0.0550	-		
Sale for Resale - CCF	1.5486	1.8533		
Minimum Bill - Flowing Wells Residential Customer	\$ 19.61	\$ 23.47		
Minimum Bill - Flowing Wells Commercial Customer	22.88	27.38		
<b>Public Fire Protection Surcharge Monthly</b>				
	<b>Noblesville Only</b>		<b>Freeman (Seymour) Only</b>	
5/8 inch	\$ 2.36	\$ 2.82	\$ 2.95	\$ 3.53
3/4 inch	3.54	4.24	4.42	5.29
1 inch	5.91	7.07	7.37	8.82
1 1/2 inch	11.81	14.13	14.73	17.63
2 inch	18.89	22.61	23.57	28.21
3 inch	35.43	42.40	44.19	52.88
4 inch	59.03	70.64	73.65	88.14
6 inch	118.06	141.29	147.31	176.29
8 inch	188.89	226.05	235.69	282.06
10 inch	306.95	367.34	383.00	458.36
12 inch	507.64	607.52	633.42	758.05
<b>Private Fire Rate:</b>				
Monthly				
2 inch	\$ 5.71	\$ 6.83	\$ 7.27	\$ 8.70
2 1/2 inch	8.89	10.64	11.33	13.56
3 inch	12.83	15.35	16.34	19.55
4 inch	22.81	27.30	29.06	34.78
6 inch	51.31	61.41	65.37	78.23
8 inch	91.22	109.17	116.21	139.07
10 inch	142.53	170.57	181.58	217.31
12 inch	205.24	245.62	261.47	312.92
16 inch	-	-	-	-
Hydrant Rental	25.66	30.71	32.69	39.12
<b>Public Fire Service - Monthly</b>				
Hydrant Rental	\$ 34.91	\$ 41.78	\$ 42.27	\$ 50.59
Surcharge	2.36	2.82	2.86	3.42

Typical Residential Bill Comparison  
Kokomo

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.4511	0-20	\$ 2.9334
21-5,000	1.7758	21-5,000	2.1252
over 5,000	1.2515	over 5,000	1.4977

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	\$ 11.50	Monthly Customer Charge - Proposed:	\$ 13.76
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 11.50	\$ 13.76	\$ 2.26	19.65%
1	13.95	16.69	2.74	19.64%
2	16.40	19.63	3.23	19.70%
3	18.85	22.56	3.71	19.68%
4	21.30	25.49	4.19	19.67%
5	23.76	28.43	4.67	19.65%
6	26.21	31.36	5.15	19.65%
7	28.66	34.29	5.63	19.64%
8	31.11	37.23	6.12	19.67%
9	33.56	40.16	6.60	19.67%
10	36.01	43.09	7.08	19.66%
12	40.91	48.96	8.05	19.68%
14	45.82	54.83	9.01	19.66%
16	50.72	60.69	9.97	19.66%
18	55.62	66.56	10.94	19.67%
20	60.52	72.43	11.91	19.68%
22	64.07	76.68	12.61	19.68%
24	67.62	80.93	13.31	19.68%
26	71.17	85.18	14.01	19.69%
28	74.73	89.43	14.70	19.67%
30	78.28	93.68	15.40	19.67%
40	96.04	114.93	18.89	19.67%
50	113.79	136.19	22.40	19.69%
100	202.58	242.45	39.87	19.68%

Class and Schedule Revenue Summary  
Muncie

Line No.	Class/ Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 6,825,979	\$ (25,842)	\$ 6,800,137	56.54%	\$ 8,023,893	56.67%	\$ 1,223,756	18.00%
2									
3	Commercial	2,786,774	(48,790)	2,737,984	22.77%	3,206,011	22.64%	468,027	17.09%
4									
5	Industrial	390,966	(4,542)	386,424	3.21%	449,355	3.17%	62,931	16.29%
6									
7	O.P.A.	985,287	(29,529)	955,758	7.95%	1,112,443	7.86%	156,685	16.39%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	(17)	0	(17)	0.00%	(17)	0.00%	0	0.00%
14									
15	Private Fire Service	376,477	1,877	378,354	3.15%	452,787	3.20%	74,433	19.67%
16									
17	Public Fire Service	749,324	(627)	748,697	6.23%	895,994	6.33%	147,297	19.67%
18									
19	Total Water Revenues	\$ 12,114,790	\$ (107,453)	\$ 12,007,337	99.84%	\$ 14,140,466	99.86%	\$ 2,133,129	17.77%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	18,231	972	19,203	0.16%	19,203	0.14%	0	0.00%
25									
26	Unbilled Revenues	(184,624)	184,624	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 11,948,397	\$ 78,143	\$ 12,026,540	100.00%	\$ 14,159,669	100.00%	\$ 2,133,129	17.74%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:		Present Rates 1/19/2005	Proposed Rates 12/1/2006										
<b>Customer Charge:</b>													
<b>Monthly</b>													
5/8 inch	\$	10.09	\$	12.08									
3/4 inch		15.13		18.11									
1 inch		25.22		30.18									
1 1/2 inch		50.44		60.36									
2 inch		80.70		96.58									
3 inch		151.33		181.10									
4 inch		252.20		301.82									
6 inch		504.41		603.65									
8 inch		807.06		965.85									
10 inch		1,311.46		1,569.50									
12 inch		2,168.96		2,595.71									
<b>Consumption Charge:</b>													
<b>Monthly CCF</b>													
1st block	\$	2.1497	\$	2.5727	<div>Johnson County and Southern Indiana Only</div> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>1.0187</td><td>1.2191</td></tr></table>	Present Rates	Proposed Rates	1.0187	1.2191				
Present Rates	Proposed Rates												
1.0187	1.2191												
2nd block		1.5574		1.8638									
3rd block		1.0977		1.3137									
4th block		-		-									
5th block		-		-									
DS Charge per CCF		0.0550		-									
Se Resale - CCF		1.3582		1.6254									
<b>New Whiteland</b>													
<b>Monthly Minimum Charge:</b>													
Consumption Charge:	\$	1.0187	\$	1.2191									
<b>Whiteland</b>													
Monthly Minimum Charge:	\$	4,036.15	\$	4,830.28	\$ 5,332.81 \$ 6,382.06								
Consumption Charge - Over 4,000 ccf:		1.0187		1.2191									
<b>Public Fire Protection Surcharge Monthly</b>													
5/8 inch	\$	2.36	\$	2.82	<div>Crawfordsville Only</div> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>1.95</td><td>2.33</td></tr></table> <div>Richmond and Wabash Valley Only</div> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>2.49</td><td>2.98</td></tr></table>	Present Rates	Proposed Rates	1.95	2.33	Present Rates	Proposed Rates	2.49	2.98
Present Rates	Proposed Rates												
1.95	2.33												
Present Rates	Proposed Rates												
2.49	2.98												
3/4 inch		3.54		4.24	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>2.93</td><td>3.51</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>3.73</td><td>4.46</td></tr></table>	Present Rates	Proposed Rates	2.93	3.51	Present Rates	Proposed Rates	3.73	4.46
Present Rates	Proposed Rates												
2.93	3.51												
Present Rates	Proposed Rates												
3.73	4.46												
1 inch		5.91		7.07	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>4.88</td><td>5.84</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>6.21</td><td>7.43</td></tr></table>	Present Rates	Proposed Rates	4.88	5.84	Present Rates	Proposed Rates	6.21	7.43
Present Rates	Proposed Rates												
4.88	5.84												
Present Rates	Proposed Rates												
6.21	7.43												
1 1/2 inch		11.81		14.13	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>9.76</td><td>11.68</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>12.43</td><td>14.88</td></tr></table>	Present Rates	Proposed Rates	9.76	11.68	Present Rates	Proposed Rates	12.43	14.88
Present Rates	Proposed Rates												
9.76	11.68												
Present Rates	Proposed Rates												
12.43	14.88												
2 inch		18.89		22.61	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>15.62</td><td>18.69</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>19.89</td><td>23.80</td></tr></table>	Present Rates	Proposed Rates	15.62	18.69	Present Rates	Proposed Rates	19.89	23.80
Present Rates	Proposed Rates												
15.62	18.69												
Present Rates	Proposed Rates												
19.89	23.80												
3 inch		35.43		42.40	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>29.29</td><td>35.05</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>37.28</td><td>44.61</td></tr></table>	Present Rates	Proposed Rates	29.29	35.05	Present Rates	Proposed Rates	37.28	44.61
Present Rates	Proposed Rates												
29.29	35.05												
Present Rates	Proposed Rates												
37.28	44.61												
4 inch		59.03		70.64	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>48.82</td><td>58.43</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>62.13</td><td>74.35</td></tr></table>	Present Rates	Proposed Rates	48.82	58.43	Present Rates	Proposed Rates	62.13	74.35
Present Rates	Proposed Rates												
48.82	58.43												
Present Rates	Proposed Rates												
62.13	74.35												
6 inch		118.06		141.29	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>97.64</td><td>116.85</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>124.27</td><td>148.72</td></tr></table>	Present Rates	Proposed Rates	97.64	116.85	Present Rates	Proposed Rates	124.27	148.72
Present Rates	Proposed Rates												
97.64	116.85												
Present Rates	Proposed Rates												
124.27	148.72												
8 inch		188.89		226.05	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>156.22</td><td>186.96</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>198.83</td><td>237.95</td></tr></table>	Present Rates	Proposed Rates	156.22	186.96	Present Rates	Proposed Rates	198.83	237.95
Present Rates	Proposed Rates												
156.22	186.96												
Present Rates	Proposed Rates												
198.83	237.95												
10 inch		306.95		367.34	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>253.86</td><td>303.81</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>323.11</td><td>386.68</td></tr></table>	Present Rates	Proposed Rates	253.86	303.81	Present Rates	Proposed Rates	323.11	386.68
Present Rates	Proposed Rates												
253.86	303.81												
Present Rates	Proposed Rates												
323.11	386.68												
12 inch		507.64		607.52	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>419.85</td><td>502.46</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>534.36</td><td>639.50</td></tr></table>	Present Rates	Proposed Rates	419.85	502.46	Present Rates	Proposed Rates	534.36	639.50
Present Rates	Proposed Rates												
419.85	502.46												
Present Rates	Proposed Rates												
534.36	639.50												
<b>Private Fire Rate:</b>													
<b>Monthly</b>													
2 inch	\$	5.71	\$	6.83	<div>Muncie, Richmond, Wabash Valley Only</div> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>7.27</td><td>8.70</td></tr></table> <div>Newburgh and Shelbyville Only</div> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>4.35</td><td>5.21</td></tr></table>	Present Rates	Proposed Rates	7.27	8.70	Present Rates	Proposed Rates	4.35	5.21
Present Rates	Proposed Rates												
7.27	8.70												
Present Rates	Proposed Rates												
4.35	5.21												
2 1/2 inch		8.89		10.64	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>11.33</td><td>13.56</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>6.78</td><td>8.11</td></tr></table>	Present Rates	Proposed Rates	11.33	13.56	Present Rates	Proposed Rates	6.78	8.11
Present Rates	Proposed Rates												
11.33	13.56												
Present Rates	Proposed Rates												
6.78	8.11												
3 inch		12.83		15.35	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>16.34</td><td>19.55</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>9.77</td><td>11.69</td></tr></table>	Present Rates	Proposed Rates	16.34	19.55	Present Rates	Proposed Rates	9.77	11.69
Present Rates	Proposed Rates												
16.34	19.55												
Present Rates	Proposed Rates												
9.77	11.69												
4 inch		22.81		27.30	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>29.06</td><td>34.78</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>17.37</td><td>20.79</td></tr></table>	Present Rates	Proposed Rates	29.06	34.78	Present Rates	Proposed Rates	17.37	20.79
Present Rates	Proposed Rates												
29.06	34.78												
Present Rates	Proposed Rates												
17.37	20.79												
6 inch		51.31		61.41	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>65.37</td><td>78.23</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>39.10</td><td>46.79</td></tr></table>	Present Rates	Proposed Rates	65.37	78.23	Present Rates	Proposed Rates	39.10	46.79
Present Rates	Proposed Rates												
65.37	78.23												
Present Rates	Proposed Rates												
39.10	46.79												
8 inch		91.22		109.17	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>116.21</td><td>139.07</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>69.51</td><td>83.19</td></tr></table>	Present Rates	Proposed Rates	116.21	139.07	Present Rates	Proposed Rates	69.51	83.19
Present Rates	Proposed Rates												
116.21	139.07												
Present Rates	Proposed Rates												
69.51	83.19												
10 inch		142.53		170.57	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>181.58</td><td>217.31</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>108.61</td><td>129.98</td></tr></table>	Present Rates	Proposed Rates	181.58	217.31	Present Rates	Proposed Rates	108.61	129.98
Present Rates	Proposed Rates												
181.58	217.31												
Present Rates	Proposed Rates												
108.61	129.98												
12 inch		205.24		245.62	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>261.47</td><td>312.92</td></tr></table> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>156.39</td><td>187.16</td></tr></table>	Present Rates	Proposed Rates	261.47	312.92	Present Rates	Proposed Rates	156.39	187.16
Present Rates	Proposed Rates												
261.47	312.92												
Present Rates	Proposed Rates												
156.39	187.16												
Hydrant Rental		25.66		30.71	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>19.56</td><td>23.41</td></tr></table>	Present Rates	Proposed Rates	19.56	23.41				
Present Rates	Proposed Rates												
19.56	23.41												
<b>Public Fire Service - Monthly</b>													
<b>Hydrant Rental</b>													
Surcharge	\$	34.91	\$	41.78	<div>Crawfordsville Only</div> <table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>36.75</td><td>43.98</td></tr></table>	Present Rates	Proposed Rates	36.75	43.98				
Present Rates	Proposed Rates												
36.75	43.98												
		2.36		2.82	<table><tr><th>Present Rates</th><th>Proposed Rates</th></tr><tr><td>2.49</td><td>2.98</td></tr></table>	Present Rates	Proposed Rates	2.49	2.98				
Present Rates	Proposed Rates												
2.49	2.98												

Typical Residential Bill Comparison  
Muncie

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	\$ 1.5574	21-5,000	\$ 1.8638
over 5,000	\$ 1.0977	over 5,000	\$ 1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Current:	\$ 10.09	Monthly Customer Charge - Proposed:	\$ 12.08
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Newburgh

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 2,329,977	\$ (8,403)	\$ 2,321,574	82.50%	\$ 2,734,904	82.48%	\$ 413,330	17.80%
2									
3	Commercial	239,705	(861)	238,844	8.49%	280,068	8.45%	41,224	17.26%
4									
5	Industrial	19,256	342	19,598	0.70%	22,847	0.69%	3,249	16.58%
6									
7	O.P.A.	25,399	285	25,684	0.91%	30,130	0.91%	4,446	17.31%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	69	0	69	0.00%	69	0.00%	0	0.00%
14									
15	Private Fire Service	9,989	(32)	9,957	0.35%	11,916	0.36%	1,959	19.67%
16									
17	Public Fire Service	198,254	(5,577)	192,677	6.85%	230,251	6.94%	37,574	19.50%
18									
19	Total Water Revenues	\$ 2,822,649	\$ (14,246)	\$ 2,808,403	99.80%	\$ 3,310,185	99.83%	\$ 501,782	17.87%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	5,874	(161)	5,713	0.20%	5,713	0.17%	0	0.00%
25									
26	Unbilled Revenues	5,842	(5,842)	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 2,834,365	\$ (20,249)	\$ 2,814,116	100.00%	\$ 3,315,898	100.00%	\$ 501,782	17.83%



Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:	Present Rates 1/19/2005	Proposed Rates 12/1/2006				
<b>Customer Charge:</b>						
Monthly						
5/8 inch	\$ 10.09	\$ 12.08				
3/4 inch	15.13	18.11				
1 inch	25.22	30.18				
1 1/2 inch	50.44	60.36				
2 inch	80.70	96.58				
3 inch	151.33	181.10				
4 inch	252.20	301.82				
6 inch	504.41	603.65				
8 inch	807.06	965.85				
10 inch	1,311.46	1,569.50				
12 inch	2,168.96	2,595.71				
<b>Consumption Charge:</b>						
Monthly CCF						
1st block	\$ 2,1497	\$ 2,5727	<b>Johnson County and Southern Indiana Only</b>			
2nd block	1,5574	1,8638				
3rd block	1,0977	1,3137	Present	Proposed		
4th block	-	-	Rates	Rates		
5th block	-	-				
DS' charge per CCF	0.0550	-				
Sales Resale - CCF	1.3582	1.6254	1.0187	1.2191		
			<b>Preble County Only</b>			
			Present	Proposed		
			Rates	Rates		
<b>New Whiteland</b>						
Monthly Minimum Charge:						
Consumption Charge:	\$ 1.0187	\$ 1.2191				
<b>Whiteland</b>						
Monthly Minimum Charge:	\$ 4,036.15	\$ 4,830.28	\$ 5,332.81	\$ 6,382.06		
Consumption Charge - Over 4,000 ccf:	1.0187	1.2191				
			<b>Crawfordsville Only</b>		<b>Richmond and Wabash Valley Only</b>	
			Present	Proposed	Present	Proposed
			Rates	Rates	Rates	Rates
<b>Public Fire Protection Surcharge Monthly</b>						
5/8 inch	\$ 2.36	\$ 2.82	\$ 1.95	\$ 2.33	\$ 2.49	\$ 2.98
3/4 inch	3.54	4.24	2.93	3.51	3.73	4.46
1 inch	5.91	7.07	4.88	5.84	6.21	7.43
1 1/2 inch	11.81	14.13	9.76	11.68	12.43	14.88
2 inch	18.89	22.61	15.62	18.69	19.89	23.80
3 inch	35.43	42.40	29.29	35.05	37.28	44.61
4 inch	59.03	70.64	48.82	58.43	62.13	74.35
6 inch	118.06	141.29	97.64	116.85	124.27	148.72
8 inch	188.89	226.05	156.22	186.96	198.83	237.95
10 inch	306.95	367.34	253.86	303.81	323.11	386.68
12 inch	507.64	607.52	419.85	502.46	534.36	639.50
<b>Private Fire Rate:</b>			<b>Muncie, Richmond, Wabash Valley Only</b>		<b>Newburgh and Shelbyville Only</b>	
Monthly						
2 inch	\$ 5.71	\$ 6.83	\$ 7.27	\$ 8.70	\$ 4.35	\$ 5.21
2 1/2 inch	8.89	10.64	11.33	13.56	6.78	8.11
3 inch	12.83	15.35	16.34	19.55	9.77	11.69
4 inch	22.81	27.30	29.06	34.78	17.37	20.79
6 inch	51.31	61.41	65.37	78.23	39.10	46.79
8 inch	91.22	109.17	116.21	139.07	69.51	83.19
10 inch	142.53	170.57	181.58	217.31	108.61	129.98
12 inch	205.24	245.62	261.47	312.92	156.39	187.16
H. Rental	25.66	30.71			\$ 19.56	\$ 23.41
<b>Public Fire Service - Monthly</b>			<b>Crawfordsville Only</b>			
Hydrant Rental	\$ 34.91	\$ 41.78			\$ 36.75	\$ 43.98
Surcharge	2.36	2.82	2.49	2.98		

Typical Residential Bill Comparison  
Newburgh

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	\$ 1.5574	21-5,000	\$ 1.8638
over 5,000	\$ 1.0977	over 5,000	\$ 1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Current:	<u>\$ 10.09</u>	Monthly Customer Charge - Proposed:	<u>\$ 12.08</u>
------------------------------------	-----------------	-------------------------------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Noblesville

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 3,892,514	\$ 74,593	\$ 3,967,107	69.15%	\$ 4,681,074	69.18%	\$ 713,967	18.00%
2									
3	Commercial	1,013,101	(8,943)	1,004,158	17.50%	1,178,418	17.42%	174,260	17.35%
4									
5	Industrial	43,891	613	44,504	0.78%	52,153	0.77%	7,649	17.19%
6									
7	O.P.A.	223,437	2,272	225,709	3.93%	263,818	3.90%	38,109	16.88%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	21,146	(1,926)	19,220	0.34%	22,858	0.34%	3,638	18.93%
14									
15	Private Fire Service	90,997	(1,186)	89,811	1.57%	107,489	1.59%	17,678	19.68%
16									
17	Public Fire Service	358,555	19,947	378,502	6.60%	452,390	6.69%	73,888	19.52%
18									
19	Total Water Revenues	\$ 5,643,641	\$ 85,370	\$ 5,729,011	99.86%	\$ 6,758,200	99.88%	\$ 1,029,189	17.96%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	6,998	953	7,951	0.14%	7,951	0.12%	0	0.00%
25									
26	Unbilled Revenues	(95,350)	95,350	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 5,555,289	\$ 181,673	\$ 5,736,962	100.00%	\$ 6,766,151	100.00%	\$ 1,029,189	17.94%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group One Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 3,557,001
DSIC Revenue at Present Rates:	357,209
Revenue Required for Rate Calculation:	<u>\$ 3,914,210</u>
 Present Revenue Subject to Increase:	 \$ 22,033,026
DSIC Revenues at Present Rates:	357,209
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 21,675,817</u>
 Percentage Increase:	 <u>19.675420%</u>

Water Group 1 Districts:	Present Rates 6/9/2005	Proposed Rates 12/1/2006	Present Rates 6/9/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>				
Monthly				
5/8 inch	\$ 11.50	\$ 13.76		
3/4 inch	17.25	20.64		
1 inch	28.76	34.42		
1 1/2 inch	57.51	68.83		
2 inch	92.01	110.11		
3 inch	172.54	206.49		
4 inch	287.56	344.14		
6 inch	575.12	688.28		
8 inch	920.19	1,101.24		
10 inch	1,495.31	1,789.52		
12 inch	2,473.02	2,959.60		
<b>Consumption Charge:</b>				
Monthly CCF				
1st block	\$ 2.4511	\$ 2.9334	\$ 2.4907	\$ 2.9808
2nd block	1.7758	2.1252	1.7041	2.0394
3rd block	1.2515	1.4977	1.0924	1.3073
4th block	-	-	1.5871	1.8994
5th block	-	-		
DSIC Surcharge per CCF	0.0550	-		
Sale for Resale - CCF	1.5486	1.8533		
Minimum Bill - Flowing Wells Residential Customer	\$ 19.61	\$ 23.47		
Minimum Bill - Flowing Wells Commercial Customer	22.88	27.38		
<b>Public Fire Protection Surcharge Monthly</b>				
	<b>Noblesville Only</b>		<b>Freeman (Seymour) Only</b>	
5/8 inch	\$ 2.36	\$ 2.82	\$ 2.95	\$ 3.53
3/4 inch	3.54	4.24	4.42	5.29
1 inch	5.91	7.07	7.37	8.82
1 1/2 inch	11.81	14.13	14.73	17.63
2 inch	18.89	22.61	23.57	28.21
3 inch	35.43	42.40	44.19	52.88
4 inch	59.03	70.64	73.65	88.14
6 inch	118.06	141.29	147.31	176.29
8 inch	188.89	226.05	235.69	282.06
10 inch	306.95	367.34	383.00	458.36
12 inch	507.64	607.52	633.42	758.05
<b>Private Fire Rate:</b>				
Monthly				
2 inch	\$ 5.71	\$ 6.83	\$ 7.27	\$ 8.70
2 1/2 inch	8.89	10.64	11.33	13.56
3 inch	12.83	15.35	16.34	19.55
4 inch	22.81	27.30	29.06	34.78
6 inch	51.31	61.41	65.37	78.23
8 inch	91.22	109.17	116.21	139.07
10 inch	142.53	170.57	181.58	217.31
12 inch	205.24	245.62	261.47	312.92
16 inch	-	-	-	-
Hydrant Rental	25.66	30.71	32.69	39.12
<b>Public Fire Service - Monthly</b>				
Hydrant Rental	\$ 34.91	\$ 41.78	\$ 42.27	\$ 50.59
Surcharge	2.36	2.82	2.86	3.42

Typical Residential Bill Comparison  
Noblesville

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.4511	0-20	\$ 2.9334
21-5,000	\$ 1.7758	21-5,000	\$ 2.1252
over 5,000	\$ 1.2515	over 5,000	\$ 1.4977

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Current:	\$ 11.50	Monthly Customer Charge - Proposed:	\$ 13.76
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 11.50	\$ 13.76	\$ 2.26	19.65%
1	13.95	16.69	2.74	19.64%
2	16.40	19.63	3.23	19.70%
3	18.85	22.56	3.71	19.68%
4	21.30	25.49	4.19	19.67%
5	23.76	28.43	4.67	19.65%
6	26.21	31.36	5.15	19.65%
7	28.66	34.29	5.63	19.64%
8	31.11	37.23	6.12	19.67%
9	33.56	40.16	6.60	19.67%
10	36.01	43.09	7.08	19.66%
12	40.91	48.96	8.05	19.68%
14	45.82	54.83	9.01	19.66%
16	50.72	60.69	9.97	19.66%
18	55.62	66.56	10.94	19.67%
20	60.52	72.43	11.91	19.68%
22	64.07	76.68	12.61	19.68%
24	67.62	80.93	13.31	19.68%
26	71.17	85.18	14.01	19.69%
28	74.73	89.43	14.70	19.67%
30	78.28	93.68	15.40	19.67%
40	96.04	114.93	18.89	19.67%
50	113.79	136.19	22.40	19.69%
100	202.58	242.45	39.87	19.68%

Class and Schedule Revenue Summary  
Richmond

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 3,642,338	\$ (5,010)	\$ 3,637,328	49.77%	\$ 4,292,329	49.91%	\$ 655,001	18.01%
2									
3	Commercial	1,866,913	1,029	1,867,942	25.56%	2,187,069	25.43%	319,127	17.08%
4									
5	Industrial	519,530	9,959	529,489	7.25%	615,190	7.15%	85,701	16.19%
6									
7	O.P.A.	361,970	5,522	367,492	5.03%	429,332	4.99%	61,840	16.83%
8									
9	Sales For Resale	65,921	2,116	68,037	0.93%	78,430	0.91%	10,393	15.28%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	0	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	251,513	7	251,520	3.44%	301,001	3.50%	49,481	19.67%
16									
17	Public Fire Service	569,842	(6,976)	562,866	7.70%	673,122	7.83%	110,256	19.59%
18									
19	Total Water Revenues	\$ 7,278,027	\$ 6,647	\$ 7,284,674	99.68%	\$ 8,576,473	99.73%	\$ 1,291,799	17.73%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	21,923	1,145	23,068	0.32%	23,068	0.27%	0	0.00%
25									
26	Unbilled Revenues	(160,153)	160,153	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 7,139,797	\$ 167,945	\$ 7,307,742	100.00%	\$ 8,599,541	100.00%	\$ 1,291,799	17.68%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:	Present Rates 1/19/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>		
Monthly		
5/8 inch	\$ 10.09	\$ 12.08
3/4 inch	15.13	18.11
1 inch	25.22	30.18
1 1/2 inch	50.44	60.36
2 inch	80.70	96.58
3 inch	151.33	181.10
4 inch	252.20	301.82
6 inch	504.41	603.65
8 inch	807.06	965.85
10 inch	1,311.46	1,569.50
12 inch	2,168.96	2,595.71

**Consumption Charge:**

Monthly CCF		
1st block	\$ 2.1497	\$ 2.5727
2nd block	1.5574	1.8638
3rd block	1.0977	1.3137
4th block	-	-
5th block	-	-
DSIC charge per CCF	0.0550	-
Sal - resale - CCF	1.3582	1.6254

Johnson County and Southern Indiana Only	
Present Rates	Proposed Rates

Preble County Only	
Present Rates	Proposed Rates

**New Whiteland**

Monthly Minimum Charge:		
Consumption Charge:	\$ 1.0187	\$ 1.2191

**Whiteland**

Monthly Minimum Charge:	\$ 4,036.15	\$ 4,830.28
Consumption Charge - Over 4,000 ccf:	1.0187	1.2191

Crawfordsville Only	
Present Rates	Proposed Rates

Richmond and Wabash Valley Only	
Present Rates	Proposed Rates

**Public Fire Protection Surcharge Monthly**

5/8 inch	\$ 2.36	\$ 2.82
3/4 inch	3.54	4.24
1 inch	5.91	7.07
1 1/2 inch	11.81	14.13
2 inch	18.89	22.61
3 inch	35.43	42.40
4 inch	59.03	70.64
6 inch	118.06	141.29
8 inch	188.89	226.05
10 inch	306.95	367.34
12 inch	507.64	607.52

Present Rates	Proposed Rates
\$ 1.95	\$ 2.33
2.93	3.51
4.88	5.84
9.76	11.68
15.62	18.69
29.29	35.05
48.82	58.43
97.64	116.85
156.22	186.96
253.86	303.81
419.85	502.46

Present Rates	Proposed Rates
\$ 2.49	\$ 2.98
3.73	4.46
6.21	7.43
12.43	14.88
19.89	23.80
37.28	44.61
62.13	74.35
124.27	148.72
198.83	237.95
323.11	386.68
534.36	639.50

**Private Fire Rate:**

Monthly		
2 inch	\$ 5.71	\$ 6.83
2 1/2 inch	8.89	10.64
3 inch	12.83	15.35
4 inch	22.81	27.30
6 inch	51.31	61.41
8 inch	91.22	109.17
10 inch	142.53	170.57
12 inch	205.24	245.62
Hy Rental	25.66	30.71

Muncie, Richmond, Wabash Valley Only	
Present Rates	Proposed Rates
\$ 7.27	\$ 8.70
11.33	13.56
16.34	19.55
29.06	34.78
65.37	78.23
116.21	139.07
181.58	217.31
261.47	312.92

Newburgh and Shelbyville Only	
Present Rates	Proposed Rates
\$ 4.35	\$ 5.21
6.78	8.11
9.77	11.69
17.37	20.79
39.10	46.79
69.51	83.19
108.61	129.98
156.39	187.16

**Public Fire Service - Monthly**

Hydrant Rental	\$ 34.91	\$ 41.78
Surcharge	2.36	2.82

Crawfordsville Only	
Present Rates	Proposed Rates
\$ 36.75	\$ 43.98
2.49	2.98

Typical Residential Bill Comparison  
Richmond

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	1.5574	21-5,000	1.8638
over 5,000	1.0977	over 5,000	1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	<u>\$ 10.09</u>	<u>\$ 12.08</u>
-------------------------	-----------------	-----------------

5/8" Bill Comparison

Proposed Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%



Class and Schedule Revenue Summary  
Seymour

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 1,886,055	\$ 16,233	\$ 1,902,288	47.55%	\$ 2,248,828	47.70%	\$ 346,540	18.22%
2									
3	Commercial	858,168	5,830	863,998	21.60%	1,014,685	21.52%	150,687	17.44%
4									
5	Industrial	593,564	11,702	605,266	15.13%	703,845	14.93%	98,579	16.29%
6									
7	O.P.A.	106,549	1,356	107,905	2.70%	126,561	2.68%	18,656	17.29%
8									
9	Sales For Resale	54,199	1,196	55,395	1.38%	64,305	1.36%	8,910	16.08%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	830	1,474	2,304	0.06%	2,304	0.05%	0	0.00%
14									
15	Private Fire Service	166,301	60	166,361	4.16%	199,090	4.22%	32,729	19.67%
16									
17	Public Fire Service	289,822	15	289,837	7.24%	346,883	7.36%	57,046	19.68%
18									
19	Total Water Revenues	\$ 3,955,488	\$ 37,866	\$ 3,993,354	99.81%	\$ 4,706,501	99.84%	\$ 713,147	17.86%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	7,669	(98)	7,571	0.19%	7,571	0.16%	0	0.00%
25									
26	Unbilled Revenues	(51,801)	51,801	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 3,911,356	\$ 89,569	\$ 4,000,925	100.00%	\$ 4,714,072	100.00%	\$ 713,147	17.82%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group One Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 3,557,001
DSIC Revenue at Present Rates:	357,209
Revenue Required for Rate Calculation:	<u>\$ 3,914,210</u>
Present Revenue Subject to Increase:	\$ 22,033,026
DSIC Revenues at Present Rates:	357,209
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 21,675,817</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 1 Districts:	Present Rates 6/9/2005	Proposed Rates 12/1/2006	Present Rates 6/9/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>				
Monthly				
5/8 inch	\$ 11.50	\$ 13.76		
3/4 inch	17.25	20.64		
1 inch	28.76	34.42		
1 1/2 inch	57.51	68.83		
2 inch	92.01	110.11		
3 inch	172.54	206.49		
4 inch	287.56	344.14		
6 inch	575.12	688.28		
8 inch	920.19	1,101.24		
10 inch	1,495.31	1,789.52		
12 inch	2,473.02	2,959.60		
<b>Consumption Charge:</b>				
Monthly CCF				
1st block	\$ 2.4511	\$ 2.9334	\$ 2.4907	\$ 2.9808
2nd block	1.7758	2.1252	1.7041	2.0394
3rd block	1.2515	1.4977	1.0924	1.3073
4th block	-	-	1.5871	1.8994
5th block	-	-		
DSIC Surcharge per CCF	0.0550			
Sale for Resale - CCF	1.5486	1.8533		
Minimum Bill - Flowing Wells Residential Customer	\$ 19.61	\$ 23.47		
Minimum Bill - Flowing Wells Commercial Customer	22.88	27.38		
<b>Public Fire Protection Surcharge Monthly</b>				
5/8 inch	\$ 2.36	\$ 2.82	\$ 2.95	\$ 3.53
3/4 inch	3.54	4.24	4.42	5.29
1 inch	5.91	7.07	7.37	8.82
1 1/2 inch	11.81	14.13	14.73	17.63
2 inch	18.89	22.61	23.57	28.21
3 inch	35.43	42.40	44.19	52.88
4 inch	59.03	70.64	73.65	88.14
6 inch	118.06	141.29	147.31	176.29
8 inch	188.89	226.05	235.69	282.06
10 inch	306.95	367.34	383.00	458.36
12 inch	507.64	607.52	633.42	758.05
<b>Private Fire Rate:</b>				
Monthly				
2 inch	\$ 5.71	\$ 6.83	\$ 7.27	\$ 8.70
2 1/2 inch	8.89	10.64	11.33	13.56
3 inch	12.83	15.35	16.34	19.55
4 inch	22.81	27.30	29.06	34.78
6 inch	51.31	61.41	65.37	78.23
8 inch	91.22	109.17	116.21	139.07
10 inch	142.53	170.57	181.58	217.31
12 inch	205.24	245.62	261.47	312.92
16 inch	-	-	-	-
Hydrant Rental	25.66	30.71	32.69	39.12
<b>Public Fire Service - Monthly</b>				
Hydrant Rental	\$ 34.91	\$ 41.78	\$ 42.27	\$ 50.59
Surcharge	2.36	2.82	2.86	3.42

Typical Residential Bill Comparison  
Seymour

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.4511	0-20	\$ 2.9334
21-5,000	1.7758	21-5,000	2.1252
over 5,000	1.2515	over 5,000	1.4977

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	\$ 11.50	\$ 13.76
-------------------------	----------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 11.50	\$ 13.76	\$ 2.26	19.65%
1	13.95	16.69	2.74	19.64%
2	16.40	19.63	3.23	19.70%
3	18.85	22.56	3.71	19.68%
4	21.30	25.49	4.19	19.67%
5	23.76	28.43	4.67	19.65%
6	26.21	31.36	5.15	19.65%
7	28.66	34.29	5.63	19.64%
8	31.11	37.23	6.12	19.67%
9	33.56	40.16	6.60	19.67%
10	36.01	43.09	7.08	19.66%
12	40.91	48.96	8.05	19.68%
14	45.82	54.83	9.01	19.66%
16	50.72	60.69	9.97	19.66%
18	55.62	66.56	10.94	19.67%
20	60.52	72.43	11.91	19.68%
22	64.07	76.68	12.61	19.68%
24	67.62	80.93	13.31	19.68%
26	71.17	85.18	14.01	19.69%
28	74.73	89.43	14.70	19.67%
30	78.28	93.68	15.40	19.67%
40	96.04	114.93	18.89	19.67%
50	113.79	136.19	22.40	19.69%
100	202.58	242.45	39.87	19.68%

Class and Schedule Revenue Summary  
Shelbyville

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 1,556,510	\$ 34,371	\$ 1,590,881	43.51%	\$ 1,875,627	43.75%	\$ 284,746	17.90%
2									
3	Commercial	840,897	4,411	845,308	23.12%	989,724	23.09%	144,416	17.08%
4									
5	Industrial	815,097	12,991	828,088	22.65%	956,509	22.31%	128,421	15.51%
6									
7	O.P.A.	100,943	1,823	102,766	2.81%	119,695	2.79%	16,929	16.47%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	746	746	0.02%	746	0.02%	0	0.00%
14									
15	Private Fire Service	74,181	38	74,219	2.03%	88,821	2.07%	14,602	19.67%
16									
17	Public Fire Service	207,977	2,740	210,717	5.76%	252,184	5.88%	41,467	19.68%
18									
19	Total Water Revenues	\$ 3,595,605	\$ 57,120	\$ 3,652,725	99.89%	\$ 4,283,306	99.91%	\$ 630,581	17.26%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	4,952	(986)	3,966	0.11%	3,966	0.09%	0	0.00%
25									
26	Unbilled Revenues	9,559	(9,559)	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 3,610,116	\$ 46,575	\$ 3,656,691	100.00%	\$ 4,287,272	100.00%	\$ 630,581	17.24%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:		Present Rates 1/19/2005	Proposed Rates 12/1/2006						
<b>Customer Charge:</b>									
<b>Monthly</b>									
5/8 inch	\$	10.09	\$	12.08					
3/4 inch		15.13		18.11					
1 inch		25.22		30.18					
1 1/2 inch		50.44		60.36					
2 inch		80.70		96.58					
3 inch		151.33		181.10					
4 inch		252.20		301.82					
6 inch		504.41		603.65					
8 inch		807.06		965.85					
10 inch		1,311.46		1,569.50					
12 inch		2,168.96		2,595.71					
<b>Consumption Charge:</b>									
<b>Monthly CCF</b>									
1st block	\$	2,149.7	\$	2,572.7	<b>Johnson County and Southern Indiana Only</b>				
2nd block		1,557.4		1,863.8					
3rd block		1,097.7		1,313.7	<b>Present Rates</b>	<b>Proposed Rates</b>			
4th block		-		-					
5th block		-		-					
DSIC surcharge per CCF		0.0550		-					
Sales tax - CCF		1.3582		1.6254	1.0187	1.2191			
<b>New Whiteland</b>									
<b>Monthly Minimum Charge:</b>									
Consumption Charge:	\$	1.0187	\$	1.2191	<b>Present Rates</b>	<b>Proposed Rates</b>			
<b>Whiteland</b>									
<b>Monthly Minimum Charge:</b>		\$	4,036.15	\$	4,830.28	\$	5,332.81		
Consumption Charge - Over 4,000 ccf:			1.0187		1.2191	\$	6,382.06		
<b>Public Fire Protection Surcharge Monthly</b>									
5/8 inch		\$	2.36	\$	2.82	<b>Crawfordsville Only</b>			
3/4 inch			3.54		4.24	<b>Present Rates</b>	<b>Proposed Rates</b>		
1 inch			5.91		7.07	<b>Present Rates</b>	<b>Proposed Rates</b>		
1 1/2 inch			11.81		14.13	\$	2.49		
2 inch			18.89		22.61	\$	2.98		
3 inch			35.43		42.40		4.46		
4 inch			59.03		70.64		7.43		
6 inch			118.06		141.29		14.88		
8 inch			188.89		226.05		23.80		
10 inch			306.95		367.34		44.61		
12 inch			507.64		607.52		63.35		
<b>Private Fire Rate:</b>									
<b>Monthly</b>									
2 inch	\$	5.71	\$	6.83	<b>Muncie, Richmond, Wabash Valley Only</b>		<b>Newburgh and Shelbyville Only</b>		
2 1/2 inch		8.89		10.64	\$	4.35	\$	5.21	
3 inch		12.83		15.35		6.78		8.11	
4 inch		22.81		27.30		9.77		11.69	
6 inch		51.31		61.41		17.37		20.79	
8 inch		91.22		109.17		39.10		46.79	
10 inch		142.53		170.57		69.51		83.19	
12 inch		205.24		245.62		108.61		129.98	
Hydrant Rental		25.66		30.71		156.39		187.16	
<b>Public Fire Service - Monthly</b>									
Hydrant Rental		\$	34.91	\$	41.78	<b>Crawfordsville Only</b>			
Surcharge			2.36		2.82	<b>Present Rates</b>	<b>Proposed Rates</b>		
						\$	2.49	\$	2.98

Typical Residential Bill Comparison  
Shelbyville

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	1.5574	21-5,000	1.8638
over 5,000	1.0977	over 5,000	1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	\$ 10.09	\$ 12.08
-------------------------	----------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Somerset

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 26,886	\$ 218	\$ 27,104	86.21%	\$ 32,019	86.23%	\$ 4,915	18.13%
2									
3	Commercial	3,985	166	4,151	13.20%	4,902	13.20%	751	18.09%
4									
5	Industrial	0	0	0	0.00%	0	0.00%	0	0.00%
6									
7	O.P.A.	144	(5)	139	0.44%	166	0.45%	27	19.42%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	398	(398)	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
16									
17	Public Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
18									
19	Total Water Revenues	\$ 31,413	\$ (19)	\$ 31,394	99.86%	\$ 37,087	99.88%	\$ 5,693	18.13%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	45	0	45	0.14%	45	0.12%	0	0.00%
25									
26	Unbilled Revenues	(644)	644	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 30,814	\$ 625	\$ 31,439	100.00%	\$ 37,132	100.00%	\$ 5,693	18.11%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group One Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 3,557,001
DSIC Revenue at Present Rates:	357,209
Revenue Required for Rate Calculation:	<u>\$ 3,914,210</u>
Present Revenue Subject to Increase:	\$ 22,033,026
DSIC Revenues at Present Rates:	357,209
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 21,675,817</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 1 Districts:	Present Rates 6/9/2005	Proposed Rates 12/1/2006	Present Rates 6/9/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>				
Monthly				
5/8 inch	\$ 11.50	\$ 13.76		
3/4 inch	17.25	20.64		
1 inch	28.76	34.42		
1 1/2 inch	57.51	68.83		
2 inch	92.01	110.11		
3 inch	172.54	206.49		
4 inch	287.56	344.14		
6 inch	575.12	688.28		
8 inch	920.19	1,101.24		
10 inch	1,495.31	1,789.52		
12 inch	2,473.02	2,959.60		
<b>Consumption Charge:</b>				
Monthly CCF				
1st block	\$ 2.4511	\$ 2.9334	\$ 2.4907	\$ 2.9808
2nd block	1.7758	2.1252	1.7041	2.0394
3rd block	1.2515	1.4977	1.0924	1.3073
4th block	-	-	1.5871	1.8994
5th block	-	-		
DSIC Surcharge per CCF	0.0550	-		
Sale for Resale - CCF	1.5486	1.8533		
Minimum Bill - Flowing Wells Residential Customer	\$ 19.61	\$ 23.47		
Minimum Bill - Flowing Wells Commercial Customer	22.88	27.38		
<b>Public Fire Protection Surcharge Monthly</b>				
5/8 inch	\$ 2.36	\$ 2.82	\$ 2.95	\$ 3.53
3/4 inch	3.54	4.24	4.42	5.29
1 inch	5.91	7.07	7.37	8.82
1 1/2 inch	11.81	14.13	14.73	17.63
2 inch	18.89	22.61	23.57	28.21
3 inch	35.43	42.40	44.19	52.88
4 inch	59.03	70.64	73.65	88.14
6 inch	118.06	141.29	147.31	176.29
8 inch	188.89	226.05	235.69	282.06
10 inch	306.95	367.34	383.00	458.36
12 inch	507.64	607.52	633.42	758.05
<b>Private Fire Rate:</b>				
Monthly				
2 inch	\$ 5.71	\$ 6.83	\$ 7.27	\$ 8.70
2 1/2 inch	8.89	10.64	11.33	13.56
3 inch	12.83	15.35	16.34	19.55
4 inch	22.81	27.30	29.06	34.78
6 inch	51.31	61.41	65.37	78.23
8 inch	91.22	109.17	116.21	139.07
10 inch	142.53	170.57	181.58	217.31
12 inch	205.24	245.62	261.47	312.92
16 inch	-	-	-	-
Hydrant Rental	25.66	30.71	32.69	39.12
<b>Public Fire Service - Monthly</b>				
Hydrant Rental	\$ 34.91	\$ 41.78	\$ 42.27	\$ 50.59
Surcharge	2.36	2.82	2.86	3.42



Typical Residential Bill Comparison  
Somerset

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.4511	0-20	\$ 2.9334
21-5,000	1.7758	21-5,000	2.1252
over 5,000	12.5153	over 5,000	1.4977

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	\$ 11.50	\$ 13.76
-------------------------	----------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 11.50	\$ 13.76	\$ 2.26	19.65%
1	13.95	16.69	2.74	19.64%
2	16.40	19.63	3.23	19.70%
3	18.85	22.56	3.71	19.68%
4	21.30	25.49	4.19	19.67%
5	23.76	28.43	4.67	19.65%
6	26.21	31.36	5.15	19.65%
7	28.66	34.29	5.63	19.64%
8	31.11	37.23	6.12	19.67%
9	33.56	40.16	6.60	19.67%
10	36.01	43.09	7.08	19.66%
12	40.91	48.96	8.05	19.68%
14	45.82	54.83	9.01	19.66%
16	50.72	60.69	9.97	19.66%
18	55.62	66.56	10.94	19.67%
20	60.52	72.43	11.91	19.68%
22	64.07	76.68	12.61	19.68%
24	67.62	80.93	13.31	19.68%
26	71.17	85.18	14.01	19.69%
28	74.73	89.43	14.70	19.67%
30	78.28	93.68	15.40	19.67%
40	96.04	114.93	18.89	19.67%
50	113.79	136.19	22.40	19.69%
100	202.58	242.45	39.87	19.68%

Class and Schedule Revenue Summary  
Southern Indiana

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 7,765,262	\$ (13,848)	\$ 7,751,414	47.26%	\$ 9,143,551	47.60%	\$ 1,392,137	17.96%
2									
3	Commercial	3,724,256	1,567	3,725,823	22.71%	4,353,361	22.66%	627,538	16.84%
4									
5	Industrial	1,137,550	20,029	1,157,579	7.06%	1,338,527	6.97%	180,948	15.63%
6									
7	O.P.A.	704,607	9,826	714,433	4.36%	832,732	4.33%	118,299	16.56%
8									
9	Sales For Resale	1,668,929	55,923	1,724,852	10.52%	1,960,724	10.21%	235,872	13.67%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	21,425	247	21,672	0.13%	25,491	0.13%	3,819	17.62%
14									
15	Private Fire Service	320,044	(1,924)	318,120	1.94%	380,729	1.98%	62,609	19.68%
16									
17	Public Fire Service	957,742	(8,760)	948,982	5.79%	1,134,509	5.91%	185,527	19.55%
18									
19	Total Water Revenues	\$ 16,299,815	\$ 63,060	\$ 16,362,875	99.75%	\$ 19,169,624	99.79%	\$ 2,806,749	17.15%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	38,366	1,852	40,218	0.25%	40,218	0.21%	0	0.00%
25									
26	Unbilled Revenues	(84,078)	84,078	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 16,254,103	\$ 148,990	\$ 16,403,093	100.00%	\$ 19,209,842	100.00%	\$ 2,806,749	17.11%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
 Present Revenue Subject to Increase:	 \$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
 Percentage Increase:	 <u>19.675420%</u>

Water Group 2 District:		Present Rates 1/19/2005	Proposed Rates 12/1/2006										
<b>Customer Charge:</b>													
<b>Monthly</b>													
5/8 inch	\$	10.09	\$	12.08									
3/4 inch		15.13		18.11									
1 inch		25.22		30.18									
1 1/2 inch		50.44		60.36									
2 inch		80.70		96.58									
3 inch		151.33		181.10									
4 inch		252.20		301.82									
6 inch		504.41		603.65									
8 inch		807.06		965.85									
10 inch		1,311.46		1,569.50									
12 inch		2,168.96		2,595.71									
<b>Consumption Charge:</b>													
<b>Monthly CCF</b>													
1st block	\$	2.1497	\$	2.5727	<div>Johnson County and Southern Indiana Only</div> <div>Present RatesProposed Rates</div>								
2nd block		1.5574		1.8638									
3rd block		1.0977		1.3137									
4th block		-		-									
5th block		-		-									
DS Charge per CCF		0.0550		-									
SA Resale - CCF		1.3582		1.6254									
						1.0187	1.2191						
<b>New Whiteland</b>						<div>Preble County Only</div> <div>Present RatesProposed Rates</div>							
<b>Monthly Minimum Charge:</b>													
Consumption Charge:	\$	1.0187	\$	1.2191									
<b>Whiteland</b>													
Monthly Minimum Charge:	\$	4,036.15	\$	4,830.28	\$	5,332.81	\$	6,382.06					
Consumption Charge - Over 4,000 ccf:		1.0187		1.2191									
						<div>Crawfordsville Only</div> <div>Present RatesProposed Rates</div>		<div>Richmond and Wabash Valley Only</div> <div>Present RatesProposed Rates</div>					
<b>Public Fire Protection Surcharge Monthly</b>													
5/8 inch	\$	2.36	\$	2.82	\$	1.95	\$	2.33	\$	2.49	\$	2.98	
3/4 inch		3.54		4.24		2.93		3.51		3.73		4.46	
1 inch		5.91		7.07		4.88		5.84		6.21		7.43	
1 1/2 inch		11.81		14.13		9.76		11.68		12.43		14.88	
2 inch		18.89		22.61		15.62		18.69		19.89		23.80	
3 inch		35.43		42.40		29.29		35.05		37.28		44.61	
4 inch		59.03		70.64		48.82		58.43		62.13		74.35	
6 inch		118.06		141.29		97.64		116.85		124.27		148.72	
8 inch		188.89		226.05		156.22		186.96		198.83		237.95	
10 inch		306.95		367.34		253.86		303.81		323.11		386.68	
12 inch		507.64		607.52		419.85		502.46		534.36		639.50	
<b>Private Fire Rate:</b>						<div>Muncie, Richmond, Wabash Valley Only</div> <div>Present RatesProposed Rates</div>		<div>Newburgh and Shelbyville Only</div> <div>Present RatesProposed Rates</div>					
<b>Monthly</b>													
2 inch	\$	5.71	\$	6.83	\$	7.27	\$	8.70	\$	4.35	\$	5.21	
2 1/2 inch		8.89		10.64		11.33		13.56		6.78		8.11	
3 inch		12.83		15.35		16.34		19.55		9.77		11.69	
4 inch		22.81		27.30		29.06		34.78		17.37		20.79	
6 inch		51.31		61.41		65.37		78.23		39.10		46.79	
8 inch		91.22		109.17		116.21		139.07		69.51		83.19	
10 inch		142.53		170.57		181.58		217.31		108.61		129.98	
12 inch		205.24		245.62		261.47		312.92		156.39		187.16	
<b>Hydrant Rental</b>										\$	19.56	\$	23.41
<b>Public Fire Service - Monthly</b>						<div>Crawfordsville Only</div> <div>Present RatesProposed Rates</div>							
Hydrant Rental	\$	34.91	\$	41.78	\$	36.75	\$	43.98					
Surcharge		2.36		2.82		2.49		2.98					

Typical Residential Bill Comparison  
Southern Indiana

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	\$ 1.5574	21-5,000	\$ 1.8638
over 5,000	\$ 1.0977	over 5,000	\$ 1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	\$ 10.09	Monthly Customer Charge - Proposed:	\$ 12.08
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Summitville

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 115,089	\$ 1,777	\$ 116,866	78.56%	\$ 138,064	78.60%	\$ 21,198	18.14%
2									
3	Commercial	15,918	40	15,958	10.73%	18,775	10.69%	2,817	17.65%
4									
5	Industrial	727	12	739	0.50%	866	0.49%	127	17.19%
6									
7	O.P.A.	3,558	56	3,614	2.43%	4,226	2.41%	612	16.93%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	0	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	780	5	785	0.53%	939	0.53%	154	19.62%
16									
17	Public Fire Service	10,056	(2)	10,054	6.76%	12,033	6.85%	1,979	19.68%
18									
19	Total Water Revenues	\$ 146,128	\$ 1,888	\$ 148,016	99.49%	\$ 174,903	99.57%	\$ 26,887	18.16%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	753	0	753	0.51%	753	0.43%	0	0.00%
25									
26	Unbilled Revenues	(323)	323	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 146,558	\$ 2,211	\$ 148,769	100.00%	\$ 175,656	100.00%	\$ 26,887	18.07%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group One Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 3,557,001
DSIC Revenue at Present Rates:	357,209
Revenue Required for Rate Calculation:	<u>\$ 3,914,210</u>
 Present Revenue Subject to Increase:	 \$ 22,033,026
DSIC Revenues at Present Rates:	357,209
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 21,675,817</u>
 Percentage Increase:	 <u>19.675420%</u>

Water Group 1 Districts:	Present Rates 6/9/2005	Proposed Rates 12/1/2006	Present Rates 6/9/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>				
Monthly				
5/8 inch	\$ 11.50	\$ 13.76		
3/4 inch	17.25	20.64		
1 inch	28.76	34.42		
1 1/2 inch	57.51	68.83		
2 inch	92.01	110.11		
3 inch	172.54	206.49		
4 inch	287.56	344.14		
6 inch	575.12	688.28		
8 inch	920.19	1,101.24		
10 inch	1,495.31	1,789.52		
12 inch	2,473.02	2,959.60		
<b>Consumption Charge:</b>				
Monthly CCF				
1st block	\$ 2.4511	\$ 2.9334	\$ 2.4907	\$ 2.9808
2nd block	1.7758	2.1252	1.7041	2.0394
3rd block	1.2515	1.4977	1.0924	1.3073
4th block	-	-	1.5871	1.8994
5th block	-	-		
DSIC Surcharge per CCF	0.0550	-		
Sale for Resale - CCF	1.5486	1.8533		
Minimum Bill - Flowing Wells Residential Customer	\$ 19.61	\$ 23.47		
Minimum Bill - Flowing Wells Commercial Customer	22.88	27.38		

Freeman (Seymour) Only			

Kokomo Only			
Present Rates	Proposed Rates		

**Public Fire Protection Surcharge Monthly**

	Noblesville Only			
5/8 inch	\$ 2.36	\$ 2.82	\$ 2.95	\$ 3.53
3/4 inch	3.54	4.24	4.42	5.29
1 inch	5.91	7.07	7.37	8.82
1 1/2 inch	11.81	14.13	14.73	17.63
2 inch	18.89	22.61	23.57	28.21
3 inch	35.43	42.40	44.19	52.88
4 inch	59.03	70.64	73.65	88.14
6 inch	118.06	141.29	147.31	176.29
8 inch	188.89	226.05	235.69	282.06
10 inch	306.95	367.34	383.00	458.36
12 inch	507.64	607.52	633.42	758.05

**Private Fire Rate:**

	Noblesville		Kokomo, Seymour and Summitville	
Monthly				
2 inch	\$ 5.71	\$ 6.83	\$ 7.27	\$ 8.70
2 1/2 inch	8.89	10.64	11.33	13.56
3 inch	12.83	15.35	16.34	19.55
4 inch	22.81	27.30	29.06	34.78
6 inch	51.31	61.41	65.37	78.23
8 inch	91.22	109.17	116.21	139.07
10 inch	142.53	170.57	181.58	217.31
12 inch	205.24	245.62	261.47	312.92
16 inch	-	-	-	-
Hydrant Rental	25.66	30.71	32.69	39.12

**Public Fire Service - Monthly**

	Summitville Only		Kokomo & Seymour Only	
Hydrant Rental	\$ 34.91	\$ 41.78	\$ 42.27	\$ 50.59
Surcharge	2.36	2.82	2.86	3.42

Typical Residential Bill Comparison  
Summitville

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.4511	0-20	\$ 2.9334
21-5,000	\$ 1.7758	21-5,000	\$ 2.1252
over 5,000	\$ 1.2515	over 5,000	\$ 1.4977

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	\$ 11.50	Monthly Customer Charge - Proposed:	\$ 13.76
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 11.50	\$ 13.76	\$ 2.26	19.65%
1	13.95	16.69	2.74	19.64%
2	16.40	19.63	3.23	19.70%
3	18.85	22.56	3.71	19.68%
4	21.30	25.49	4.19	19.67%
5	23.76	28.43	4.67	19.65%
6	26.21	31.36	5.15	19.65%
7	28.66	34.29	5.63	19.64%
8	31.11	37.23	6.12	19.67%
9	33.56	40.16	6.60	19.67%
10	36.01	43.09	7.08	19.66%
12	40.91	48.96	8.05	19.68%
14	45.82	54.83	9.01	19.66%
16	50.72	60.69	9.97	19.66%
18	55.62	66.56	10.94	19.67%
20	60.52	72.43	11.91	19.68%
22	64.07	76.68	12.61	19.68%
24	67.62	80.93	13.31	19.68%
26	71.17	85.18	14.01	19.69%
28	74.73	89.43	14.70	19.67%
30	78.28	93.68	15.40	19.67%
40	96.04	114.93	18.89	19.67%
50	113.79	136.19	22.40	19.69%
100	202.58	242.45	39.87	19.68%

Class and Schedule Revenue Summary  
Wabash Valley

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 6,967,408	\$ 31,424	\$ 6,998,832	54.58%	\$ 8,259,396	54.72%	\$ 1,260,564	18.01%
2									
3	Commercial	2,583,998	28,772	2,612,770	20.38%	3,060,721	20.28%	447,951	17.14%
4									
5	Industrial	647,280	11,905	659,185	5.14%	766,880	5.08%	107,695	16.34%
6									
7	O.P.A.	1,013,786	15,697	1,029,483	8.03%	1,199,176	7.94%	169,693	16.48%
8									
9	Sales For Resale	172,146	(396)	171,750	1.34%	198,262	1.31%	26,512	15.44%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	729	(729)	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	340,717	(25,067)	315,650	2.46%	377,747	2.50%	62,097	19.67%
16									
17	Public Fire Service	992,937	6,200	999,137	7.79%	1,195,692	7.92%	196,555	19.67%
18									
19	Total Water Revenues	\$ 12,719,001	\$ 67,806	\$ 12,786,807	99.72%	\$ 15,057,874	99.76%	\$ 2,271,067	17.76%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	33,503	2,399	35,902	0.28%	35,902	0.24%	0	0.00%
25									
26	Unbilled Revenues	(177,161)	177,161	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 12,575,343	\$ 247,366	\$ 12,822,709	100.00%	\$ 15,093,776	100.00%	\$ 2,271,067	17.71%



Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Water Group Two Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-A

Revenue Increase Required:	\$ 5,814,145
DSIC Revenue at Present Rates:	1,250,156
Revenue Required for Rate Calculation:	<u>\$ 7,064,301</u>
Present Revenue Subject to Increase:	\$ 70,121,563
DSIC Revenues at Present Rates:	1,250,156
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 68,871,407</u>
Percentage Increase:	<u>19.675420%</u>

Water Group 2 District:	Present Rates 1/19/2005	Proposed Rates 12/1/2006
<b>Customer Charge:</b>		
Monthly		
5/8 inch	\$ 10.09	\$ 12.08
3/4 inch	15.13	18.11
1 inch	25.22	30.18
1 1/2 inch	50.44	60.36
2 inch	80.70	96.58
3 inch	151.33	181.10
4 inch	252.20	301.82
6 inch	504.41	603.65
8 inch	807.06	965.85
10 inch	1,311.46	1,569.50
12 inch	2,168.96	2,595.71

**Consumption Charge:**

Monthly CCF		
1st block	\$ 2,1497	\$ 2,5727
2nd block	1,5574	1,8638
3rd block	1,0977	1,3137
4th block	-	-
5th block	-	-
DSIC charge per CCF	0.0550	-
Sal Resale - CCF	1.3582	1.6254

Johnson County and Southern Indiana Only	
Present Rates	Proposed Rates

1.0187 1.2191

Preble County Only	
Present Rates	Proposed Rates

**New Whiteland**

Monthly Minimum Charge:		
Consumption Charge:	\$ 1.0187	\$ 1.2191

**Whiteland**

Monthly Minimum Charge:	\$ 4,036.15	\$ 4,830.28
Consumption Charge - Over 4,000 ccf:	1.0187	1.2191

Crawfordsville Only	
Present Rates	Proposed Rates

Richmond and Wabash Valley Only	
Present Rates	Proposed Rates

**Public Fire Protection Surcharge Monthly**

5/8 inch	\$ 2.36	\$ 2.82
3/4 inch	3.54	4.24
1 inch	5.91	7.07
1 1/2 inch	11.81	14.13
2 inch	18.89	22.61
3 inch	35.43	42.40
4 inch	59.03	70.64
6 inch	118.06	141.29
8 inch	188.89	226.05
10 inch	306.95	367.34
12 inch	507.64	607.52

Present Rates	Proposed Rates
---------------	----------------

Present Rates	Proposed Rates
---------------	----------------

**Private Fire Rate:**

Monthly		
2 inch	\$ 5.71	\$ 6.83
2 1/2 inch	8.89	10.64
3 inch	12.83	15.35
4 inch	22.81	27.30
6 inch	51.31	61.41
8 inch	91.22	109.17
10 inch	142.53	170.57
12 inch	205.24	245.62
Hydrant Rental	25.66	30.71

Muncie, Richmond, Wabash Valley Only	
Present Rates	Proposed Rates

Newburgh and Shelbyville Only	
Present Rates	Proposed Rates

**Public Fire Service - Monthly**

Hydrant Rental	\$ 34.91	\$ 41.78
Surcharge	2.36	2.82

Crawfordsville Only	
Present Rates	Proposed Rates

\$ 19.56 \$ 23.41

Typical Residential Bill Comparison  
Wabash Valley

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.1497	0-20	\$ 2.5727
21-5,000	\$ 1.5574	21-5,000	\$ 1.8638
over 5,000	\$ 1.0977	over 5,000	\$ 1.3137

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	<u>\$ 10.09</u>	Monthly Customer Charge - Proposed:	<u>\$ 12.08</u>
------------------------------------	-----------------	-------------------------------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 10.09	\$ 12.08	\$ 1.99	19.72%
1	12.24	14.65	2.41	19.69%
2	14.39	17.23	2.84	19.74%
3	16.54	19.80	3.26	19.71%
4	18.69	22.37	3.68	19.69%
5	20.84	24.94	4.10	19.67%
6	22.99	27.52	4.53	19.70%
7	25.14	30.09	4.95	19.69%
8	27.29	32.66	5.37	19.68%
9	29.44	35.23	5.79	19.67%
10	31.59	37.81	6.22	19.69%
12	35.89	42.95	7.06	19.67%
14	40.19	48.10	7.91	19.68%
16	44.49	53.24	8.75	19.67%
18	48.78	58.39	9.61	19.70%
20	53.08	63.53	10.45	19.69%
22	56.19	67.26	11.07	19.70%
24	59.31	70.99	11.68	19.69%
26	62.42	74.71	12.29	19.69%
28	65.54	78.44	12.90	19.68%
30	68.65	82.17	13.52	19.69%
40	84.23	100.81	16.58	19.68%
50	99.80	119.44	19.64	19.68%
100	177.67	212.63	34.96	19.68%

Class and Schedule Revenue Summary  
Mooresville

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 1,000,639	\$ 26,574	\$ 1,027,213	67.17%	\$ 1,210,860	67.43%	\$ 183,647	17.88%
2									
3	Commercial	315,628	6,348	321,976	21.06%	377,475	21.02%	55,499	17.24%
4									
5	Industrial	54,720	3,734	58,454	3.82%	65,485	3.65%	7,031	12.03%
6									
7	O.P.A.	75,560	2,440	78,000	5.10%	90,418	5.04%	12,418	15.92%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	63	706	769	0.05%	769	0.04%	0	0.00%
14									
15	Private Fire Service	40,184	(41)	40,143	2.63%	48,039	2.68%	7,896	19.67%
16									
17	Public Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
18									
19	Total Water Revenues	\$ 1,486,794	\$ 39,761	\$ 1,526,555	99.83%	\$ 1,793,046	99.85%	\$ 266,491	17.46%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	2,648	1	2,649	0.17%	2,649	0.15%	0	0.00%
25									
26	Unbilled Revenues	(3,686)	3,686	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 1,485,756	\$ 43,448	\$ 1,529,204	100.00%	\$ 1,795,695	100.00%	\$ 266,491	17.43%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Mooresville District  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-U

Revenue Increase Required:	\$ 284,286
DSIC Revenue at Present Rates:	28,171
Revenue Required for Rate Calculation:	<u>\$ 312,457</u>
Present Revenue Subject to Increase:	\$ 1,526,555
DSIC Revenues at Present Rates:	28,171
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 1,498,384</u>
Percentage Increase:	<u>19.675420%</u>

Mooresville District:	Present Rates 10/4/2006	Proposed Rates 12/1/2006
<b><u>Customer Charge:</u></b>		
Monthly		
5/8 inch	\$ 12.45	\$ 14.90
3/4 inch	18.67	22.34
1 inch	31.13	37.25
1 1/2 inch	62.25	74.50
2 inch	99.59	119.18
3 inch	186.76	223.51
4 inch	311.23	372.47
6 inch	622.47	744.94
8 inch	995.95	1,191.91
10 inch	1,618.41	1,936.84
12 inch	2,676.60	3,203.23
<b><u>Consumption Charge:</u></b>		
Monthly CCF		
1st block	\$ 2.0413	\$ 2.4429
2nd block	2.0413	2.4429
3rd block	2.0507	2.4542
4th block	0.7120	0.8521
5th block	0.7120	0.8521
DSIC Surcharge per CCF	0.0604	-
Sale for Resale - CCF		
<b><u>Public Fire Protection Surcharge Monthly</u></b>		
5/8 inch	\$ -	\$ -
3/4 inch	-	-
1 inch	-	-
1 1/2 inch	-	-
2 inch	-	-
3 inch	-	-
4 inch	-	-
6 inch	-	-
8 inch	-	-
10 inch	-	-
12 inch	-	-
<b><u>Private Fire Rate:</u></b>		
Monthly		
2 inch	\$ 7.27	\$ 8.70
2 1/2 inch	11.33	13.56
3 inch	16.34	19.55
4 inch	29.06	34.78
6 inch	65.37	78.23
8 inch	116.21	139.07
10 inch	181.58	217.31
12 inch	261.47	312.92
16 inch	-	-
Hydrant Rental	32.69	39.12
<b><u>Public Fire Service - Monthly</u></b>		
Hydrant Rental	\$ -	\$ -
Surcharge	-	-

Typical Residential Bill Comparison  
Mooreville

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.0413	0-20	\$ 2.4429
21-5,000	\$ 2.0413	21-5,000	\$ 2.4429
over 5,000	\$ 2.0507	over 5,000	\$ 2.4542

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	<u>\$ 12.45</u>	<u>\$ 14.90</u>
-------------------------	-----------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 12.45	\$ 14.90	\$ 2.45	19.68%
1	14.49	17.34	2.85	19.67%
2	16.53	19.79	3.26	19.72%
3	18.57	22.23	3.66	19.71%
4	20.62	24.67	4.05	19.64%
5	22.66	27.11	4.45	19.64%
6	24.70	29.56	4.86	19.68%
7	26.74	32.00	5.26	19.67%
8	28.78	34.44	5.66	19.67%
9	30.82	36.89	6.07	19.70%
10	32.86	39.33	6.47	19.69%
12	36.95	44.21	7.26	19.65%
14	41.03	49.10	8.07	19.67%
16	45.11	53.99	8.88	19.69%
18	49.19	58.87	9.68	19.68%
20	53.28	63.76	10.48	19.67%
22	57.36	68.65	11.29	19.68%
24	61.45	73.53	12.08	19.66%
26	65.53	78.42	12.89	19.67%
28	69.61	83.30	13.69	19.67%
30	73.69	88.19	14.50	19.68%
40	94.11	112.62	18.51	19.67%
50	114.52	137.05	22.53	19.67%
100	216.58	259.19	42.61	19.67%

Class and Schedule Revenue Summary  
Northwest

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 19,341,222	\$ 49,130	\$ 19,390,352	49.73%	\$ 22,837,399	50.07%	\$ 3,447,047	17.78%
2									
3	Commercial	7,431,180	54,472	7,485,652	19.20%	8,733,239	19.15%	1,247,587	16.67%
4									
5	Industrial	2,451,902	74,464	2,526,366	6.48%	2,883,933	6.32%	357,567	14.15%
6									
7	O.P.A.	1,388,035	29,748	1,417,783	3.64%	1,643,263	3.60%	225,480	15.90%
8									
9	Sales For Resale	4,257,944	130,791	4,388,735	11.26%	5,007,666	10.98%	618,931	14.10%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	2,195	(2,195)	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	1,229,467	2,798	1,232,265	3.16%	1,474,724	3.23%	242,459	19.68%
16									
17	Public Fire Service	2,428,523	(6,770)	2,421,753	6.21%	2,898,107	6.35%	476,354	19.67%
18									
19	Total Water Revenues	\$ 38,530,468	\$ 332,438	\$ 38,862,906	99.67%	\$ 45,478,331	99.72%	\$ 6,615,425	17.02%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	129,083	(185)	128,898	0.33%	128,898	0.28%	0	0.00%
25									
26	Unbilled Revenues	(425,360)	425,360	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 38,234,191	\$ 757,613	\$ 38,991,804	100.00%	\$ 45,607,229	100.00%	\$ 6,615,425	16.97%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Northwest Indiana Operations District  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-N

Revenue Increase Required:	\$ 13,194,046
DSIC Revenue at Present Rates:	861,407
Revenue Required for Rate Calculation:	\$ 14,055,453

Present Revenue Subject to Increase:	\$ 38,862,906
DSIC Revenues at Present Rates:	861,407
Present Revenue Less DSIC Revenues at Present Rates:	\$ 38,001,499

Percentage Increase:	19.675420%
----------------------	------------

Northwest Operations District:	Present Monthly Rates 6/9/2005	Present Bi-Monthly Rates 6/9/2005	Proposed Monthly Rates 12/1/2006	Proposed Bi-Monthly Rates 12/1/2006
<b>Customer Charge:</b>				
Monthly				
5/8 inch	\$ 13.80	\$ 27.60	\$ 16.52	\$ 33.03
3/4 inch	19.62	39.24	23.48	46.96
1 inch	31.25	62.50	37.40	74.80
1 1/2 inch	60.34	120.68	72.21	144.42
2 inch	91.19	182.38	109.13	218.26
3 inch	151.32	302.64	181.09	362.19
4 inch	237.23	474.46	283.91	567.81
6 inch	452.00	904.00	540.93	1,081.87
8 inch	625.92	1,251.84	749.07	1,498.14
10 inch	915.78	1,831.56	1,095.96	2,191.93
12 inch	1,344.02	2,688.04	1,608.46	3,216.92
<b>Consumption Charge:</b>				
Monthly CCF				
1st block	\$ 3.4492		\$ 4.1278	
2nd block	2.9088		3.4811	
3rd block	2.1477		2.5703	
4th block	1.4493		1.7345	
5th block	1.1156		1.3351	
6th block	1.0112		1.2102	
DSIC Surcharge per CCF	0.0550			
<b>Sale for Resale - CCF (Monthly)</b>				
1st block	\$ 1.1545		1.3817	
2nd block	1.0297		1.2323	
<b>Public Fire Protection Surcharge - Portage</b>				
5/8 inch	\$ 2.11	\$ 4.22	\$ 2.53	\$ 5.05
3/4 inch	3.17	6.34	3.79	7.59
1 inch	5.28	10.56	6.32	12.64
1 1/2 inch	10.56	21.12	12.64	25.28
2 inch	16.90	33.80	20.23	40.45
3 inch	31.68	63.36	37.91	75.83
4 inch	52.80	105.60	63.19	126.38
6 inch	105.60	211.20	126.38	252.75
8 inch	168.95	337.90	202.19	404.38
10 inch	274.55	549.10	328.57	657.14
12 inch	454.06	908.12	543.40	1,086.80
<b>Public Fire Protection Surcharge - Hobart</b>				
5/8 inch	\$ 2.15	\$ 4.30	\$ 2.57	\$ 5.15
3/4 inch	3.22	6.44	3.85	7.71
1 inch	5.37	10.74	6.43	12.85
1 1/2 inch	10.73	21.46	12.84	25.68
2 inch	17.17	34.34	20.55	41.10
3 inch	32.20	64.40	38.54	77.07
4 inch	53.67	107.34	64.23	128.46
6 inch	107.34	214.68	128.46	256.92
8 inch	171.75	343.50	205.54	411.09
10 inch	279.09	558.18	334.00	668.00
12 inch	461.58	923.16	552.40	1,104.80
<b>Public Fire Protection Surcharge - Hobart</b>				
5/8 inch	\$ 2.86	\$ 5.72	\$ 3.42	\$ 6.85
3/4 inch	4.29	8.58	5.13	10.27
1 inch	7.15	14.30	8.56	17.11
1 1/2 inch	14.30	28.60	17.11	34.23
2 inch	22.87	45.74	27.37	54.74
3 inch	42.88	85.76	51.32	102.63
4 inch	71.45	142.90	85.51	171.02
6 inch	142.92	285.84	171.04	342.08
8 inch	228.66	457.32	273.65	547.30
10 inch	371.58	743.16	444.69	889.38
12 inch	614.52	1,229.04	735.43	1,470.86
<b>Private Fire Rate:</b>				
Monthly				
2 inch	\$ 13.69		\$ 16.38	
2 1/2 inch	21.34		25.54	
3 inch	30.78		36.84	
4 inch	54.72		65.49	
6 inch	123.14		147.37	
8 inch	218.89		261.96	
10 inch	342.03		409.33	
12 inch	492.51		589.41	
16 inch				
Hydrant Rental	\$ 61.56		\$ 73.67	
<b>Public Fire Service - Monthly</b>				
Hydrant Rental	\$ 42.27	Portage Only 30.80	\$ 50.59	Portage Only 36.86
Surcharge				

Typical Residential Bill Comparison  
Northwest

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 3.4492	0-20	\$ 4.1278
21-5,000	2.9088	21-5,000	3.4811
over 5,000	2.1477	over 5,000	2.5703

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Current:	\$ 13.80	Monthly Customer Charge - Proposed:	\$ 16.52
------------------------------------	----------	-------------------------------------	----------

5/8" Bill Comparison

Level of Usage-Monthly	Present Rates		Proposed Rates		
	Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
	0	\$ 13.80	\$ 16.52	\$ 2.72	19.71%
	1	17.25	20.65	3.40	19.71%
	2	20.70	24.78	4.08	19.71%
	3	24.15	28.90	4.75	19.67%
	4	27.60	33.03	5.43	19.67%
	5	31.05	37.16	6.11	19.68%
	6	34.50	41.29	6.79	19.68%
	7	37.94	45.41	7.47	19.69%
	8	41.39	49.54	8.15	19.69%
	9	44.84	53.67	8.83	19.69%
	10	48.29	57.80	9.51	19.69%
	12	55.19	66.05	10.86	19.68%
	14	62.09	74.31	12.22	19.68%
	16	68.99	82.56	13.57	19.67%
	18	75.89	90.82	14.93	19.67%
	20	82.78	99.08	16.30	19.69%
	22	88.60	106.04	17.44	19.68%
	24	94.42	113.00	18.58	19.68%
	26	100.23	119.97	19.74	19.69%
	28	106.05	126.93	20.88	19.69%
	30	111.87	133.89	22.02	19.68%
	40	140.96	168.70	27.74	19.68%
	50	170.04	203.51	33.47	19.68%
	100	315.48	377.57	62.09	19.68%



Class and Schedule Revenue Summary  
Wabash

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 1,009,486	\$ 70,031	\$ 1,079,517	55.68%	\$ 1,272,461	56.16%	\$ 192,944	17.87%
2									
3	Commercial	285,983	3,206	289,189	14.92%	336,664	14.86%	47,475	16.42%
4									
5	Industrial	282,008	16,574	298,582	15.40%	335,359	14.80%	36,777	12.32%
6									
7	O.P.A.	61,327	474	61,801	3.19%	71,305	3.15%	9,504	15.38%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	(15)	15	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	30,147	(212)	29,935	1.54%	35,825	1.58%	5,890	19.68%
16									
17	Public Fire Service	164,760	9,764	174,524	9.00%	208,864	9.22%	34,340	19.68%
18									
19	Total Water Revenues	\$ 1,833,696	\$ 99,852	\$ 1,933,548	99.73%	\$ 2,260,478	99.77%	\$ 326,930	16.91%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	5,103	71	5,174	0.27%	5,174	0.23%	0	0.00%
25									
26	Unbilled Revenues	(12,222)	12,222	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 1,826,577	\$ 112,145	\$ 1,938,722	100.00%	\$ 2,265,652	100.00%	\$ 326,930	16.86%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Wabash District  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-16-A

Revenue Increase Required:	\$ 343,990
DSIC Revenue at Present Rates:	44,736
Revenue Required for Rate Calculation:	<u>\$ 388,726</u>
Present Revenue Subject to Increase:	\$ 1,933,548
DSIC Revenues at Present Rates:	44,736
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 1,888,812</u>
Percentage Increase:	<u>19.675420%</u>

Wabash District:	Present Rates 6/9/2005	Proposed Rates 12/1/2006
<b><u>Customer Charge:</u></b>		
Monthly		
5/8 inch	\$ 13.67	\$ 16.36
3/4 inch	13.67	16.36
1 inch	27.39	32.78
1 1/2 inch	47.76	57.16
2 inch	65.76	78.70
3 inch	101.82	121.85
4 inch	170.71	204.30
6 inch	292.09	349.56
8 inch	516.59	618.23
10 inch	753.22	901.42
12 inch	1,245.70	1,490.80
<b><u>Consumption Charge:</u></b>		
Monthly CCF		
1st block	\$ 1.2217	\$ 1.4621
2nd block	1.0337	1.2371
3rd block	0.5967	0.7141
4th block	0.5967	0.7141
5th block	-	-
DSIC Surcharge per CCF	0.0561	-
Sale for Resale - CCF		
<b><u>Public Fire Protection Surcharge Monthly</u></b>		
5/8 inch	\$ 2.49	\$ 2.98
3/4 inch	3.73	4.46
1 inch	6.21	7.43
1 1/2 inch	12.43	14.88
2 inch	19.89	23.80
3 inch	37.28	44.61
4 inch	62.13	74.35
6 inch	124.27	148.72
8 inch	198.83	237.95
10 inch	323.11	386.68
12 inch	534.36	639.50
<b><u>Private Fire Rate:</u></b>		
Monthly		
2 inch	\$ 4.35	\$ 5.21
2 1/2 inch	6.78	8.11
3 inch	9.77	11.69
4 inch	17.37	20.79
6 inch	39.10	46.79
8 inch	69.51	83.19
10 inch	108.61	129.98
12 inch	156.39	187.16
16 inch	-	-
Hydrant Rental	19.56	23.41
<b><u>Public Fire Service - Monthly</u></b>		
Hydrant Rental	\$ -	\$ -
Surcharge	-	-

Typical Residential Bill Comparison  
Wabash

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 1.2217	0-20	\$ 1.4621
21-5,000	\$ 1.0337	21-5,000	\$ 1.2371
over 5,000	\$ 0.5967	over 5,000	\$ 0.7141

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	\$ 13.67	\$ 16.36
-------------------------	----------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 13.67	\$ 16.36	\$ 2.69	19.68%
1	14.89	17.82	2.93	19.68%
2	16.11	19.28	3.17	19.68%
3	17.34	20.75	3.41	19.67%
4	18.56	22.21	3.65	19.67%
5	19.78	23.67	3.89	19.67%
6	21.00	25.13	4.13	19.67%
7	22.22	26.59	4.37	19.67%
8	23.44	28.06	4.62	19.71%
9	24.67	29.52	4.85	19.66%
10	25.89	30.98	5.09	19.66%
12	28.33	33.91	5.58	19.70%
14	30.77	36.83	6.06	19.69%
16	33.22	39.75	6.53	19.66%
18	35.66	42.68	7.02	19.69%
20	38.10	45.60	7.50	19.69%
22	40.17	48.07	7.90	19.67%
24	42.23	50.55	8.32	19.70%
26	44.30	53.02	8.72	19.68%
28	46.37	55.50	9.13	19.69%
30	48.44	57.97	9.53	19.67%
40	58.77	70.34	11.57	19.69%
50	69.11	82.71	13.60	19.68%
100	120.80	144.57	23.77	19.68%

Class and Schedule Revenue Summary  
Warsaw

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 815,343	\$ 11,249	\$ 826,592	36.08%	\$ 981,188	36.33%	\$ 154,596	18.70%
2									
3	Commercial	682,460	3,941	686,401	29.96%	809,163	29.96%	122,762	17.88%
4									
5	Industrial	398,414	15,709	414,123	18.08%	476,718	17.65%	62,595	15.12%
6									
7	O.P.A.	64,342	(831)	63,511	2.77%	74,759	2.77%	11,248	17.71%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	88	88	0.00%	88	0.00%	0	0.00%
14									
15	Private Fire Service	183,973	(1,320)	182,653	7.97%	218,591	8.09%	35,938	19.68%
16									
17	Public Fire Service	109,051	5,187	114,238	4.99%	136,719	5.06%	22,481	19.68%
18									
19	Total Water Revenues	\$ 2,253,583	\$ 34,023	\$ 2,287,606	99.86%	\$ 2,697,226	99.88%	\$ 409,620	17.91%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	3,155	53	3,208	0.14%	3,208	0.12%	0	0.00%
25									
26	Unbilled Revenues	8,869	(8,869)	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 2,265,607	\$ 25,207	\$ 2,290,814	100.00%	\$ 2,700,434	100.00%	\$ 409,620	17.88%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Warsaw District  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-U

Revenue Increase Required:	\$ 322,854
DSIC Revenue at Present Rates:	33,940
Revenue Required for Rate Calculation:	<u>\$ 356,794</u>
 Present Revenue Subject to Increase:	 \$ 2,287,606
DSIC Revenues at Present Rates:	33,940
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 2,253,666</u>
 Percentage Increase:	 <u>19.675420%</u>

Warsaw District:	Present Rates 10/4/2006	Proposed Rates 12/1/2006
<b>Customer Charge:</b>		
<b>Monthly</b>		
5/8 inch	\$ 9.08	\$ 10.87
3/4 inch	13.62	16.30
1 inch	22.70	27.17
1 1/2 inch	45.39	54.32
2 inch	72.63	86.92
3 inch	136.19	162.99
4 inch	226.98	271.64
6 inch	453.97	543.29
8 inch	726.35	869.26
10 inch	1,180.31	1,412.54
12 inch	1,952.06	2,336.14
<b>Consumption Charge:</b>		
<b>Monthly CCF</b>		
1st block	\$ 1.8279	\$ 2.1875
2nd block	1.8279	2.1875
3rd block	0.8442	1.0103
4th block	0.5571	0.6667
5th block	0.5571	0.6667
DSIC Surcharge per CCF	0.0277	-
<b>Sale for Resale - CCF</b>		
 <b>Public Fire Protection Surcharge Monthly</b>		
5/8 inch	\$ 1.37	\$ 1.64
3/4 inch	2.05	2.45
1 inch	3.42	4.09
1 1/2 inch	6.84	8.19
2 inch	10.94	13.09
3 inch	20.51	24.55
4 inch	34.17	40.89
6 inch	68.35	81.80
8 inch	109.36	130.88
10 inch	177.71	212.68
12 inch	293.90	351.73
<b>Private Fire Rate:</b>		
<b>Monthly</b>		
2 inch	\$ 9.41	\$ 11.26
2 1/2 inch	14.67	17.56
3 inch	21.16	25.32
4 inch	37.63	45.03
6 inch	84.67	101.33
8 inch	150.51	180.12
10 inch	235.18	281.45
12 inch	338.64	405.27
16 inch	-	-
Hydrant Rental	42.33	50.66
<b>Public Fire Service - Monthly</b>		
Hydrant Rental	\$ -	\$ -
Surcharge	-	-

Typical Residential Bill Comparison  
Warsaw

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 1.8279	0-20	\$ 2.1875
21-5,000	\$ 1.8279	21-5,000	\$ 2.1875
over 5,000	\$ 0.8442	over 5,000	\$ 1.0103

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present	<u>\$ 9.08</u>	Monthly Customer Charge - Proposed	<u>\$ 10.87</u>
-----------------------------------	----------------	------------------------------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 9.08	\$ 10.87	\$ 1.79	19.71%
1	10.91	13.06	2.15	19.71%
2	12.74	15.25	2.51	19.70%
3	14.56	17.43	2.87	19.71%
4	16.39	19.62	3.23	19.71%
5	18.22	21.81	3.59	19.70%
6	20.05	24.00	3.95	19.70%
7	21.88	26.18	4.30	19.65%
8	23.70	28.37	4.67	19.70%
9	25.53	30.56	5.03	19.70%
10	27.36	32.75	5.39	19.70%
12	31.01	37.12	6.11	19.70%
14	34.67	41.50	6.83	19.70%
16	38.33	45.87	7.54	19.67%
18	41.98	50.25	8.27	19.70%
20	45.64	54.62	8.98	19.68%
22	49.30	59.00	9.70	19.68%
24	52.95	63.37	10.42	19.68%
26	56.61	67.75	11.14	19.68%
28	60.26	72.12	11.86	19.68%
30	63.92	76.50	12.58	19.68%
40	82.20	98.37	16.17	19.67%
50	100.48	120.25	19.77	19.68%
100	191.87	229.62	37.75	19.67%

Class and Schedule Revenue Summary  
West Lafayette

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 2,065,663	\$ (18,182)	\$ 2,047,481	55.49%	\$ 2,429,480	55.57%	\$ 381,999	18.66%
2									
3	Commercial	1,232,672	(11,352)	1,221,320	33.10%	1,441,084	32.96%	219,764	17.99%
4									
5	Industrial	37,889	(2,660)	35,229	0.95%	41,497	0.95%	6,268	17.79%
6									
7	O.P.A.	73,906	78	73,984	2.00%	86,842	1.99%	12,858	17.38%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	484	608	1,092	0.03%	1,288	0.03%	196	17.95%
14									
15	Private Fire Service	144,302	(353)	143,949	3.90%	172,267	3.94%	28,318	19.67%
16									
17	Public Fire Service	170,268	(4,894)	165,374	4.48%	197,780	4.52%	32,406	19.60%
18									
19	Total Water Revenues	\$ 3,725,184	\$ (36,755)	\$ 3,688,429	99.96%	\$ 4,370,238	99.96%	\$ 681,809	18.49%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	1,632	24	1,656	0.04%	1,656	0.04%	0	0.00%
25									
26	Unbilled Revenues	(25,841)	25,841	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 3,700,975	\$ (10,890)	\$ 3,690,085	100.00%	\$ 4,371,894	100.00%	\$ 681,809	18.48%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the West Lafayette District  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-U

Revenue Increase Required:	\$ 871,704
DSIC Revenue at Present Rates:	36,847
Revenue Required for Rate Calculation:	<u>\$ 908,551</u>
 Present Revenue Subject to Increase:	 \$ 3,688,429
DSIC Revenues at Present Rates:	36,847
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 3,651,582</u>
 Percentage Increase:	 <u>19.675420%</u>

West Lafayette District:	Present Rates 10/4/2006	Proposed Rates 12/1/2006
<b><u>Customer Charge:</u></b>		
Monthly		
5/8 inch	\$ 9.08	\$ 10.87
3/4 inch	13.62	16.30
1 inch	22.70	27.17
1 1/2 inch	45.39	54.32
2 inch	72.63	86.92
3 inch	136.19	162.99
4 inch	226.98	271.64
6 inch	453.97	543.29
8 inch	726.35	869.26
10 inch	1,180.31	1,412.54
12 inch	1,952.06	2,336.14
<b><u>Consumption Charge:</u></b>		
Monthly CCF		
1st block	\$ 1.2729	\$ 1.5233
2nd block	1.2729	1.5233
3rd block	0.9450	1.1309
4th block	0.6152	0.7362
5th block	0.6152	0.7362
DSIC Surcharge per CCF	0.0212	-
Sale for Resale - CCF		
 <b><u>Public Fire Protection Surcharge Monthly</u></b>		
5/8 inch	\$ -	\$ -
3/4 inch	-	-
1 inch	-	-
1 1/2 inch	-	-
2 inch	-	-
3 inch	-	-
4 inch	-	-
6 inch	-	-
8 inch	-	-
10 inch	-	-
12 inch	-	-
<b><u>Private Fire Rate:</u></b>		
Monthly		
2 inch	\$ 7.27	\$ 8.70
2 1/2 inch	11.33	13.56
3 inch	16.34	19.55
4 inch	29.06	34.78
6 inch	65.37	78.23
8 inch	116.21	139.07
10 inch	181.58	217.31
12 inch	261.47	312.92
16 inch	-	-
Hydrant Rental	\$ 32.69	\$ 39.12
<b><u>Public Fire Service - Monthly</u></b>		
Hydrant Rental	\$ 20.21	\$ 24.19
Surcharge	2.36	2.82



Typical Residential Bill Comparison  
West Lafayette

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 1.2729	0-20	\$ 1.5233
21-5,000	\$ 1.2729	21-5,000	\$ 1.5233
over 5,000	\$ 0.9450	over 5,000	\$ 1.1309

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	\$ 9.08	\$ 10.87
-------------------------	---------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 9.08	\$ 10.87	\$ 1.79	19.71%
1	10.35	12.39	2.04	19.71%
2	11.63	13.92	2.29	19.69%
3	12.90	15.44	2.54	19.69%
4	14.17	16.96	2.79	19.69%
5	15.44	18.49	3.05	19.75%
6	16.72	20.01	3.29	19.68%
7	17.99	21.53	3.54	19.68%
8	19.26	23.06	3.80	19.73%
9	20.54	24.58	4.04	19.67%
10	21.81	26.10	4.29	19.67%
12	24.35	29.15	4.80	19.71%
14	26.90	32.20	5.30	19.70%
16	29.45	35.24	5.79	19.66%
18	31.99	38.29	6.30	19.69%
20	34.54	41.34	6.80	19.69%
22	37.09	44.39	7.30	19.68%
24	39.63	47.43	7.80	19.68%
26	42.18	50.48	8.30	19.68%
28	44.72	53.53	8.81	19.70%
30	47.27	56.57	9.30	19.67%
40	60.00	71.81	11.81	19.68%
50	72.73	87.04	14.31	19.68%
100	136.37	163.20	26.83	19.67%

Class and Schedule Revenue Summary  
Winchester

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 461,328	\$ 7,039	\$ 468,367	56.41%	\$ 544,329	56.64%	\$ 75,962	16.22%
2									
3	Commercial	136,989	3,850	140,839	16.96%	161,748	16.83%	20,909	14.85%
4									
5	Industrial	55,928	5,055	60,983	7.35%	66,936	6.96%	5,953	9.76%
6									
7	O.P.A.	30,942	1,175	32,117	3.87%	36,736	3.82%	4,619	14.38%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	0	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	46,457	(3,222)	43,235	5.21%	51,741	5.38%	8,506	19.67%
16									
17	Public Fire Service	76,296	(444)	75,852	9.14%	90,775	9.44%	14,923	19.67%
18									
19	Total Water Revenues	\$ 807,940	\$ 13,453	\$ 821,393	98.93%	\$ 952,265	99.08%	\$ 130,872	15.93%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	1,208	7,639	8,847	1.07%	8,847	0.92%	0	0.00%
25									
26	Unbilled Revenues	693	(693)	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 809,841	\$ 20,399	\$ 830,240	100.00%	\$ 961,112	100.00%	\$ 130,872	15.76%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Winchester District  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff W-17-U

Revenue Increase Required:	\$ 203,333
DSIC Revenue at Present Rates:	25,776
Revenue Required for Rate Calculation:	<u>\$ 229,109</u>
Present Revenue Subject to Increase:	\$ 821,393
DSIC Revenues at Present Rates:	25,776
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 795,617</u>
Percentage Increase:	<u>19.675420%</u>

Winchester District:	Present Rates 10/4/2006	Proposed Rates 12/1/2006
<b>Customer Charge:</b>		
Monthly		
5/8 inch	\$ 10.09	\$ 12.08
3/4 inch	15.13	18.11
1 inch	25.22	30.18
1 1/2 inch	50.44	60.36
2 inch	80.70	96.58
3 inch	151.33	181.10
4 inch	252.20	301.82
6 inch	504.41	603.65
8 inch	807.06	965.85
10 inch	1,311.46	1,569.50
12 inch	2,168.96	2,595.71
<b>Consumption Charge:</b>		
Monthly CCF		
1st block	\$ 2.0092	\$ 2.4045
2nd block	2.0092	2.4045
3rd block	1.3575	1.6246
4th block	0.6788	0.8124
5th block	0.6788	0.8124
DSIC Surcharge per CCF	0.1111	-
Sale for Resale - CCF		
<b>Public Fire Protection Surcharge Monthly</b>		
5/8 inch	\$ -	\$ -
3/4 inch	-	-
1 inch	-	-
1 1/2 inch	-	-
2 inch	-	-
3 inch	-	-
4 inch	-	-
6 inch	-	-
8 inch	-	-
10 inch	-	-
12 inch	-	-
<b>Private Fire Rate:</b>		
Monthly		
2 inch	\$ 9.41	\$ 11.26
2 1/2 inch	14.67	17.56
3 inch	21.16	25.32
4 inch	37.63	45.03
6 inch	84.67	101.33
8 inch	150.51	180.12
10 inch	235.18	281.45
12 inch	338.64	405.27
16 inch	-	-
Hydrant Rental	\$ 42.33	\$ 50.66
<b>Public Fire Service - Monthly</b>		
Hydrant Rental	\$ 36.75	\$ 43.98
Surcharge	2.49	2.98

Typical Residential Bill Comparison  
Winchester

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ 2.0092	0-20	\$ 2.4045
21-5,000	\$ 2.0092	21-5,000	\$ 2.4045
over 5,000	\$ 1.3575	over 5,000	\$ 1.6246

5/8" Meter Customer Charge Comparison

Monthly Customer Charge	\$ 10.09	\$ 12.08
-------------------------	----------	----------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	10.09	\$ 12.08	\$ 1.99	19.72%
1	12.1	14.48	2.38	19.67%
2	14.11	16.89	2.78	19.70%
3	16.12	19.29	3.17	19.67%
4	18.13	21.70	3.57	19.69%
5	20.14	24.10	3.96	19.66%
6	22.15	26.51	4.36	19.68%
7	24.15	28.91	4.76	19.71%
8	26.16	31.32	5.16	19.72%
9	28.17	33.72	5.55	19.70%
10	30.18	36.13	5.95	19.72%
12	34.2	40.93	6.73	19.68%
14	38.22	45.74	7.52	19.68%
16	42.24	50.55	8.31	19.67%
18	46.26	55.36	9.10	19.67%
20	50.27	60.17	9.90	19.69%
22	54.29	64.98	10.69	19.69%
24	58.31	69.79	11.48	19.69%
26	62.33	74.60	12.27	19.69%
28	66.34	79.41	13.07	19.70%
30	70.36	84.22	13.86	19.70%
40	90.45	108.26	17.81	19.69%
50	110.55	132.31	21.76	19.68%
100	211.01	252.53	41.52	19.68%

Class and Schedule Revenue Summary  
 Muncie Waste Water

Line No.	Class/Description (A)	Test Year Revenues (B)	Adjustment (C)	Present Total Revenue (D)	% of Revenue to Total (E)	Proposed Total Revenue (F)	% of Revenue to Total (G)	Dollar Increase (H)	Total Revenue % Increase (I)
1	Residential	\$ 244,671	\$ 3,093	\$ 247,764	99.57%	\$ 296,499	99.57%	\$ 48,735	19.67%
2									
3	Commercial	672	388	1,060	0.43%	1,268	0.43%	208	19.62%
4									
5	Industrial	0	0	0	0.00%	0	0.00%	0	0.00%
6									
7	O.P.A.	0	0	0	0.00%	0	0.00%	0	0.00%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	0	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
16									
17	Public Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
18									
19	Total Water Revenues	\$ 245,343	\$ 3,481	\$ 248,824	100.00%	\$ 297,767	100.00%	\$ 48,943	19.67%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	0	(2)	(2)	0.00%	(2)	0.00%	0	0.00%
25									
26	Unbilled Revenues	18,389	(18,389)	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 263,732	\$ (14,910)	\$ 248,822	100.00%	\$ 297,765	100.00%	\$ 48,943	19.67%

Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Sewer Group Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff S-17-A

Revenue Increase Required:	\$ 110,850
DSIC Revenue at Present Rates:	0
Revenue Required for Rate Calculation:	<u>\$ 110,850</u>
 Present Revenue Subject to Increase:	 \$ 320,611
DSIC Revenues at Present Rates:	0
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 320,611</u>
 Percentage Increase:	 <u>19.675420%</u>

<u>Sewer Groups:</u>	<u>Present Rates 11/22/2004</u>	<u>Proposed Rates 12/1/2006</u>
<u>Customer Charge:</u>		
Monthly		
Fixed Rate - Muncie and Somerset Waste Water:	\$ 55.77	\$ 66.74

Typical Residential Bill Comparison  
Muncie Waste Water

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ -	0-20	\$ -
21-5,000	\$ -	21-5,000	\$ -
over 5,000	\$ -	over 5,000	\$ -

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	<u>\$ 55.77</u>	Monthly Customer Charge - Proposed:	<u>\$ 66.74</u>
------------------------------------	-----------------	-------------------------------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 55.77	\$ 66.74	\$ 10.97	19.67%
1	55.77	66.74	10.97	19.67%
2	55.77	66.74	10.97	19.67%
3	55.77	66.74	10.97	19.67%
4	55.77	66.74	10.97	19.67%
5	55.77	66.74	10.97	19.67%
6	55.77	66.74	10.97	19.67%
7	55.77	66.74	10.97	19.67%
8	55.77	66.74	10.97	19.67%
9	55.77	66.74	10.97	19.67%
10	55.77	66.74	10.97	19.67%
12	55.77	66.74	10.97	19.67%
14	55.77	66.74	10.97	19.67%
16	55.77	66.74	10.97	19.67%
18	55.77	66.74	10.97	19.67%
20	55.77	66.74	10.97	19.67%
22	55.77	66.74	10.97	19.67%
24	55.77	66.74	10.97	19.67%
26	55.77	66.74	10.97	19.67%
28	55.77	66.74	10.97	19.67%
30	55.77	66.74	10.97	19.67%
40	55.77	66.74	10.97	19.67%
50	55.77	66.74	10.97	19.67%
100	55.77	66.74	10.97	19.67%

Class and Schedule Revenue Summary  
Somerset Waste Water

Line No.	Class/Description	Test Year Revenues	Adjustment	Present Total Revenue	% of Revenue to Total	Proposed Total Revenue	% of Revenue to Total	Dollar Increase	Total Revenue % Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
1	Residential	\$ 54,110	\$ (2)	\$ 54,108	75.38%	\$ 64,751	75.38%	\$ 10,643	19.67%
2									
3	Commercial	16,336	674	17,010	23.70%	20,356	23.70%	3,346	19.67%
4									
5	Industrial	0	0	0	0.00%	0	0.00%	0	0.00%
6									
7	O.P.A.	672	(3)	669	0.93%	801	0.93%	132	19.73%
8									
9	Sales For Resale	0	0	0	0.00%	0	0.00%	0	0.00%
10									
11	Plant Sales	0	0	0	0.00%	0	0.00%	0	0.00%
12									
13	Miscellaneous	0	0	0	0.00%	0	0.00%	0	0.00%
14									
15	Private Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
16									
17	Public Fire Service	0	0	0	0.00%	0	0.00%	0	0.00%
18									
19	Total Water Revenues	\$ 71,118	\$ 669	\$ 71,787	100.01%	\$ 85,908	100.01%	\$ 14,121	19.67%
20									
21									
22	Forfeited Discounts	0	0	0	0.00%	0	0.00%	0	0.00%
23									
24	Other Operating Revenues	0	(5)	(5)	-0.01%	(5)	-0.01%	0	0.00%
25									
26	Unbilled Revenues	4,562	(4,562)	0	0.00%	0	0.00%	0	0.00%
27									
28	Pro Forma Total Operating								
29	Revenues per Petitioner's								
30	Bill Analysis	\$ 75,680	\$ (3,898)	\$ 71,782	100.00%	\$ 85,903	100.00%	\$ 14,121	19.67%



Indiana American Water Company  
Cause No. 43187 Page 2 of Schedule  
Proposed Revenue Increase for the Sewer Group Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff S-17-A

Revenue Increase Required:	\$ 110,850
DSIC Revenue at Present Rates:	0
Revenue Required for Rate Calculation:	<u>\$ 110,850</u>
Present Revenue Subject to Increase:	\$ 320,611
DSIC Revenues at Present Rates:	0
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 320,611</u>
Percentage Increase:	<u>19.675420%</u>

Sewer Groups:	Present Rates 11/22/2004	Proposed Rates 12/1/2006
<u>Customer Charge:</u>		
Monthly		
Fixed Rate - Muncie and Somerset Waste Water:	\$ 55.77	\$ 66.74

Indiana American Water Company  
Cause Number 42520  
Proposed Revenue Increase for the Sewer Group Districts  
For the Twelve Months Ended June 30, 2006  
Under Proposed Tariff S-17-A

Revenue Increase Required:	\$ 110,850
DSIC Revenue at Present Rates:	0
Revenue Required for Rate Calculation:	<u>\$ 110,850</u>
Present Revenue Subject to Increase:	\$ 320,611
DSIC Revenues at Present Rates:	0
Present Revenue Less DSIC Revenues at Present Rates:	<u>\$ 320,611</u>
Percentage Increase:	<u>19.675420%</u>

Sewer Groups:	Present Rates 11/22/2004	Proposed Rates 12/1/2006
<u>Customer Charge:</u>		
Monthly		
Fixed Rate - Muncie and Somerset Waste Water:	\$ 55.77	\$ 66.74

Typical Residential Bill Comparison  
Somerset Waste Water

Block Comparison

Present Rates Blocks (Monthly)	Amount	Proposed Rates Blocks (Monthly)	Amount
0-20	\$ -	0-20	\$ -
21-5,000	\$ -	21-5,000	\$ -
over 5,000	\$ -	over 5,000	\$ -

5/8" Meter Customer Charge Comparison

Monthly Customer Charge - Present:	<u>\$ 55.77</u>	Monthly Customer Charge - Proposed:	<u>\$ 66.74</u>
------------------------------------	-----------------	-------------------------------------	-----------------

5/8" Bill Comparison

Present Rates		Proposed Rates		
Monthly Level of Usage	Monthly Bill at Present Rates	Monthly Amount	Dollar Change	Percent Change
0	\$ 55.77	\$ 66.74	\$ 10.97	19.67%
1	55.77	66.74	10.97	19.67%
2	55.77	66.74	10.97	19.67%
3	55.77	66.74	10.97	19.67%
4	55.77	66.74	10.97	19.67%
5	55.77	66.74	10.97	19.67%
6	55.77	66.74	10.97	19.67%
7	55.77	66.74	10.97	19.67%
8	55.77	66.74	10.97	19.67%
9	55.77	66.74	10.97	19.67%
10	55.77	66.74	10.97	19.67%
12	55.77	66.74	10.97	19.67%
14	55.77	66.74	10.97	19.67%
16	55.77	66.74	10.97	19.67%
18	55.77	66.74	10.97	19.67%
20	55.77	66.74	10.97	19.67%
22	55.77	66.74	10.97	19.67%
24	55.77	66.74	10.97	19.67%
26	55.77	66.74	10.97	19.67%
28	55.77	66.74	10.97	19.67%
30	55.77	66.74	10.97	19.67%
40	55.77	66.74	10.97	19.67%
50	55.77	66.74	10.97	19.67%
100	55.77	66.74	10.97	19.67%

**INDIANA AMERICAN WATER COMPANY**  
**Cause Number 43187**  
**COMPARISON OF INCOME STATEMENT AS OF**  
**TWELVE MONTHS ENDING JUNE 30, 2006 AND 2005**

Description	Income Statement Data	
	Year Ended June 2006	Year Ended June 2005
Water Revenue	\$ 136,552,402	\$ 133,816,528
Sewer Revenue	339,617	294,134
Other	330,394	173,703
Management		
<b>Total Revenue</b>	<b>\$ 137,222,413</b>	<b>\$ 134,284,365</b>
Labor	\$ 11,915,022	\$ 11,809,931
Purchased Water	615,799	554,837
Fuel & Power	5,268,576	4,539,756
Chemicals	1,289,803	1,049,769
Waste Disposal	1,242,715	946,454
Management Fees	15,327,484	10,462,339
Group Insurance	4,062,746	4,140,311
Pensions	2,613,419	1,333,900
Regulatory Expense	350,570	255,649
Insurance Other than Group	1,590,155	1,357,463
Customer Accounting	4,608,118	3,345,127
Rents	356,580	435,871
General Office Expense	2,406,303	5,957,116
Miscellaneous	5,587,482	6,053,129
Other Maintenance	7,187,167	4,928,401
<b>Total O&amp;M</b>	<b>\$ 64,421,939</b>	<b>\$ 57,170,053</b>
Depreciation	\$ 19,810,105	\$ 20,662,338
Amortization	260,920	347,598
General Taxes	17,736,100	10,450,922
State Income Taxes	1,536,146	2,835,442
Federal Income Taxes	6,039,432	8,919,181
Tax Savings Acquisition Adj	0	0
<b>Total Operating Expense</b>	<b>\$ 109,804,642</b>	<b>\$ 100,385,534</b>
<b>Utility Operating Income</b>	<b>\$ 27,417,771</b>	<b>\$ 33,898,831</b>
<b>Other Income and Deductions:</b>		
Non Operating Rental Income	\$ 171,021	\$ 165,407
Dividend Income - Common	116	94
Dividend Income - Preferred	0	0
Interest Income	415,575	163,771
AFUDC Equity	557,115	343,582
M & J Misc Income	5,425,096	1,445,870
Gain (loss) on Disposition	(5,030,570)	156,042
<b>Total Other Income:</b>	<b>\$ 1,538,353</b>	<b>\$ 2,274,766</b>
Miscellaneous Amortization	\$ 1,344,047	\$ 1,335,372
Tax Savings Acquisition Adjustment	0	0
Misc Other Deductions	81,456	129,042
General Taxes	0	200
State Income Taxes	(39,625)	23,526
Federal Income Taxes	(163,164)	96,873
<b>Total Other Deductions:</b>	<b>\$ 1,222,714</b>	<b>\$ 1,585,013</b>
<b>Total Other Income:</b>	<b>\$ 315,639</b>	<b>\$ 689,753</b>
<b>Income before Interest Charges:</b>	<b>\$ 27,733,410</b>	<b>\$ 34,588,584</b>
<b>Interest Charges:</b>		
Interest on Long Term Debt	\$ 17,077,754	\$ 17,155,509
Amortization and Debt Expense	204,144	204,144
Interest - Short Term Bank Debt	0	0
Other Interest Expense	175,582	5,197
AFUDC-Debt	(323,386)	(215,584)
<b>Total Interest Charges:</b>	<b>\$ 17,134,094</b>	<b>\$ 17,149,266</b>
<b>Net Income:</b>	<b>\$ 10,599,316</b>	<b>\$ 17,439,318</b>
<b>Preferred Dividend Declared:</b>	<b>0</b>	<b>12,000</b>
<b>Net Income to Common Stock:</b>	<b>\$ 10,599,316</b>	<b>\$ 17,427,318</b>

**INDIANA AMERICAN WATER COMPANY**  
Cause Number 43187  
**BALANCE SHEET AS OF**  
**TWELVE MONTHS ENDING JUNE 30, 2006 AND 2005**

	<b>Balance Sheet Data</b>	
	<b>Year Ended June 2006</b>	<b>Year Ended June 2005</b>
<b>ASSETS</b>		
Utility Plant	\$ 827,885,271	\$ 791,290,322
Construction work in progress	9,943,165	14,648,534
Accumulated depreciation	(194,821,896)	(179,970,550)
Utility plant acquisition adjustment	38,714,215	40,071,009
Other utility plant adjustments	0	0
<b>Sub-total Utility Plant</b>	<b>\$ 681,720,755</b>	<b>\$ 666,039,315</b>
Non-Utility property	\$ 755,808	\$ 777,103
Other investments	610,631	610,631
<b>Current Assets</b>		
Cash and cash equivalents	\$ 5,017,636	\$ 5,392,153
Temporary investments	0	0
Customer accounts receivable	11,121,308	11,987,903
Allowance for uncollectible accounts	(963,594)	(437,088)
Unbilled revenues	8,270,572	12,027,563
FIT refund due from assoc. companies	5,968,622	2,592,425
Miscellaneous receivables	161,120	164,860
Materials and supplies	1,263,635	1,559,555
Other	1,771,746	1,304,757
<b>Sub-total</b>	<b>\$ 32,611,045</b>	<b>\$ 34,592,128</b>
Deferred debits	\$ -	\$ -
Debt and preferred stock	2,374,658	2,578,808
Expense of rate proceeding	339,395	636,477
Prelim survey & invest charges	3,400	7,106
Reg Asset-income tax recovery	12,085,895	12,257,051
Other	12,371,510	14,726,726
<b>Sub-total</b>	<b>\$ 27,174,858</b>	<b>\$ 30,206,168</b>
<b>Total Assets</b>	<b>\$ 742,873,097</b>	<b>\$ 732,225,345</b>
<b>CAPITAL AND LIABILITIES</b>		
Common Stock	\$ 92,760,900	\$ 92,760,900
Paid in capital	33,952,868	33,952,868
Retained Earnings	81,744,166	73,590,840
Unearned Compensation	0	0
Reacquired C/S & Accum Comp Inc	0	0
<b>Total common equity</b>	<b>\$ 208,457,934</b>	<b>\$ 200,304,608</b>
Preferred stock	\$ -	\$ 390,000
Long term debt	251,886,733	253,688,611
<b>Total capitalization</b>	<b>\$ 460,344,667</b>	<b>\$ 454,383,219</b>
Current liabilities	\$ -	\$ -
Bank debt	\$ -	\$ -
Current portion of LTD	2,150,503	1,204,000
Accounts Payable	3,236,767	3,962,830
Taxes accrued	14,635,812	14,761,532
Interest accrued	5,042,934	5,556,498
Customer deposits	0	0
Dividends declared	0	0
Other	7,970,054	7,919,904
<b>Sub-total</b>	<b>\$ 33,036,070</b>	<b>\$ 33,404,764</b>
Deferred credits	\$ -	\$ -
Customer adv. for construction	\$ 62,562,239	\$ 54,227,291
Deferred income taxes	81,293,322	78,907,161
Deferred investment tax credits	2,395,925	2,625,881
Reg.liab-inc.tax.refund thru rates	28,096,139	26,845,842
Other	11,204,145	10,674,563
<b>Sub-total</b>	<b>\$ 185,551,770</b>	<b>\$ 173,280,738</b>
Contributions in aid of construction	\$ 71,645,367	\$ 69,634,206
<b>Total capital and liabilities</b>	<b>\$ 750,577,874</b>	<b>\$ 730,702,927</b>

**PETITIONER'S EXHIBIT PRM-1**

**INDIANA-AMERICAN WATER COMPANY**

**IURC CAUSE NO. 43187**

**DIRECT TESTIMONY**

**OF**

**PAUL R. MOUL**

**SPONSORING**

**PETITIONER'S EXHIBIT PRM-2**

# INDIANA-AMERICAN WATER COMPANY

Direct Testimony of Paul R. Moul

## Table of Contents

	<u>Page No.</u>
INTRODUCTION AND SUMMARY OF RECOMMENDATIONS.....	1
WATER UTILITY RISK FACTORS .....	6
FUNDAMENTAL RISK ANALYSIS .....	13
COST OF EQUITY – GENERAL APPROACH .....	20
DISCOUNTED CASH FLOW ANALYSIS .....	21
RISK PREMIUM ANALYSIS .....	41
CAPITAL ASSET PRICING MODEL.....	48
COMPARABLE EARNINGS APPROACH .....	53
CONCLUSION ON COST OF EQUITY .....	58
Appendix A - Educational Background, Business Experience and Qualifications	
Appendix B - Evaluation of Risk	
Appendix C - Cost of Equity - General Approach	
Appendix D - Discounted Cash Flow Analysis	
Appendix E - Flotation Cost Adjustment	
Appendix F - Interest Rates	
Appendix G - Risk Premium Analysis	
Appendix H - Capital Asset Pricing Model	
Appendix I - Comparable Earnings Approach	

## GLOSSARY OF ACRONYMS AND DEFINED TERMS

ACRONYM	DEFINED TERM
AFUDC	Allowance for Funds Used During Construction
$\beta$	Beta
b	represents the retention rate that consists of the fraction of earnings that are not paid out as dividends
$b \times r$	Represents internal growth
CAPM	Capital Asset Pricing Model
CCR	Corporate Credit Rating
DCF	Discounted Cash Flow
FFO	Funds from Operations
FOMC	Federal Open Market Committee
g	Growth rate
GDP	Gross Domestic Product
IGF	Internally Generated Funds
IURC	Indiana Utility Regulatory Commission
Lev	Leverage modification
LT	Long Term
MLP	Master Limited Partnerships
MM	Modigliani and Miller
PUC	Public Utility Commission
r	represents the expected rate of return on common equity
$R_f$	Risk-free rate of return
$R_m - R_f$	Market risk premium
s	Represents the new common shares expected to be issued by a firm
$s \times v$	Represents external growth
S&P	Standard & Poor's
v	represents the value that accrues to existing shareholders from selling stock at a price different from book value



**DIRECT TESTIMONY  
OF  
PAUL R. MOUL  
CAUSE NO. 43187**

**1 INTRODUCTION AND SUMMARY OF RECOMMENDATIONS**

**2 Q. Please state your name, occupation, and business address.**

3 A. My name is Paul Ronald Moul. My business address is 251 Hopkins Road,  
4 Haddonfield, New Jersey 08033-3062. I am Managing Consultant of the firm P.  
5 Moul & Associates, an independent financial and regulatory consulting firm. My  
6 educational background, business experience, and qualifications are provided in  
7 Appendix A, which follows my direct testimony.

**8 Q. What is the purpose of your testimony?**

9 A. My testimony presents evidence, analysis and a recommendation concerning the  
10 cost of common equity for Indiana-American Water Company ("Indiana  
11 American" or the "Company"). My analysis and recommendation are supported  
12 by the detailed financial data contained in Petitioner's Exhibit PRM-2, which is a  
13 multi-page document divided into twelve (12) schedules. Additional evidence, in  
14 the form of appendices, follows my direct testimony. The items covered in these  
15 appendices provide additional detailed information concerning the explanation  
16 and application of the various financial models upon which I rely.

**Q. Based upon your analysis, what is your conclusion concerning the cost of**

1       **common equity for the Company in this case?**

2       A.     My conclusion is that the Company's cost of common equity is within a range of  
3       11.25% to 11.75%. From this range, I recommend an 11.50% cost of common  
4       equity for the purpose of this case. As shown on Schedule 1, I have presented  
5       the weighted average cost of capital for the Company, as taken from the pre-filed  
6       direct testimony of Mr. James M. Jenkins, the Company's Chief Financial Officer.  
7       Calculations are also provided that include capital from non-investor provided  
8       sources typically used in the ratesetting process by the Indiana Utility Regulatory  
9       Commission ("Commission" or "IURC"). The resulting overall cost of capital is  
10      the product of weighting the individual capital costs by the proportion of each  
11      respective type of capital. The weighted average cost of capital is necessary to  
12      establish a compensatory level of return for the use of capital and to provide the  
13      Company with the ability to attract capital on reasonable terms.

14      **Q.     Please briefly describe the Company.**

15      A.     The Company is a wholly-owned subsidiary of American Water Works Company,  
16      Inc. ("AWW"). AWW is in the process of undergoing an initial public offering of its  
17      common stock, which is further described in the testimony of the Company's  
18      President, Terry M. Gloriod.

19      The Company provides water service to approximately 280,000 customers  
20      throughout Indiana. In 2005, the Company provided service to residential  
21      customers, which represented approximately 41% of water sales, commercial

1 customers, which represented approximately 26% of water sales, industrial  
2 customers, which represented approximately 15% of water sales, and fire  
3 protection and other customers, which represented approximately 18% of water  
4 sales.

5 The Company's source of supply is obtained from ground water, from surface  
6 water, and from purchases.

7 **Q. How have you determined the cost of common equity in this case?**

8 A. The cost of common equity is established using capital market and financial data  
9 relied upon by investors to assess the relative risk, and hence the cost of equity,  
10 for a water utility, such as Indiana American. In this regard, I relied on four well-  
11 recognized measures of the cost of equity: the Discounted Cash Flow ("DCF")  
12 model, the Risk Premium ("RP") analysis, the Capital Asset Pricing Model  
13 ("CAPM"), and the Comparable Earnings ("CE") approach.

14 **Q. In your opinion, what factors should the Commission consider when**  
15 **determining the Company's cost of capital in this proceeding?**

16 A. The Commission's cost of capital analysis must provide a utility with the  
17 opportunity to cover its interest and dividend payments, provide a reasonable  
18 level of earnings retention, produce an adequate level of internally generated  
19 funds to meet capital requirements, be adequate to attract capital in all market  
20 conditions, be commensurate with the risk to which the utility's capital is

1 exposed, and support reasonable credit quality.

2 **Q. What factors have you considered in measuring the cost of equity in this**  
3 **case?**

4 A. The models that I used to measure the cost of common equity for the Company  
5 were applied with market and financial data developed from my proxy group of  
6 eight water companies. The proxy group consists of water companies that: (i)  
7 are contained in The Value Line Investment Survey, (ii) their stock is publicly-  
8 traded, and (iii) they are not currently the target of an announced merger or  
9 acquisition. The companies in the proxy group are identified on page 2 of  
10 Schedule 3. I will refer to these companies as the "Water Group" throughout my  
testimony.

12 **Q. How have you performed your cost of equity analysis with the market data**  
13 **for the Water Group?**

14 A. I have applied the models/methods for estimating the cost of equity using the  
15 average data for the Water Group. I have not separately measured the cost of  
16 equity for the individual companies within the Water Group, because the  
17 determination of the cost of equity for an individual company has become  
18 increasingly problematic. By employing group average data, rather than  
19 individual companies' analysis, I have helped to minimize the effect of  
20 extraneous influences on the market data for an individual company.

1 **Q. Please summarize your cost of equity analysis.**

2 A. My cost of equity determination was derived from the results of the  
3 methods/models identified above. In general, the use of more than one method  
4 provides a superior foundation to arrive at the cost of equity. At any point in time,  
5 any single method can provide an incomplete measure of the cost of equity  
6 depending upon extraneous factors that may influence market sentiment. The  
7 specific application of these methods/models will be described later in my  
8 testimony. The following table provides a summary of the indicated costs of  
9 equity using each of these approaches.

	<u>Water Group</u>
DCF	10.87%
Risk Premium	11.46%
CAPM	12.86%
Comparable Earnings	14.55%
Average	12.44%
Median	12.16%
Mid-point	12.71%

10 Focusing upon the market model approaches (i.e., DCF, RP and CAPM), the  
11 average equity return is 11.73% ( $10.87\% + 11.46\% + 12.86\% = 35.19\% \div 3$ ).  
12 The DCF and Risk Premium approaches provide a return of 11.17% ( $10.87\% +$   
13  $11.46\% = 22.33\% \div 2$ ). From all these measures, I recommend that the  
Commission set the Company's rate of return on common equity within the range

1 of 11.25% to 11.75%, and to employ an 11.50% cost of equity to calculate its  
2 weight average cost of capital.

3 I should note that at this time, the DCF model is providing atypical results. That  
4 is to say, the low DCF returns can be traced in part to the unfavorable investor  
5 sentiment for the Water companies. Indeed, the average Value Line Timeliness  
6 Rank for my Water Group is "4," which places them in the below average  
7 category and signifies that they are relatively unattractive investments.  
8 Moreover, page 5 of Schedule 11 shows that the water utility companies are  
9 ranked 96 out of 98 industries for probable performance over the next twelve  
10 months. The significance of this low ranking is that performance for this group is  
11 expected to be subpar, thereby indicating that the DCF results will not provide a  
12 cost of equity indication that corresponds with the results of the other  
13 methods/models. Although I have not ignored the DCF results, I am  
14 recommending less reliance on DCF in this case.

15 **WATER UTILITY RISK FACTORS**

16 **Q. Please identify some of the risk factors which impact the water utility**  
17 **industry.**

18 **A.** The business risk of the water utilities has been strongly influenced by water  
19 quality concerns. The Safe Drinking Water Act Amendments of 1996 ("SDWA"),  
20 which re-authorized the SDWA for the second time since its original passage in

1 1974, instituted policies and procedures governing water quality. Significant  
2 aspects of the 1996 Act provide that the federal Environmental Protection  
3 Agency ("EPA"), in conjunction with other interested parties, will develop a list of  
4 contaminants for possible regulation and must update that list every 5 years.  
5 From that list, EPA must select at least five contaminants and determine whether  
6 to regulate them. This process must be repeated every five years. The EPA  
7 may bypass this process and adopt interim regulations for contaminants which  
8 pose an urgent health threat.

9 The current priorities of the EPA include regulations directed to: (i) microbials,  
10 disinfectants and disinfection byproducts, (ii) radon, (iii) radionuclides, and (iv)  
11 arsenic. The regulations which emanate from the EPA concerning certain  
12 potentially hazardous substances noted above, together with the Federal Clean  
13 Water Act and the Resource Conservation and Recovery Act, will bear upon the  
14 risk of all water utilities. Most of these regulations affect the entire water industry  
15 in contrast with certain regulations issued pursuant to the Clean Air Act, which  
16 may impact only selected electric utilities. This business risk factor, together with  
17 the important role that water service facilities play within the infrastructure,  
18 underscores the public policy concerns which are focused on the water utilities.  
19 Moreover, since September 11, 2001, water utilities are operating on heightened  
20 alert to protect drinking water supplies. Water utilities have taken additional  
21 security safeguards including (i) limiting access to treatment and storage  
facilities, (ii) conducting additional testing and monitoring, (iii) reassessing

1 security procedures and systems, (iv) providing additional training to their  
2 personnel.

3 **Q. How do these issues impact the water utility industry?**

4 A. Managers of water utilities have in the past and will in the future focus increased  
5 attention on environmental and related regulatory issues. Drinking water quality  
6 has also received heightened attention out of concern over the integrity of the  
7 source of supply which is often threatened by changing land use and the  
8 permissible level of discharged contaminants established by state and federal  
9 agencies, and now potential threats from terrorists. Moreover, water companies  
10 have experienced increased water treatment and monitoring requirements and  
11 escalating costs in order to comply with the increasingly stringent regulatory  
12 requirements noted above. Water utilities may also be required to expend  
13 resources to undertake research and employ technological innovations to comply  
14 with potential regulatory requirements. These factors are symptomatic of the  
15 changing business risk faced by water utilities.

16 **Q. Are there other factors that influence the business risk of water utilities?**

17 A. Yes. Being the sole purveyor of potable water from an established infrastructure  
18 does not insulate a water utility's operations from general business conditions,  
19 regulatory policy, the influence of weather, and customers' usage habits. It is  
20 also important to recognize that water companies face higher degrees of capital  
21 intensity than other utilities, more costly waste disposal requirements, and threats



1 to their sources of supply. The headlines surrounding MTBE contamination and  
2 the regulation of arsenic are cases-in-point.

3 **Q. Are there other structural issues which affect the business risk of water**  
4 **utilities?**

5 A. Yes. As noted above, the high fixed costs of water utilities makes earnings  
6 vulnerable to significant variations when usage fluctuates with weather, the  
7 economy, and customer conservation efforts. Conservation may result from  
8 many sources, such as the increased prevalence of low water usage clothes  
9 washers, toilets and shower heads, and the use of other solutions to reduce  
10 usage. While the wise use of water is always the objective, the business risk of  
11 the water utility industry can be affected by increased customer awareness of  
12 conservation. Moreover, current building standards have mandated the use of  
13 fixtures which must comply with more stringent water use requirements.

14 **Q. Please identify some of the specific water utility risk factors which impact**  
15 **the Company.**

16 A. The Company must conform its operations to the requirements of the SDWA and  
17 Enhanced Surface Water Treatment Rule ("ESWTR"), which include monitoring  
18 and testing, compliance with the lead and copper rule, regulation of  
19 Disinfectants/Disinfection By-Products ("DDBP"), and other contaminants.  
20 Attention to security has also moved to the forefront for the Company. Moreover,  
21 high capital intensity is a characteristic typically found in the water utility

1 business. In this regard, the Company's investment in net plant is 4.11 times its  
2 revenue, as compared to the Water Group's investment in net plant which is 3.38  
3 times its revenue.

4 In addition, the Company's risk profile is affected by regulatory risk. As is  
5 explained by Mr. Jenkins, the Company has been the subject of substantial  
6 disallowances in the ratesetting process, which have negatively impacted the  
7 Company's returns on equity.

8 **Q. How is the Company's risk profile affected by its construction program?**

9 A. The Company is engaged in a continuing capital expenditure program necessary  
10 to meet the needs of its customers and to comply with various regulations. For  
11 the future, the Company expects its capital expenditures, net of customer  
12 advances, to be:

Year	Capital Expenditures
2007	\$ 57,254,500
2008	91,742,000
2009	53,959,000
2010	65,653,000
2011	46,210,000
Total	<u>\$314,818,500</u>

13 Over the next five years, this represents an investment that is approximately 56%  
14 (\$314,815,500 ÷ \$563,265,000) of net utility plant in service (net of contributions)  
15 from the amount at December 31, 2005. In his testimony, Mr. Alan DeBoy has

1 explained the planned expenditures. The Company expects that a meaningful  
2 portion of its capital structures will require external financing. As previously  
3 noted, a fair rate of return for the Company represents a key to a financial profile  
4 that will provide the Company with the ability to raise the capital necessary to  
5 meet its capital needs on reasonable terms.

6 **Q. Are there procedures available to the Company to recover the capital costs**  
7 **associated with certain distribution system improvements?**

8 A. Yes. The Distribution System Improvement Charge ("DSIC") provides the  
9 Company with a means to collect from its customers the capital cost associated  
10 with non-revenue producing and non-expense reducing investment in distribution  
11 facilities. Implementation of the DSIC has provided the following benefits:

- 12 • Some signal of regulatory support by the Commission for Indiana water  
13 companies, although this signal is mixed for the Company given the  
14 substantial disallowances in past cases described by Mr. Jenkins.
- 15 • Enhanced cash flow i.e., provides additional credit quality support which will  
16 help alleviate the low depreciation provisions for water companies.
- 17 • Reduced regulatory lag, i.e., helps reduce the gap between achieved and  
18 authorized rates of return.
- 19 • Permits water utilities to phase-in rate increases for non-revenue producing  
20 investment, i.e., avoid rate shock.

- 1 • Encourages water companies to maintain a viable infrastructure, i.e., make
- 2 more timely replacements of an aging distribution system.
- 3 • Promotes job growth and economic development.
- 4 • Promotes less frequent base rate cases, i.e., lengthens the interval between
- 5 rate cases and thereby lowers rate case expense.
- 6 • Helps maintain high water quality and service reliability through improvements
- 7 in water pressure, better water quality, and greater fire flows.

8 There are, however, limitations on the DSIC. Those limitations include:

- 9 • The DSIC does not provide a cash return to the utility on qualifying
- 10 investments during construction, i.e., the DSIC investment must meet the
- 11 used and useful standard prior to capital recovery.
- 12 • The DSIC does not eliminate regulatory oversight, it merely speeds up the
- 13 process of capital recovery subject to annual reconciliation.

14

15 **Q. Does the DSIC reduce the Company's risk to the point where the cost of**

16 **equity will be reduced?**

17 A. No. As noted above, there are many benefits and limitations surrounding the

18 DSIC. The DSIC is designed to provide the Company with the opportunity to

19 achieve the returns that investors expect and the rating agencies require in their

20 credit rating analysis. The availability of the DSIC does not change my rate of

21 return recommendation in this case. This is because the standard cost of equity

22 models represent results which investors expect to achieve in the long run. In

1 addition, the DSIC has become increasingly common in the water utility industry  
2 with water utilities in Pennsylvania, Delaware, Ohio, Missouri, and Illinois having  
3 such a mechanism.

4 **Q. How should the Commission respond to the evolving business risk facing**  
5 **the Company?**

6 A. The Company is faced with the requirement to invest in new facilities and to  
7 maintain and upgrade existing facilities in its service territory. Where a  
8 substantial ongoing capital investment is required to meet the high quality of  
9 product and service that customers demand, supportive regulation is absolutely  
10 essential.

11 **FUNDAMENTAL RISK ANALYSIS**

12 **Q. Is it necessary to conduct a fundamental risk analysis to provide a**  
13 **framework for a determination of a utility's cost of equity?**

14 A. Yes. It is necessary to establish a company's relative risk position within its  
15 industry through a fundamental analysis of various quantitative and qualitative  
16 factors that bear upon investors' assessment of overall risk. The qualitative  
17 factors which bear upon the Company's risk have already been discussed. The  
18 quantitative risk analysis follows. The items that influence investors' evaluation  
19 of risk and its required returns are described in Appendix C. For this purpose, I  
20 have utilized the S&P Public Utilities, an industry-wide proxy consisting of various

regulated businesses, and the Water Group.

**Q. What are the components of the S&P public utilities?**

A. The S&P Public Utilities is a widely recognized index that is comprised of electric power and water companies. These companies are identified on page 3 of Schedule 4. I have used this group as a broad-based measure of all types of utility companies.

**Q. What criteria did you employ to assemble the Water Group?**

A. The Water Group that I employed in this case includes companies that have the following characteristics: (i) they are included in The Value Line Investment Survey, (ii) they have publicly-traded common stock, and (iii) they are not currently the target of an announced merger or acquisition. The Water Group members are identified on page 2 of Schedule 3.

**Q. Is knowledge of a utility's bond rating an important factor in assessing its risk and cost of capital?**

A. Yes. Knowledge of a company's credit quality and bond rating is important because the cost of each type of capital is directly related to the associated risk of the firm. So while a company's credit quality risk is shown directly by the credit rating and yield on its bonds, these relative risk assessments also bear upon the cost of equity. This is because a firm's cost of equity is represented by its borrowing cost plus compensation to recognize the higher risk of an equity

1 investment compared to debt.

2 **Q. How do the bond ratings compare for the Water Group and the S&P Public**  
3 **Utilities?**

4 A. The average corporate credit rating ("CCR") for the Water Group is an A from  
5 Standard and Poor's Corporation ("S&P") and the average Long Term ("LT")  
6 issuer rating is A2 from Moody's Investors Services ("Moody's"). The CCR  
7 designation by S&P and LT issuer rating by Moody's focuses upon the credit  
8 quality of the issuer of the debt, rather than upon the debt obligation itself. For  
9 the S&P Public Utilities, the average composite rating is BBB+ by S&P and Baa1  
10 by Moody's. Many of the financial indicators that I will subsequently discuss are  
considered during the rating process.

12 **Q. How do the financial data compare for Indiana American, the Water Group,**  
13 **and the S&P Public Utilities?**

14 A. The broad categories of financial data that I will discuss are shown on Schedules  
15 2, 3 and 4. The data cover the five-year period 2001-2005. For the purpose of  
16 my analysis, I have analyzed the historical results for Indiana American, the  
17 Water Group, and the S&P Public Utilities. I will highlight the important  
18 categories of relative risk as follows:

19 Size. In terms of capitalization, Indiana American is fairly similar to the average  
20 size of the Water Group. The S&P Public Utilities are many times the size of

1 Indiana American and the Water Group. All other things being equal, a smaller  
2 company is riskier than a larger company because a given change in revenue  
3 and expense has a proportionately greater impact on a small firm. As I will  
4 demonstrate later, the size of a firm can impact its cost of equity. This is the  
5 case for Indiana American and the Water Group.

6 Market Ratios. Market-based financial ratios provide a partial indication of the  
7 investor-required cost of equity. If all other factors are equal, investors will  
8 require a higher return on equity for companies that exhibit greater risk, in order  
9 to compensate for that risk. That is to say, a firm that investors perceive to have  
10 higher risks will experience a lower price per share in relation to expected  
earnings.<sup>1</sup>

12 There are no market ratios available for Indiana American because its stock is  
13 owned by AWW. The five-year average price-earnings multiple was higher for  
14 the Water Group than for the S&P Public Utilities. The five-year average  
15 dividend yield was lower for the Water Group, as compared to the S&P Public  
16 Utilities. The five-year average market-to-book ratio was higher for the Water  
17 Group, as compared to the S&P Public Utilities.

18 Common Equity Ratio. The level of financial risk is measured by the proportion  
19 of long-term debt and other senior capital that is contained in a company's

---

<sup>1</sup> For example, two otherwise similarly situated firms each reporting \$1.00 in earnings per share would have different market prices at varying levels of risk (i.e., the firm with a higher level of risk will have a lower share value, while the firm with a lower risk profile will have a higher share value).



1 capitalization. Financial risk is also analyzed by comparing common equity ratios  
2 (the complement of the ratio of debt and other senior capital). That is to say, a  
3 firm with a high common equity ratio has lower financial risk, while a firm with a  
4 low common equity ratio has higher financial risk. The five-year average  
5 common equity ratios, based on permanent capital, were 43.6% for Indiana  
6 American, 49.6% for the Water Group and 39.5% for the S&P Public Utilities.

7 Return on Book Equity. Greater variability (i.e., uncertainty) of a firm's earned  
8 returns signifies relative levels of risk, as shown by the coefficient of variation  
9 (standard deviation ÷ mean) of the rate of return on book common equity. The  
10 higher the coefficients of variation, the greater degree of variability. For the five-  
11 year period, the coefficients of variation were 0.163 (1.4% ÷ 8.6%) for Indiana  
12 American, 0.059 (0.6% ÷ 10.2%) for the Water Group, and 0.231 (2.5% ÷ 10.8%)  
13 for the S&P Public Utilities. Also, the Company's historic returns on book  
14 common equity are significantly lower than the Water Group and S&P Public  
15 Utilities.

16 Operating Ratios. I have also compared operating ratios (the percentage of  
17 revenues consumed by operating expense, depreciation, and taxes other than  
18 income).<sup>2</sup> The five-year average operating ratios were 67.7% for Indiana  
19 American, 73.5% for the Water Group, and 84.6% for the S&P Public Utilities.

20 The Company's lower operating ratio can be traced to its high capital intensity

---

<sup>2</sup> The complement of the operating ratio is the operating margin which provides a measure of profitability. The higher the operating ratio, the lower the operating margin.

1 because a larger operating margin (i.e., the complement of the operating ratio)  
2 derives from the income taxes and return associated with a larger capital  
3 investment per dollar of revenue.

4 Coverage. The level of fixed charge coverage (i.e., the multiple by which  
5 available earnings cover fixed charges, such as interest expense) provides an  
6 indication of the earnings protection for creditors. Higher levels of coverage, and  
7 hence earnings protection for fixed charges, are usually associated with superior  
8 grades of creditworthiness. The five-year average interest coverage (excluding  
9 AFUDC) was 2.44 times for Indiana American, 3.29 times for the Water Group,  
10 and 2.68 times for the S&P Public Utilities.

11 Quality of Earnings. Measures of earnings quality usually are revealed by the  
12 percentage of Allowance for Funds Used During Construction ("AFUDC") related  
13 to income available for common equity, the effective income tax rate, and other  
14 cost deferrals. These measures of earnings quality usually influence a firm's  
15 internally generated funds because poor quality of earnings would not generate  
16 high levels of cash flow. Quality of earnings has not been a significant concern  
17 for Indiana American, the Water Group, and the S&P Public Utilities.

18 Internally Generated Funds. Internally generated funds ("IGF") provide an  
19 important source of new investment capital for a utility and represent a key  
20 measure of credit strength. Historically, the five-year average percentage of IGF

1 to capital expenditures was 75.9% for Indiana American, 55.6% for the Water  
2 Group, and 109.0% for the S&P Public Utilities.

3 Betas. The financial data that I have been discussing relate primarily to  
4 company-specific risks. Market risk for firms with publicly-traded stock is  
5 measured by beta coefficients. Beta coefficients attempt to identify systematic  
6 risk, i.e., the risk associated with changes in the overall market for common  
7 equities.<sup>3</sup> Value Line publishes such a statistical measure of a stock's relative  
8 historical volatility to the rest of the market. A comparison of market risk is  
9 shown by the Value Line betas provided on page 2 of Schedule 3 -- .73 as the  
10 average for the Water Group, and page 3 of Schedule 4 -- .95 as the average for  
11 the S&P Public Utilities. Keeping in mind that the utility industry has changed  
12 dramatically during the past five years, the systematic risk percentage is 77%  
13  $(.73 \div .95)$  for the Water Group using S&P Public Utilities' average beta as a  
14 benchmark.

15 **Q. Please summarize your risk evaluation of Indiana American and the Water**  
16 **Group.**

17 A. The Company has a higher degree of capital intensity than the Water Group, its  
18 common equity is lower thereby displaying more financial risk, its earnings are  
19 more variable, and its interest coverage and returns are lower. The Company

---

<sup>3</sup> The procedure used to calculate the beta coefficient published by Value Line is described in Appendix I. A common stock that has a beta less than 1.0 is considered to have less systematic risk than the market as a whole and would be expected to rise and fall more slowly than the rest of the market. A stock with a beta above 1.0 would have more systematic risk.

1 also has very substantial construction requirements for the future. Overall, the  
2 fundamental risk factors indicate that the Water Group provides a conservative  
3 basis for measuring the Company's cost of equity.

4 **COST OF EQUITY – GENERAL APPROACH**

5 **Q. Please describe the process you employed to determine the cost of equity for the**  
6 **Company.**

7 **A.** Although my fundamental financial analysis provides the required framework to  
8 establish the risk relationships among Indiana American, the Water Group and  
9 the S&P Public Utilities, the cost of equity must be measured by standard  
10 financial models that I describe in Appendix C. Differences in risk traits, such as  
11 size, business diversification, geographical diversity, regulatory policy, financial  
12 leverage, and bond ratings must be considered when analyzing the cost of  
13 equity.

14 It is also important to reiterate that no one method or model of the cost of equity  
15 can be applied in an isolated manner. Rather, informed judgment must be used  
16 to take into consideration the relative risk traits of the firm. It is for this reason  
17 that I have used more than one method to measure the Company's cost of  
18 equity. As noted in Appendix C, and elsewhere in my direct testimony, each of  
19 the methods used to measure the cost of equity contains certain incomplete  
20 and/or overly restrictive assumptions and constraints that are not optimal.  
21 Therefore, I favor considering the results from a variety of methods. In this

1 regard, I applied each of the methods with data taken from the Water Group and  
2 have arrived at a range of the cost of equity of 11.25% to 11.75% for Indiana  
3 American.

4 **DISCOUNTED CASH FLOW ANALYSIS**

5 **Q. Please describe your use of the Discounted Cash Flow approach to**  
6 **determine the cost of equity.**

7 **A.** The details of my use of the DCF approach and the calculations and evidence in  
8 support of my conclusions are set forth in Appendix D. I will summarize them  
9 here. The Discounted Cash Flow ("DCF") model seeks to explain the value of an  
10 asset as the present value of future expected cash flows discounted at the  
11 appropriate risk-adjusted rate of return. In its simplest form, the DCF return on  
12 common stocks consists of a current cash (dividend) yield and future price  
13 appreciation (growth) of the investment.

14 Among other limitations of the model, there is a certain element of circularity in  
15 the DCF method when applied in rate cases. This is because investors'  
16 expectations for the future depend upon regulatory decisions. In turn, when  
17 regulators depend upon the DCF model to set the cost of equity, they rely upon  
18 investor expectations that include an assessment of how regulators will decide  
19 rate cases. Due to this circularity, the DCF model may not fully reflect the true  
20 risk of a utility.

1 As I describe in Appendix E, the DCF approach has other limitations that  
2 diminish its usefulness in the ratesetting process when the market capitalization  
3 diverges significantly from the book value capitalization. When this situation  
4 exists, the DCF method will lead to a misspecified cost of equity when it is  
5 applied to a book value capital structure.

6 **Q. Please explain the dividend yield component of a DCF analysis.**

7 A. The DCF methodology requires the use of an expected dividend yield to  
8 establish the investor-required cost of equity. For the twelve months ended  
9 September 2006, the monthly dividend yields of the Water Group are shown  
10 graphically on Schedule 5. The monthly dividend yields shown on Schedule 5  
11 reflect an adjustment to the month-end prices to reflect the build up of the  
12 dividend in the price that has occurred since the last ex-dividend date (i.e., the  
13 date by which a shareholder must own the shares to be entitled to the dividend  
14 payment – usually about two to three weeks prior to the actual payment). An  
15 explanation of this adjustment is provided in Appendix D.

16 For the twelve months ending September 2006, the average dividend yield was  
17 2.59% for the Water Group based upon a calculation using annualized dividend  
18 payments and adjusted month-end stock prices. The dividend yields for the  
19 more recent six- and three- month periods were 2.62% and 2.62%, respectively.  
20 I have used, for the purpose of my direct testimony, a dividend yield of 2.62% for  
21 the Water Group, which represents the six-month average yield. The use of this

1 dividend yield will reflect current capital costs while avoiding spot yields.

2 For the purpose of a DCF calculation, the average dividend yields must be  
3 adjusted to reflect the prospective nature of the dividend payments i.e., the  
4 higher expected dividends for the future. Recall that the DCF is an expectational  
5 model that must reflect investor anticipated cash flows for the Water Group. I  
6 have adjusted the six-month average dividend yield in three different but  
7 generally accepted manners, and used the average of the three adjusted values  
8 as calculated in Appendix D. That adjusted dividend yield is 2.71% for the Water  
9 Group.

10 **Q. Please explain the underlying factors that influence investor's growth**  
11 **expectations.**

12 A. As noted previously, investors are interested principally in the future growth of its  
13 investment (i.e., the price per share of the stock). As I explain in Appendix D,  
14 future earnings per share growth represents its primary focus because under the  
15 constant price-earnings multiple assumption of the DCF model, the price per  
16 share of stock will grow at the same rate as earnings per share. In conducting a  
17 growth rate analysis, a wide variety of variables can be considered when  
18 reaching a consensus of prospective growth. The variables that can be  
19 considered include: earnings, dividends, book value, and cash flow stated on a  
20 per share basis. Historical values for these variables can be considered, as well  
21 as analysts' forecasts that are widely available to investors. A fundamental

1 growth rate analysis can also be formulated, which consists of internal growth ("b  
2 x r"), where "r" represents the expected rate of return on common equity and "b"  
3 is the retention rate that consists of the fraction of earnings that are not paid out  
4 as dividends. The internal growth rate can be modified to account for sales of  
5 new common stock -- this is called external growth ("s x v"), where "s" represents  
6 the new common shares expected to be issued by a firm and "v" represents the  
7 value that accrues to existing shareholders from selling stock at a price different  
8 from book value. Fundamental growth, which combines internal and external  
9 growth, provides an explanation of the factors that cause book value per share to  
10 grow over time. Hence, a fundamental growth rate analysis is duplicative of  
11 expected book value per share growth.

12 Growth can also be expressed in multiple stages. This expression of growth  
13 consists of an initial "growth" stage where a firm enjoys rapidly expanding  
14 markets, high profit margins, and abnormally high growth in earnings per share.  
15 Thereafter, a firm enters a "transition" stage where fewer technological advances  
16 and increased product saturation begins to reduce the growth rate and profit  
17 margins come under pressure. During the "transition" phase, investment  
18 opportunities begin to mature, capital requirements decline, and a firm begins to  
19 pay out a larger percentage of earnings to shareholders. Finally, the mature or  
20 "steady-state" stage is reached when a firm's earnings growth, payout ratio, and  
21 return on equity stabilizes at levels where they remain for the life of a firm. The  
three stages of growth assume a step-down of high initial growth to lower



1 sustainable growth. Even if these three stages of growth can be envisioned for a  
2 firm, the third "steady-state" growth stage, which is assumed to remain fixed in  
3 perpetuity, represents an unrealistic expectation because the three stages of  
4 growth can be repeated. That is to say, the stages can be repeated where  
5 growth for a firm ramps-up and ramps-down in cycles over time.

6 **Q. What investor-expected growth rate is appropriate in a DCF calculation?**

7 A. Investors consider both company-specific variables and overall market sentiment  
8 (i.e., level of inflation rates, interest rates, economic conditions, etc.) when  
9 balancing its capital gains expectations with its dividend yield requirements. I  
10 follow an approach that is not rigidly formatted because investors are not  
11 influenced by a single set of company-specific variables weighted in a formulaic  
12 manner. Therefore, in my opinion, all relevant growth rate indicators using a  
13 variety of techniques must be evaluated when formulating a judgment of investor  
14 expected growth.

15 **Q. Before presenting your analysis of the growth rates that apply specifically**  
16 **to the Water Group, can you provide an overview of the macroeconomic**  
17 **factors that influence investor growth expectations for common stocks?**

18 A. Yes. As a preliminary matter, it is useful to view macroeconomic forecasts that  
19 influence stock prices. Forecast growth of the Gross Domestic Product ("GDP")  
20 can represent the starting point for this analysis. The GDP has both "product  
21 side" and "income side" components. The product side of the GDP is comprised

1 of: (i) personal consumption expenditures; (ii) gross private domestic investment;  
2 (iii) net exports of goods and services; and (iv) government consumption  
3 expenditures and gross investment. On the income side of the GDP, the  
4 components are: (i) compensation of employees; (ii) proprietors' income; (iii)  
5 rental income; (iv) corporate profits; (v) net interest; (vi) business transfer  
6 payments; (vii) indirect business taxes; (viii) consumption of fixed capital; (ix) net  
7 receipts/payment to the rest of the world; and (x) statistical discrepancy. The  
8 "product side," (i.e., demand components) could be used as a long-term  
9 representation of revenue growth for public utilities. However, it is well known  
10 that revenue growth does not necessarily equal earnings growth. There is no  
11 basis to assume that the same growth rate would apply to revenues and all  
12 components of the cost of service, especially after the troublesome issues of  
13 employees' costs, insurance costs, high fuel costs, and environmental costs are  
14 worked-out in the long-term for public utilities. The earnings growth rates for  
15 utilities will be substantially affected by fluctuations in operating expenses and  
16 capital costs.

17 The long-term consensus forecast that is published semi-annually by the Blue  
18 Chip Economic Indicators ("Blue Chip") should be used as the source of  
19 macroeconomic growth. Blue Chip is a monthly publication that provides  
20 forecasts incorporating a wide variety of economic variables assembled from a  
21 panel of more than 50 noted economists from the banking, investment, industrial,  
and consulting sectors whose advice affects the investment activities of market

participants. It is always preferable to use a consensus forecast taken from a large panel of contributors, rather than to rely upon one source that may not be representative of the types of information that have an impact on investor expectations. Indeed, Blue Chip is frequently quoted in The Wall Street Journal, The New York Times, Fortune, Forbes, and Business Week. Twice annually, Blue Chip provides long-range consensus forecasts. Based upon the October 10, 2006 issue of Blue Chip, those forecasts are:

Blue Chip Economic Indicators		
Year	Nominal GDP	Corporate Profits, Pretax
2008	5.2%	5.5%
2009	5.3%	5.3%
2010	5.1%	5.5%
2011	5.1%	5.1%
2012	5.1%	5.7%
Averages		
2008-12	5.2%	5.4%
2013-17	5.1%	5.8%

It is also indicated historically that the percentage change in corporate profits has been higher than the percentage change in GDP.<sup>4</sup>

**Q. What company-specific data have you considered in your growth rate analysis?**

**A.** I have considered the growth in the financial variables shown on Schedules 6 and 7. The bar graph provided on Schedule 6 shows the historical growth rates

<sup>4</sup> Obviously, growth in corporate profits are negatively impacted during recessionary periods, but on average corporate profits have grown historically over two percentage points faster than GDP since 1934.

1 in earnings per share, dividends per share, book value per share, and cash flow  
2 per share for the Water Group. The historical growth rates were taken from the  
3 Value Line publication that provides these data. As shown on Schedule 6,  
4 historical growth in earnings per share was in the range of 1.50% to 7.67% for  
5 the Water Group. Negative growth rates reflected in the historical data provide  
6 no reliable guide to gauge investor expected growth for the future. Investor  
7 expectations encompass long-term positive growth rates and, as such, could not  
8 be represented by sustainable negative rates of change. Therefore, statistics  
9 that include negative growth rates should not be given any weight when  
10 formulating a composite growth rate expectation. The prospect of rate increases  
11 granted by regulators, the continued obligation to provide service as required by  
12 customers, and the ongoing growth of customers mandate investor expectations  
13 of positive future growth rates. Stated simply, there is no reason for investors to  
14 expect that a utility will wind up its business and distribute its common equity  
15 capital to shareholders, which would be symptomatic of a long-term permanent  
16 earnings decline. Although investors have knowledge that negative growth and  
17 losses can occur, its expectations include positive growth. Negative historic  
18 values will not provide a reasonable representation of future growth expectations  
19 because, in the long run, investors will always expect positive growth. Indeed,  
20 rational investors expect positive returns, otherwise they will hold cash rather  
21 than invest with the expectation of a loss.

Schedule 7 provides projected earnings per share growth rates taken from

1 analysts' forecasts compiled by IBES/First Call, Zacks, and Reuters/Market  
2 Guide and from the Value Line publication. IBES/First Call, Zacks, and  
3 Reuters/Market Guide represent reliable authorities of projected growth upon  
4 which investors rely. The IBES/First Call, Zacks, and Reuters/Market Guide  
5 forecasts are limited to earnings per share growth, while Value Line makes  
6 projections of other financial variables. The Value Line forecasts of dividends per  
7 share, book value per share, and cash flow per share have also been included  
8 on Schedule 7 for the Water Group.

9 Although five-year forecasts usually receive the most attention in the growth  
10 analysis for DCF purposes, present market performance has been strongly  
11 influenced by short-term earnings forecasts. Each of the major publications  
12 provides earnings forecasts for the current and subsequent year. These short-  
13 term earnings forecasts receive prominent coverage, and indeed they dominate  
14 these publications. While the DCF model typically focuses upon long-run  
15 estimates of earnings, stock prices are clearly influenced by current and near-  
16 term earnings forecasts.

17 **Q. Is a five-year investment horizon associated with the analysts' forecasts**  
18 **consistent with the DCF model?**

19 **A.** Yes. In fact, it illustrates that the infinite form of the model contains an unrealistic  
20 assumption. Rather than viewing the DCF in the context of an endless stream of  
21 growing dividends (e.g., a century of cash flows), the growth in the share value

(i.e., capital appreciation, or capital gains yield) is most relevant to investors' total return expectations. Hence, the sale price of a stock can be viewed as a liquidating dividend that can be discounted along with the annual dividend receipts during the investment-holding period to arrive at the investor expected return. The growth in the price per share will equal the growth in earnings per share absent any change in price-earnings (P-E) multiple -- a necessary assumption of the DCF. As such, my company-specific growth analysis, which focuses principally upon five-year forecasts of earnings per share growth, conforms with the type of analysis that influences the total return expectation of investors. Moreover, academic research focuses on five-year growth rates as they influence stock prices. Indeed, if investors really required forecasts which extended beyond five years in order to properly value common stocks, then I am sure that some investment advisory service would begin publishing that information for individual stocks in order to meet the demands of investors. The absence of such a publication signals that investors do not require infinite forecasts in order to purchase and sell stocks in the marketplace.

**Q. Are there any other factors that make the results of the DCF model problematic in measuring the cost of equity for water utilities?**

A. The results of the DCF model are especially troublesome at this time due to the merger and acquisition ("M&A") activity sweeping the water utility industry. Water companies have become acquisition targets during the process of "rolling-up" the industry. It has been reported that there are approximately 50,000 separate

1 investor-owned and municipal water utility systems in the U.S. There are  
2 numerous examples of water utility acquisitions within recent memory. In the last  
3 several years, Aquarion purchased the New England properties from American  
4 Water Works, Philadelphia Suburban Corporation completed the major  
5 acquisition of Consumers Water Company and acquired the AquaSource assets  
6 from DQE. American Water Works completed the \$700 million acquisition of  
7 National Enterprises, Inc. and acquired the water utility and wastewater assets of  
8 Citizens Utilities. Yorkshire Water purchased Aquarion; Suez Lyonnaise des  
9 Eaux purchased all of the remaining shares of United Water Resources that it did  
10 not already own; Thames Water purchased E'Town Corporation; and the  
11 German utility RWE AG acquired American Water Works.

12 These acquisitions were accomplished at premiums offered to induce  
13 stockholders to sell their shares -- the Aquarion acquisition was at a 19.3%  
14 premium, the UWR acquisition was at a 54% premium, the E'Town Corp.  
15 acquisition was at a 36% premium, and the American Water Works acquisition  
16 was at a 36.5% premium. These premiums create a ripple effect on the stock  
17 prices of all water utilities, just like a rising tide lifts all boats. Due to M&A  
18 activity, there has been a significant run-up of the stock prices for the water  
19 companies. With these elevated stock prices, dividend yields fall, and without  
20 some adjustment to the growth component of the DCF model, the results  
21 become unduly depressed by reference to alternative investment opportunities --  
such as public utility bonds. There are three remedies available to deal with

1 these potentially anomalous DCF results: (i) an adjustment to the DCF model to  
2 reflect the divergence of market capitalization and the book value capitalization,  
3 (ii) the use of a growth component in the DCF model which is at the high end of  
4 the range, and (iii) supplementing the DCF results with other measures of the  
5 cost of equity.

6 **Q. What specific evidence have you considered in the DCF growth analysis?**

7 A. As to the five-year forecast growth rates, Schedule 7 indicates that the projected  
8 earnings per share growth rates for the Water Group are 7.60% by IBES/First  
9 Call, 7.16% by Zacks, 6.69% by Reuters/Market Guide, and 7.08% by Value  
10 Line. The Value Line projections indicate that earnings per share for the Water  
11 Group will grow prospectively at a more rapid rate (i.e., 7.08%) than the  
12 dividends per share (i.e., 5.25%), which indicates a declining dividend payout  
13 ratio for the future. As indicated earlier, and in Appendix E, with the constant  
14 price-earnings multiple assumption of the DCF model, growth for these  
15 companies will occur at the higher earnings per share growth rate, thus  
16 producing the capital gains yield expected by investors.

17 **Q. What conclusion have you drawn from these data?**

18 A. Although ideally historical and projected earnings per share and dividends per  
19 share growth indicators would be used to provide an assessment of investor  
20 growth expectations for a firm, the circumstances of the Water Group mandate  
21 that the greater emphasis be placed upon projected earnings per share growth.



1 The massive restructuring of the utility industry suggests that historical evidence  
2 alone does not represent a complete measure of growth for these companies.  
3 Rather, projections of future earnings growth provide the principal focus of  
4 investor expectations. In this regard, it is worthwhile to note that Professor  
5 Myron Gordon, the foremost proponent of the DCF model in rate cases,  
6 concluded that the best measure of growth in the DCF model is forecasts of  
7 earnings per share growth. Hence, to follow Professor Gordon's findings,  
8 projections of earnings per share growth, such as those published by IBES/First  
9 Call, Zacks, Reuters/Market Guide, and Value Line, represents a reasonable  
10 assessment of investor expectations.

1 It is appropriate to consider all forecasts of earnings growth rates that are  
2 available to investors. In this regard, I have considered the forecasts from  
3 IBES/First Call, Zacks, Reuters/Market Guide and Value Line. The IBES/First  
4 Call, Zacks, and Reuters/Market Guide growth rates are consensus forecasts  
5 taken from a survey of analysts that make projections of growth for these  
6 companies. The IBES/First Call, Zacks, and Reuters/Market Guide estimates are  
7 obtained from the Internet and are widely available to investors free-of-charge.  
8 First Call is probably quoted most frequently in the financial press when reporting  
9 on earnings forecasts. The Value Line forecasts are also widely available to  
10 investors and can be obtained by subscription or free-of-charge at most public  
11 and collegiate libraries.

1 The forecasts of earnings per share growth as shown on Schedule 7 provide a  
2 range of growth rates of 6.69% to 7.60%. To those company-specific growth  
3 rates, consideration must be given to long-term growth in corporate profits.  
4 While the DCF growth rates cannot be established solely with a mathematical  
5 formulation, it is my opinion that an investor-expected growth rate of 7.00% is  
6 within the array of earnings per share growth rates shown by the analysts'  
7 forecasts and the forecast growth in overall corporate profits. The Value Line  
8 forecast of dividend per share growth is inadequate in this regard due to the  
9 forecast decline in the dividend payout that I previously described. As previously  
10 indicated, the restructuring and consolidation now taking place in the utility  
11 industry, will provide additional risks and opportunities as the utility industry  
12 successfully adapts to the new business environment. These changes in growth  
13 fundamentals will undoubtedly develop beyond the next five years typically  
14 considered in the analysts' forecasts that will enhance the growth prospects for  
15 the future. As such, a 7.00% growth rate will accommodate all these factors.

16 **Q. Does the sum of the dividend yield and growth rate provide a complete**  
17 **representation of the cost of equity?**

18 **A. No.**

19 **Q. Please explain why.**

20 **A. As demonstrated in Appendix D, the divergence of stock prices from book values**  
21 **creates a conflict when the results of a market-derived cost of equity are applied**

1 to the common equity account measured at book value, which is the measure  
2 used in calculating the weighted average cost of capital. This is the situation  
3 today where the market price of stock exceeds its book value for most utilities.  
4 This divergence of price and book value creates a financial risk difference,  
5 whereby the capitalization of a utility measured at its market value contains  
6 relatively less debt and more equity than the capitalization measured at its book  
7 value.

8 If regulators rely upon the results of the DCF (which are based on the market  
9 price of the stock of the companies analyzed) and apply those results to book  
10 value, the resulting earnings will not produce the level of required return specified  
11 by the model when market prices vary from book value. This is to say, such  
12 distortions tend to produce DCF results that understate the cost of equity to the  
13 regulated firm when using book values. This shortcoming of the DCF has  
14 persuaded one regulatory agency to adjust the cost of equity upward to make the  
15 return consistent with the book value capital structure. The Pennsylvania Public  
16 Utility Commission in its Order entered December 22, 2004 involving PPL  
17 Electric Utilities Corporation at Docket No. R-00049255 acknowledged that an  
18 adjustment to the DCF results was required to make the return consistent with  
19 the book value capital structure. Similar provisions were made by the  
20 Pennsylvania PUC in its decisions dated January 10, 2002 for Pennsylvania-  
21 American Water Company at Docket No. R-00016339; dated August 1, 2002 for  
Philadelphia Suburban Water Company in Docket No. R-00016750; dated

1 January 29, 2004 for Pennsylvania American Water Company at Docket No. R-  
2 00038304 (affirmed by the Commonwealth Court on November 8, 2004); and  
3 dated August 5, 2004 for Aqua Pennsylvania, Inc. at Docket No. R-00038805. It  
4 must be recognized that in order to make the DCF results relevant to the  
5 capitalization measured at book value (as is done for rate setting purposes), the  
6 market-derived cost rate cannot be used without modification. As I will explain  
7 later in my testimony, the DCF model can be modified to account for differences  
8 in risk attributed to changes in financial leverage when market prices and book  
9 values diverge.

10 **Q. Is your leverage adjustment dependent upon the market valuation or book  
valuation from an investor's perspective?**

12 A. The only perspective that is important to investors is the return that they can  
13 realize on the market value of their investment. As I have measured the DCF,  
14 the simple yield ( $D/P$ ) plus growth ( $g$ ) provides a return applicable strictly to the  
15 price ( $P$ ) that an investor is willing to pay for a share of stock. The DCF formula  
16 is derived from the standard valuation model:  $P = D / (k - g)$ , where  $P$  = price,  $D$  =  
17 dividend,  $k$  = the cost of equity, and  $g$  = growth in cash flows. By rearranging the  
18 terms, we obtain the familiar DCF equation:  $k = D/P + g$ . All of the terms in the  
19 DCF equation represent investors' assessment of expected future cash flows that  
20 they will receive in relation to the value that they set for a share of stock ( $P$ ). The  
21 need for the leverage adjustment arises when the results of the DCF model ( $k$ )  
are to be applied to a capital structure that is different than indicated by the

1 market price (P). From the market perspective, the financial risk of the Water  
2 Group is accurately measured by the capital structure ratios calculated from the  
3 market capitalization of a firm. If the ratesetting process utilized the market  
4 capitalization ratios, then no additional analysis or adjustment would be required  
5 because the simple yield (D/P) plus growth (g) components of the DCF would  
6 satisfy the financial risk associated with the market value of the capitalization.  
7 Since the ratesetting process uses a different set of capital structure ratios  
8 calculated from the book value capitalization, then further analysis is required to  
9 synchronize the financial risk of the book capitalization with the required return  
10 on the book value of the equity. This adjustment is developed through precise  
11 mathematical calculations, using well recognized analytical procedures that are  
12 widely accepted in the financial literature.

13 **Q. Are there specific factors that influence market-to-book ratios that**  
14 **determine whether the leverage adjustment should be made?**

15 A. No. My leverage adjustment is not intended, nor was it designed, to address the  
16 reasons that stock prices vary from book value. Hence, any observations  
17 concerning market prices relative to book are not on point. My leverage  
18 adjustment deals with the issue of financial risk and is not intended to transform  
19 the DCF result to a book value return through a market-to-book adjustment.

20 Further, as noted previously, the high market prices of water utility stocks cannot  
21 be attributed solely to the notion that these companies are expected to earn a

1 return on equity that exceeds its cost of equity. Stock prices above book value  
2 are common for utility stocks, and indeed non-regulated stock prices exceed  
3 book values by even greater margins. In this regard, according to the Barron's  
4 issue of October 16, 2006, the major market indices' market-to-book ratios are  
5 well above unity. Utility stocks trade at a multiple of 2.50 times book value which  
6 is below the market multiple of other indices. For example, the S&P 500 index  
7 trades 3.29 times book value, the S&P Industrial index is at 3.79 times book  
8 value, and the Dow Jones Industrial index is at 3.41 times book value. It is  
9 difficult to accept that the vast majority of all firms operating in our economy are  
10 generating returns far in excess of its cost of capital. Certainly, in our free-  
11 market economy, competition should contain such "excesses" if they indeed  
12 exist.

13 Finally, the leverage adjustment adds stability to the final DCF cost rate. That is  
14 to say, as the market capitalization increases relative to its book value, the  
15 leverage adjustment increases while the simple yield (D/P) plus growth (g) result  
16 declines. The reverse is also true that when the market capitalization declines,  
17 the leverage adjustment also declines as the simple yield (D/P) plus growth (g)  
18 result increases.

19 **Q. What are the implications of a DCF derived return that is related to market**  
20 **value when the results are applied to the book value of a utility's**  
21 **capitalization?**

1 A. The capital structure ratios measured at the utility's book value show more  
2 financial leverage, and hence higher risk, than the capitalization measured at its  
3 market values. Please refer to Appendix E for the comparison. This means that  
4 a market-derived cost of equity, using models such as DCF and CAPM, reflects a  
5 level of financial risk that is different from that shown by the book value  
6 capitalization. Hence, it is necessary to adjust the market-determined cost of  
7 equity upward to reflect the higher financial risk related to the book value  
8 capitalization used for ratesetting purposes. Failure to make this modification  
9 would result in a mismatch of the lower financial risk related to market value used  
10 to measure the cost of equity and the higher financial risk of the book value  
11 capital structure used in the ratesetting process. That is to say, the cost of equity  
12 for the Water Group that is related to the 50.67% common equity ratio using book  
13 value has higher financial risk than the 70.07% common equity ratio using market  
14 values. Because the ratesetting process utilizes the book value capitalization, it  
15 is necessary to adjust the market-determined cost of equity for the higher  
16 financial risk related to the book value of the capitalization.

17 **Q. How is the DCF-determined cost of equity adjusted for the financial risk**  
18 **associated with the book value of the capitalization?**

19 A. In pioneering work, Nobel laureates Modigliani and Miller developed several  
20 theories about the role of leverage in a firm's capital structure. As part of that  
21 work, Modigliani and Miller established that as the borrowing of a firm increases,  
the expected return on stockholders' equity also increases. This principle is

1 incorporated into my leverage adjustment which recognizes that the expected  
2 return on equity increases to reflect the increased risk associated with the higher  
3 financial leverage shown by the book value capital structure, as compared to the  
4 market value capital structure that contains lower financial risk. Modigliani and  
5 Miller proposed several approaches to quantify the equity return associated with  
6 various degrees of debt leverage in a firm's capital structure. These formulas  
7 point toward an increase in the equity return associated with the higher financial  
8 risk of the book value capital structure. As detailed in Appendix E, the Modigliani  
9 and Miller theory shows that the cost of equity increases by 0.95% (10.66% -  
10 9.71%) when the book value of equity, rather than the market value of equity, is  
11 used for ratesetting purposes.

12 **Q. Please provide the DCF return based upon your preceding discussion of**  
13 **dividend yield, growth, and leverage.**

14 A. As explained previously, I have utilized a six-month average dividend yield (" $D_1$   
15  $/P_0$ ") adjusted in a forward-looking manner for my DCF calculation. This dividend  
16 yield is used in conjunction with the growth rate (" $g$ ") previously developed. The  
17 DCF also includes the leverage modification (" $lev.$ ") required when the book  
18 value equity ratio is used in determining the weighted average cost of capital in  
19 the ratesetting process rather than the market value equity ratio related to the  
20 price of stock. The cost of equity must also include an adjustment to cover  
21 flotation costs (" $flot.$ ").



1 Q. What DCF cost rate have you calculated?

2 A. The resulting DCF cost rate is:

$$D_1/P_0 + g + kv. = k \times flot. = K$$

$$\text{Water Group } 2.71\% + 7.00\% + 0.95\% = 10.66\% \times 1.02 = 10.87\%$$

3 As indicated by the DCF result shown above, the flotation cost adjustment adds  
4 0.21% (10.87% - 10.66%) to the rate of return on common equity for the Water  
5 Group. In my opinion, this adjustment is reasonable for reasons explained in  
6 Appendix F. The DCF result shown above represents the simplified (i.e.,  
7 Gordon) form of the model that contains a constant growth assumption. I should  
8 reiterate, however, that the DCF indicated cost rate provides an explanation of  
9 the rate of return on common stock market prices without regard to the prospect  
10 of a change in the price-earnings multiple. An assumption that there will be no  
11 change in the price-earnings multiple is not supported by the realities of the  
12 equity market because price-earnings multiples do not remain constant.

### 13 RISK PREMIUM ANALYSIS

14 Q. Please describe your use of the Risk Premium approach to determine the  
15 cost of equity.

16 A. The details of my use of the Risk Premium approach and the evidence in support  
17 of my conclusions are set forth in Appendix H. I will summarize them here. With

1 this method, the cost of equity capital is determined by corporate bond yields  
2 plus a premium to account for the fact that common equity is exposed to greater  
3 investment risk than debt capital.

4 **Q. What long-term public utility debt cost rate did you use in your risk**  
5 **premium analysis?**

6 A. In my opinion, a 6.25% yield represents a reasonable estimate of the prospective  
7 yield on long-term A-rated public utility bonds. As I will subsequently show, the  
8 Moody's index and the Blue Chip forecasts support this figure.

9 The historical yields for long-term public utility debt are shown graphically on  
10 page 1 of Schedule 9. For the twelve months ended August 2006, the average  
11 monthly yield on Moody's A-rated index of public utility bonds was 6.02%. For  
12 the six and three-month periods ending August 2006, the yields were 6.28% and  
13 6.32%, respectively.

14 **Q. What are the implications of emphasizing recent data taken from a period**  
15 **of relatively low interest rates?**

16 A. When interest rates rise from their current low levels, the overall cost of capital  
17 and cost of equity determined from recent data will understate future capital  
18 costs. Although it is always possible that interest rates could move lower, this  
19 possibility is out-weighed by the prospect of higher future interest rates. That is  
20 to say, there is more potential for higher rather than lower interest rates when the

1 beginning point in the process contains low interest rates.

2 The low interest rates in 2003-'04 were, in part, the product of the Federal Open  
3 Market Committee ("FOMC") policy, which has changed. Indeed, on June 30,  
4 2004, August 10, 2004, September 21, 2004, November 10, 2004, December 14,  
5 2004, February 2, 2005, March 22, 2005, May 3, 2005, June 30, 2005, August 9,  
6 2005, September 20, 2005, November 1, 2005, December 13, 2005, January 31,  
7 2006, March 28, 2006, May 10, 2006, and June 29, 2006, the FOMC increased  
8 the Fed Funds rate in seventeen 25 basis point increments. These policy  
9 actions, which have brought the Fed Funds rate to 5.25%, are widely interpreted  
10 as part of the process of moving toward a more neutral range for monetary  
11 policy.

12 **Q. What forecasts of interest rates have you considered in your analysis?**

13 A. I have determined the prospective yield on A-rated public utility debt by using the  
14 Blue Chip Financial Forecasts ("Blue Chip") along with the spread in the yields  
15 that I describe above and in Appendix G. The Blue Chip is a reliable authority  
16 and contains consensus forecasts of a variety of interest rates compiled from a  
17 panel of banking, brokerage, and investment advisory services. In early 1999,  
18 Blue Chip stopped publishing forecasts of yields on A-rated public utility bonds  
19 because the Federal Reserve deleted these yields from its Statistical Release  
20 H.15. To independently project a forecast of the yields on A-rated public utility  
21 bonds, I have combined the forecast yields on long-term Treasury bonds

published on October 1, 2006, and the yield spread of 1.00% that I describe in Appendix G and Schedule 9. For comparative purposes, I have also shown the yield on Aaa-rated and Baa-rated corporate bonds. These forecasts are:

Blue Chip Financial Forecasts						
Year	Quarter	Corporate		30-Year	A-rated Public Utility	
		Aaa-rated	Baa-rated	Treasury	Spread	Yield
2006	Fourth	5.7%	6.6%	4.9%	1.0%	5.9%
2007	First	5.8%	6.7%	5.0%	1.0%	6.0%
2007	Second	5.9%	6.8%	5.0%	1.0%	6.0%
2007	Third	5.9%	6.8%	5.0%	1.0%	6.0%
2007	Fourth	5.9%	6.8%	5.1%	1.0%	6.1%
2008	First	6.0%	6.9%	5.1%	1.0%	6.1%

**Q. Are there additional forecasts of interest rates that extend beyond those shown above?**

**A.** Yes. Twice yearly, Blue Chip provides long-term forecasts of interest rates. In its June 1, 2006 publication, the Blue Chip published forecasts of interest rates are reported to be:

Blue Chip Financial Forecasts					
Year	Corporate		30-Year	A-rated Public Utility	
	Aaa-rated	Baa-rated	Treasury	Spread	Yield
2007	6.4%	7.2%	5.5%	1.0%	6.5%
2008	6.3%	7.2%	5.5%	1.0%	6.5%
2009	6.3%	7.2%	5.5%	1.0%	6.5%
2010	6.2%	7.0%	5.3%	1.0%	6.3%
2011	6.3%	7.2%	5.4%	1.0%	6.4%
Averages					
2007-11	6.3%	7.2%	5.4%	1.0%	6.4%
2012-16	6.5%	7.3%	5.6%	1.0%	6.6%

1 Given these forecast interest rates, a 6.25% yield on A-rated public utility bonds  
2 represents a reasonable expectation.

3 **Q. What equity risk premium have you determined for public utilities?**

4 A. Appendix G provides a discussion of the financial returns that I relied upon to  
5 develop the appropriate equity risk premium for the S&P Public Utilities. I have  
6 calculated the equity risk premium by comparing the market returns on utility  
7 stocks and the market returns on utility bonds. I chose the S&P Public Utility  
8 index for the purpose of measuring the market returns for utility stocks because it  
9 is intended to represent firms engaged in regulated activities and today is  
10 comprised of electric companies and Water companies. The S&P Public Utility  
11 index is more closely aligned with these groups than some broader market  
12 indexes, such as the S&P 500 Composite index. The S&P Public Utility index is  
13 a subset of the overall S&P 500 Composite index. Use of the S&P Public Utility  
14 index reduces the role of judgment in establishing the risk premium for public  
15 utilities. With the equity risk premiums developed for the S&P Public Utilities as a  
16 base, I derived the equity risk premium for the Water Group.

17 **Q. What equity risk premium for the S&P Public Utilities have you determined**  
18 **for this case?**

19 A. To develop an appropriate risk premium, I analyzed the results for the S&P  
20 Public Utilities by averaging (i) the midpoint of the range shown by the geometric

1 mean and median and (ii) the arithmetic mean. This procedure has been  
2 employed to provide a comprehensive way of measuring the central tendency of  
3 the historical returns. As shown by the values set forth on page 2 of Schedule  
4 10, the indicated risk premiums for the various time periods analyzed are 5.17%  
5 (1928-2005), 6.05% (1952-2005), 5.19% (1974-2005), and 5.20% (1979-2005).  
6 The selection of the shorter periods taken from the entire historical series is  
7 designed to provide a risk premium that conforms more nearly to present  
8 investment fundamentals and removes some of the more distant data from the  
9 analysis.

10 **Q. Do you have further support for the selection of the time periods used in  
11 your equity risk premium determination?**

12 A. Yes. First, the terminal year of my analysis presented in Schedule 10 represents  
13 the returns realized through 2005. Second, the selection of the initial year of  
14 each period was based upon the events that I described in Appendix H. These  
15 events were fixed in history and cannot be manipulated as later financial data  
16 becomes available. That is to say, using the Treasury-Federal Reserve Accord  
17 as a defining event, the year 1952 is fixed as the beginning point for the  
18 measurement period regardless of the financial results that subsequently  
19 occurred. Likewise, 1974 represented a benchmark year because it followed the  
20 1973 Arab Oil embargo. Also, the year 1979 was chosen because it began the  
21 deregulation of the financial markets. As such, additional data are merely added  
22 to the earlier results when they become available, clearly showing that the

1 periods chosen were not driven by the desired results of the study.

2 **Q. What conclusions have you drawn from these data?**

3 A. Using the summary values provided on page 2 of Schedule 10, the 1928-2005  
4 period provides the lowest indicated risk premium, while the 1952-2005 period  
5 provides the highest risk premium for the S&P Public Utilities. Within these  
6 bounds, a common equity risk premium of 5.20% ( $5.19\% + 5.20\% = 10.39\% \div 2$ )  
7 is shown from data covering the periods 1974-2005 and 1979-2005. Therefore,  
8 5.20% represents a reasonable risk premium for the S&P Public Utilities in this  
9 case. As noted earlier in my fundamental risk analysis, differences in risk  
10 characteristics must be taken into account when applying the results for the S&P  
11 Public Utilities to the Water Group. I recognized these differences in the  
12 development of the equity risk premium in this case. I previously enumerated  
13 various differences in fundamentals between the Water Group and the S&P  
14 Public Utilities, including size, market ratios, common equity ratio, return on book  
15 equity, operating ratios, coverage, quality of earnings, internally generated funds,  
16 and betas. In my opinion, these differences indicate that 5.00% represents a  
17 reasonable common equity risk premium in this case. This represents  
18 approximately 96% ( $5.00\% \div 5.20\% = 0.96$ ) of the risk premium of the S&P  
19 Public Utilities and is reflective of the risk of the Water Group compared to the  
20 S&P Public Utilities.

21 **Q. What common equity cost rate would be appropriate using this equity risk**

1        **premium and the yield on long-term public utility debt?**

2        A.     The cost of equity (i.e., "k") is represented by the sum of the prospective yield for  
3        long-term public utility debt (i.e., "i") and the equity risk premium (i.e., "RP"). To  
4        that cost must be added an adjustment for common stock financing costs ("flot.").  
5        The Risk Premium approach provides a cost of equity of:

$$i + RP = k + flot. = K$$

$$\text{Water Group} \quad 6.25\% + 5.00\% = 11.25\% + 0.21\% = 11.46\%$$

6  
7        **CAPITAL ASSET PRICING MODEL**

8        **Q.     How have you used the Capital Asset Pricing Model to measure the cost of**  
9        **equity in this case?**

10       A.     I have used the Capital Asset Pricing Model ("CAPM") in addition to my other  
11       methods. As with other models of the cost of equity, the CAPM contains a  
12       variety of assumptions that I discuss in Appendix H. Therefore, this method  
13       should be used with other methods to measure the cost of equity, as each will  
14       complement the other and will provide a result that will alleviate the unavoidable  
15       shortcomings found in each method.

16       **Q.     What are the features of the CAPM as you have used it?**

17       A.     The CAPM uses the yield on a risk-free interest bearing obligation plus a rate of



1 return premium that is proportional to the systematic risk of an investment. The  
2 details of my use of the CAPM and evidence in support of my conclusions are set  
3 forth in Appendix H. To compute the cost of equity with the CAPM, three  
4 components are necessary: a risk-free rate of return ("Rf"), the beta measure of  
5 systematic risk (" $\beta$ "), and the market risk premium (" $R_m - R_f$ ") derived from the  
6 total return on the market of equities reduced by the risk-free rate of return. The  
7 CAPM specifically accounts for differences in systematic risk (i.e., market risk as  
8 measured by the beta) between an individual firm or group of firms and the entire  
9 market of equities. As such, to calculate the CAPM it is necessary to employ  
10 firms with traded stocks. In this regard, I performed a CAPM calculation for the  
11 Water Group. In contrast, my Risk Premium approach also considers industry-  
12 and company-specific factors because it is not limited to measuring just  
13 systematic risk. As a consequence, the Risk Premium approach is more  
14 comprehensive than the CAPM. In addition, the Risk Premium approach  
15 provides a better measure of the cost of equity because it is founded upon the  
16 yields on corporate bonds rather than Treasury bonds.

17 **Q. What betas have you considered in the CAPM?**

18 A. For my CAPM analysis, I initially considered the Value Line betas. As shown on  
19 page 1 of Schedule 11, the average beta is .73 for the Water Group.

20 **Q. What betas have you used in the CAPM determined cost of equity?**

21 A. The betas must be reflective of the financial risk associated with the ratesetting

1 capital structure that is measured at book value. Therefore, Value Line betas  
2 cannot be used directly in the CAPM unless those betas are applied to a capital  
3 structure measured with market values. To develop a CAPM cost rate applicable  
4 to a book value capital structure, the Value Line betas have been unleveraged  
5 and releveraged for the common equity ratios using book values. This  
6 adjustment has been made with the formula:

$$\beta l = \beta u [1 + (1 - t) D/E + P/E]$$

7  
8 where  $\beta l$  = the leveraged beta,  $\beta u$  = the unleveraged beta,  $t$  = income tax rate,  $D$   
9 = debt ratio,  $P$  = preferred stock ratio, and  $E$  = common equity ratio. The betas  
10 published by Value Line have been calculated with the market price of stock and  
11 therefore are related to the market value capitalization. By using the formula  
12 shown above and the capital structure ratios measured at its market values, the  
13 beta would become .57 for the Water Group if it employed no leverage and was  
14 100% equity financed. With the unleveraged beta as a base, I calculated the  
15 leveraged beta of .93 for the Water Group associated with book value capital  
16 structure.

17 **Q. What risk-free rate have you used in the CAPM?**

18 A. For reasons explained in Appendix F, I have employed the yields on 20-year  
19 Treasury bonds using both historical and forecast data to match the longer-term  
20 horizon associated with the ratesetting process. As shown on pages 2 and 3 of  
21 Schedule 11, I provided the historical yields on Treasury notes and bonds. For

1 the twelve months ended September 2006, the average yield was 4.98%, as  
2 shown on page 3 of that schedule. For the six- and three-months ended  
3 September 2006, the yields on 20-year Treasury bonds were 5.19% and 5.09%,  
4 respectively. As shown on page 4 of Schedule 11, forecasts published by Blue  
5 Chip on October 1, 2006 indicate that the yields on long-term Treasury bonds are  
6 expected to be in the range of 4.9% to 5.1% during the next six quarters. The  
7 longer term forecasts described previously show that the yields on Treasury  
8 bonds will average 5.4% from 2007 through 2011 and 5.6% from 2012 to 2016.  
9 For reasons explained previously, forecasts of interest rates should be  
10 emphasized at this time. Hence, I have used a 5.25% risk-free rate of return for  
11 CAPM purposes.

12 **Q. What market premium have you used in the CAPM?**

13 A. As developed in Appendix I, the market premium is developed by averaging  
14 historical market performance (i.e., 6.5%) and the forecasts (i.e., 7.21%). For the  
15 historically based market premium, I have used the arithmetic mean. I am aware  
16 that the Commission has expressed its preference for considering both the  
17 arithmetic mean and the geometric mean. So if that approach is to be taken,  
18 much more weight should be placed on the arithmetic mean because it is the  
19 correct measure in the single-period model specification of the CAPM. The  
20 resulting market premium is 6.86% ( $6.5\% + 7.21\% = 13.71\% \div 2$ ), which  
21 represents the average market premium using historical and forecast data.

1 **Q. Are there adjustments to the CAPM results that are necessary to fully**  
2 **reflect the rate of return on common equity?**

3 A. Yes. The technical literature supports an adjustment relating to the size of the  
4 company or portfolio for which the calculation is performed. There would be an  
5 understatement of a firm's cost of equity with the CAPM unless the size of a firm  
6 is considered. That is to say, as the size of a firm decreases, its risk, and hence  
7 its required return increases. Moreover, in his discussion of the cost of capital,  
8 Professor Brigham has indicated that smaller firms have higher capital costs than  
9 otherwise similar larger firms (see Fundamentals of Financial Management, fifth  
10 edition, page 623). Also, the Fama/French study (see "The Cross-Section of  
11 Expected Stock Returns"; The Journal of Finance, June 1992) established that  
12 size of a firm helps explain stock returns. In an October 15, 1995 article in Public  
13 Utility Fortnightly, entitled "Equity and the Small-Stock Effect," it was  
14 demonstrated that the CAPM could understate the cost of equity significantly  
15 according to a company's size. Indeed, it was demonstrated in the SBBI  
16 Yearbook that the returns for stocks in lower deciles (i.e., smaller stocks) had  
17 returns in excess of those shown by the simple CAPM. In this regard, Water  
18 Group has an average market capitalization of its equity of \$757 million, which  
19 would make them a low cap portfolio. The low market capitalization would  
20 indicate a size premium of 1.81% while the madcap size adjustment is 1.02%.  
21 Absent such an adjustment, the CAPM would understate the required return. My  
22 size adjustment is very conservative because the market capitalization of the

Water Group would justify the larger low cap adjustment, but to be conservative, I have used the smaller mid-cap adjustment of 1.02%.

**Q. What CAPM result have you determined using the CAPM?**

A. Using the 5.25% risk-free rate of return, the leverage adjusted beta of .93 for the Water Group, the 6.86% market premium, the size adjustment, and the flotation cost adjustment developed previously, the following result is indicated.

$$R_f + \beta \times (R_m - R_f) + \text{size} = k + \text{flot.} = K$$

$$\text{Water Group } 5.25\% + 0.93 \times (6.86\%) + 1.02\% = 12.65\% + 0.21\% = 12.86\%$$

**COMPARABLE EARNINGS APPROACH**

**Q. How have you applied the Comparable Earnings approach in this case?**

A. The technical aspects of my Comparable Earnings approach are set forth in Appendix I. In order to identify the appropriate return on equity for a public utility, it is necessary to analyze returns experienced by other firms within the context of the Comparable Earnings standard. The firms selected for the Comparable Earnings approach should be companies whose prices are not subject to cost-based price ceilings (i.e., non-regulated firms) so that circularity is avoided. To avoid circularity, it is essential that returns achieved under regulation not provide the basis for a regulated return. Because regulated firms must compete with non-regulated firms in the capital markets, it is appropriate to view the returns

1 experienced by firms which operate in competitive markets. One must keep in  
2 mind that the rates of return for non-regulated firms represent results on book  
3 value actually achieved, or expected to be achieved, because the starting point  
4 of the calculation is the actual experience of companies that are not subject to  
5 rate regulation. The United States Supreme Court has held that:

6 A public utility is entitled to such rates as will permit it to earn a  
7 return on the value of the property which it employs for the  
8 convenience of the public equal to that generally being made  
9 at the same time and in the same general part of the country  
10 on investments in other business undertakings which are  
11 attended by corresponding risks and uncertainties.... The  
12 return should be reasonably sufficient to assure confidence in  
13 the financial soundness of the utility and should be adequate,  
14 under efficient and economical management, to maintain and  
15 support its credit and enable it to raise the money necessary  
16 for the proper discharge of its public duties. Bluefield Water  
17 Works vs. Public Service Commission, 262 U.S. 668 (1923).  
18

19 Therefore, it is important to identify the returns earned by firms that compete for  
20 capital with a public utility. This can be accomplished by analyzing the returns of  
21 non-regulated firms that are subject to the competitive forces of the marketplace.

22 There are two avenues available to implement the Comparable Earnings  
23 approach. One method would involve the selection of another industry (or  
24 industries) with comparable risks to the public utility in question, and the results  
25 for all companies within that industry would serve as a benchmark. The second  
26 approach requires the selection of parameters that represent similar risk traits for  
27 the public utility and the comparable risk companies. Using this approach, the

1 business lines of the comparable companies become unimportant. The latter  
2 approach is preferable with the further qualification that the comparable risk  
3 companies exclude regulated firms. As such, this approach to Comparable  
4 Earnings avoids the circular reasoning implicit in the use of the achieved  
5 earnings/book ratios of other regulated firms. Rather, it provides an indication of  
6 an earnings rate derived from non-regulated companies that are subject to  
7 competition in the marketplace and not rate regulation. Because, regulation is a  
8 substitute for competitively-determined prices, the returns realized by non-  
9 regulated firms with comparable risks to a public utility provide useful insight into  
10 a fair rate of return. This is because returns realized by non-regulated firms have  
11 become increasingly relevant with the current risk profile of the public utility  
12 business. Moreover, the rate of return for a regulated public utility must be  
13 competitive with returns available on investments in other enterprises having  
14 corresponding risks, especially in a more global economy.

15 To identify the comparable risk companies, the Value Line Investment Survey for  
16 Windows was used to screen for firms of comparable risks. The Value Line  
17 Investment Survey for Windows includes data on approximately 1700 firms.  
18 Excluded from the selection process were companies incorporated in foreign  
19 countries and master limited partnerships (MLPs).

20 **Q. How have you implemented the Comparable Earnings approach?**

21 **A.** In order to implement the Comparable Earnings approach, non-regulated

1 companies were selected from the Value Line Investment Survey for Windows  
2 that have six categories (see Appendix I for definitions) of comparability designed  
3 to reflect the risk of the Water Group. These screening criteria were based upon  
4 the range as defined by the rankings of the companies in the Water Group. The  
5 items considered were: Timeliness Rank, Safety Rank, Financial Strength, Price  
6 Stability, Value Line betas, and Technical Rank. The identities of companies  
7 comprising the Comparable Earnings group and its associated rankings within  
8 the ranges are identified on page 1 of Schedule 12.

9 Value Line data was relied upon because it provides a comprehensive basis for  
10 evaluating the risks of the comparable firms. As to the returns calculated by  
11 Value Line for these companies, there is some downward bias in the figures  
12 shown on page 2 of Schedule 12 because Value Line computes the returns on  
13 year-end rather than average book value. If average book values had been  
14 employed, the rates of return would have been slightly higher. Nevertheless,  
15 these are the returns considered by investors when taking positions in these  
16 stocks. Finally, because many of the comparability factors, as well as the  
17 published returns, are used by investors for selecting stocks, and to the extent  
18 that investors rely on the Value Line service to gauge its returns, it is, therefore,  
19 an appropriate database for measuring comparable return opportunities.

20 **Q. What data have you used in your Comparable Earnings analysis?**

21 **A.** I have used both historical realized returns and forecast returns for non-utility



companies. As noted previously, I have not used returns for utility companies so as to avoid the circularity that arises from using regulatory influenced returns to determine a regulated return. It is appropriate to consider a relatively long measurement period in the Comparable Earnings approach in order to cover conditions over an entire business cycle. A ten-year period (5 historical years and 5 projected years) is sufficient to cover an average business cycle. Unlike the DCF and CAPM, the results of the Comparable Earnings method can be applied directly to the book value capitalization because the nature of the analysis relates to book value. Hence, Comparable Earnings does not contain the potential misspecification contained in market models when the market capitalization and book value capitalization diverge significantly. The historical rate of return on book common equity was 15.8% using the median value as shown on page 2 of Schedule 12. The forecast rates of return as published by Value Line are shown by the 13.3% median values also provided on page 2 of Schedule 12.

**Q. What rate of return on common equity have you determined in this case using the Comparable Earnings approach?**

**A. The average of the historical and forecast median rates of return is:**

	<u>Historical</u>	<u>Forecast</u>	<u>Average</u>
Comparable Earnings Group	15.80%	13.30%	14.55%

1 **CONCLUSION ON COST OF EQUITY**

2 **Q. What is your conclusion concerning the Company's cost of common**  
3 **equity?**

4 **A.** Based upon the application of a variety of methods and models described  
5 previously, it is my opinion that the reasonable cost of common equity is within  
6 the range of 11.25% to 11.75% for the Company. It is essential that the  
7 Commission employ a variety of techniques to measure the Company's cost of  
8 equity because of the limitations/infirmities that are inherent in each method.

9 **Q. Does this conclude your prepared direct testimony?**

10 **A.** Yes.

INDIANA-AMERICAN WATER COMPANY

IURC CAUSE NO.

FINANCIAL EXHIBIT

TO ACCOMPANY THE

DIRECT TESTIMONY

OF

PAUL R. MOUL

Indiana-American Water Company  
Index of Schedules

	<u>Schedule</u>
Summary of Cost of Capital	1
Indiana-American Water Company Historical Capitalization and Financial Statistics	2
Water Group Historical Capitalization and Financial Statistics	3
Standard & Poor's Public Utilities Historical Capitalization and Financial Statistics	4
Dividend Yields	5
Historical Growth Rates	6
Projected Growth Rates	7
Water Utility Industry Analysis of Public Offerings of Common Stock	8
Interest Rates for Investment Grade Public Utility Bonds	9
Tabulation of Risk Rate Differentials for S&P Public Utility Index and Public Utility Bonds	10
Value Line Betas for Water Group	11
Comparable Earnings Approach	12

**Indiana-American Water Company**  
Rate of Return Applicable to an Original Cost Rate Base  
For the Test Year Ending June 30, 2006

<u>Investor Provided Capital</u>	<u>Ratios</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
Long-Term Debt	54.59%	6.79%	3.71%
Preferred stock	0.07%	6.00%	0.00%
Common Equity	<u>45.34%</u>	11.50%	<u>5.21%</u>
Total	<u>100.00%</u>		<u>8.92%</u>

Indicated levels of fixed charge coverage assuming that  
the Company could actually achieve its overall cost of capital:

Pre-tax coverage of interest expense based upon a  
40.525% composite federal and state income tax rate  
( 12.47% ÷ 3.71% ) 3.36 x

Post-tax coverage of interest expense  
( 8.92% ÷ 3.71% ) 2.40 x

<u>For Ratesetting Purposes</u>	<u>Ratios</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
Long-Term Debt	47.99%	6.79%	3.26%
Preferred stock	0.06%	6.00%	0.00%
Common Equity	39.86%	11.50%	4.58%
Cost-free Capital	11.67%	0.00%	0.00%
JDITC	<u>0.42%</u>	8.92%	<u>0.04%</u>
Total	<u>100.00%</u>		<u>7.88%</u>

Indiana-American Water Company  
Capitalization and Financial Statistics  
2001-2005, Inclusive

	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>	
	(Millions of Dollars)					
Amount of Capital Employed						
Permanent Capital	\$ 456.4	\$ 456.8	\$ 457.9	\$ 436.3	\$ 401.3	
Short-Term Debt	\$ -	\$ -	\$ -	\$ 12.0	\$ 24.3	
Total Capital	<u>\$ 456.4</u>	<u>\$ 456.8</u>	<u>\$ 457.9</u>	<u>\$ 448.2</u>	<u>\$ 425.5</u>	
Capital Structure Ratios						<u>Average</u>
Based on Permanent Capital:						
Long-Term Debt	55.9%	56.1%	56.2%	57.5%	55.9%	56.3%
Preferred Stock	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%
Common Equity <sup>(1)</sup>	<u>44.1%</u>	<u>43.9%</u>	<u>43.7%</u>	<u>42.4%</u>	<u>44.0%</u>	<u>43.6%</u>
	<u>100.0%</u>	<u>100.1%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Based on Total Capital:						
Total Debt incl. Short Term	55.9%	56.1%	56.2%	58.6%	58.4%	57.0%
Preferred Stock	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%
Common Equity <sup>(1)</sup>	<u>44.1%</u>	<u>43.9%</u>	<u>43.7%</u>	<u>41.3%</u>	<u>41.5%</u>	<u>42.9%</u>
	<u>100.0%</u>	<u>100.1%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Rate of Return on Book Common Equity <sup>(1)</sup>	6.7%	8.4%	10.2%	8.1%	9.8%	8.6%
Operating Ratio <sup>(2)</sup>	74.9%	66.7%	63.6%	68.9%	64.4%	67.7%
Coverage incl. AFUDC <sup>(3)</sup>						
Pre-tax: All Interest Charges	2.30 x	2.64 x	2.88 x	2.37 x	2.65 x	2.57 x
Post-tax: All Interest Charges	1.78 x	1.97 x	2.12 x	1.86 x	2.03 x	1.95 x
Overall Coverage: All Int. & Pfd. Div.	1.78 x	1.97 x	2.12 x	1.85 x	2.03 x	1.95 x
Coverage excl. AFUDC <sup>(3)</sup>						
Pre-tax: All Interest Charges	2.26 x	2.61 x	2.69 x	2.11 x	2.53 x	2.44 x
Post-tax: All Interest Charges	1.73 x	1.94 x	1.93 x	1.59 x	1.91 x	1.82 x
Overall Coverage: All Int. & Pfd. Div.	1.73 x	1.94 x	1.92 x	1.59 x	1.91 x	1.82 x
Quality of Earnings & Cash Flow						
AFC/Income Avail. for Common Equity	6.2%	3.2%	17.5%	31.2%	11.6%	13.9%
Effective Income Tax Rate	40.4%	40.6%	40.3%	37.6%	37.7%	39.3%
Internal Cash Generation/Construction <sup>(4)</sup>	79.1%	100.0%	90.7%	65.1%	44.4%	75.9%
Gross Cash Flow/ Avg. Total Debt <sup>(5)</sup>	17.6%	20.5%	17.7%	15.8%	14.3%	17.2%
Gross Cash Flow Interest Coverage <sup>(6)</sup>	3.56 x	4.01 x	3.54 x	3.21 x	2.96 x	3.46 x
Common Dividend Coverage <sup>(7)</sup>	3.54 x	3.18 x	3.93 x	3.09 x	2.56 x	3.26 x

See Page 2 for Notes.

Indiana-American Water Company  
Capitalization and Financial Statistics  
2001-2005, Inclusive

Notes:

- (1) Excluding Accumulated Other Comprehensive Income ("OCI") from the equity account.
- (2) Total operating expenses, maintenance, depreciation and taxes other than income as a percentage of operating revenues.
- (3) Coverage calculations represent the number of times available earnings, both including and excluding AFUDC (allowance for funds used during construction) as reported in its entirety, cover fixed charges.
- (4) Internal cash generation/gross construction is the percentage of gross construction expenditures provided by internally generated funds from operations after payment of all cash dividends.
- (5) Gross Cash Flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less AFUDC) as a percentage of average total debt.
- (6) Gross Cash Flow plus interest charges divided by interest charges.
- (7) Common dividend coverage is the relationship of internally generated funds from operations after payment of preferred stock dividends to common dividends paid.

Source of Information: Company's certified annual reports

Water Group  
Capitalization and Financial Statistics <sup>(1)</sup>  
2001-2005, Inclusive

	2005	2004	2003	2002	2001	
	(Millions of Dollars)					
Amount of Capital Employed						
Permanent Capital	\$ 493.1	\$ 458.7	\$ 402.4	\$ 351.5	\$ 326.7	
Short-Term Debt	\$ 22.7	\$ 18.3	\$ 23.5	\$ 28.2	\$ 22.5	
Total Capital	<u>\$ 515.8</u>	<u>\$ 477.0</u>	<u>\$ 425.9</u>	<u>\$ 379.7</u>	<u>\$ 349.2</u>	
Market-Based Financial Ratios						Average
Earnings/Price Ratio	26 x	26 x	24 x	22 x	21 x	24 x
Market/Book Ratio	247.6%	231.1%	230.5%	230.9%	228.7%	233.8%
Dividend Yield	2.7%	3.0%	3.1%	3.2%	3.3%	3.1%
Dividend Payout Ratio	69.6%	71.2%	75.1%	68.9%	71.1%	71.2%
Capital Structure Ratios						
Based on Permanent Capital:						
Long-Term Debt	49.2%	49.0%	49.4%	50.9%	50.9%	49.9%
Preferred Stock	0.4%	0.4%	0.6%	0.6%	0.7%	0.5%
Common Equity <sup>(2)</sup>	50.5%	50.6%	50.0%	48.5%	48.4%	49.6%
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Based on Total Capital:						
Total Debt incl. Short Term	50.6%	50.3%	52.0%	53.7%	53.1%	51.9%
Preferred Stock	0.4%	0.4%	0.5%	0.6%	0.7%	0.5%
Common Equity <sup>(2)</sup>	49.1%	49.2%	47.5%	45.8%	46.3%	47.6%
	<u>100.1%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.1%</u>	<u>100.0%</u>	<u>100.0%</u>
Rate of Return on Book Common Equity <sup>(2)</sup>	9.6%	9.7%	10.0%	10.7%	10.9%	10.2%
Operating Ratio <sup>(3)</sup>	73.3%	74.9%	74.4%	72.7%	72.3%	73.5%
Coverage incl. AFUDC <sup>(4)</sup>						
Pre-tax: All Interest Charges	3.63 x	3.38 x	3.21 x	3.29 x	3.26 x	3.35 x
Post-tax: All Interest Charges	2.62 x	2.54 x	2.45 x	2.45 x	2.44 x	2.50 x
Overall Coverage: All Int. & Pfd. Div.	2.60 x	2.52 x	2.43 x	2.43 x	2.42 x	2.48 x
Coverage excl. AFUDC <sup>(4)</sup>						
Pre-tax: All Interest Charges	3.57 x	3.28 x	3.14 x	3.24 x	3.20 x	3.29 x
Post-tax: All Interest Charges	2.55 x	2.45 x	2.38 x	2.40 x	2.38 x	2.43 x
Overall Coverage: All Int. & Pfd. Div.	2.54 x	2.43 x	2.37 x	2.38 x	2.35 x	2.41 x
Quality of Earnings & Cash Flow						
AFC/Income Avail. for Common Equity	4.5%	6.4%	4.9%	3.8%	4.5%	4.8%
Effective Income Tax Rate	37.6%	35.6%	34.1%	36.7%	36.6%	36.1%
Internal Cash Generation/Construction <sup>(5)</sup>	50.2%	60.6%	59.3%	53.4%	54.4%	55.6%
Gross Cash Flow/ Avg. Total Debt <sup>(6)</sup>	19.7%	21.3%	19.7%	18.3%	19.3%	19.7%
Gross Cash Flow Interest Coverage <sup>(7)</sup>	4.33 x	4.38 x	4.04 x	3.81 x	3.75 x	4.06 x
Common Dividend Coverage <sup>(8)</sup>	3.34 x	3.54 x	3.45 x	3.19 x	3.21 x	3.35 x

See Page 2 for Notes.



Water Group  
Capitalization and Financial Statistics  
2001-2005, Inclusive

Notes:

- (1) All capitalization and financial statistics for the group are the arithmetic average of the achieved results for each individual company in the group.
- (2) Excluding Accumulated Other Comprehensive Income ("OCI") from the equity account.
- (3) Total operating expenses, maintenance, depreciation and taxes other than income taxes as a percent of operating revenues.
- (4) Coverage calculations represent the number of times available earnings, both including and excluding AFUDC (allowance for funds used during construction) as reported in its entirety, cover fixed charges.
- (5) Internal cash generation/gross construction is the percentage of gross construction expenditures provided by internally-generated funds from operations after payment of all cash dividends divided by gross construction expenditures.
- (6) Gross Cash Flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less total AFUDC) plus interest charges, divided by interest charges.
- (7) Gross Cash Flow plus interest charges divided by interest charges.
- (8) Common dividend coverage is the relationship of internally-generated funds from operations after payment of preferred stock dividends to common dividends paid.

Basis of Selection:

The Water Group companies have the following common characteristics: (i) they are listed in the "Water Utility Industry" section (basic and expanded editions) of The Value Line Investment Survey, (ii) their stock is publicly traded, and (iii) they are not currently the target of a publicly-announced merger or acquisition.

Ticker	Company	Corporate Credit Ratings		Stock Traded	S&P Stock Ranking	Value Line Beta
		Moody's	S&P			
AWR	American States Water	A2	A-	NYSE	B+	0.75
WTR	Aqua America, Inc.	-	A+	NYSE	A-	0.80
CWT	California Water Serv. Grp.	A2	A+	NYSE	B+	0.80
CTWS	Connecticut Water Services	-	A	NASDAQ	A-	0.80
MSEX	Middlesex Water Company	-	A-	NASDAQ	B+	0.80
SJW	SJW Corporation	-	-	AMER	B+	0.70
SWWC	Southwest Water Company	-	-	NASDAQ	B+	0.70
YORW	York Water Company	-	A-	-	-	0.45
Average		<u>A2</u>	<u>A</u>		<u>B+</u>	<u>0.73</u>

Note: Ratings are those of utility subsidiaries

Source of Information: Utility COMPUSTAT  
Moody's Investors Service  
Standard & Poor's Corporation  
S&P Stock Guide

Standard & Poor's Public Utilities  
Capitalization and Financial Statistics <sup>(1)</sup>  
2001-2005, Inclusive

	2005	2004	2003	2002	2001	
	(Millions of Dollars)					
Amount of Capital Employed						
Permanent Capital	\$ 14,644.5	\$ 14,562.2	\$ 14,658.8	\$ 14,236.2	\$ 13,783.4	
Short-Term Debt	\$ 485.3	\$ 278.7	\$ 276.6	\$ 952.3	\$ 1,204.1	
Total Capital	<u>\$ 15,129.8</u>	<u>\$ 14,840.9</u>	<u>\$ 14,935.4</u>	<u>\$ 15,188.5</u>	<u>\$ 14,987.5</u>	
Market-Based Financial Ratios						Average
Price-Earnings Multiple	18 x	15 x	13 x	15 x	17 x	16 x
Market/Book Ratio	195.5%	180.1%	149.0%	151.3%	183.6%	171.9%
Dividend Yield	3.7%	3.8%	4.2%	5.0%	4.1%	4.2%
Dividend Payout Ratio	58.9%	73.3%	59.9%	75.3%	64.1%	66.3%
Capital Structure Ratios						
Based on Permanent Capital:						
Long-Term Debt	56.6%	58.3%	59.8%	60.4%	58.9%	58.8%
Preferred Stock	1.2%	1.5%	1.6%	1.8%	2.3%	1.7%
Common Equity <sup>(2)</sup>	<u>42.2%</u>	<u>40.2%</u>	<u>38.6%</u>	<u>37.8%</u>	<u>38.9%</u>	<u>39.5%</u>
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Based on Total Capital:						
Total Debt incl. Short Term	58.5%	59.7%	61.3%	63.5%	62.9%	61.2%
Preferred Stock	1.2%	1.5%	1.6%	1.6%	2.1%	1.6%
Common Equity <sup>(2)</sup>	<u>40.3%</u>	<u>38.8%</u>	<u>37.2%</u>	<u>34.9%</u>	<u>35.0%</u>	<u>37.2%</u>
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Rate of Return on Book Common Equity <sup>(2)</sup>	10.9%	11.1%	9.8%	7.7%	14.5%	10.8%
Operating Ratio <sup>(3)</sup>	83.0%	84.5%	84.9%	84.5%	85.9%	84.6%
Coverage incl. AFUDC <sup>(4)</sup>						
Pre-tax: All Interest Charges	3.01 x	2.88 x	2.51 x	2.36 x	2.84 x	2.72 x
Post-tax: All Interest Charges	2.41 x	2.32 x	2.07 x	1.95 x	2.22 x	2.19 x
Overall Coverage: All Int. & Pfd. Div.	2.37 x	2.28 x	2.03 x	1.90 x	2.17 x	2.15 x
Coverage excl. AFUDC <sup>(4)</sup>						
Pre-tax: All Interest Charges	2.97 x	2.85 x	2.47 x	2.31 x	2.80 x	2.68 x
Post-tax: All Interest Charges	2.37 x	2.29 x	2.03 x	1.90 x	2.18 x	2.15 x
Overall Coverage: All Int. & Pfd. Div.	2.34 x	2.25 x	1.99 x	1.86 x	2.13 x	2.11 x
Quality of Earnings & Cash Flow						
AFC/Income Avail. for Common Equity	0.9%	3.1%	1.7%	2.6%	2.0%	2.1%
Effective Income Tax Rate	31.6%	26.3%	40.9%	29.4%	28.1%	31.3%
Internal Cash Generation/Construction <sup>(5)</sup>	110.4%	127.2%	128.0%	90.6%	88.6%	109.0%
Gross Cash Flow/ Avg. Total Debt <sup>(6)</sup>	19.7%	19.7%	20.3%	18.2%	17.7%	19.1%
Gross Cash Flow Interest Coverage <sup>(7)</sup>	4.20 x	4.21 x	4.34 x	3.98 x	3.57 x	4.06 x
Common Dividend Coverage <sup>(8)</sup>	4.12 x	4.83 x	5.20 x	4.07 x	3.83 x	4.41 x

See Page 2 for Notes.

Standard & Poor's Public Utilities  
Capitalization and Financial Statistics  
2001-2005, Inclusive

Notes:

- (1) All capitalization and financial statistics for the group are the arithmetic average of the achieved results for each individual company in the group.
- (2) Excluding Accumulated Other Comprehensive Income ("OCI") from the equity account.
- (3) Total operating expenses, maintenance, depreciation and taxes other than income taxes as a percent of operating revenues.
- (4) Coverage calculations represent the number of times available earnings, both including and excluding AFUDC (allowance for funds used during construction) as reported in its entirety, cover fixed charges.
- (5) Internal cash generation/gross construction is the percentage of gross construction expenditures provided by internally-generated funds from operations after payment of all cash dividends divided by gross construction expenditures.
- (6) Gross Cash Flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less total AFUDC) as a percentage of average total debt.
- (7) Gross Cash Flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less total AFUDC) plus interest charges, divided by interest charges.
- (8) Common dividend coverage is the relationship of internally-generated funds from operations after payment of preferred stock dividends to common dividends paid.

Source of Information: Annual Reports to Shareholders  
Utility COMPUSTAT

**Standard & Poor's Public Utilities**

**Company Identities <sup>(1)</sup>**

	Ticker	Credit Rating <sup>(2)</sup>		Common Stock Traded	S&P Stock Ranking	Value Line Beta
		Moody's	S&P			
Allegheny Energy	AYE	Baa3	BB+	NYSE	B-	1.85
Ameren Corporation	AEE	A2	BBB+	NYSE	A-	0.75
American Electric Power	AEP	Baa2	BBB	NYSE	B	1.20
CMS Energy	CMS	Ba1	BB	NYSE	C	1.45
CenterPoint Energy	CNP	Baa3	BBB	NYSE	B	0.65
Consolidated Edison	ED	A1	A	NYSE	B+	0.65
Constellation Energy Group	CEG	A3	BBB+	NYSE	B	0.95
DTE Energy Co.	DTE	Baa1	BBB	NYSE	B+	0.70
Dominion Resources	D	Baa1	BBB	NYSE	B+	0.95
Duke Energy	DUK	Baa2	BBB	NYSE	B+	1.20
Edison Int'l	EIX	Baa1	BBB+	NYSE	B	1.05
Entergy Corp.	ETR	Baa2	BBB	NYSE	B+	0.85
Exelon Corp.	EXC	A3	BBB+	NYSE	B+	0.80
FPL Group	FPL	A1	A	NYSE	A-	0.80
FirstEnergy Corp.	FE	Baa2	BBB	NYSE	B+	0.75
Keyspan Energy	KSE	A3	A	NYSE	B	0.85
NICOR Inc.	GAS	A1	AA	NYSE	B	1.15
NiSource Inc.	NI	Baa2	BBB	NYSE	B	0.80
PG&E Corp.	PCG	Baa1	BBB	NYSE	B	1.10
PPL Corp.	PPL	Baa1	A-	NYSE	B	1.00
Peoples Energy	PGL	A1	A-	NYSE	B	0.85
Pinnacle West Capital	PNW	Baa2	BBB-	NYSE	A-	0.90
Progress Energy, Inc.	PGN	Baa1	BBB	NYSE	B+	0.80
Public Serv. Enterprise Inc.	PEG	Baa1	BBB	NYSE	B+	0.90
Sempra Energy	SRE	A2	A	NYSE	B	1.00
Southern Co.	SO	A2	A	NYSE	A-	0.65
TECO Energy	TE	Baa2	BBB-	NYSE	B-	1.00
TXU CORP	TXU	Baa3	BBB-	NYSE	B	1.05
Xcel Energy Inc	XEL	A3	BBB+	NYSE	B	0.80
Average for S&P Utilities		<u>Baa1</u>	<u>BBB+</u>		<u>B</u>	<u>0.95</u>

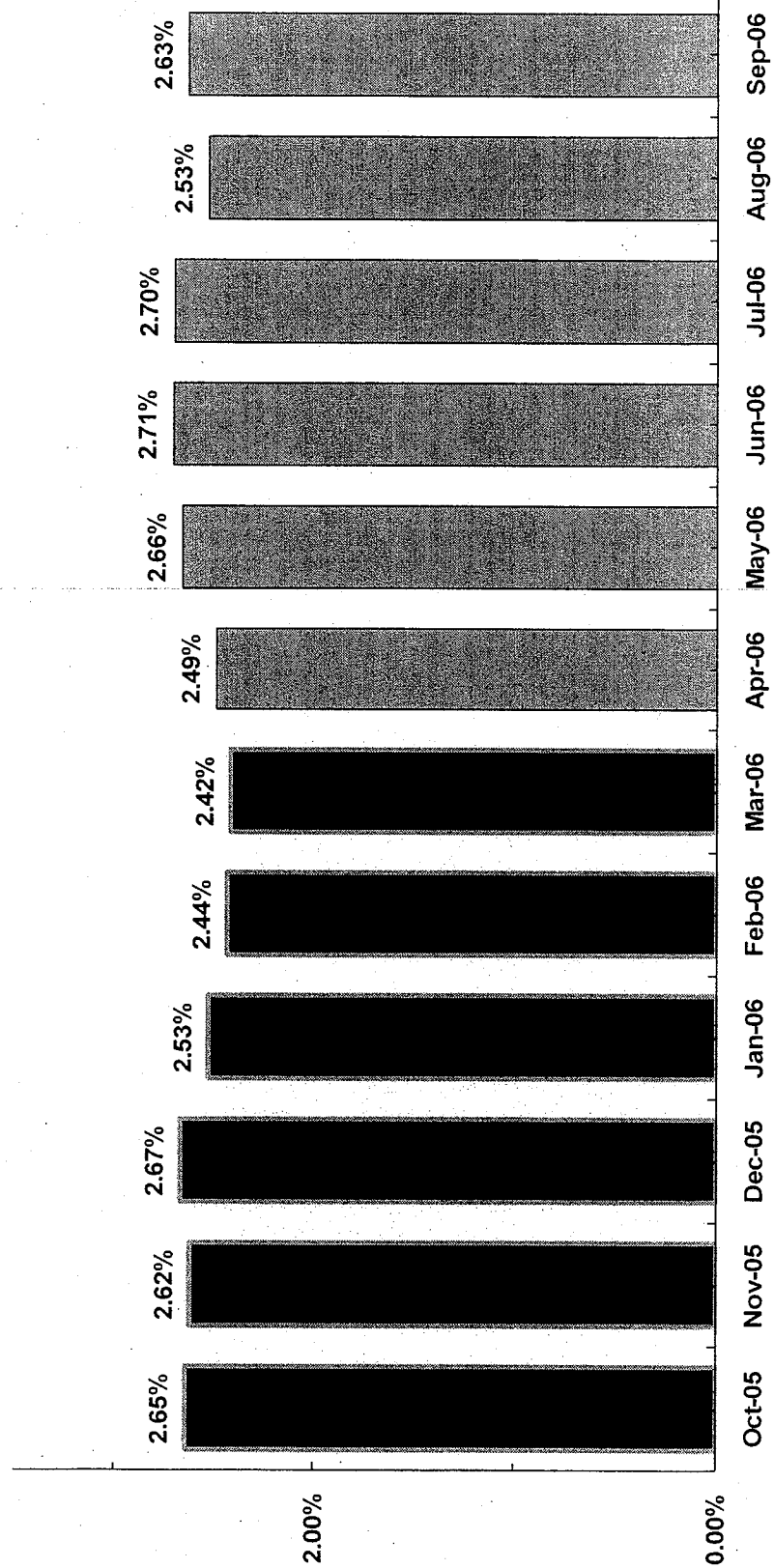
Note: <sup>(1)</sup> Includes companies contained in S&P Utility Compustat. AES Corp. and Dynegy, Inc. are not included.

<sup>(2)</sup> Ratings are those of utility subsidiaries

Source of Information: Moody's Investors Service  
Standard & Poor's Corporation  
Standard & Poor's Stock Guide  
Value Line Investment Survey for Windows

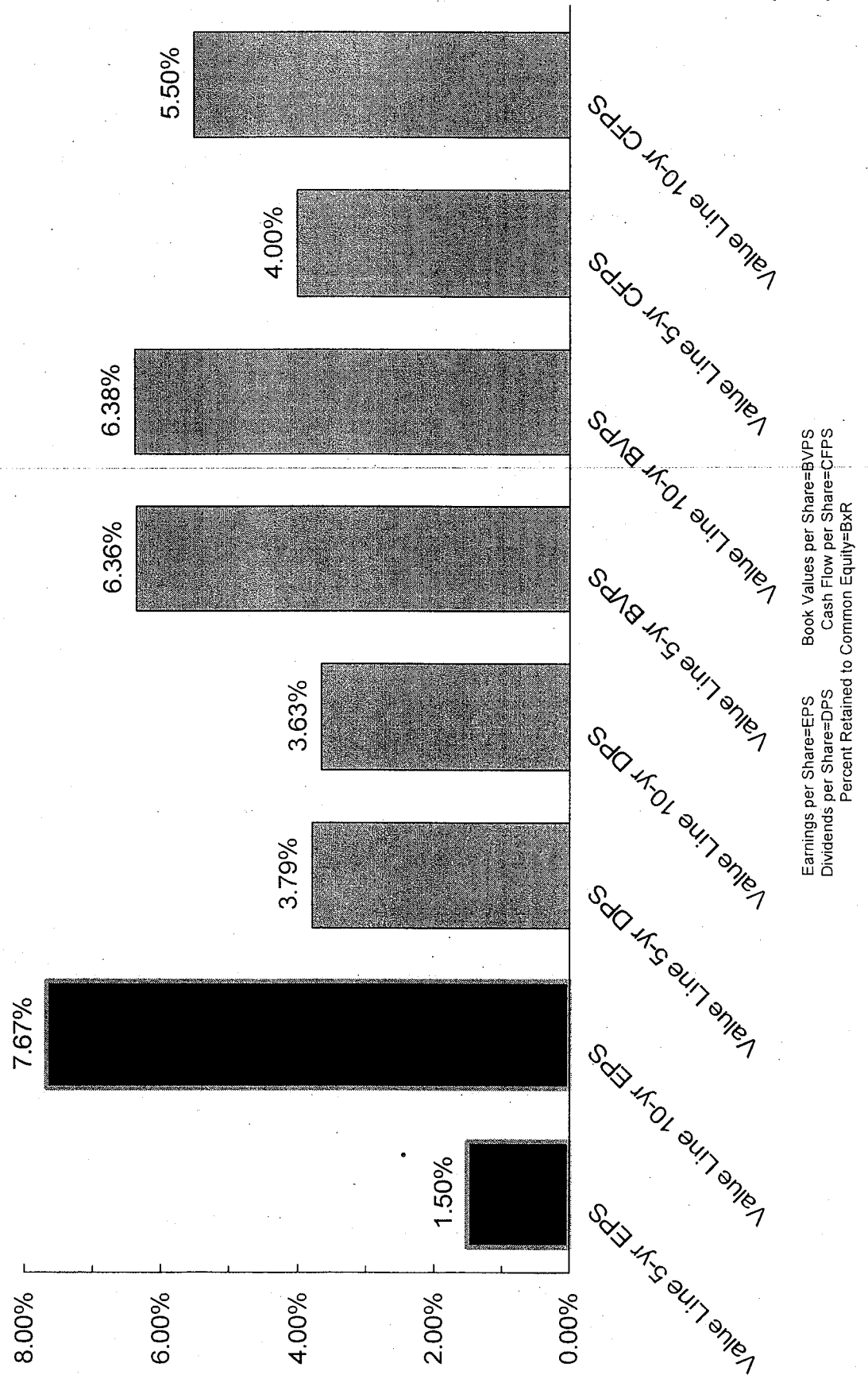
# Water Group

## Monthly Dividend Yields



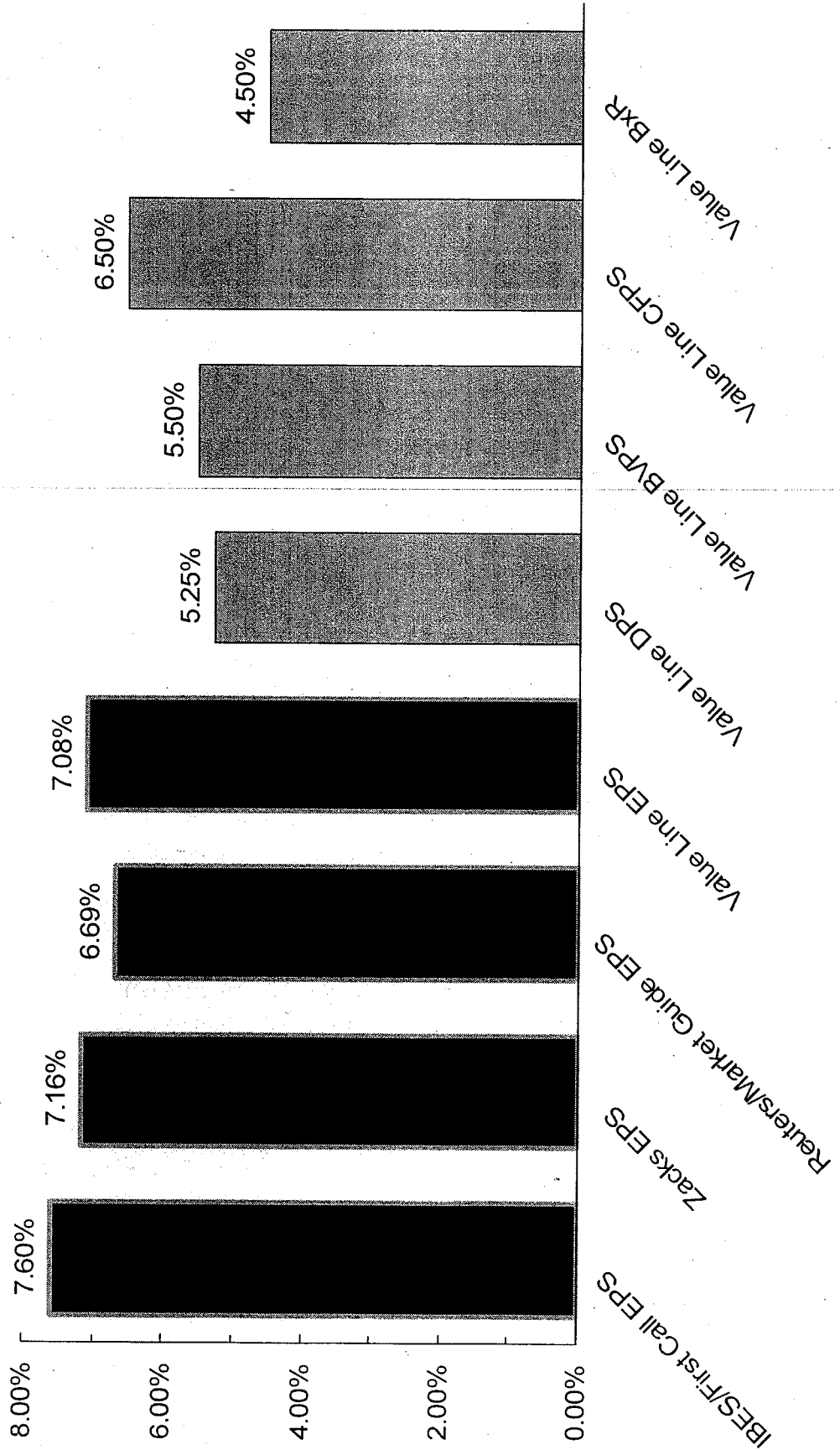
## Water Group

### Historical Growth Rates



# Water Group

## Five-Year Projected Growth Rates



Earnings per Share=EPS  
Dividends per Share=DPS  
Percent Retained to Common Equity=BxR

Book Values per Share=BVPS  
Cash Flow per Share=CFPS

**Water Utility Industry**  
**Analysis of Public Offerings of Common Stock**  
**Years 2001-2005**

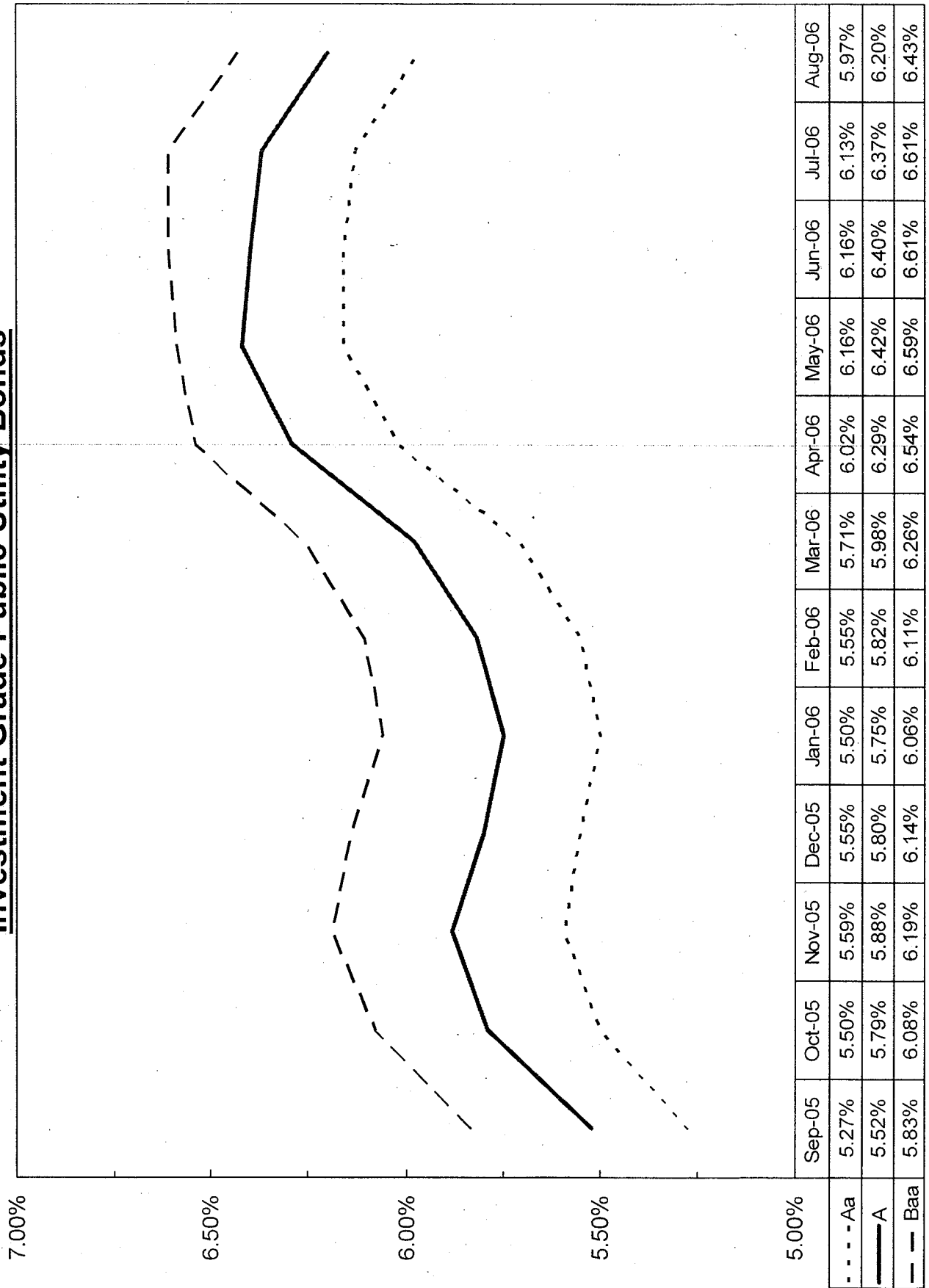
	Philadelphia Suburban Corp. <sup>(1)</sup>	California Water Service	Philadelphia Suburban Corp.	Middlesex Water Co.	California Water Service	York Water Service	American States Water	California Water Service	Aqua America Inc.	
Date of Offering	5/13/2003	8/4/2003	8/18/2003	5/6/2004	6/23/2004	7/15/2004	9/22/2004	9/22/2004	11/9/2004	
No. of shares offered (000)	1,300	1,750	4,000	700	1,250	415	1,400	550	1,700	
Dollar amt. of offering (\$000)	\$ 30,004	\$ 45,938	\$ 93,600	\$ 13,860	\$ 34,063	\$ 7,387	\$ 35,364	\$ 18,356	\$ 38,590	
Price to public	\$ 23.080	\$ 26.250	\$ 23.400	\$ 19.800	\$ 27.250	\$ 17.800	\$ 25.260	\$ 33.375	\$ 22.700	
Underwriter's discounts and commission	\$ 0.880	\$ 1.010	\$ 0.819	\$ 0.790	\$ 1.020	\$ 0.710	\$ 1.010	\$ 1.450	\$ 0.860	
Gross Proceeds	\$ 22.200	\$ 25.240	\$ 22.581	\$ 19.010	\$ 26.230	\$ 17.090	\$ 24.250	\$ 31.925	\$ 21.840	
Estimated company issuance expenses	\$ 0.077	\$ 0.163	\$ 0.045	\$ 0.536	\$ 0.132	\$ 0.593	\$ 0.184	\$ 0.318	NA	
Net proceeds to company per share	\$ 22.123	\$ 25.077	\$ 22.536	\$ 18.474	\$ 26.098	\$ 16.497	\$ 24.066	\$ 31.607	\$ 21.840	
										<b><u>Average</u></b>
Underwriter's discount as a percent of offering price	3.8%	3.8%	3.5%	4.0%	3.7%	4.0%	4.0%	4.3%	3.8%	
Issuance expense as a percent of offering price	0.3%	0.6%	0.2%	2.7%	0.5%	3.3%	0.7%	1.0%	NA	
Total Issuance and selling expense as as a percent of offering price	4.1%	4.4%	3.7%	6.7%	4.2%	7.3%	4.7%	5.3%	3.8%	4.9%

Notes:

Source of Information: Public Utility Financial Tracker



# **Interest Rates for Investment Grade Public Utility Bonds**

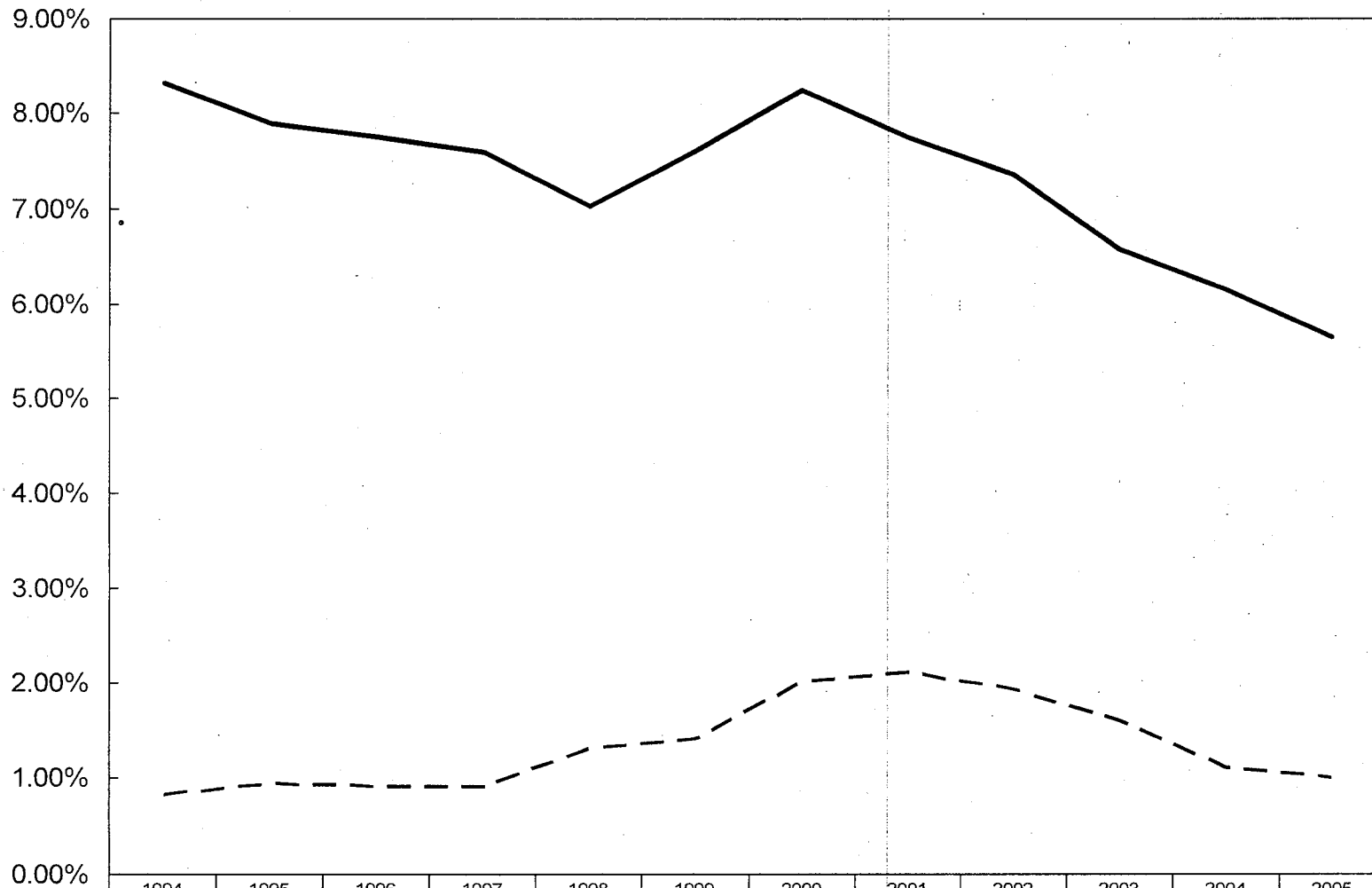


**Interest Rates for Investment Grade Public Utility Bonds  
Yearly for 2001-2005  
and the Twelve Months Ended August 2006**

<u>Years</u>	<u>Aa Rated</u>	<u>A Rated</u>	<u>Baa Rated</u>	<u>Average</u>
2001	7.58%	7.76%	8.03%	7.72%
2002	7.19%	7.37%	8.02%	7.53%
2003	6.40%	6.58%	6.84%	6.61%
2004	6.04%	6.16%	6.40%	6.20%
2005	5.44%	5.65%	5.93%	5.67%
<b>Five-Year Average</b>	<u>6.53%</u>	<u>6.70%</u>	<u>7.04%</u>	<u>6.75%</u>
<b><u>Months</u></b>				
Sep-05	5.27%	5.52%	5.83%	5.54%
Oct-05	5.50%	5.79%	6.08%	5.79%
Nov-05	5.59%	5.88%	6.19%	5.88%
Dec-05	5.55%	5.80%	6.14%	5.83%
Jan-06	5.50%	5.75%	6.06%	5.77%
Feb-06	5.55%	5.82%	6.11%	5.83%
Mar-06	5.71%	5.98%	6.26%	5.98%
Apr-06	6.02%	6.29%	6.54%	6.28%
May-06	6.16%	6.42%	6.59%	6.39%
Jun-06	6.16%	6.40%	6.61%	6.39%
Jul-06	6.13%	6.37%	6.61%	6.37%
Aug-06	5.97%	6.20%	6.43%	6.20%
<b>Twelve-Month Average</b>	<u>5.76%</u>	<u>6.02%</u>	<u>6.29%</u>	<u>6.02%</u>
<b>Six-Month Average</b>	<u>6.03%</u>	<u>6.28%</u>	<u>6.51%</u>	<u>6.27%</u>
<b>Three-Month Average</b>	<u>6.09%</u>	<u>6.32%</u>	<u>6.55%</u>	<u>6.32%</u>

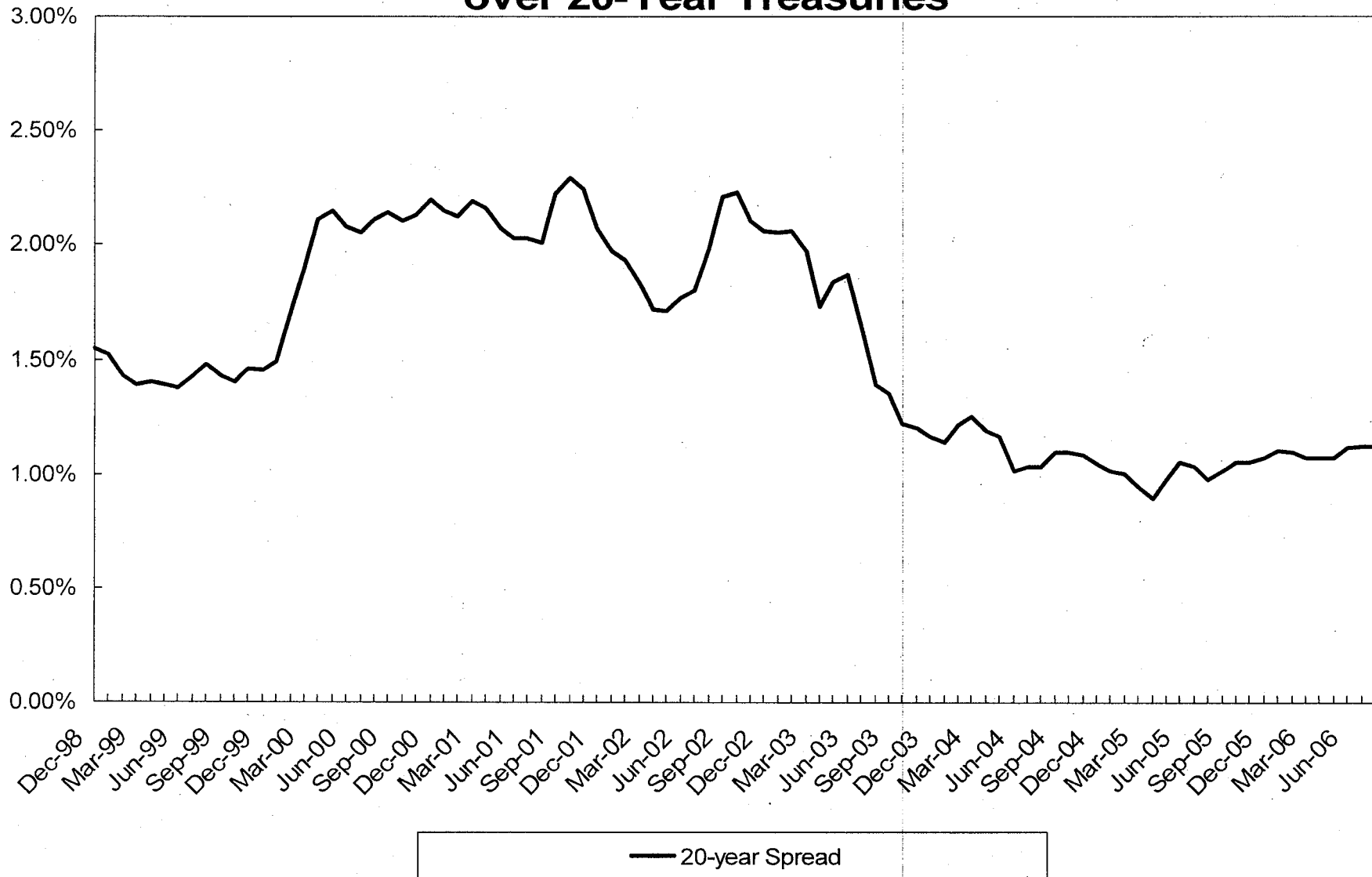
Source: Mergent Bond Record

# Yields on A-rated Public Utility Bonds and Spreads over 20-Year Treasuries



	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
— A-rated Public Utility	8.31%	7.89%	7.75%	7.60%	7.04%	7.62%	8.24%	7.76%	7.37%	6.58%	6.16%	5.65%
- - Spread vs. 20-year	0.82%	0.94%	0.92%	0.91%	1.32%	1.42%	2.01%	2.13%	1.94%	1.62%	1.12%	1.01%

# Interest Rate Spreads A-rated Public Utility Bonds over 20-Year Treasuries



A rated Public Utility Bonds  
over 20-Year Treasuries

Year	A-rated Public Utility	20-Year Treasuries	
		Yield	Spread
Dec-98	6.91%	5.36%	1.55%
Jan-99	6.97%	5.45%	1.52%
Feb-99	7.09%	5.66%	1.43%
Mar-99	7.26%	5.87%	1.39%
Apr-99	7.22%	5.82%	1.40%
May-99	7.47%	6.08%	1.39%
Jun-99	7.74%	6.36%	1.38%
Jul-99	7.71%	6.28%	1.43%
Aug-99	7.91%	6.43%	1.48%
Sep-99	7.93%	6.50%	1.43%
Oct-99	8.06%	6.66%	1.40%
Nov-99	7.94%	6.48%	1.46%
Dec-99	8.14%	6.69%	1.45%
Jan-00	8.35%	6.86%	1.49%
Feb-00	8.25%	6.54%	1.71%
Mar-00	8.28%	6.38%	1.90%
Apr-00	8.29%	6.18%	2.11%
May-00	8.70%	6.55%	2.15%
Jun-00	8.36%	6.28%	2.08%
Jul-00	8.25%	6.20%	2.05%
Aug-00	8.13%	6.02%	2.11%
Sep-00	8.23%	6.09%	2.14%
Oct-00	8.14%	6.04%	2.10%
Nov-00	8.11%	5.98%	2.13%
Dec-00	7.84%	5.64%	2.20%
Jan-01	7.80%	5.65%	2.15%
Feb-01	7.74%	5.62%	2.12%
Mar-01	7.68%	5.49%	2.19%
Apr-01	7.94%	5.78%	2.16%
May-01	7.99%	5.92%	2.07%
Jun-01	7.85%	5.82%	2.03%
Jul-01	7.78%	5.75%	2.03%
Aug-01	7.59%	5.58%	2.01%
Sep-01	7.75%	5.53%	2.22%
Oct-01	7.63%	5.34%	2.29%
Nov-01	7.57%	5.33%	2.24%
Dec-01	7.83%	5.76%	2.07%
Jan-02	7.66%	5.69%	1.97%
Feb-02	7.54%	5.61%	1.93%
Mar-02	7.76%	5.93%	1.83%
Apr-02	7.57%	5.85%	1.72%
May-02	7.52%	5.81%	1.71%
Jun-02	7.42%	5.65%	1.77%
Jul-02	7.31%	5.51%	1.80%
Aug-02	7.17%	5.19%	1.98%
Sep-02	7.08%	4.87%	2.21%
Oct-02	7.23%	5.00%	2.23%
Nov-02	7.14%	5.04%	2.10%
Dec-02	7.07%	5.01%	2.06%
Jan-03	7.07%	5.02%	2.05%
Feb-03	6.93%	4.87%	2.06%
Mar-03	6.79%	4.82%	1.97%
Apr-03	6.64%	4.91%	1.73%
May-03	6.36%	4.52%	1.84%
Jun-03	6.21%	4.34%	1.87%
Jul-03	6.57%	4.92%	1.65%
Aug-03	6.78%	5.39%	1.39%
Sep-03	6.56%	5.21%	1.35%
Oct-03	6.43%	5.21%	1.22%
Nov-03	6.37%	5.17%	1.20%
Dec-03	6.27%	5.11%	1.16%
Jan-04	6.15%	5.01%	1.14%
Feb-04	6.15%	4.94%	1.21%
Mar-04	5.97%	4.72%	1.25%
Apr-04	6.35%	5.16%	1.19%
May-04	6.62%	5.46%	1.16%
Jun-04	6.46%	5.45%	1.01%
Jul-04	6.27%	5.24%	1.03%
Aug-04	6.14%	5.07%	1.07%
Sep-04	5.98%	4.89%	1.09%
Oct-04	5.94%	4.85%	1.09%
Nov-04	5.97%	4.89%	1.08%
Dec-04	5.92%	4.88%	1.04%
Jan-05	5.78%	4.77%	1.01%
Feb-05	5.61%	4.61%	1.00%
Mar-05	5.83%	4.89%	0.94%
Apr-05	5.64%	4.75%	0.89%
May-05	5.53%	4.56%	0.97%
Jun-05	5.40%	4.35%	1.05%
Jul-05	5.51%	4.48%	1.03%
Aug-05	5.50%	4.53%	0.97%
Sep-05	5.52%	4.51%	1.01%
Oct-05	5.79%	4.74%	1.05%
Nov-05	5.88%	4.83%	1.05%
Dec-05	5.80%	4.73%	1.07%
Jan-06	5.75%	4.65%	1.10%
Feb-06	5.82%	4.73%	1.09%
Mar-06	5.98%	4.91%	1.07%
Apr-06	6.29%	5.22%	1.07%
May-06	6.42%	5.35%	1.07%
Jun-06	6.40%	5.29%	1.11%
Jul-06	6.37%	5.25%	1.12%
Aug-06	6.20%	5.08%	1.12%

S&P Composite Index and S&P Public Utility Index  
Long-Term Corporate and Public Utility Bonds  
Yearly Total Returns  
1928-2005

Year	S & P Composite Index	S & P Public Utility Index	Long Term Corporate Bonds	Public Utility Bonds
1928	43.61%	57.47%	2.84%	3.08%
1929	-8.42%	11.02%	3.27%	2.34%
1930	-24.90%	-21.96%	7.98%	4.74%
1931	-43.34%	-35.90%	-1.85%	-11.11%
1932	-8.19%	-0.54%	10.82%	7.25%
1933	53.99%	-21.87%	10.38%	-3.82%
1934	-1.44%	-20.41%	13.84%	22.61%
1935	47.67%	76.63%	9.61%	16.03%
1936	33.92%	20.69%	6.74%	8.30%
1937	-35.03%	-37.04%	2.75%	-4.05%
1938	31.12%	22.45%	6.13%	8.11%
1939	-0.41%	11.26%	3.97%	6.76%
1940	-9.78%	-17.15%	3.39%	4.45%
1941	-11.59%	-31.57%	2.73%	2.15%
1942	20.34%	15.39%	2.60%	3.81%
1943	25.90%	46.07%	2.83%	7.04%
1944	19.75%	18.03%	4.73%	3.29%
1945	36.44%	53.33%	4.08%	5.92%
1946	-8.07%	1.26%	1.72%	2.98%
1947	5.71%	-13.16%	-2.34%	-2.19%
1948	5.50%	4.01%	4.14%	2.65%
1949	18.79%	31.39%	3.31%	7.16%
1950	31.71%	3.25%	2.12%	2.01%
1951	24.02%	-18.63%	-2.69%	-2.77%
1952	18.37%	19.25%	3.52%	2.99%
1953	-0.99%	7.85%	3.41%	2.08%
1954	52.62%	24.72%	5.39%	7.57%
1955	31.56%	11.26%	0.48%	0.12%
1956	6.56%	5.06%	-6.81%	-6.25%
1957	-10.78%	6.36%	8.71%	3.58%
1958	43.36%	40.70%	-2.22%	0.18%
1959	11.96%	7.49%	-0.97%	-2.29%
1960	0.47%	20.26%	9.07%	9.01%
1961	26.89%	29.33%	4.82%	4.65%
1962	-8.73%	-2.44%	7.95%	6.55%
1963	22.80%	12.36%	2.19%	3.44%
1964	16.48%	15.91%	4.77%	4.94%
1965	12.45%	4.67%	-0.46%	0.50%
1966	-10.06%	-4.48%	0.20%	-3.45%
1967	23.98%	-0.63%	-4.95%	-3.63%
1968	11.06%	10.32%	2.57%	1.87%
1969	-8.50%	-15.42%	-8.09%	-6.66%
1970	4.01%	16.56%	18.37%	15.90%
1971	14.31%	2.41%	11.01%	11.59%
1972	18.98%	8.15%	7.26%	7.19%
1973	-14.66%	-18.07%	1.14%	2.42%
1974	-26.47%	-21.55%	-3.06%	-5.28%
1975	37.20%	44.49%	14.64%	15.50%
1976	23.84%	31.81%	18.65%	19.04%
1977	-7.18%	8.64%	1.71%	5.22%
1978	6.56%	-3.71%	-0.07%	-0.98%
1979	18.44%	13.58%	-4.18%	-2.75%
1980	32.42%	15.08%	-2.76%	-0.23%
1981	-4.91%	11.74%	-1.24%	4.27%
1982	21.41%	26.52%	42.56%	33.52%
1983	22.51%	20.01%	6.26%	10.33%
1984	6.27%	26.04%	16.86%	14.82%
1985	32.16%	33.05%	30.09%	26.48%
1986	18.47%	28.53%	19.85%	18.16%
1987	5.23%	-2.92%	-0.27%	3.02%
1988	16.81%	18.27%	10.70%	10.19%
1989	31.49%	47.80%	16.23%	15.61%
1990	-3.17%	-2.57%	6.78%	8.13%
1991	30.55%	14.61%	19.89%	19.25%
1992	7.67%	8.10%	9.39%	8.65%
1993	9.99%	14.41%	13.19%	10.59%
1994	1.31%	-7.94%	-5.76%	-4.72%
1995	37.43%	42.15%	27.20%	22.81%
1996	23.07%	3.14%	1.40%	3.04%
1997	33.36%	24.69%	12.95%	11.39%
1998	28.58%	14.82%	10.76%	9.44%
1999	21.04%	-8.85%	-7.45%	-1.69%
2000	-9.11%	59.70%	12.87%	9.45%
2001	-11.88%	-30.41%	10.65%	5.85%
2002	-22.10%	-30.04%	16.33%	1.63%
2003	28.70%	26.11%	5.27%	10.01%
2004	10.87%	24.22%	8.72%	6.03%
2005	4.91%	16.79%	5.87%	3.02%
Geometric Mean	10.03%	8.65%	5.89%	5.47%
Arithmetic Mean	11.99%	11.02%	6.21%	5.75%
Standard Deviation	20.26%	22.67%	8.61%	7.93%
Median	13.38%	11.50%	4.44%	4.55%

**Tabulation of Risk Rate Differentials for  
S&P Public Utility Index and Public Utility Bonds  
For the Years 1928-2005, 1952-2005, 1974-2005, and 1979-2005**

<u><b>Total Returns</b></u>	<u>Range</u>		<u>Midpoint</u>	<u>Point</u> <u>Estimate</u>	<u>Average of the Midpoint of Range and Point Estimate</u>
	<u>Geometric Mean</u>	<u>Median</u>		<u>Arithmetic Mean</u>	
<u><b>1928-2005</b></u>					
S&P Public Utility Index	8.65%	11.50%		11.02%	
Public Utility Bonds	<u>5.47%</u>	<u>4.55%</u>		<u>5.75%</u>	
Risk Differential	<u>3.18%</u>	<u>6.95%</u>	<u>5.07%</u>	<u>5.27%</u>	<u>5.17%</u>
<u><b>1952-2005</b></u>					
S&P Public Utility Index	10.82%	12.97%		12.37%	
Public Utility Bonds	<u>6.21%</u>	<u>5.08%</u>		<u>6.52%</u>	
Risk Differential	<u>4.61%</u>	<u>7.89%</u>	<u>6.25%</u>	<u>5.85%</u>	<u>6.05%</u>
<u><b>1974-2005</b></u>					
S&P Public Utility Index	12.54%	14.95%		14.57%	
Public Utility Bonds	<u>8.70%</u>	<u>9.05%</u>		<u>9.06%</u>	
Risk Differential	<u>3.84%</u>	<u>5.90%</u>	<u>4.87%</u>	<u>5.51%</u>	<u>5.19%</u>
<u><b>1979-2005</b></u>					
S&P Public Utility Index	13.15%	15.08%		15.06%	
Public Utility Bonds	<u>9.15%</u>	<u>9.44%</u>		<u>9.49%</u>	
Risk Differential	<u>4.00%</u>	<u>5.64%</u>	<u>4.82%</u>	<u>5.57%</u>	<u>5.20%</u>

**Value Line Betas**

---

**Water Group**

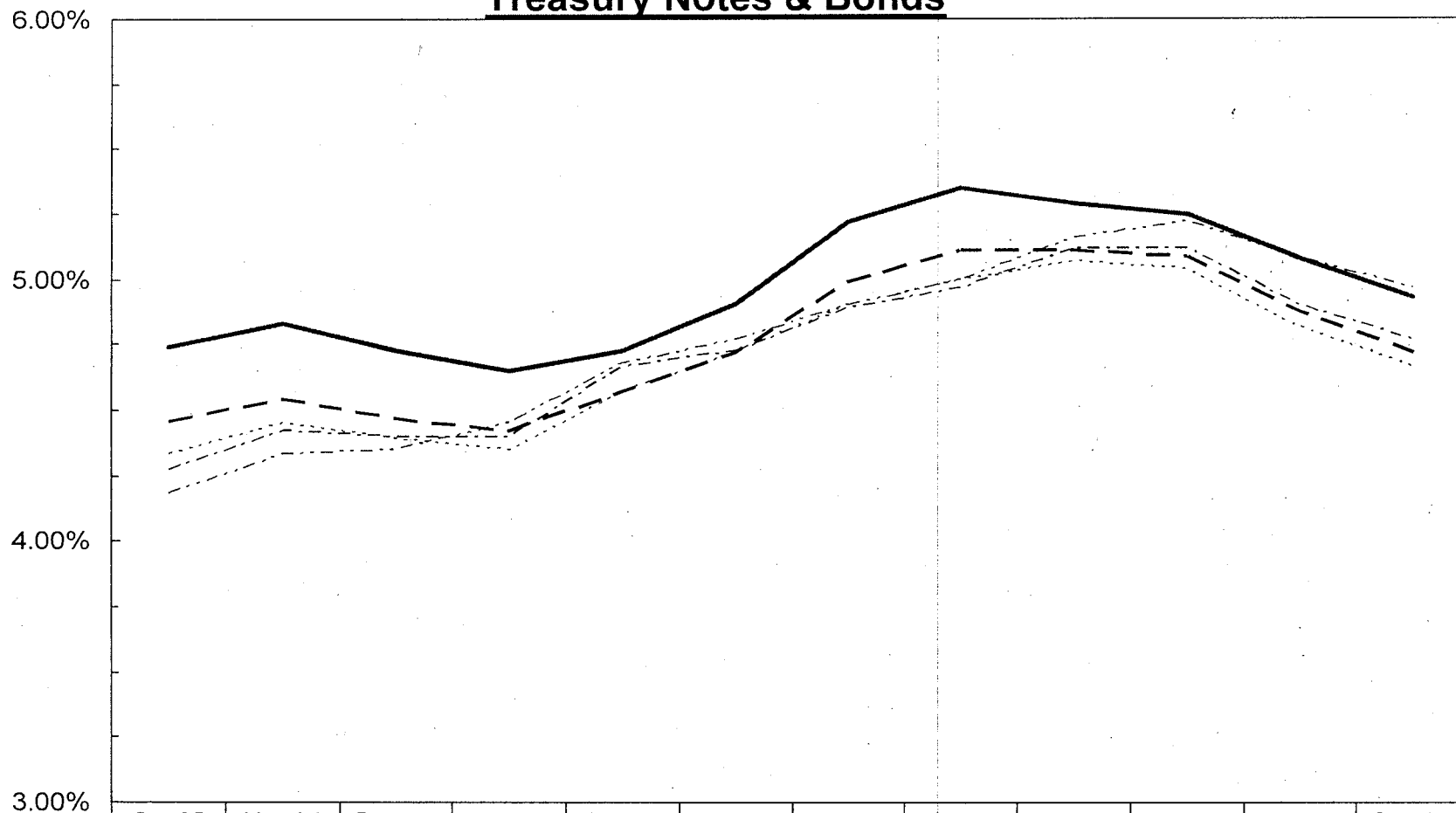
---

American States Water	0.75
Aqua America, Inc.	0.80
California Water Serv. Grp.	0.80
Connecticut Water Services	0.80
Middlesex Water Company	0.80
SJW Corporation	0.70
Southwest Water Company	0.70
York Water Company	<u>0.45</u>
Average	<u><u>0.73</u></u>

Source of Information:  
Value Line Investment Survey  
July 28, 2006



## Yields on Treasury Notes & Bonds



	Oct-05	Nov-05	Dec-05	Jan-06	Feb-06	Mar-06	Apr-06	May-06	Jun-06	Jul-06	Aug-06	Sep-06
1-Year	4.18%	4.33%	4.35%	4.45%	4.68%	4.77%	4.90%	5.00%	5.16%	5.22%	5.08%	4.97%
2-Year	4.27%	4.42%	4.40%	4.40%	4.67%	4.73%	4.89%	4.97%	5.12%	5.12%	4.90%	4.77%
5-Year	4.33%	4.45%	4.39%	4.35%	4.57%	4.72%	4.90%	5.00%	5.07%	5.04%	4.82%	4.67%
10-Year	4.46%	4.54%	4.47%	4.42%	4.57%	4.72%	4.99%	5.11%	5.11%	5.09%	4.88%	4.72%
20-Year	4.74%	4.83%	4.73%	4.65%	4.73%	4.91%	5.22%	5.35%	5.29%	5.25%	5.08%	4.93%

**Yields for Treasury Constant Maturities  
Yearly for 2001-2005  
and the Twelve Months Ended September 2006**

<u>Years</u>	<u>1-Year</u>	<u>2-Year</u>	<u>3-Year</u>	<u>5-Year</u>	<u>7-Year</u>	<u>10-Year</u>	<u>20-Year</u>
2001	3.49%	3.83%	4.09%	4.56%	4.88%	5.02%	5.63%
2002	2.00%	2.64%	3.10%	3.82%	4.30%	4.61%	5.43%
2003	1.24%	1.65%	2.10%	2.97%	3.52%	4.02%	4.96%
2004	1.89%	2.38%	2.78%	3.43%	3.87%	4.27%	5.04%
2005	3.62%	3.85%	3.93%	4.05%	4.15%	4.29%	4.64%
<b>Five-Year Average</b>	<u>2.45%</u>	<u>2.87%</u>	<u>3.20%</u>	<u>3.77%</u>	<u>4.14%</u>	<u>4.44%</u>	<u>5.14%</u>
<b><u>Months</u></b>							
Oct-05	4.18%	4.27%	4.29%	4.33%	4.38%	4.46%	4.74%
Nov-05	4.33%	4.42%	4.43%	4.45%	4.48%	4.54%	4.83%
Dec-05	4.35%	4.40%	4.39%	4.39%	4.41%	4.47%	4.73%
Jan-06	4.45%	4.40%	4.35%	4.35%	4.37%	4.42%	4.65%
Feb-06	4.68%	4.67%	4.64%	4.57%	4.56%	4.57%	4.73%
Mar-06	4.77%	4.73%	4.74%	4.72%	4.71%	4.72%	4.91%
Apr-06	4.90%	4.89%	4.89%	4.90%	4.94%	4.99%	5.22%
May-06	5.00%	4.97%	4.97%	5.00%	5.03%	5.11%	5.35%
Jun-06	5.16%	5.12%	5.09%	5.07%	5.08%	5.11%	5.29%
Jul-06	5.22%	5.12%	5.07%	5.04%	5.05%	5.09%	5.25%
Aug-06	5.08%	4.90%	4.85%	4.82%	4.83%	4.88%	5.08%
Sep-06	4.97%	4.77%	4.69%	4.67%	4.68%	4.72%	4.93%
<b>Twelve-Month Average</b>	<u>4.76%</u>	<u>4.72%</u>	<u>4.70%</u>	<u>4.69%</u>	<u>4.71%</u>	<u>4.76%</u>	<u>4.98%</u>
<b>Six-Month Average</b>	<u>5.06%</u>	<u>4.96%</u>	<u>4.93%</u>	<u>4.92%</u>	<u>4.94%</u>	<u>4.98%</u>	<u>5.19%</u>
<b>Three-Month Average</b>	<u>5.09%</u>	<u>4.93%</u>	<u>4.87%</u>	<u>4.84%</u>	<u>4.85%</u>	<u>4.90%</u>	<u>5.09%</u>

Source: Federal Reserve statistical release H.15

**Measures of the Risk-Free Rate**

The forecast of Treasury yields  
per the consensus of nearly 50 economists  
reported in the Blue Chip Financial Forecasts dated October 1, 2006

<u>Year</u>	<u>Quarter</u>	<u>1-Year Treasury Bill</u>	<u>2-Year Treasury Note</u>	<u>5-Year Treasury Note</u>	<u>10-Year Treasury Note</u>	<u>30-Year Treasury Bond</u>
2006	Fourth	5.0%	4.8%	4.8%	4.8%	4.9%
2006	First	5.0%	4.9%	4.8%	4.9%	5.0%
2007	Second	4.9%	4.9%	4.9%	4.9%	5.0%
2007	Third	4.9%	4.8%	4.8%	4.9%	5.0%
2007	Fourth	4.8%	4.8%	4.8%	4.9%	5.1%
2008	First	4.8%	4.8%	4.9%	5.0%	5.1%

# THE VALUE LINE

## Investment Survey®

### Part 1 Summary & Index

Petitioner's Exhibit No. PRM-2  
Indiana-American Water Company  
Page 26 of 29  
Schedule 11 [5 of 6]  
File at the front of the  
Ratings & Reports  
binder. Last week's  
Summary & Index  
should be removed.

September 8, 2006

#### TABLE OF SUMMARY & INDEX CONTENTS

#### Summary & Index Page Number

Industries, in alphabetical order .....	1
Stocks, in alphabetical order .....	2-23
Noteworthy Rank Changes .....	24

#### SCREENS

Industries, in order of Timeliness Rank .....	24	Stocks with Lowest P/Es .....	35
Timely Stocks in Timely Industries .....	25-26	Stocks with Highest P/Es .....	35
Timely Stocks (1 & 2 for Performance) .....	27-29	Stocks with Highest Annual Total Returns .....	36
Conservative Stocks (1 & 2 for Safety) .....	30-31	Stocks with Highest 3- to 5-year Dividend Yield .....	36
Highest Dividend Yielding Stocks .....	32	High Returns Earned on Total Capital .....	37
Stocks with Highest 3- to 5-year Price Potential .....	32	Bargain Basement Stocks .....	37
Biggest "Free Flow" Cash Generators .....	33	Untimely Stocks (5 for Performance) .....	38
Best Performing Stocks last 13 Weeks .....	33	Highest Dividend Yielding Non-utility Stocks .....	38
Worst Performing Stocks last 13 Weeks .....	33	Highest Growth Stocks .....	39
Widest Discounts from Book Value .....	34		

The Median of Estimated  
**PRICE-EARNINGS RATIOS**  
of all stocks with earnings

**17.1**

26 Weeks Ago	Market Low	Market High
18.7	10-9-02 14.1	5-5-06 19.6

The Median of Estimated  
**DIVIDEND YIELDS**  
(next 12 months) of all dividend  
paying stocks under review

**1.8%**

26 Weeks Ago	Market Low	Market High
1.6%	10-9-02 2.4%	5-5-06 1.6%

The Estimated Median Price  
**APPRECIATION POTENTIAL**  
of all 1700 stocks in the hypothesized  
economic environment 3 to 5 years hence

**50%**

26 Weeks Ago	Market Low	Market High
40%	10-9-02 115%	5-5-06 40%

#### ANALYSES OF INDUSTRIES IN ALPHABETICAL ORDER WITH PAGE NUMBER

Numeral in parenthesis after the industry is rank for probable performance (next 12 months).

PAGE		PAGE		PAGE		PAGE	
1919	Advertising (67)	1578	Educational Services (37)	2229	Internet (55)	1172	R.E.I.T. (92)
543	Aerospace/Defense (26)	1001	Electrical Equipment (7)	956	Investment Co. (18)	1841	Recreation (86)
253	*Air Transport (3)	695	Electric Util. (Central) (71)	360	*Investment Co.(Foreign) (39)	292	*Restaurant (90)
1651	Apparel (56)	157	Electric Utility (East) (43)	1331	Machinery (28)	1667	Retail Automotive (62)
101	Auto & Truck (24)	1776	Electric Utility (West) (75)	1547	Manuf. Housing/RV (91)	876	Retail Building Supply (47)
781	Auto Parts (76)	1021	Electronics (13)	275	*Maritime (77)	1706	Retail (Special Lines) (69)
2101	Bank (63)	1861	Entertainment (66)	631	Medical Services (51)	1677	Retail Store (33)
1564	Bank (Canadian) (68)	1591	Entertainment Tech (85)	181	Medical Supplies (65)	1422	Securities Brokerage (5)
614	Bank (Midwest) (78)	351	*Environmental (48)	564	Metal Fabricating (61)	1047	Semiconductor (9)
1531	Beverage (Alcoholic) (42)	2131	Financial Svcs. (Div.) (41)	1221	Metals & Mining (Div.) (2)	1086	Semiconductor Equip (6)
1537	Beverage (Soft Drink) (17)	1481	Food Processing (58)	458	Natural Gas (Distrib.) (79)	1695	Shoe (57)
664	Biotechnology (54)	1526	Food Wholesalers (95)	438	Natural Gas (Div.) (31)	575	Steel (General) (21)
845	Building Materials (32)	1555	Foreign Electronics (11)	1906	Newspaper (83)	1412	Steel (Integrated) (46)
811	Cable TV (1)	890	Furn/Home Furnishings (23)	1129	Office Equip/Supplies (20)	746	Telecom. Equipment (38)
427	Canadian Energy (19)	1514	Grocery (60)	1938	Oilfield Svcs/Equip. (4)	718	Telecom. Services (25)
883	Cement & Aggregates (70)	655	Healthcare Information (29)	921	Packaging & Container (64)	1161	Thrift (81)
1234	Chemical (Basic) (59)	119	Home Appliance (88)	906	Paper/Forest Products (84)	114	Tire & Rubber (89)
1961	Chemical (Diversified) (40)	862	Homebuilding (97)	405	Petroleum (Integrated) (8)	1571	Tobacco (87)
475	Chemical (Specialty) (34)	1876	Hotel/Gaming (82)	1928	Petroleum (Producing) (73)	799	Toiletries/Cosmetics (94)
525	Coal (49)	939	Household Products (72)	771	Pharmacy Services (16)	265	*Trucking (10)
1101	Computers/Peripherals (50)	1289	Human Resources (14)	971	Power (93)	1417	Water Utility (96)
2172	Computer Software/Svcs (27)	325	*Industrial Services (22)	1213	Precious Metals (12)	508	Wireless Networking (80)
1374	Diversified Co. (36)	374	*Information Services (52)	125	Precision Instrument (53)		
1244	Drug (35)	1199	Insurance (Life) (44)	1892	Publishing (74)		
1439	E-Commerce (30)	586	Insurance (Prop/Cas.) (45)	283	*Railroad (15)		

\*Reviewed in this week's issue.

In three parts: This is Part 1, the Summary & Index. Part 2 is Selection & Opinion. Part 3 is Ratings & Reports. Volume LXII, No. 2.

Published weekly by VALUE LINE PUBLISHING, INC. 220 East 42nd Street, New York, N.Y. 10017-5891

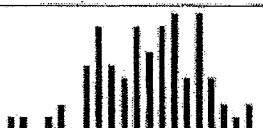
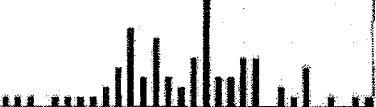
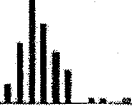
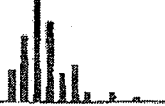
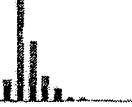

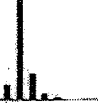
© 2006, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for each subscriber's own, non-commercial, internal use. No part of this publication may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product. See back cover for important disclosures.

Table 2-1

Petitioner's Exhibit No. PRM-2  
 Indiana-American Water Company  
 Page 27 of 29  
 Schedule 11 [6 of 6]

**Basic Series: Summary Statistics of Annual Total Returns**

from 1926 to 2005

Series	Geometric Mean	Arithmetic Mean	Standard Deviation	Distribution
Large Company Stocks	10.4%	12.3%	20.2%	
Small Company Stocks	12.6	17.4	32.9	
Long-Term Corporate Bonds	5.9	6.2	8.5	
Long-Term Government	5.5	5.8	9.2	
Intermediate-Term Government	5.3	5.5	5.7	
U.S. Treasury Bills	3.7	3.8	3.1	
Inflation	3.0	3.1	4.3	

-90%

0%

90%

\*The 1933 Small Company Stocks Total Return was 142.9 percent.

**Comparable Earnings Approach**

Using Non-Utility Companies with

Timeliness of 3, 4 & 5; Safety Rank of 2 & 3; Financial Strength of B, B+ & B++;  
Price Stability of 65 to 90; Betas of .45 to .80; and Technical Rank of 3 & 4

Company	Industry	Timeliness Rank	Safety Rank	Financial Strength	Price Stability	Beta	Technical Rank
ABM Industries Inc.	INDUSRV	4	3	B++	80	0.80	3
Alliant Techsystems	DEFENSE	3	3	B+	75	0.80	3
Altria Group	TOBACCO	4	3	B++	80	0.80	3
AmerisourceBergen	MEDSUPPL	3	3	B++	75	0.75	3
Arbitron Inc.	INFOSER	3	3	B+	85	0.75	4
Beckman Coulter	MEDSUPPL	4	3	B++	70	0.55	4
CBRL Group	RESTRNT	4	3	B+	70	0.80	4
CEC Entertainment	RESTRNT	4	3	B++	65	0.65	4
Constellation Brands	ALCO-BEV	3	3	B	75	0.75	3
Deluxe Corp.	PUBLISH	5	3	B	70	0.70	4
Edwards Lifesciences	MEDSUPPL	3	2	B++	85	0.75	3
Invacare Corp.	MEDSUPPL	5	3	B+	75	0.80	3
Matthews Int'l	DIVERSIF	3	3	B+	80	0.75	3
Northrop Grumman	DEFENSE	3	2	B++	90	0.70	3
Papa John's Int'l	RESTRNT	3	2	B++	85	0.75	3
PepsiAmericas Inc.	BEVERAGE	4	3	B	90	0.80	3
RLI Corp.	INSRPTY	4	2	B++	85	0.75	4
Schein (Henry)	MEDSUPPL	3	3	B+	75	0.75	3
Smucker (J.M.)	FOODPROC	3	2	B++	85	0.70	3
Speedway Motorsports	RECREATE	3	3	B	85	0.75	3
Universal Health Sv. 'B'	MEDSERV	3	3	B+	75	0.70	3
Wiley (John) & Sons	PUBLISH	3	3	B+	90	0.75	3
Yankee Candle	HOUSEPRD	4	3	B++	65	0.80	3
Yum! Brands	RESTRNT	3	3	B++	70	0.55	3
Average		4	3	B+	78	0.74	3
Gas Group	Range	3 to 5	2 to 3	B to B++	65 to 90	.45 to .80	3 to 4
	Average	4	3	B+	80	0.73	3

Source of Information: Value Line Investment Survey for Windows, September 8, 2006

**Comparable Earnings Approach**  
Five -Year Average Historical Earned Returns  
for Years 2001-2005 and  
Projected 3-5 Year Returns

Company	2001	2002	2003	2004	2005	Average	Projected 2009-11
ABM Industries Inc.	12.5%	12.1%	8.2%	9.5%	9.6%	10.4%	14.5%
Alliant Techsystems	15.5%	27.0%	28.8%	22.4%	24.5%	23.6%	13.0%
Altria Group	43.6%	48.3%	36.7%	30.7%	29.9%	37.8%	24.0%
AmerisourceBergen	4.9%	10.8%	11.2%	10.8%	8.3%	9.2%	11.5%
Arbitron Inc.	-	-	-	NMF	67.8%	67.8%	33.0%
Beckman Coulter	27.3%	26.9%	20.3%	19.3%	15.8%	21.9%	12.5%
CBRL Group	8.7%	11.7%	13.4%	13.2%	14.6%	12.3%	26.0%
CEC Entertainment	18.9%	18.0%	18.7%	22.9%	21.8%	20.1%	22.0%
Constellation Brands	14.4%	16.4%	11.2%	11.3%	12.8%	13.2%	11.0%
Deluxe Corp.	NMF	NMF	-	NMF	NMF	NMF	NMF
Edwards Lifesciences	13.7%	15.4%	15.2%	16.6%	18.1%	15.8%	16.5%
Invacare Corp.	15.8%	13.5%	11.6%	10.0%	7.2%	11.6%	9.5%
Matthews Int'l	21.0%	21.1%	17.5%	18.0%	17.9%	19.1%	14.5%
Northrop Grumman	5.5%	4.8%	4.8%	6.4%	7.4%	5.8%	12.0%
Papa John's Int'l	24.2%	38.4%	23.0%	28.0%	25.7%	27.9%	17.0%
PepsiAmericas Inc.	6.3%	9.4%	9.8%	10.8%	12.0%	9.7%	10.5%
RLI Corp.	9.0%	8.4%	10.6%	10.3%	14.0%	10.5%	11.0%
Schein (Henry)	12.8%	13.7%	13.9%	12.3%	13.2%	13.2%	16.0%
Smucker (J.M.)	12.2%	9.3%	10.0%	8.9%	9.0%	9.9%	10.0%
Speedway Motorsports	12.9%	12.5%	12.4%	12.7%	14.1%	12.9%	12.0%
Universal Health Sv. 'B'	16.2%	19.0%	17.7%	13.2%	13.2%	15.9%	12.0%
Wiley (John) & Sons	23.5%	22.3%	20.7%	23.0%	24.0%	22.7%	13.5%
Yankee Candle	32.5%	30.0%	39.3%	46.0%	119.9%	53.5%	NMF
Yum! Brands	NMF	98.1%	56.1%	45.2%	52.6%	63.0%	38.5%
Average						<u>22.1%</u>	<u>16.4%</u>
Median						<u>15.8%</u>	<u>13.3%</u>

**INDIANA-AMERICAN WATER COMPANY**

Appendices A Through I to Accompany

---

the Direct Testimony

of

Paul R. Moul, Managing Consultant  
P. Moul & Associates, Inc.

Concerning

Rate of Return



**EDUCATIONAL BACKGROUND, BUSINESS EXPERIENCE  
AND QUALIFICATIONS**

I was awarded a degree of Bachelor of Science in Business Administration by Drexel University in 1971. While at Drexel, I participated in the Cooperative Education Program which included employment, for one year, with American Water Works Service Company, Inc., as an internal auditor, where I was involved in the audits of several operating water companies of the American Water Works System and participated in the preparation of annual reports to regulatory agencies and assisted in other general accounting matters.

Upon graduation from Drexel University, I was employed by American Water Works Service Company, Inc., in the Eastern Regional Treasury Department where my duties included preparation of rate case exhibits for submission to regulatory agencies, as well as responsibility for various treasury functions of the thirteen New England operating subsidiaries.

In 1973, I joined the Municipal Financial Services Department of Betz Environmental Engineers, a consulting engineering firm, where I specialized in financial studies for municipal water and wastewater systems.

In 1974, I joined Associated Utility Services, Inc., now known as AUS Consultants. I held various positions with the Utility Services Group of AUS Consultants, concluding my employment there as a Senior Vice President.

In 1994, I formed P. Moul & Associates, an independent financial and regulatory consulting firm. In my capacity as Managing Consultant and for the past twenty-nine years, I have continuously studied the rate of return requirements for cost of service regulated firms. In this regard, I have supervised the preparation of rate of return studies which were employed in connection with my testimony and in the past for other individuals. I have presented direct testimony on the subject of fair rate of return, evaluated rate of return testimony of other witnesses, and presented rebuttal testimony.

My studies and prepared direct testimony have been presented before thirty (30) federal, state and municipal regulatory commissions, consisting of: the Federal Energy Regulatory Commission; state public utility commissions in Alabama, Connecticut, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, New Hampshire, New Jersey, New York, North Carolina, Oklahoma, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, and West Virginia; and the

1 Philadelphia Gas Commission. My testimony has been offered in over 200 rate cases involving  
2 electric power, natural gas distribution and transmission, resource recovery, solid waste  
3 collection and disposal, telephone, wastewater, and water service utility companies. While my  
4 testimony has involved principally fair rate of return and financial matters, I have also testified on  
5 capital allocations, capital recovery, cash working capital, income taxes, factoring of accounts  
6 receivable, and take-or-pay expense recovery. My testimony has been offered on behalf of  
7 municipal and investor-owned public utilities and for the staff of a regulatory commission. I have  
8 also testified at an Executive Session of the State of New Jersey Commission of Investigation  
9 concerning the BPU regulation of solid waste collection and disposal.

10 I was a co-author of a verified statement submitted to the Interstate Commerce  
11 Commission concerning the 1983 Railroad Cost of Capital (Ex Parte No. 452). I was also co-  
12 author of comments submitted to the Federal Energy Regulatory Commission regarding the  
13 Generic Determination of Rate of Return on Common Equity for Public Utilities in 1985, 1986  
14 and 1987 (Docket Nos. RM85-19-000, RM86-12-000, RM87-35-000 and RM88-25-000).  
15 Further, I have been the consultant to the New York Chapter of the National Association of  
16 Water Companies which represented the water utility group in the Proceeding on Motion of the  
17 Commission to Consider Financial Regulatory Policies for New York Utilities (Case 91-M-0509).  
18 I have also submitted comments to the Federal Energy Regulatory Commission in its Notice of  
19 Proposed Rulemaking (Docket No. RM99-2-000) concerning Regional Transmission  
20 Organizations and on behalf of the Edison Electric Institute in its intervention in the case of  
21 Southern California Edison Company (Docket No. ER97-2355-000).

22 In late 1978, I arranged for the private placement of bonds on behalf of an investor-  
23 owned public utility. I have assisted in the preparation of a report to the Delaware Public  
24 Service Commission relative to the operations of the Lincoln and Ellendale Electric Company. I  
25 was also engaged by the Delaware P.S.C. to review and report on the proposed financing and  
26 disposition of certain assets of Sussex Shores Water Company (P.S.C. Docket Nos. 24-79 and  
27 47-79). I was a co-author of a Report on Proposed Mandatory Solid Waste Collection  
28 Ordinance prepared for the Board of County Commissioners of Collier County, Florida.

29 I have been a consultant to the Bucks County Water and Sewer Authority concerning  
30 rates and charges for wholesale contract service with the City of Philadelphia. My municipal  
31 consulting experience also included an assignment for Baltimore County, Maryland, regarding

the City/County Water Agreement for Metropolitan District customers (Circuit Court for Baltimore County in Case 34/153/87-CSP-2636).

I am a member of the Society of Utility and Regulatory Financial Analysis (formerly the National Society of Rate of Return Analysts) and have attended several Financial Forums sponsored by the Society. I attended the first National Regulatory Conference at the Marshall-Wythe School of Law, College of William and Mary. I also attended an Executive Seminar sponsored by the Colgate Darden Graduate Business School of the University of Virginia concerning Regulated Utility Cost of Equity and the Capital Asset Pricing Model. In October 1984, I attended a Standard & Poor's Seminar on the Approach to Municipal Utility Ratings, and in May 1985, I attended an S&P Seminar on Telecommunications Ratings.

My lecture and speaking engagements include:

Date	Occasion	Sponsor
April 2006	Thirty-eighth Financial Forum	Society of Utility & Regulatory Financial Analysts
April 2001	Thirty-third Financial Forum	Society of Utility & Regulatory Financial Analysts
December 2000	Pennsylvania Public Utility Law Conference: Non-traditional Players in the Water Industry	Pennsylvania Bar Institute
July 2000	EEl Member Workshop Developing Incentives Rates: Application and Problems	Edison Electric Institute
February 2000	The Sixth Annual FERC Briefing	Exnet and Bruder, Gentile & Marcoux, LLP
March 1994	Seventh Annual Proceeding	Electric Utility Business Environment Conf.
May 1993	Financial School	New England Gas Assoc.
April 1993	Twenty-Fifth Financial Forum	National Society of Rate of Return Analysts
June 1992	Rate and Charges Subcommittee Annual Conference	American Water Works Association
May 1992	Rates School	New England Gas Assoc.
October 1989	Seventeenth Annual Eastern Utility Rate Seminar	Water Committee of the National Association of Regulatory Utility Commissioners Florida Public Service Commission and University of Utah

1	October 1988	Sixteenth Annual	Water Committee of the
2		Eastern Utility	National Association
3		Rate Seminar	of Regulatory Utility
4			Commissioners, Florida
5			Public Service
6			Commission and University
7			of Utah
8	May 1988	Twentieth Financial	National Society of
9		Forum	Rate of Return Analysts
10	October 1987	Fifteenth Annual	Water Committee of the
11		Eastern Utility	National Association
12		Rate Seminar	of Regulatory Utility
13			Commissioners, Florida
14			Public Service Commis-
15			sion and University of
16			Utah
17	September 1987	Rate Committee	American Gas Association
18		Meeting	
19	May 1987	Pennsylvania	National Association of
20		Chapter	Water Companies
21		annual meeting	
22	October 1986	Eighteenth	National Society of Rate
23		Financial	of Return
24		Forum	
25	October 1984	Fifth National	American Bar Association
26		on Utility	
27		Ratemaking	
28		Fundamentals	
29	March 1984	Management Seminar	New York State Telephone
30			Association
31	February 1983	The Cost of Capital	Temple University, School
32		Seminar	of Business Admin.
33	May 1982	A Seminar on	New Mexico State
34		Regulation	University, Center for
35		and The Cost of	Business Research
36		Capital	and Services
37	October 1979	Economics of	Brown University
38		Regulation	

**EVALUATION OF RISK**

The rate of return required by investors is directly linked to the perceived level of risk. The greater the risk of an investment, the higher is the required rate of return necessary to compensate for that risk all else being equal. Because investors will seek the highest rate of return available, considering the risk involved, the rate of return must at least equal the investor-required, market-determined cost of capital if public utilities are to attract the necessary investment capital on reasonable terms.

In the measurement of the cost of capital, it is necessary to assess the risk of a firm. The level of risk for a firm is often defined as the uncertainty of achieving expected performance, and is sometimes viewed as a probability distribution of possible outcomes. Hence, if the uncertainty of achieving an expected outcome is high, the risk is also high. As a consequence, high risk firms must offer investors higher returns than low risk firms which pay less to attract capital from investors. This is because the level of uncertainty, or risk of not realizing expected returns, establishes the compensation required by investors in the capital markets. Of course, the risk of a firm must also be considered in the context of its ability to actually experience adequate earnings which conform with a fair rate of return. Thus, if there is a high probability that a firm will not perform well due to fundamentally poor market conditions, investors will demand a higher return.

The investment risk of a firm is comprised of its business risk and financial risk. Business risk is all risk other than financial risk, and is sometimes defined as the staying power of the market demand for a firm's product or service and the resulting inherent uncertainty of realizing expected pre-tax returns on the firm's assets. Business risk encompasses all operating factors, e.g., productivity, competition, management ability, etc. that bear upon the expected pre-tax operating income attributed to the fundamental nature of a firm's business. Financial risk results from a firm's use of borrowed funds (or similar sources of capital with fixed payments) in its capital structure, i.e., financial leverage. Thus, if a firm did not employ financial leverage by borrowing any capital, its investment risk would be represented by its business risk.

It is important to note that in evaluating the risk of regulated companies, financial leverage cannot be considered in the same context as it is for non-regulated companies. Financial leverage has a different meaning for regulated firms than for non-regulated companies. For regulated public utilities, the cost of service formula gives the benefits of financial leverage to consumers in the form of lower revenue requirements. For non-regulated

1 companies, all benefits of financial leverage are retained by the common stockholder. Although  
2 retaining none of the benefits, regulated firms bear the risk of financial leverage. Therefore, a  
3 regulated firm's rate of return on common equity must recognize the greater financial risk shown  
4 by the higher leverage typically employed by public utilities.

5 Although no single index or group of indices can precisely quantify the relative  
6 investment risk of a firm, financial analysts use a variety of indicators to assess that risk. For  
7 example, the creditworthiness of a firm is revealed by its bond ratings. If the stock is traded, the  
8 price-earnings multiple, dividend yield, and beta coefficients (a statistical measure of a stock's  
9 relative volatility to the rest of the market) provide some gauge of overall risk. Other indicators,  
10 which are reflective of business risk, include the variability of the rate of return on equity, which  
11 is indicative of the uncertainty of actually achieving the expected earnings; operating ratios (the  
12 percentage of revenues consumed by operating expenses, depreciation, and taxes other than  
13 income tax), which are indicative of profitability; the quality of earnings, which considers the  
14 degree to which earnings are the product of accounting principles or cost deferrals; and the  
15 level of internally generated funds. Similarly, the proportion of senior capital in a company's  
16 capitalization is the measure of financial risk which is often analyzed in the context of the equity  
17 ratio (i.e., the complement of the debt ratio).

1                                   **COST OF EQUITY--GENERAL APPROACH**

2           Through a fundamental financial analysis, the relative risk of a firm must be established  
3 prior to the determination of its cost of equity. Any rate of return recommendation which lacks  
4 such a basis will inevitably fail to provide a utility with a fair rate of return except by coincidence.  
5 With a fundamental risk analysis as a foundation, standard financial models can be employed  
6 by using informed judgment. The methods which have been employed to measure the cost of  
7 equity include: the Discounted Cash Flow ("DCF") model, the Risk Premium ("RP") approach,  
8 the Capital Asset Pricing Model ("CAPM") and the Comparable Earnings ("CE") approach.

9           The traditional DCF model, while useful in providing some insight into the cost of equity,  
10 is not an approach that should be used exclusively. The divergence of stock prices from  
11 company-specific fundamentals can provide a misleading cost of equity calculation. As reported  
12 in The Wall Street Journal on June 6, 1991, a statistical study published by Goldman Sachs  
13 indicated that only 35% of stock price growth in the 1980's could be attributed to earnings and  
14 interest rates. Further, 38% of the rise in stock prices during the 1980's was attributed to  
15 unknown factors. The Goldman Sachs study highlights the serious limitations of a model, such  
16 as DCF, which is founded upon identification of specific variables to explain stock price growth.  
17 That is to say, when stock price growth exceeds growth in a company's earnings per share,  
18 models such as DCF will misspecify investor expected returns which are comprised of capital  
19 gains, as well as dividend receipts. As such, a combination of methods should be used to  
20 measure the cost of equity.

21           The Risk Premium analysis is founded upon the prospective cost of long-term debt, i.e.,  
22 the yield that the public utility must offer to raise long-term debt capital directly from investors.  
23 To that yield must be added a risk premium in recognition of the greater risk of common equity  
24 over debt. This additional risk is, of course, attributable to the fact that the payment of interest  
25 and principal to creditors has priority over the payment of dividends and return of capital to  
26 equity investors. Hence, equity investors require a higher rate of return than the yield on long-  
27 term corporate bonds.

28           The CAPM is a model not unlike the traditional Risk Premium. The CAPM employs the  
29 yield on a risk-free interest-bearing obligation plus a premium as compensation for risk. Aside  
30 from the reliance on the risk-free rate of return, the CAPM gives specific quantification to  
31 systematic (or market) risk as measured by beta.

1           The Comparable Earnings approach measures the returns expected/experienced by  
2 other non-regulated firms and has been used extensively in rate of return analysis for over a half  
3 century. However, its popularity diminished in the 1970s and 1980s with the popularization of  
4 market-based models. Recently, there has been renewed interest in this approach. Indeed, the  
5 financial community has expressed the view that the regulatory process must consider the  
6 returns which are being achieved in the non-regulated sector so that public utilities can compete  
7 effectively in the capital markets. Indeed, with additional competition being introduced  
8 throughout the traditionally regulated public utility industry, returns expected to be realized by  
9 non-regulated firms have become increasingly relevant in the ratesetting process. The  
10 Comparable Earnings approach considers directly those requirements and it fits the established  
11 standards for a fair rate of return set forth in the Bluefield decision. The Bluefield decisions  
12 requires that a fair return for a utility must be equal to that earned by firms of comparable risk.



**DISCOUNTED CASH FLOW ANALYSIS**

Discounted Cash Flow ("DCF") theory seeks to explain the value of an economic or financial asset as the present value of future expected cash flows discounted at the appropriate risk-adjusted rate of return. Thus, if \$100 is to be received in a single payment 10 years subsequent to the acquisition of an asset, and the appropriate risk-related interest rate is 8%, the present value of the asset would be \$46.32 (Value =  $\$100 \div (1.08)^{10}$ ) arising from the discounted future cash flow. Conversely, knowing the present \$46.32 price of an asset (where price = value), the \$100 future expected cash flow to be received 10 years hence shows an 8% annual rate of return implicit in the price and future cash flows expected to be received.

In its simplest form, the DCF theory considers the number of years from which the cash flow will be derived and the annual compound interest rate which reflects the risk or uncertainty associated with the cash flows. It is appropriate to reiterate that the dollar values to be discounted are future cash flows.

DCF theory is flexible and can be used to estimate value (or price) or the annual required rate of return under a wide variety of conditions. The theory underlying the DCF methodology can be easily illustrated by utilizing the investment horizon associated with a preferred stock not having an annual sinking fund provision. In this case, the investment horizon is infinite, which reflects the perpetuity of a preferred stock. If  $P$  represents price,  $Kp$  is the required rate of return on a preferred stock, and  $D$  is the annual dividend ( $P$  and  $D$  with time subscripts), the value of a preferred share is equal to the present value of the dividends to be received in the future discounted at the appropriate risk-adjusted interest rate,  $Kp$ . In this circumstance:

$$P_0 = \frac{D_1}{(1 + Kp)} + \frac{D_2}{(1 + Kp)^2} + \frac{D_3}{(1 + Kp)^3} + \dots + \frac{D_n}{(1 + Kp)^n}$$

If  $D_1 = D_2 = D_3 = \dots D_n$  as is the case for preferred stock, and  $n$  approaches infinity, as is the case for non-callable preferred stock without a sinking fund, then this equation reduces to:

$$P_0 = \frac{D_1}{Kp}$$

1 This equation can be used to solve for the annual rate of return on a preferred stock when the  
2 current price and subsequent annual dividends are known. For example, with  $D_1 = \$1.00$ , and  
3  $P_0 = \$10$ , then  $K_p = \$1.00 \div \$10$ , or 10%.

4 The dividend discount equation, first shown, is the generic DCF valuation model for all  
5 equities, both preferred and common. While preferred stock generally pays a constant dividend,  
6 permitting the simplification subsequently noted, common stock dividends are not constant.  
7 Therefore, absent some other simplifying condition, it is necessary to rely upon the generic form  
8 of the DCF. If, however, it is assumed that  $D_1, D_2, D_3, \dots D_n$  are systematically related to one  
9 another by a constant growth rate ( $g$ ), so that  $D_0(1 + g) = D_1, D_1(1 + g) = D_2, D_2(1 + g) = D_3$   
10 and so on approaching infinity, and if  $K_s$  (the required rate of return on a common stock) is  
11 greater than  $g$ , then the DCF equation can be reduced to:

$$P_0 = \frac{D_1}{K_s - g} \text{ or } P_0 = \frac{D_0(1 + g)}{K_s - g}$$

12 which is the periodic form of the "Gordon" model.<sup>1</sup> Proof of the DCF equation is found in all  
13 modern basic finance textbooks. This DCF equation can be easily solved as:

$$K_s = \frac{D_0(1 + g)}{P_0} + g$$

14  
15 which is the periodic form of the Gordon Model commonly applied in estimating equity rates of  
16 return in rate cases. When used for this purpose,  $K_s$  is the annual rate of return on common  
17 equity demanded by investors to induce them to hold a firm's common stock. Therefore, the  
18 variables  $D_0, P_0$  and  $g$  must be estimated in the context of the market for equities, so that the  
19 rate of return, which a public utility is permitted the opportunity to earn, has meaning and  
20 reflects the investor-required cost rate.

---

<sup>1</sup> Although the popular application of the DCF model is often attributed to the work of Myron J. Gordon in the mid-1950's, J. B. Williams explicated the DCF model in its present form nearly two decades earlier.

1 Application of the Gordon model with market derived variables is straightforward. For  
2 example, using the most recent prior annualized dividend ( $D_0$ ) of \$0.80, the current price ( $P_0$ ) of  
3 \$10.00, and the investor expected dividend growth rate ( $g$ ) of 5%, the solution of the DCF  
4 formula provides a 13.4% rate of return. The dividend yield component in this instance is 8.4%,  
5 and the capital gain component is 5%, which together represent the total 13.4% annual rate of  
6 return required by investors. The capital gain component of the total return may be calculated  
7 with two adjacent future year prices. For example, in the eleventh year of the holding period,  
8 the price per share would be \$17.10 as compared with the price per share of \$16.29 in the tenth  
9 year which demonstrates the 5% annual capital gain yield.

10 Some DCF devotees believe that it is more appropriate to estimate the required return  
11 on equity with a model which permits the use of multiple growth rates. This may be a plausible  
12 approach to DCF, where investors expect different dividend growth rates in the near term and  
13 long run. If two growth rates, one near term and one long-run, are to be used in the context of a  
14 price ( $P_0$ ) of \$10.00, a dividend ( $D_0$ ) of \$0.80, a near-term growth rate of 5.5%, and a long-run  
15 expected growth rate of 5.0% beginning at year 6, the required rate of return is 13.57% solved  
16 with a computer by iteration.

#### 17 Use of DCF in Ratesetting

18 The DCF method can provide a misleading measure of the cost of equity in the  
19 ratesetting process when stock prices diverge from book values by a meaningful margin. When  
20 the difference between share values and book values is significant, the results from the DCF  
21 can result in a misspecified cost of equity when those results are applied to book value. This is  
22 because investor expected returns, as described by the DCF model, are related to the market  
23 value of common stock. This discrepancy is shown by the following example. If it is assumed,  
24 hypothetically, that investors require a 12.5% return on their common stock investment value  
25 (i.e., the market price per share) when share values represent 150% of book value, investors  
26 would require a total annual return of \$1.50 per share on a \$12.00 market value to realize their  
27 expectations. If, however, this 12.5% market-determined cost rate is applied to an original cost  
28 rate base which is equivalent to the book value of common stock of \$8.00 per share, the utility's  
29 actual earnings per share would be only \$1.00. This would result in a \$.50 per share earnings  
30 shortfall which would deny the utility the ability to satisfy investor expectations.

1 As a consequence, a utility could not withstand these DCF results applied in a rate case  
2 and also sustain its financial integrity. This is because \$1.00 of earnings per share and a 75%  
3 dividend payout ratio would provide earnings retention growth of just 3.125% (i.e.,  $\$1.00 \times .75 =$   
4  $\$0.75$ , and  $\$1.00 - \$0.75 = \$0.25 \div \$8.00 = 3.125\%$ ). In this example, the earnings retention  
5 growth rate plus the 6.25% dividend yield ( $\$0.75 \div \$12.00$ ) would equal 9.375% (6.25% +  
6 3.125%) as indicated by the DCF model. This DCF result is the same as the utility's rate of  
7 dividend payments on its book value (i.e.,  $\$0.75 \div \$8.00 = 9.375\%$ ). This situation provides the  
8 utility with no earnings cushion for its dividend payment because the DCF result equals the  
9 dividend rate on book value (i.e., both rates are 9.375% in the example). Moreover, if the price  
10 employed in my example were higher than 150% of book value, a "negative" earnings cushion  
11 would develop and cause the need for a dividend reduction because the DCF result would be  
12 less than the dividend rate on book value. For these reasons, the usefulness of the DCF  
13 method significantly diminishes as market prices and book values diverge.

14 Further, there is no reason to expect that investors would necessarily value utility stocks  
15 equal to their book value. In fact, it is rare that utility stocks trade at book value. Moreover, high  
16 market-to-book ratios may be reflective of general market sentiment. Were regulators to use  
17 the results of a DCF model, that fails to produce the required return when applied to an original  
18 cost rate base, they would penalize a company with high market-to-book ratios. This clearly  
19 would penalize a regulated firm and its investors that purchased the stock at its current price.  
20 When investor expectations are not fulfilled, the market price per share will decline and a new,  
21 different equity cost rate would be indicated from the lower price per share. This condition  
22 suggests that the current price would be subject to disequilibrium and would not allow a  
23 reasonable calculation of the cost of equity. This situation would also create a serious  
24 disincentive for management initiative and efficiency. Within that framework, a perverse set of  
25 goals and rewards would result, i.e., a high authorized rate of return in a rate case would be the  
26 reward for poor financial performance, while low rates of return would be the reward for good  
27 financial performance. As such, the DCF results should not be used alone to determine the cost  
28 of equity, but should be used along with other complementary methods.

#### 29 Dividend Yield

30 The historical annual dividend yield for the Water Group is shown on Schedule 3. The  
31 2001-2005 five-year average dividend yield was 3.1% for the Water Group. The monthly

1 dividend yields for the past twelve months are shown graphically on Schedule 5. These  
2 dividend yields reflect an adjustment to the month-end closing prices to remove the pro rata  
3 accumulation of the quarterly dividend amount since the last ex-dividend date.

4 The ex-dividend date usually occurs two business days before the record date of the  
5 dividend (i.e., the date by which a shareholder must own the shares to be entitled to the  
6 dividend payment--usually about two to three weeks prior to the actual payment). During a  
7 quarter (here defined as 91 days), the price of a stock moves up ratably by the dividend amount  
8 as the ex-dividend date approaches. The stock's price then falls by the amount of the dividend  
9 on the ex-dividend date. Therefore, it is necessary to calculate the fraction of the quarterly  
10 dividend since the time of the last ex-dividend date and to remove that amount from the price.  
11 This adjustment reflects normal recurring pricing of stocks in the market, and establishes a price  
12 which will reflect the true yield on a stock.

13 A six-month average dividend yield has been used to recognize the prospective  
14 orientation of the ratesetting process as explained in the direct testimony. For the purpose of a  
15 DCF calculation, the average dividend yields must be adjusted to reflect the prospective nature  
16 of the dividend payments, i.e., the higher expected dividends for the future rather than the  
17 recent dividend payment annualized. An adjustment to the dividend yield component, when  
18 computed with annualized dividends, is required based upon investor expectation of quarterly  
19 dividend increases.

20 The procedure to adjust the average dividend yield for the expectation of a dividend  
21 increase during the initial investment period will be at a rate of one-half the growth component,  
22 developed below. The DCF equation, showing the quarterly dividend payments as  $D_0$ , may be  
23 stated in this fashion:

$$K = \frac{D_0(1+g)^0 + D_0(1+g)^0 + D_0(1+g)^1 + D_0(1+g)^1}{P_0} + g$$

24 The adjustment factor, based upon one-half the expected growth rate developed in my direct  
25 testimony, will be 3.500% (7.00% x .5) for the Water Group, which assumes that two dividend  
26 payments will be at the expected higher rate during the initial investment period. Using the six-  
27 month average dividend yield as a base, the prospective (forward) dividend yield would be

2.71% (2.62% x 1.03500) for the Water Group.

Another DCF model that reflects the discrete growth in the quarterly dividend ( $D_0$ ) is as follows:

$$K = \frac{D_0(1+g)^{25} + D_0(1+g)^{50} + D_0(1+g)^{75} + D_0(1+g)^{1.00}}{P_0} + g$$

This procedure confirms the reasonableness of the forward dividend yield previously calculated. The quarterly discrete adjustment provides a dividend yield of 2.73% (2.62% x 1.04338) for the Water Group. The use of an adjustment is required for the periodic form of the DCF in order to properly recognize that dividends grow on a discrete basis.

In either of the preceding DCF dividend yield adjustments, there is no recognition for the compound returns attributed to the quarterly dividend payments. Investors have the opportunity to reinvest quarterly dividend receipts. Recognizing the compounding of the periodic quarterly dividend payments ( $D_0$ ), results in a third DCF formulation:

$$k = \left[ \left( 1 + \frac{D_0}{P_0} \right)^4 - 1 \right] + g$$

This DCF equation provides no further recognition of growth in the quarterly dividend. Combining discrete quarterly dividend growth with quarterly compounding would provide the following DCF formulation, stating the quarterly dividend payments ( $D_0$ ):

$$k = \left[ \left( 1 + \frac{D_0(1+g)^{25}}{P_0} \right)^4 - 1 \right] + g$$

A compounding of the quarterly dividend yield provides another procedure to recognize the necessity for an adjusted dividend yield. The unadjusted average quarterly dividend yield was

1 0.6550% ( $2.62\% \div 4$ ) for the Water Group. The compound dividend yield would be 2.69%  
2 ( $1.006662^4 - 1$ ) for the Water Group, recognizing quarterly dividend payments in a forward-  
3 looking manner. These dividend yields conform with investors' expectations in the context of  
4 reinvestment of their cash dividend.

5 For the Water Group, a 2.71% forward-looking dividend yield is the average ( $2.71\% +$   
6  $2.73\% + 2.69\% = 8.13\% \div 3$ ) of the adjusted dividend yield using the form  $D_0/P_0 (1+.5g)$ , the  
7 dividend yield recognizing discrete quarterly growth, and the quarterly compound dividend yield  
8 with discrete quarterly growth.

### 9 Growth Rate

10 If viewed in its infinite form, the DCF model is represented by the discounted value of an  
11 endless stream of growing dividends. It would, however, require 100 years of future dividend  
12 payments so that the discounted value of those payments would equate to the present price so  
13 that the discount rate and the rate of return shown by the simplified Gordon form of the DCF  
14 model would be about the same. A century of dividend receipts represents an unrealistic  
15 investment horizon from almost any perspective. Because stocks are not held by investors  
16 forever, the growth in the share value (i.e., capital appreciation, or capital gains yield) is most  
17 relevant to investors' total return expectations. Hence, investor expected returns in the equity  
18 market are provided by capital appreciation of the investment as well as receipt of dividends. As  
19 such, the sale price of a stock can be viewed as a liquidating dividend which can be discounted  
20 along with the annual dividend receipts during the investment holding period to arrive at the  
21 investor expected return.

22 In its constant growth form, the DCF assumes that with a constant return on book  
23 common equity and constant dividend payout ratio, a firm's earnings per share, dividends per  
24 share and book value per share will grow at the same constant rate, absent any external  
25 financing by a firm. Because these constant growth assumptions do not actually prevail in the  
26 capital markets, the capital appreciation potential of an equity investment is best measured by  
27 the expected growth in earnings per share. Since the traditional form of the DCF assumes no  
28 change in the price-earnings multiple, the value of a firm's equity will grow at the same rate as  
29 earnings per share. Hence, the capital gains yield is best measured by earnings per share  
30 growth using company-specific variables.

1 Investors consider both historical and projected data in the context of the expected  
2 growth rate for a firm. An investor can compute historical growth rates using compound growth  
3 rates or growth rate trend lines. Otherwise, an investor can rely upon published growth rates as  
4 provided in widely-circulated, influential publications. However, a traditional constant growth  
5 DCF analysis that is limited to such inputs suffers from the assumption of no change in the  
6 price-earnings multiple, i.e., that the value of a firm's equity will grow at the same rate as  
7 earnings. Some of the factors which actually contribute to investors' expectations of earnings  
8 growth and which should be considered in assessing those expectations, are: (i) the earnings  
9 rate on existing equity, (ii) the portion of earnings not paid out in dividends, (iii) sales of  
10 additional common equity, (iv) reacquisition of common stock previously issued, (v) changes in  
11 financial leverage, (vi) acquisitions of new business opportunities, (vii) profitable liquidation of  
12 assets, and (viii) repositioning of existing assets. The realities of the equity market regarding  
13 total return expectations, however, also reflect factors other than these inputs. Therefore, the  
14 DCF model contains overly restrictive limitations when the growth component is stated in terms  
15 of earnings per share (the basis for the capital gains yield) or dividends per share (the basis for  
16 the infinite dividend discount model). In these situations, there is inadequate recognition of the  
17 capital gains yields arising from stock price growth which could exceed earnings or dividends  
18 growth.

19 To assess the growth component of the DCF, analysts' projections of future growth  
20 influence investor expectations as explained above. One influential publication is The Value  
21 Line Investment Survey which contains estimated future projections of growth. The Value Line  
22 Investment Survey provides growth estimates which are stated within a common economic  
23 environment for the purpose of measuring relative growth potential. The basis for these  
24 projections is the Value Line 3 to 5 year hypothetical economy. The Value Line hypothetical  
25 economic environment is represented by components and subcomponents of the National  
26 Income Accounts which reflect in the aggregate assumptions concerning the unemployment  
27 rate, manpower productivity, price inflation, corporate income tax rate, high-grade corporate  
28 bond interest rates, and Fed policies. Individual estimates begin with the correlation of sales,  
29 earnings and dividends of a company to appropriate components or subcomponents of the  
30 future National Income Accounts. These calculations provide a consistent basis for the  
31 published forecasts. Value Line's evaluation of a specific company's future prospects are



1 considered in the context of specific operating characteristics that influence the published  
2 projections. Of particular importance for regulated firms, Value Line considers the regulatory  
3 quality, rates of return recently authorized, the historic ability of the firm to actually experience  
4 the authorized rates of return, the firm's budgeted capital spending, the firm's financing forecast,  
5 and the dividend payout ratio. The wide circulation of this source and frequent reference to  
6 Value Line in financial circles indicate that this publication has an influence on investor judgment  
7 with regard to expectations for the future.

8 There are other sources of earnings growth forecasts. One of these sources is the  
9 Institutional Brokers Estimate System ("IBES"). The IBES service provides data on consensus  
10 earnings per share forecasts and five-year earnings growth rate estimates. The publisher of  
11 IBES has been purchased by Thomson/First Call. The IBES forecasts have been integrated  
12 into the First Call consensus growth forecasts. The earnings estimates are obtained from  
13 financial analysts at brokerage research departments and from institutions whose securities  
14 analysts are projecting earnings for companies in the First Call universe of companies. Other  
15 services that tabulate earnings forecasts and publish them are Zacks Investment Research and  
16 Market Guide (which is provided over the Internet by Reuters). As with the IBES/First Call  
17 forecasts, Zacks and Reuters/Market Guide provide consensus forecasts collected from  
18 analysts for most publically traded companies.

19 In each of these publications, forecasts of earnings per share for the current and  
20 subsequent year receive prominent coverage. That is to say, IBES/First Call, Zacks,  
21 Reuters/Market Guide, and Value Line show estimates of current-year earnings and projections  
22 for the next year. While the DCF model typically focusses upon long-run estimates of growth,  
23 stock prices are clearly influenced by current and near-term earnings prospects. Therefore, the  
24 near-term earnings per share growth rates should also be factored into a growth rate  
25 determination.

26 Although forecasts of future performance are investor influencing<sup>2</sup>, equity investors may  
27 also rely upon the observations of past performance. Investors' expectations of future growth  
28 rates may be determined, in part, by an analysis of historical growth rates. It is apparent that  
29 any serious investor would advise himself/herself of historical performance prior to taking an

---

<sup>2</sup> As shown in a National Bureau of Economic Research monograph by John G. Cragg and Burton G. Malkiel, Expectations and the Structure of Share Prices, University of Chicago Press 1982.

1 investment position in a firm. Earnings per share and dividends per share represent the  
2 principal financial variables which influence investor growth expectations.

3 Other financial variables are sometimes considered in rate case proceedings. For  
4 example, a company's internal growth rate, derived from the return rate on book common equity  
5 and the related retention ratio, is sometimes considered. This growth rate measure is  
6 represented by the Value Line forecast "BxR" shown on Schedule 7. Internal growth rates are  
7 often used as a proxy for book value growth. Unfortunately, this measure of growth is often not  
8 reflective of investor-expected growth. This is especially important when there is an indication  
9 of a prospective change in dividend payout ratio, earned return on book common equity, change  
10 in market-to-book ratios or other fundamental changes in the character of the business.  
11 Nevertheless, I have also shown the historical and projected growth rates in book value per  
12 share and internal growth rates.

### 13 Leverage Adjustment

14 As noted previously, the divergence of stock prices from book values creates a conflict  
15 within the DCF model when the results of a market-derived cost of equity are applied to the  
16 common equity account measured at book value in the ratesetting context. This is the situation  
17 today where the market price of stock exceeds its book value for most companies. This  
18 divergence of price and book value also creates a financial risk difference, whereby the  
19 capitalization of a utility measured at its market value contains relatively less debt and more  
20 equity than the capitalization measured at its book value. It is a well-accepted fact of financial  
21 theory that a relatively higher proportion of equity in the capitalization has less financial risk than  
22 another capital structure more heavily weighted with debt. This is the situation for the Water  
23 Group where the market value of its capitalization contains more equity than is shown by the  
24 book capitalization. The following comparison demonstrates this situation where the market  
25 capitalization is developed by taking the "Fair Value of Financial Instruments" (Disclosures  
26 about Fair Value of Financial Instruments -- Statement of Financial Accounting Standards  
27 ("FAS") No. 107) as shown in the annual report for these companies and the market value of the  
28 common equity using the price of stock. The comparison of capital structure ratios is:

Water Group	Capitalization at Market Value (Fair Value)	Capitalization at Book Value (Carrying Amounts)
Long-term Debt	29.69%	48.96%
Preferred Stock	0.24	0.37
Common Equity	<u>70.07</u>	<u>50.67</u>
Total	<u>100.00%</u>	<u>100.00%</u>

With regard to the capital structure ratios represented by the carrying amounts shown above, there are some variances from the ratios shown on Schedule 3. These variances arise from the use of balance sheet values in computing the capital structure ratios shown on Schedule 3 and the use of the Carrying Amounts of the Financial Instruments according to FAS 107 (the Carrying Amounts were used in the table shown above to be comparable to the Fair Value amounts used in the comparison calculations).

With the capital ratios calculated above, is necessary to first calculate the cost of equity for a firm without any leverage. The cost of equity for an unleveraged firm using the capital structure ratios calculated with market values is:

$$k_u = k_e - (((k_u - i) 1-t) D / E) - (k_u - d) P / E$$

$$8.96\% = 9.71\% - (((8.96\% - 6.28\%) .65) 29.69\%/70.07\%) - (8.96\% - 6.28\%) 0.24\%/70.07\%$$

where  $k_u$  = cost of equity for an all-equity firm,  $k_e$  = market determined cost equity,  $i$  = cost of debt<sup>3</sup>,  $d$  = dividend rate on preferred stock<sup>4</sup>,  $D$  = debt ratio,  $P$  = preferred stock ratio, and  $E$  = common equity ratio. The formula shown above indicates that the cost of equity for a firm with 100% equity is 8.96% using the market value of the Water Group's capitalization. Having determined that the cost of equity is 8.96% for a firm with 100% equity, the rate of return on common equity associated with the book value capital structure is:

$$k_e = k_u + (((k_u - i) 1-t) D / E) + (k_u - d) P / E$$

$$10.66\% = 8.96\% + (((8.96\% - 6.28\%) .65) 48.96\%/50.67\%) + (8.96\% - 6.28\%) 0.37\%/50.67\%$$

<sup>3</sup> The cost of debt is the six-month average yield on Moody's A rated public utility bonds.

<sup>4</sup> The cost of preferred is the six-month average yield on Moody's "a" rated preferred stock.

**FLOTATION COST ADJUSTMENT**

The rate of return on common equity must be high enough to avoid dilution when additional common equity is issued. In this regard, the rate of return on book common equity for public utilities requires recognition of specific factors other than just the market-determined cost of equity. A market price of common stock above book value is necessary to attract future capital on reasonable terms in competition with other seekers of equity capital. Non-regulated companies traditionally have experienced common stock prices consistently above book value. For a public utility to be competitive in the capital markets, similar recognition should be provided, given the understated value of net plant investment which is represented by historical costs much lower than current cost. Moreover, the market value of a public utility stock must be above book value to provide recognition of market pressure, issuance and selling expenses which reduce the net proceeds realized from the sale of new shares of common stock. A market price of stock above book value will maintain the financial integrity of shares previously issued and is necessary to avoid dilution when new shares are offered.

The rate of return on common equity should provide for the underwriting discount and company issuance expenses associated with the sale of new common stock. It is the net proceeds, after payment of these costs that are available to the company, because the issuance costs are paid from the initial offering price to the public. Market pressure occurs when the news of an impending issue of new common shares impacts the pre-offering price of stock. The stock price often declines because of the prospect of an increase in the supply of shares. The difficulty encountered in measuring market pressure relates to the time frame considered, general market conditions, and management action during the offering period. An indication of negative market pressure could be the product of the techniques employed to measure pressure and not the prospect of an additional supply of shares related to the new issue.

Even in the situation where a company will not issue common stock during the near term, the flotation cost adjustment factor should be applied to the common equity cost rate. A public utility must be in a competitive capital attraction posture at all times. To deny recognition of a market value of equity above book value would be discriminatory when other comparable companies receive an allowance in this regard. Moreover, to reduce the return rate on common equity by failing to recognize this factor would likewise result in a company being less competitive in the bond market, because a lower resulting overall rate of return would provide less competitive fixed-charge coverage. It cannot be said that a public utility's stock price already considers an allowance for flotation costs. This is because investors in either fixed-

1 income bonds or common stocks seek their required rate of return by reference to alternative  
2 investment opportunities, and are not concerned with the issuance costs incurred by a firm  
3 borrowing long-term debt or issuing common equity.

4 Historical data concerning issuance and selling expenses (excluding market pressure) is  
5 shown on Schedule 8. To adjust for the cost of raising new common equity capital, the rate of  
6 return on common equity should recognize an appropriate multiple in order to allow for a market  
7 price of stock above book value. This would provide recognition for flotation costs, which are  
8 shown to be 4.9% for public offerings of common stocks by water companies from 2001 to  
9 2005. Because these costs are not recovered elsewhere, they must be recognized in the rate of  
10 return. Since I apply the flotation cost to the entire cost of equity, I have only used a  
11 modification factor of 1.02 which is applied to the unadjusted DCF-measure of the cost of equity  
12 to cover issuance expense. If the modification factor were applied to only a portion of the cost  
13 of equity, such as just the dividend yield, then a higher factor would be necessary.

**INTEREST RATES**

Interest rates can be viewed in their traditional nominal terms (i.e., the stated rate of interest) and in real terms (i.e., the stated rate of interest less the expected rate of inflation). Absent consideration of inflation, the real rate of interest is determined generally by supply factors which are influenced by investors willingness to forego current consumption (i.e., to save) and demand factors that are influenced by the opportunities to derive income from productive investments. Added to the real rate of interest is compensation required by investors for the inflationary impact of the declining purchasing power of their income received in the future. While interest rates are clearly influenced by the changing annual rate of inflation, it is important to note that the expected rate of inflation, that is reflected in current interest rates, may be quite different than the prevailing rate of inflation.

Rates of interest also vary by the type of interest bearing instrument. Investors require compensation for the risk associated with the term of the investment and the risk of default. The risk associated with the term of the investment is usually shown by the yield curve, i.e., the difference in rates across maturities. The typical structure is represented by a positive yield curve which provides progressively higher interest rates as the maturities are lengthened. Flat (i.e., relatively level rates across maturities) or inverted (i.e., higher short-term rates than long-term rates) yield curves occur less frequently.

The risk of default is typically associated with the creditworthiness of the borrower. Differences in interest rates can be traced to the credit quality ratings assigned by the bond rating agencies, such as Moody's Investors Service, Inc. and Standard & Poor's Corporation. Obligations of the United States Treasury are usually considered to be free of default risk, and hence reflect only the real rate of interest, compensation for expected inflation, and maturity risk. The Treasury has been issuing inflation-indexed notes which automatically provide compensation to investors for future inflation, thereby providing a lower current yield on these issues.

**Interest Rate Environment**

Federal Reserve Board ("Fed") policy actions which impact directly short-term interest rates also substantially affect investor sentiment in long-term fixed-income securities markets. In this regard, the Fed has often pursued policies designed to build investor confidence in the fixed-income securities market. Formative Fed policy has had a long history, as exemplified by the historic 1951 Treasury-Federal Reserve Accord, and more recently, deregulation within the

1 financial system which increased the level and volatility of interest rates. The Fed has indicated  
2 that it will follow a monetary policy designed to promote non-inflationary economic growth.

3 As background to the recent levels of interest rates, history shows that the Open Market  
4 Committee of the Federal Reserve board ("FOMC") began a series of moves toward lower  
5 short-term interest rates in mid-1990 -- at the outset of the previous recession. Monetary policy  
6 was influenced at that time by (i) steps taken to reduce the federal budget deficit, (ii) slowing  
7 economic growth, (iii) rising unemployment, and (iv) measures intended to avoid a credit crunch.  
8 Thereafter, the Federal government initiated several bold proposals to deal with future  
9 borrowings by the Treasury. With lower expected federal budget deficits and reduced Treasury  
10 borrowings, together with limitations on the supply of new 30-year Treasury bonds, long-term  
11 interest rates declined to a twenty-year low, reaching a trough of 5.78% in October 1993.

12 On February 4, 1994, the FOMC began a series of increases in the Fed Funds rate (i.e.,  
13 the interest rate on excess overnight bank reserves). The initial increase represented the first  
14 rise in short-term interest rates in five years. The series of seven increases doubled the Fed  
15 Funds rate to 6%. The increases in short-term interest rates also caused long-term rates to  
16 move up, continuing a trend which began in the fourth quarter of 1993. The cyclical peak in  
17 long-term interest rates was reached on November 7 and 14, 1994 when 30-year Treasury  
18 bonds attained an 8.16% yield. Thereafter, long-term Treasury bond yields generally declined.

19 Beginning in mid-February 1996, long-term interest rates moved upward from their  
20 previous lows. After initially reaching a level of 6.75% on March 15, 1996, long-term interest  
21 rates continued to climb and reached a peak of 7.19% on July 5 and 8, 1996. For the period  
22 leading up to the 1996 Presidential election, long-term Treasury bonds generally traded within  
23 this range. After the election, interest rates moderated, returning to a level somewhat below the  
24 previous trading range. Thereafter, in December 1996, interest rates returned to a range of  
25 6.5% to 7.0% which existed for much of 1996.

26 On March 25, 1997, the FOMC decided to tighten monetary conditions through a one-  
27 quarter percentage point increase in the Fed Funds rate. This tightening increased the Fed  
28 Funds rate to 5.5%. In making this move, the FOMC stated that it was concerned by persistent  
29 strength of demand in the economy, which it feared would increase the risk of inflationary  
30 imbalances that could eventually interfere with the long economic expansion.

31 In the fourth quarter of 1997, the yields on Treasury bonds began to decline rapidly in  
32 response to an increase in demand for Treasury securities caused by a flight to safety triggered

1 by the currency and stock market crisis in Asia. Liquidity provided by the Treasury market  
2 makes these bonds an attractive investment in times of crisis. This is because Treasury  
3 securities encompass a very large market which provides ease of trading and carry a premium  
4 for safety. During the fourth quarter of 1997, Treasury bond yields pierced the psychologically  
5 important 6% level for the first time since 1993.

6 Through the first half of 1998, the yields on long-term Treasury bonds fluctuated within a  
7 range of about 5.6% to 6.1% reflecting their attractiveness and safety. In the third quarter of  
8 1998, there was further deterioration of investor confidence in global financial markets. This  
9 loss of confidence followed the moratorium (i.e., default) by Russia on its sovereign debt and  
10 fears associated with problems in Latin America. While not significant to the global economy in  
11 the aggregate, the August 17 default by Russia had a significant negative impact on investor  
12 confidence, following earlier discontent surrounding the crisis in Asia. These events  
13 subsequently led to a general pull back of risk-taking as displayed by banks growing reluctance  
14 to lend, worries of an expanding credit crunch, lower stock prices, and higher yields on bonds of  
15 riskier companies. These events contributed to the failure of the hedge fund, Long-Term Capital  
16 Management.

17 In response to these events, the FOMC cut the Fed Funds rate just prior to the mid-term  
18 Congressional elections. The FOMC's action was based upon concerns over how increasing  
19 weakness in foreign economies would affect the U.S. economy. As recently as July 1998, the  
20 FOMC had been more concerned about fighting inflation than the state of the economy. The  
21 initial rate cut was the first of three reductions by the FOMC. Thereafter, the yield on long-term  
22 Treasury bonds reached a 30-year low of 4.70% on October 5, 1998. Long-term Treasury  
23 yields below 5% had not been seen since 1967. Unlike the first rate cut that was widely  
24 anticipated, the second rate reduction by the FOMC was a surprise to the markets. A third  
25 reduction in short-term interest rates occurred in November 1998 when the FOMC reduced the  
26 Fed Funds rate to 4.75%.

27 All of these events prompted an increase in the prices for Treasury bonds which lead to  
28 the low yields described above. Another factor that contributed to the decline in yields on long-  
29 term Treasury bonds was a reduction in the supply of new Treasury issues coming to market  
30 due to the Federal budget surplus -- the first in nearly 30 years. The dollar amount of Treasury  
31 bonds being issued declined by 30% in two years thus resulting in higher prices and lower



1 yields. In addition, rumors of some struggling hedge funds unwinding their positions further  
2 added to the gains in Treasury bond prices.

3 The financial crisis that spread from Asia to Russia and to Latin America pushed  
4 nervous investors from stocks into Treasury bonds, thus increasing demand for bonds, just  
5 when supply was shrinking. There was also a move from corporate bonds to Treasury bonds to  
6 take advantage of appreciation in the Treasury market. This resulted in a certain amount of  
7 exuberance for Treasury bond investments that formerly was reserved for the stock market.  
8 Moreover, yields in the fourth quarter of 1998 became extremely volatile as shown by Treasury  
9 yields that fell from 5.10% on September 29 to 4.70 percent on October 5, and thereafter  
10 returned to 5.10% on October 13. A decline and rebound of 40 basis points in Treasury yields  
11 in a two-week time frame is remarkable.

12 Beginning in mid-1999, the FOMC raised interest rates on six occasions reversing its  
13 actions in the fall of 1998. On June 30, 1999, August 24, 1999, November 16, 1999, February  
14 2, 2000, March 21, 2000, and May 16, 2000, the FOMC raised the Fed Funds rate to 6.50%.  
15 This brought the Fed Funds rate to its highest level since 1991, and was 175 basis points higher  
16 than the level that occurred at the height of the Asian currency and stock market crisis. At the  
17 time, these actions were taken in response to more normally functioning financial markets, tight  
18 labor markets, and a reversal of the monetary ease that was required earlier in response to the  
19 global financial market turmoil.

20 As the year 2000 drew to a close, economic activity slowed and consumer confidence  
21 began to weaken. In two steps at the beginning and at the end of January 2001, the FOMC  
22 reduced the Fed Funds rate by one percentage point. These actions brought the Fed Funds  
23 rate to 5.50%. The FOMC described its actions as "a rapid and forceful response of monetary  
24 policy" to eroding consumer and business confidence exemplified by weaker retail sales and  
25 business spending on capital equipment and cut backs in manufacturing production.  
26 Subsequently, on March 20, 2001, April 18, 2001, May 15, 2001, June 27, 2001, and August 21,  
27 2001, the FOMC lowered the Fed Funds in steps consisting of three 50 basis points decrements  
28 followed by two 25 basis points decrements. These actions took the Fed Funds rate to 3.50%.  
29 The FOMC observed on August 21, 2001:

30 "Household demand has been sustained, but business profits  
31 and capital spending continue to weaken and growth abroad is  
32 slowing, weighing on the U.S. economy. The associated easing  
33 of pressures on labor and product markets is expected to keep

1 inflation contained.

2  
3 Although long-term prospects for productivity growth and the  
4 economy remain favorable, the Committee continues to believe  
5 that against the background of its long-run goals of price stability  
6 and sustainable economic growth and of the information  
7 currently available, the risks are weighted mainly toward  
8 conditions that may generate economic weakness in the  
9 foreseeable future."

10  
11 After the terrorist attack on September 11, 2001, the FOMC made two additional 50 basis points  
12 reductions in the Fed Funds rate. The first reduction occurred on September 17, 2001 and  
13 followed the four-day closure of the financial markets following the terrorist attacks. The second  
14 reduction occurred at the October 2 meeting of the FOMC where it observed:

15 "The terrorist attacks have significantly heightened uncertainty in  
16 an economy that was already weak. Business and household  
17 spending as a consequence are being further damped.  
18 Nonetheless, the long-term prospects for productivity growth and  
19 the economy remain favorable and should become evident once  
20 the unusual forces restraining demand abate."

21  
22 Afterward, the FOMC reduced the Fed Funds rate by 50 basis points on November 6, 2001 and  
23 by 25 basis points on December 11, 2001. In total, short-term interest rates were reduced by  
24 the FOMC eleven (11) times during the year 2001. These actions cut the Fed Funds rate by  
25 4.75% and resulted in 1.75% for the Fed Funds rate.

26 In an attempt to deal with weakening fundamentals in the economy recovering from the  
27 recession that began in March 2001, the FOMC provided a psychologically important one-half  
28 percentage point reduction in the federal funds rate. The rate cut was twice as large as the  
29 market expected, and brought the fed funds rate to 1.25% on November 6, 2002. The FOMC  
30 stated that:

31 "The Committee continues to believe that an accommodative  
32 stance of monetary policy, coupled with still-robust underlying  
33 growth in productivity, is providing important ongoing support to  
34 economic activity. However, incoming economic data have  
35 tended to confirm that greater uncertainty, in part attributable to  
36 heightened geopolitical risks, is currently inhibiting spending,  
37 production, and employment. Inflation and inflation expectations  
38 remain well contained.

39  
40 In these circumstances, the Committee believes that today's  
41 additional monetary easing should prove helpful as the economy

1 works its way through this current soft spot. With this action, the  
2 Committee believes that, against the background of its long-run  
3 goals of price stability and sustainable economic growth and  
4 of the information currently available, the risks are balanced  
5 with respect to the prospects for both goals in the foreseeable  
6 future."  
7

8 As 2003 unfolded, there was a continuing expectation of lower yields on Treasury  
9 securities. In fact, the yield on ten-year Treasury notes reached a 45-year low near the end of  
10 the second quarter of 2003. For long-term Treasury bonds, those yields culminated with a  
11 4.24% yield on June 13, 2003. Soon thereafter, the FOMC reduced the Fed Funds rate by 25  
12 basis points on June 25, 2003. In announcing its action, the FOMC stated:

13 "The Committee continues to believe that an accommodative  
14 stance of monetary policy, coupled with still robust underlying  
15 growth in productivity, is providing important ongoing support to  
16 economic activity. Recent signs point to a firming in spending,  
17 markedly improved financial conditions, and labor and product  
18 markets that are stabilizing. The economy, nonetheless, has yet  
19 to exhibit sustainable growth. With inflationary expectations  
20 subdued, the Committee judged that a slightly more expansive  
21 monetary policy would add further support for an economy which  
22 it expects to improve over time."  
23

24 Thereafter, intermediate and long-term Treasury yields moved marketedly higher. Higher yields  
25 on long-term Treasury bonds, which exceeded 5.00% can be traced to: (i) the market's  
26 disappointment that the Fed Funds rate was not reduced below 1.00%, (ii) an indication that the  
27 Fed will not use unconventional methods for implementing monetary policy, (iii) growing  
28 confidence in a strengthening economy, and (iv) a Federal budget deficit that is projected to be  
29 \$455 billion in 2003 (reported, subsequently, the actual deficit was \$374 billion) and \$475  
30 billion in 2004 (revised subsequently, the estimated deficit is \$500 billion in 2004). All these  
31 factors significantly changed the sentiment in the bond market.

32 For the remainder of 2003, the FOMC continued with its balanced monetary policy,  
33 thereby retaining the 1% Fed Funds rate. However, in 2004, the FOMC initiated a policy of  
34 moving toward a more neutral Fed Funds rate (i.e., removing the bias of abnormal low rates).  
35 On June 30, 2004, August 10, 2004, September 21, 2004, November 10, 2004, December 14,  
36 2004, February 2, 2005, March 22, 2005, May 3, 2005, June 30, 2005, August 9, 2005,  
37 September 20, 2005, November 1, 2005, December 13, 2005, January 31, 2006, March 28,  
38 2006, May 10, 2006, and June 29, 2006, the FOMC increased the Fed Funds rate in seventeen

25 basis point increments. These policy actions are widely interpreted as part of the process of moving toward a more neutral range for the Fed Funds rate. In its September 20, 2006 press release, the FOMC stated:

"The moderation in economic growth appears to be continuing, partly reflecting a cooling of the housing market.

Readings on core inflation have been elevated, and the high levels of resource utilization and of the prices of energy and other commodities have the potential to sustain inflation pressures. However, inflation pressures seem likely to moderate over time, reflecting reduced impetus from energy prices, contained inflation expectations, and the cumulative effects of monetary policy actions and other factors restraining aggregate demand.

Nonetheless, the Committee judges that some inflation risks remain. The extent and timing of any additional firming that may be needed to address these risks will depend on the evolution of the outlook for both inflation and economic growth, as implied by incoming information."

#### **Public Utility Bond Yields**

The Risk Premium analysis of the cost of equity is represented by the combination of a firm's borrowing rate for long-term debt capital plus a premium that is required to reflect the additional risk associated with the equity of a firm as explained in Appendix G. Due to the senior nature of the long-term debt of a firm, its cost is lower than the cost of equity due to the prior claim which lenders have on the earnings and assets of a corporation.

As a generalization, all interest rates track to varying degrees of the benchmark yields established by the market for Treasury securities. Public utility bond yields usually reflect the underlying Treasury yield associated with a given maturity plus a spread to reflect the specific credit quality of the issuing public utility. Market sentiment can also have an influence on the spreads as described below. The spread in the yields on public utility bonds and Treasury bonds varies with market conditions, as does the relative level of interest rates at varying maturities shown by the yield curve.

Pages 1 and 2 of Schedule 9 provide the recent history of long-term public utility bond yields for the rating categories of Aa, A and Baa (no yields are shown for Aaa rated public utility bonds because this index has been discontinued). The top four rating categories of Aaa, Aa, A,

1 and Baa are known as "investment grades" and are generally regarded as eligible for bank  
2 investments under commercial banking regulations. These investment grades are distinguished  
3 from "junk" bonds which have ratings of Ba and below.

4 A relatively long history of the spread between the yields on long-term A-rated public  
5 utility bonds and 20-year Treasury bonds is shown on page 3 of Schedule 9. There, it is shown  
6 that those spreads were about the one percentage during for the years 1994 through 1997.  
7 With the aversion to risk and flight to quality described earlier, a significant widening of the  
8 spread in the yields between corporate (e.g., public utility) and Treasury bonds developed in  
9 1998, after an initial widening of the spread that began in the fourth quarter of 1997. The  
10 significant widening of spreads in 1998 was unexpected by some technically savvy investors, as  
11 shown by the debacle at the Long-Term Capital Management hedge fund. When Russia  
12 defaulted its debt on August 17, some investors had to cover short positions when Treasury  
13 prices spiked upward. Short covering by investors that guessed wrong on the relationship  
14 between corporate and Treasury bonds also contributed to run-up in Treasury bond prices by  
15 increasing the demand for them. This helped to contribute to a widening of the spreads  
16 between corporate and Treasury bonds.

17 As shown on page 3 of Schedule 9, the spread in yields between A-rated public utility  
18 bonds and 20-year Treasury bonds were about one percentage point prior to 1998, 1.32% in  
19 1998, 1.42% in 1999, 2.01% in 2000, 2.13% in 2001, 1.94% in 2002, 1.62% in 2003, 1.12% in  
20 2004, and 1.01% in 2005. As shown by the monthly data presented on pages 4 and 5 of  
21 Schedule 9, the interest rate spread between the yields on 20-year Treasury bonds and A-rated  
22 public utility bonds was 1.08 percentage points for the twelve-months ended August 2006. For  
23 the six- and three-month periods ending August 2006, the yield spread was 1.09% and 1.12%,  
24 respectively.

#### 25 **Risk-Free Rate of Return in the CAPM**

26 Regarding the risk-free rate of return (see Appendix H), pages 2 and 3 of Schedule 11  
27 provide the yields on the broad spectrum of Treasury Notes and Bonds. Some practitioners of  
28 the CAPM would advocate the use of short-term treasury yields (and some would argue for the  
29 yields on 91-day Treasury Bills). Other advocates of the CAPM would advocate the use of  
30 longer-term treasury yields as the best measure of a risk-free rate of return. As Ibbotson has  
31 indicated:

1 The Cost of Capital in a Regulatory Environment. When discounting  
2 cash flows projected over a long period, it is necessary to discount  
3 them by a long-term cost of capital. Additionally, regulatory processes  
4 for setting rates often specify or suggest that the desired rate of return  
5 for a regulated firm is that which would allow the firm to attract and  
6 retain debt and equity capital over the long term. Thus, the long-term  
7 cost of capital is typically the appropriate cost of capital to use in  
8 regulated ratesetting. (Stocks, Bonds, Bills and Inflation - 1992  
9 Yearbook, pages 118-119)  
10

11 As indicated above, long-term Treasury bond yields represent the correct measure of the risk-  
12 free rate of return in the traditional CAPM. Very short term yields on Treasury bills should be  
13 avoided for several reasons. First, rates should be set on the basis of financial conditions that  
14 will exist during the effective period of the proposed rates. Second, 91-day Treasury bill yields  
15 are more volatile than longer-term yields and are greatly influenced by FOMC monetary policy,  
16 political, and economic situations. Moreover, Treasury bill yields have been shown to be  
17 empirically inadequate for the CAPM. Some advocates of the theory would argue that the risk-  
18 free rate of return in the CAPM should be derived from quality long-term corporate bonds.

**RISK PREMIUM ANALYSIS**

The cost of equity requires recognition of the risk premium required by common equities over long-term corporate bond yields. In the case of senior capital, a company contracts for the use of long-term debt capital at a stated coupon rate for a specific period of time and in the case of preferred stock capital at a stated dividend rate, usually with provision for redemption through sinking fund requirements. In the case of senior capital, the cost rate is known with a high degree of certainty because the payment for use of this capital is a contractual obligation, and the future schedule of payments is known. In essence, the investor-expected cost of senior capital is equal to the realized return over the entire term of the issue, absent default.

The cost of equity, on the other hand, is not fixed, but rather varies with investor perception of the risk associated with the common stock. - Because no precise measurement exists as to the cost of equity, informed judgment must be exercised through a study of various market factors which motivate investors to purchase common stock. In the case of common equity, the realized return rate may vary significantly from the expected cost rate due to the uncertainty associated with earnings on common equity. This uncertainty highlights the added risk of a common equity investment.

As one would expect from traditional risk and return relationships, the cost of equity is affected by expected interest rates. As noted in Appendix F, yields on long-term corporate bonds traditionally consist of a real rate of return without regard to inflation, an increment to reflect investor perception of expected future inflation, the investment horizon shown by the term of the issue until maturity, and the credit risk associated with each rating category.

The Risk Premium approach recognizes the required compensation for the more risky common equity over the less risky secured debt position of a lender. The cost of equity stated in terms of the familiar risk premium approach is:

$$k=i+RP$$

where, the cost of equity ("k") is equal to the interest rate on long-term corporate debt ("i"), plus an equity risk premium ("RP") which represents the additional compensation for the riskier common equity.

**Equity Risk Premium**

The equity risk premium is determined as the difference in the rate of return on debt capital and the rate of return on common equity. Because the common equity holder has only a

1 residual claim on earnings and assets, there is no assurance that achieved returns on common  
2 equities will equal expected returns. This is quite different from returns on bonds, where the  
3 investor realizes the expected return during the entire holding period, absent default. It is for  
4 this reason that common equities are always more risky than senior debt securities. There are  
5 investment strategies available to bond portfolio managers that immunize bond returns against  
6 fluctuations in interest rates because bonds are redeemed through sinking funds or at maturity,  
7 whereas no such redemption is mandated for public utility common equities.

8       It is well recognized that the expected return on more risky investments will exceed the  
9 required yield on less risky investments. Neither the possibility of default on a bond nor the  
10 maturity risk detracts from the risk analysis, because the common equity risk rate differential  
11 (i.e., the investor-required risk premium) is always greater than the return components on a  
12 bond. It should also be noted that the investment horizon is typically long-run for both corporate  
13 debt and equity, and that the risk of default (i.e., corporate bankruptcy) is a concern to both debt  
14 and equity investors. Thus, the required yield on a bond provides a benchmark or starting point  
15 with which to track and measure the cost rate of common equity capital. There is no need to  
16 segment the bond yield according to its components, because it is the total return demanded by  
17 investors that is important for determining the risk rate differential for common equity. This is  
18 because the complete bond yield provides the basis to determine the differential, and as such,  
19 consistency requires that the computed differential must be applied to the complete bond yield  
20 when applying the risk premium approach. To apply the risk rate differential to a partial bond  
21 yield would result in a misspecification of the cost of equity because the computed differential  
22 was initially determined by reference to the entire bond return.

23       The risk rate differential between the cost of equity and the yield on long-term corporate  
24 bonds can be determined by reference to a comparison of holding period returns (here defined  
25 as one year) computed over long time spans. This analysis assumes that over long periods of  
26 time investors' expectations are on average consistent with rates of return actually achieved.  
27 Accordingly, historical holding period returns must not be analyzed over an unduly short period  
28 because near-term realized results may not have fulfilled investors' expectations. Moreover,  
29 specific past period results may not be representative of investment fundamentals expected for  
30 the future. This is especially apparent when the holding period returns include negative returns  
31 which are not representative of either investor requirements of the past or investor expectations



1 for the future. The short-run phenomenon of unexpected returns (either positive or negative)  
2 demonstrates that an unduly short historical period would not adequately support a risk  
3 premium analysis. It is important to distinguish between investors' motivation to invest, which  
4 encompass positive return expectations, and the knowledge that losses can occur. No rational  
5 investor would forego payment for the use of capital, or expect loss of principal, as a basis for  
6 investing. Investors will hold cash rather than invest with the expectation of a loss.

7 Within these constraints, page 1 of Schedule 10 provides the historical holding period  
8 returns for the S&P Public Utility Index which has been independently computed and the  
9 historical holding period returns for the S&P Composite Index which have been reported in  
10 Stocks, Bonds, Bills and Inflation published by Ibbotson & Associates. The tabulation begins  
11 with 1928 because January 1928 is the earliest monthly dividend yield for the S&P Public Utility  
12 Index. I have considered all reliable data for this study to avoid the introduction of a particular  
13 bias to the results. The measurement of the common equity return rate differential is based  
14 upon actual capital market performance using realized results. As a consequence, the  
15 underlying data for this risk premium approach can be analyzed with a high degree of precision.  
16 Informed professional judgment is required only to interpret the results of this study, but not to  
17 quantify the component variables.

18 The risk rate differentials for all equities, as measured by the S&P Composite, are  
19 established by reference to long-term corporate bonds. For public utilities, the risk rate  
20 differentials are computed with the S&P Public Utilities as compared with public utility bonds.

21 The measurement procedure used to identify the risk rate differentials consisted of  
22 arithmetic means, geometric means, and medians for each series. Measures of the central  
23 tendency of the results from the historical periods provide the best indication of representative  
24 rates of return. In regulated ratesetting, the correct measure of the equity risk premium is the  
25 arithmetic mean because a utility must expect to earn its cost of capital in each year in order to  
26 provide investors with their long-term expectations. In other contexts, such as pension  
27 determinations, compound rates of return, as shown by the geometric means, may be  
28 appropriate. The median returns are also appropriate in ratesetting because they are a  
29 measure of the central tendency of a single period rate of return. Median values have also been  
30 considered in this analysis because they provide a return which divides the entire series of  
31 annual returns in half and are representative of a return that symbolizes, in a meaningful way,

the central tendency of all annual returns contained within the analysis period. Medians are regularly included in many investor-influencing publications.

As previously noted, the arithmetic mean provides the appropriate point estimate of the risk premium. As further explained in Appendix H, the long-term cost of capital in rate cases requires the use of the arithmetic means. To supplement my analysis, I have also used the rates of return taken from the geometric mean and median for each series to provide the bounds of the range to measure the risk rate differentials. This further analysis shows that when selecting the midpoint from a range established with the geometric means and medians, the arithmetic mean is indeed a reasonable measure for the long-term cost of capital. For the years 1928 through 2005, the risk premiums for each class of equity are:

	<u>S&amp;P Composite</u>	<u>S&amp;P Public Utilities</u>
Arithmetic Mean	<u>5.78%</u>	<u>5.27%</u>
Geometric Mean	4.14%	3.18%
Median	<u>8.94%</u>	<u>6.95%</u>
Midpoint of Range	<u>6.54%</u>	<u>5.07%</u>
Average	<u>6.16%</u>	<u>5.17%</u>

The empirical evidence suggests that the common equity risk premium is higher for the S&P Composite Index compared to the S&P Public Utilities.

If, however, specific historical periods were also analyzed in order to match more closely historical fundamentals with current expectations, the results provided on page 2 of Schedule 10 should also be considered. One of these sub-periods included the 54-year period, 1952-2005. These years follow the historic 1951 Treasury-Federal Reserve Accord which affected monetary policy and the market for government securities.

A further investigation was undertaken to determine whether realignment has taken place subsequent to the historic 1973 Arab Oil embargo and during the deregulation of the financial markets. In each case, the public utility risk premiums were computed by using the arithmetic mean, and the geometric means and medians to establish the range shown by those values. The time periods covering the more recent periods 1974 through 2005 and 1979 through 2005 contain events subsequent to the initial oil shock and the advent of monetarism as

- 1 Fed policy, respectively. For the 54-year, 32-year and 27-year periods, the public utility risk
- 2 premiums were 6.05%, 5.19%, and 5.20% respectively, as shown by the average of the specific
- 3 point-estimates and the midpoint of the ranges provided on page 2 of Schedule 10.

**CAPITAL ASSET PRICING MODEL**

Modern portfolio theory provides a theoretical explanation of expected returns on portfolios of securities. The Capital Asset Pricing Model ("CAPM") attempts to describe the way prices of individual securities are determined in efficient markets where information is freely available and is reflected instantaneously in security prices. The CAPM states that the expected rate of return on a security is determined by a risk-free rate of return plus a risk premium which is proportional to the non-diversifiable (or systematic) risk of a security.

The CAPM theory has several unique assumptions that are not common to most other methods used to measure the cost of equity. As with other market-based approaches, the CAPM is an expectational concept. There has been significant academic research conducted that found that the empirical market line, based upon historical data, has a less steep slope and higher intercept than the theoretical market line of the CAPM. For equities with a beta less than 1.0, such as utility common stocks, the CAPM theoretical market line will underestimate the realistic expectation of investors in comparison with the empirical market line which shows that the CAPM may potentially misspecify investors' required return.

The CAPM considers changing market fundamentals in a portfolio context. The balance of the investment risk, or that characterized as unsystematic, must be diversified. Some argue that diversifiable (unsystematic) risk is unimportant to investors. But this contention is not completely justified because the business and financial risk of an individual company, including regulatory risk, are widely discussed within the investment community and therefore influence investors in regulated firms. In addition, I note that the CAPM assumes that through portfolio diversification, investors will minimize the effect of the unsystematic (diversifiable) component of investment risk. Because it is not known whether the average investor holds a well-diversified portfolio, the CAPM must also be used with other models of the cost of equity.

To apply the traditional CAPM theory, three inputs are required: the beta coefficient (" $\beta$ "), a risk-free rate of return (" $R_f$ "), and a market premium (" $R_m - R_f$ "). The cost of equity stated in terms of the CAPM is:

$$k = R_f + \beta (R_m - R_f)$$

As previously indicated, it is important to recognize that the academic research has shown that the security market line was flatter than that predicted by the CAPM theory and it had a higher intercept than the risk-free rate. These tests indicated that for portfolios with betas

1 less than 1.0, the traditional CAPM would understate the return for such stocks. Likewise, for  
2 portfolios with betas above 1.0, these companies had lower returns than indicated by the  
3 traditional CAPM theory. Once again, CAPM assumes that through portfolio diversification  
4 investors will minimize the effect of the unsystematic (diversifiable) component of investment  
5 risk. Therefore, the CAPM must also be used with other models of the cost of equity, especially  
6 when it is not known whether the average public utility investor holds a well-diversified portfolio.

#### 7 Beta

8 The beta coefficient is a statistical measure which attempts to identify the non-  
9 diversifiable (systematic) risk of an individual security and measures the sensitivity of rates of  
10 return on a particular security with general market movements. Under the CAPM theory, a  
11 security that has a beta of 1.0 should theoretically provide a rate of return equal to the return  
12 rate provided by the market. When employing stock price changes in the derivation of beta, a  
13 stock with a beta of 1.0 should exhibit a movement in price which would track the movements in  
14 the overall market prices of stocks. Hence, if a particular investment has a beta of 1.0, a one  
15 percent increase in the return on the market will result, on average, in a one percent increase in  
16 the return on the particular investment. An investment which has a beta less than 1.0 is  
17 considered to be less risky than the market.

18 The beta coefficient (" $\beta$ "), the one input in the CAPM application which specifically  
19 applies to an individual firm, is derived from a statistical application which regresses the returns  
20 on an individual security (dependent variable) with the returns on the market as a whole  
21 (independent variable). The beta coefficients for utility companies typically describe a small  
22 proportion of the total investment risk because the coefficients of determination ( $R^2$ ) are low.

23 Page 1 of Schedule 11 provides the betas published by Value Line. By way of  
24 explanation, the Value Line beta coefficient is derived from a "straight regression" based upon  
25 the percentage change in the weekly price of common stock and the percentage change weekly  
26 of the New York Stock Exchange Composite average using a five-year period. The raw  
27 historical beta is adjusted by Value Line for the measurement effect resulting in overestimates in  
28 high beta stocks and underestimates in low beta stocks. Value Line then rounds its betas to the  
29 nearest .05 increment. Value Line does not consider dividends in the computation of its betas.

### Market Premium

The final element necessary to apply the CAPM is the market premium. The market premium by definition is the rate of return on the total market less the risk-free rate of return (" $R_m - R_f$ "). In this regard, the market premium in the CAPM has been calculated from the total return on the market of equities using forecast and historical data. The future market return is established with forecasts by Value Line using estimated dividend yields and capital appreciation potential.

With regard to the forecast data, I have relied upon the Value Line forecasts of capital appreciation and the dividend yield on the 1,700 stocks in the Value Line Survey. According to the September 8, 2006, edition of The Value Line Investment Survey Summary and Index, (see page 5 of Schedule 11) the total return on the universe of Value Line equities is:

	<u>Dividend Yield</u>	+	<u>Median Appreciation Potential</u>	=	<u>Median Total Return</u>
As of September 8, 2006	1.8%	+	10.67% <sup>1</sup>	=	12.47%

The tabulation shown above provides the dividend yield and capital gains yield of the companies followed by Value Line. Another measure of the total market return is provided by the DCF return on the S&P 500 Composite index. As shown below, that return is 12.44%.

DCF Result for the S&P 500 Composite					
D/P	( 1+5g )	+	g	=	k
1.80%	( 1.05275 )	+	10.55%	=	12.44%
where:	Price (P)	at	30-Sep-2006	=	1335.85
	Dividend (D)	for	1st Qtr '06	=	6.02
	Dividend (D)		annualized	=	24.08
	Growth (g)		First Call EpS	=	10.55%

Using these indicators, the total market return is 12.46% ( $12.47\% + 12.44\% = 24.91\% \div 2$ ) using both the Value Line and S&P derived returns. With the 11.54% forecast market return and the 5.25% risk-free rate of return, a 7.21% ( $12.46\% - 5.25\%$ ) market premium would be

<sup>1</sup> The estimated median appreciation potential is forecast to be 50% for 3 to 5 years hence. The annual capital gains yield at the midpoint of the forecast period is 10.67% (i.e.,  $1.50^{25} - 1$ ).

1 indicated using forecast market data.

2 With regard to the historical data, I provided the rates of return from long-term historical  
3 time periods that have been widely circulated among the investment and academic community  
4 over the past several years, as shown on page 6 of Schedule 11. These data are published by  
5 Ibbotson Associates in its Stocks, Bonds, Bills and Inflation ("SBBBI"). From the data provided  
6 on page 6 of Schedule 11, I calculate a market premium using the common stock arithmetic  
7 mean returns of 12.3% less government bond arithmetic mean returns of 5.8%. For the period  
8 1926-2005, the market premium was 6.5% (12.3% - 5.8%). I should note that the arithmetic  
9 mean must be used in the CAPM because it is a single period model. It is further confirmed by  
10 Ibbotson who has indicated:

11 *Arithmetic Versus Geometric Differences*

12 For use as the expected equity risk premium in the CAPM, the  
13 *arithmetic* or *simple difference* of the *arithmetic* means of stock  
14 market returns and riskless rates is the relevant number. This is  
15 because the CAPM is an additive model where the cost of  
16 capital is the sum of its parts. Therefore, the CAPM expected  
17 equity risk premium must be derived by arithmetic, *not*  
18 *geometric*, subtraction.

19  
20 *Arithmetic Versus Geometric Means*

21 The expected equity risk premium should always be calculated  
22 using the arithmetic mean. The arithmetic mean is the rate of  
23 return which, when compounded over multiple periods, gives  
24 the mean of the probability distribution of ending wealth values.  
25 This makes the arithmetic mean return appropriate for  
26 computing the cost of capital. The discount rate that equates  
27 expected (mean) future values with the present value of an  
28 investment is that investment's cost of capital. The logic of  
29 using the discount rate as the cost of capital is reinforced by  
30 noting that investors will discount their (mean) ending wealth  
31 values from an investment back to the present using the  
32 arithmetic mean, for the reason given above. They will therefore  
33 require such an expected (mean) return prospectively (that is, in  
34 the present looking toward the future) to commit their capital to  
35 the investment. (Stocks, Bonds, Bills and Inflation - 1996  
36 Yearbook, pages 153-154)

37  
38 For the CAPM, a market premium of 6.86% ( $6.5\% + 7.21\% = 13.71\% \div 2$ ) would be  
39 reasonable which is the average of the 6.5% using historical data and a market premium of  
40 7.21% using forecasts.

**COMPARABLE EARNINGS APPROACH**

Value Line's analysis of the companies that it follows includes a wide range of financial and market variables, including nine items that provide ratings for each company. From these nine items, one category has been removed dealing with industry performance because, under approach employed, the particular business type is not significant. In addition, two categories have been ignored that deal with estimates of current earnings and dividends because they are not useful for comparative purposes. The remaining six categories provide relevant measures to establish comparability. The definitions for each of the six criteria (from the Value Line Investment Survey - Subscriber Guide) follow:

**Timeliness Rank**

The rank for a stock's probable relative market performance in the year ahead. Stocks ranked 1 (Highest) or 2 (Above Average) are likely to outpace the year-ahead market. Those ranked 4 (Below Average) or 5 (Lowest) are not expected to outperform most stocks over the next 12 months. Stocks ranked 3 (Average) will probably advance or decline with the market in the year ahead. Investors should try to limit purchases to stocks ranked 1 (Highest) or 2 (Above Average) for Timeliness.

**Safety Rank**

A measure of potential risk associated with individual common stocks rather than large diversified portfolios (for which Beta is good risk measure). Safety is based on the stability of price, which includes sensitivity to the market (see Beta) as well as the stock's inherent volatility, adjusted for trend and other factors including company size, the penetration of its markets, product market volatility, the degree of financial leverage, the earnings quality, and the overall condition of the balance sheet. Safety Ranks range from 1 (Highest) to 5 (Lowest). Conservative investors should try to limit purchases to equities ranked 1 (Highest) or 2 (Above Average) for Safety.



Financial Strength

The financial strength of each of the more than 1,600 companies in the VS II data base is rated relative to all the others. The ratings range from A++ to C in nine steps. (For screening purposes, think of an A rating as "greater than" a B). Companies that have the best relative financial strength are given an A++ rating, indicating an ability to weather hard times better than the vast majority of other companies. Those who don't quite merit the top rating are given an A+ grade, and so on. A rating as low as C++ is considered satisfactory. A rating of C+ is well below average, and C is reserved for companies with very serious financial problems. The ratings are based upon a computer analysis of a number of key variables that determine (a) financial leverage, (b) business risk, and (c) company size, plus the judgment of Value Line's analysts and senior editors regarding factors that cannot be quantified across-the-board for companies. The primary variables that are indexed and studied include equity coverage of debt, equity coverage of intangibles, "quick ratio", accounting methods, variability of return, fixed charge coverage, stock price stability, and company size.

Price Stability Index

An index based upon a ranking of the weekly percent changes in the price of the stock over the last five years. The lower the standard deviation of the changes, the more stable the stock. Stocks ranking in the top 5% (lowest standard deviations) carry a Price Stability Index of 100; the next 5%, 95; and so on down to 5. One standard deviation is the range around the average weekly percent change in the price that encompasses about two thirds of all the weekly percent change figures over the last five years. When the range is wide, the standard deviation is high and the stock's Price Stability Index is low.

Beta

A measure of the sensitivity of the stock's price to overall fluctuations in the New York Stock Exchange Composite Average. A Beta of 1.50 indicates that a stock tends to rise (or fall) 50% more than the New York Stock Exchange Composite Average. Use Beta to measure the stock market risk inherent in any diversified portfolio of, say, 15 or more companies. Otherwise, use the Safety Rank, which measures total risk inherent in an equity, including that portion attributable to market

1 fluctuations. Beta is derived from a least squares regression  
2 analysis between weekly percent changes in the price of a stock  
3 and weekly percent changes in the NYSE Average over a  
4 period of five years. In the case of shorter price histories, a  
5 smaller time period is used, but two years is the minimum. The  
6 Betas are periodically adjusted for their long-term tendency to  
7 regress toward 1.00.

8  
9 Technical Rank

10  
11 A prediction of relative price movement, primarily over the next  
12 three to six months. It is a function of price action relative to all  
13 stocks followed by Value Line. Stocks ranked 1 (Highest) or 2  
14 (Above Average) are likely to outpace the market. Those  
15 ranked 4 (Below Average) or 5 (Lowest) are not expected to  
16 outperform most stocks over the next six months. Stocks  
17 ranked 3 (Average) will probably advance or decline with the  
18 market. Investors should use the Technical and Timeliness  
19 Ranks as complements to one another.

**PETITIONER'S EXHIBIT KAH**

**INDIANA-AMERICAN WATER COMPANY  
I.U.R.C. CAUSE NO. 43187**

**DIRECT TESTIMONY**

**OF**

**KERRY A. HEID**

**ON**

**PURCHASED POWER ADJUSTMENT**

**SPONSORING PETITIONER'S EXHIBITS  
KAH-1 THROUGH KAH-7**

**DIRECT TESTIMONY**  
**OF**  
**KERRY A. HEID**

**I. INTRODUCTION AND OVERVIEW**

**1. Please state your name and business address.**

A. My name is Kerry A. Heid. My address is 3212 Brookfield Drive, Newburgh,  
IN 47630.

**2. What is your occupation?**

A. I am an independent rate consultant. I have been engaged by Indiana-  
American Water Company ("Petitioner") to recommend and develop a fuel  
and purchased power cost recovery mechanism, hereinafter referred to as a  
Purchased Power Adjustment ("PPA"), in this proceeding.

**3. What is your educational background?**

A. In 1973 I graduated from Purdue University with a Bachelor of Science  
degree in Civil Engineering. In 1985 I graduated from Indiana University with  
a Master of Business Administration degree, majoring in Finance.

**4. Do you hold any professional accreditations?**

1 A. Yes. I have been a registered Professional Engineer in the State of Indiana  
2 since 1977.  
3

4 **5. Please describe your business experience.**

5 A. My business experience and qualifications are set forth in Petitioner's Exhibit  
6 KAH-1. I was formerly Director of Rates for Vectren Corporation, a  
7 combination electric and gas electric utility. I would also note that I am a  
8 member of the American Water Works Association ("AWWA") Rates and  
9 Charges Committee, which is responsible for the AWWA Water Rates  
10 Manual M1, "Principles of Water Rates, Fees, and Charges." I am also on  
11 the AWWA Rates and Charges Subcommittee that is drafting the next  
12 edition of the AWWA Water Rates Manual. I was also formerly Principal  
13 Water and Sewer Engineer with the Indiana Utility Regulatory Commission  
14 (and its predecessor the Public Service Commission of Indiana), as well as a  
15 member of the NARUC (National Association of Regulatory Utility  
16 Commissioners) Water Subcommittee.  
17

18 **6. Have you previously testified before this Commission?**

19 A. Yes. I have testified on numerous occasions before this Commission.  
20

21 **7. Please discuss how your testimony is organized.**

22 A. My testimony is organized into the following sections:

23 I. Introduction and Overview

1 II. Nature of Fuel and Purchased Power Costs

2 III. Impact of Nature of Costs on Ratemaking Methodologies

3 IV. Purchased Power Adjustment Mechanism

4  
5 **8. What exhibits are you sponsoring in this proceeding?**

6 A. I am sponsoring the following exhibits:

7 KAH-1 Business Experience and Qualifications of Kerry A. Heid.  
8 KAH-2 Listing of Petitioner's Electric Suppliers and Tariffs  
9 KAH-3 Listing of Electric Suppliers' Rate Adjustment Mechanisms  
10 KAH-4 Hoosier Energy Wholesale Power Cost Tracker  
11 KAH-5 Proposed PPA Tariff Sheets  
12 KAH-6 Proposed PPA Schedules  
13 KAH-7 PPA Filing and Reconciliation Time Line  
14

15  
16 **9. What is the purpose of your testimony concerning Petitioner's proposed**  
17 **PPA?**

18 A. The purpose of my testimony concerning the PPA is to discuss the proposed  
19 method for the recovery of fuel and purchased power costs, as well as the  
20 policy, ratemaking, financial and accounting aspects of Petitioner's request  
21 for authority to recover the purchased power costs through this mechanism.  
22

23 My testimony presents Petitioner's proposal for the recovery of fuel and  
24 purchased power costs. That proposal is for the implementation of a PPA  
25 tracker mechanism utilizing actual fuel and purchased power costs for an  
26 historical twelve (12) month period. These amounts would be recovered  
27 over a subsequent 12-month period and would be subject to an annual

1 reconciliation of actual costs to recovered costs.  
2

3 **10. Please briefly summarize why Petitioner is proposing a PPA.**

4 A. Fuel (primarily natural gas) and purchased power costs are the single largest  
5 operation and maintenance expense for Petitioner. The natural gas and  
6 electric utility industries have been in the midst of unprecedented change.  
7 The Commission is well aware of the volatility in the natural gas market and  
8 its impact on customers. Increasingly complex and costly federal  
9 environmental regulations and the increasing price of fuel are causing  
10 recurrent cost increases to purchased power. Moreover, costs from the  
11 electric utilities' participation, either directly or indirectly via their wholesale  
12 suppliers, in Regional Transmission Organizations (principally the Midwest  
13 Independent System Operator, or "MISO") are being passed through to  
14 customers through the Fuel Adjustment Clauses ("FAC") on a quarterly basis  
15 or through MISO trackers on a quarterly basis. The ever-changing nature of  
16 fuel (natural gas) and purchased power costs does not fit within the  
17 traditional test year ratemaking framework that requires pro forma rate case  
18 adjustments to be fixed, known and measurable and occurring within twelve  
19 (12) months following the end of the test year. The timely recovery of costs  
20 is reasonable from a ratemaking perspective, in that a basic tenet of  
21 regulation is that the utility should have a reasonable opportunity to recover  
22 its prudently-incurred costs of providing service.  
23

**II. NATURE OF FUEL AND PURCHASED POWER COSTS**

**11. Please discuss Petitioner's fuel costs.**

A. Petitioner's fuel costs are primarily natural gas costs used for domestic service to its various district offices. As such, it is a relatively small percentage of the total fuel and purchased costs. However, as the Commission is only too well aware, the volatility of the natural gas marketplace and the ability of some gas utilities to change their Gas Cost Adjustments ("GCAs") as often as monthly places a burden on customers, including Petitioner who must incur these costs to provide service to its customers.

**12. Please describe the Petitioner's purchased power costs.**

A. Petitioner is served by 17 different electric utilities under 51 different electric rate schedules. These electric utilities and their associated tariff rate schedules are identified on Petitioner's Exhibit KAH-2. Petitioner is served by all five investor-owned utilities (IOU's) operating in Indiana, as well as four municipal utilities and eight electric distribution cooperatives. The Indiana Municipal Power Agency ("IMPA") sells power to all four of the municipal utilities. Of the four municipal utilities, three remain regulated by the Commission. All eight electric distribution cooperatives purchase power from either Hoosier Energy Rural Electric Cooperative ("Hoosier Energy") or Wabash Valley Power Association ("WVPA"). Of the eight electric distribution cooperatives, only two remain regulated by the Commission.



1 PSI Energy (PSI), Southern Indiana Gas & Electric Company (Vectren),  
2 Northern Indiana Public Service Company (NIPSCO) and Indianapolis Power  
3 & Light Company (IPL) are all members of MISO, as are IMPA, Hoosier  
4 Energy and WVPA.

5  
6 **13. Please describe the changes occurring in the electric utility industry that**  
7 **give rise to the electric price volatility that the proposed PPA addresses.**

8 A. The electric utility industry has been in the midst of unprecedented change  
9 during the past few years, and the transition seems to be far from over. One  
10 only need review the Commission's annual Electric Reports to the  
11 Regulatory Flexibility Committee of the Indiana General Assembly  
12 ("Regulatory Flexibility Report") to obtain a sense of the changes. The  
13 Executive Summary of the 2006 Regulatory Flexibility Report summarizes  
14 the issues facing customers:

15 Increasingly complex and costly federal environmental regulations  
16 and the increasing price of fuel are the primary factors causing  
17 increases in the cost of electricity. The recovery of costs associated  
18 with increased coal and natural gas prices as well as the costs  
19 associated with the installation of new pollution control equipment  
20 have resulted in recurrent cost recovery proceedings before the  
21 Commission. Customers will also realize some costs from their  
22 power supplier's participation in Regional Transmission  
23 Organizations ("RTOs"—the Midwest ISO in Carmel or the PJM  
24 Interconnection).

25  
26  
27 **Environmental**

28 **14. The above quote references increasingly complex and costly environmental**  
29 **regulations as causing increases in the cost of electricity. Please explain.**

1 A. Each electric generating utility must comply with applicable federal and state  
2 legal requirements, including environmental rules promulgated by both the  
3 United States Environmental Protection Agency ("USEPA") and by the  
4 Indiana Department of Environmental Management ("IDEM"). Such rules  
5 establish environmental compliance standards that govern emissions from  
6 electric generating units. Electric generating units have been subject to  
7 increasingly more stringent pollution reduction requirements since the 1990  
8 amendments to the Clean Air Act.

9  
10 **15. Please describe some of the pollution reduction requirements currently**  
11 **facing the electric utilities.**

12 A. Under the Clean Air Act, each state is required to adopt a State  
13 Implementation Plan ("SIP") to implement the attainment and maintenance of  
14 National Ambient Air Quality Standards ("NAAQS") for a number of  
15 pollutants. If the USEPA makes a finding that a SIP is substantially  
16 inadequate to achieve the attainment or maintenance of the NAAQS in a  
17 state, the USEPA may call upon the state to revise its SIP ("a SIP Call").

18  
19 In 1998, the USEPA issued a NO<sub>x</sub> SIP Call that required many states,  
20 including Indiana, to develop revised SIPs designed to reduce NO<sub>x</sub>  
21 emissions to meet budgeted levels the USEPA had set for each state.  
22 Indiana was required to propose a SIP by October 2000 that would  
23 implement controls on emissions sufficient to meet the USEPA's NO<sub>x</sub> budget

1 by May 2004. In order to meet the Indiana NO<sub>x</sub> budget prescribed by the  
2 USEPA, Indiana's SIP Call required certain utility NO<sub>x</sub> controls that would  
3 limit the acceptable level of emissions from electric generation.  
4

5 In January 2004, the USEPA published two new significant proposed  
6 emission reduction requirements: (1) the Clean Air Interstate Rule ("CAIR");  
7 and (2) the Clean Air Mercury Rule ("CAMR"). According to the USEPA,  
8 these two rules, which are separate but closely related, will trigger the  
9 largest investment in air quality improvement in the history of the United  
10 States. The new CAIR and CAMR rules will require Indiana's electric  
11 generating utilities to achieve reductions in SO<sub>2</sub>, NO<sub>x</sub> and mercury emissions  
12 that are in addition to the previous SO<sub>2</sub> and NO<sub>x</sub> reductions.  
13

14 **16. What are the immediate implications of the required pollution reduction**  
15 **requirements?**

16 A. Indiana electric utilities have begun to plan and prepare their systems for  
17 compliance with the environmental mandates. IPL, PSI, NIPSCO and  
18 Vectren have received approval from the Commission of their individual  
19 compliance plans. Moreover, each of these utilities has received approvals  
20 from the Commission to implement environmental cost adjustments that  
21 allow them to immediately pass through the capital and operating costs to  
22 customers as frequently as semi-annually.  
23

1 **17. Please elaborate.**

2 A. These environmental compliance plans and associated cost recovery are  
3 addressed in various Indiana statutes: Indiana Code §§8-1-8.8 directs the  
4 Commission to encourage clean coal projects through the application of  
5 financial incentives and timely recovery of costs associated with such  
6 projects; and Indiana Code §§8-1-2-6.6 and 6.7 discuss ratemaking  
7 treatment for Clean Coal Technology ("CCT"). These statutes generally  
8 serve to encourage the use of Illinois Basin coal through the installation of  
9 CCT equipment by allowing the utilities to recover their operation and  
10 maintenance expenses, depreciation, taxes and capital costs through retail  
11 rate mechanisms.

12  
13 **Cost of Fuel**

14 **18. The Commission's 2006 Regulatory Flexibility Report also noted that the**  
15 **increasing price of fuel is another primary factor causing increases in the**  
16 **cost of electricity. Please explain.**

17 A. The Commission's 2006 Regulatory Flexibility Report notes that the recovery  
18 of increased costs associated with coal and natural gas have also resulted in  
19 recurrent cost increases through the quarterly FAC Proceedings. The  
20 volatility and extreme price levels in the natural gas marketplace have been  
21 well documented, and the Commission is well aware of these impacts on  
22 customers.

23

1 The Indiana electric industry has long relied on coal as its major source for  
2 generating electric power in Indiana. Coal's local abundance and low cost  
3 have made it the local choice for most Indiana base load generation.  
4 However, the price of coal has recently experienced increases as well. For  
5 example, the Energy Information Administration ("EIA") Annual Coal Report  
6 issued in October 2006 noted:

7 The majority of coal deliveries to the electric power sector are  
8 through long-term contracts, sometimes in conjunction with spot  
9 purchases to supplement demand. Average delivered coal prices at  
10 electric utilities (a subset of the electric power sector) increased for  
11 a fifth consecutive year to \$31.22 per short ton, an increase of 14.4  
12 percent.  
13

14 In addition, it is not uncommon for coal contracts to have escalation clauses  
15 based on diesel fuel prices.  
16

17 Finally, the additional fuel costs attributable to MISO operations are now  
18 being passed through to customers in the FACs. MISO now directs the  
19 dispatch of all of the MISO members' generating units on a regional  
20 economic dispatch basis considering the economics of the generation offers  
21 into the MISO market. This has created a number of new fuel-related  
22 charges or credits that can be incurred or received by the MISO members.  
23 In its Order in Cause No. 42685, dated June 1, 2005, the Commission  
24 determined that many of these charges and credits represented components  
25 of the cost of fuel and are thus subject to recovery through the fuel  
26 adjustment clause ("FAC"). This will be discussed in more detail in the next  
27 section of my testimony.

Midwest Independent System Operator

19. The Commission's 2006 Regulatory Flexibility Report also notes that customers will also realize some costs from their electric utility's participation in Regional Transmission organizations, e.g. MISO. Please explain.

A. Transmission policy in the United States has been in a constant state of change since the enactment of the Energy Policy Act of 1992, which initiated electric utility industry reform. In 1996, the Federal Energy Regulatory Commission ("FERC") implemented open access transmission through FERC's Orders 888 and 889, which provided for nondiscriminatory transmission access. Those two Orders marked the beginning of a dramatic change to the way in which electric transmission systems are used. To further FERC's open access initiative, FERC implemented Order 2000 in December 1999, which defined the requirements of Regional Transmission Organizations ("RTOs"), and strongly encouraged transmission owners to join an RTO. As a result of these industry initiatives, the cost structure of an electric utility's service function was fundamentally altered.

20. What RTOs have been formed in Indiana?

A. Two RTOs serve utilities in Indiana – MISO and PJM. Most Indiana electric utilities are members of MISO, including PSI, NIPSCO, IPL, Vectren, IMPA, WIPA and Hoosier Energy. Only Indiana & Michigan Power Company

1 ("AEP") is a member of PJM. Consequently, the RTO having the greatest  
2 potential impact on Petitioner is MISO, and thus the subsequent discussions  
3 on RTOs will be focused on MISO.  
4

5 **21. Please describe the MISO-related costs incurred by the electric utilities.**

6 A. Not only are there new administrative costs associated with managing  
7 MISO's transmission support operations and its energy market platform, but  
8 there are also newly required capital investments related to constructing new  
9 transmission capacity needed to support the increased power flows  
10 associated with the Midwest Energy Market. Electric utilities' MISO-related  
11 costs can be grouped into the following three categories: (1) non-fuel  
12 charges assessed by MISO pursuant to rate schedules that have been  
13 approved by the FERC; (2) fuel costs related to the participation in the Day 2  
14 Energy Market; and (3) transmission costs included in MISO's FERC-  
15 approved Attachment O formula rate for the electric utilities. As further  
16 discussed below, the fuel costs will flow through the quarterly FAC. The  
17 remaining two types of non-fuel costs may be subject to recovery through  
18 dedicated trackers or subsequent base rate cases.  
19

20 **A. NON-FUEL CHARGES ASSESSED BY MISO**

21 **22. What are the non-fuel charges assessed by MISO?**

22 A. MISO currently assesses the following non-fuel charges to electric utilities:

23 (1) **Schedule 10 and Schedule 10-FERC-ISO Cost Recovery Adder and**  
24 **FERC Annual Charges Recovery.** These schedules provide for the

1 recovery by MISO of the cost of building and operating MISO's control  
2 center, coordinated regional transmission planning, administering the  
3 MISO tariff, any deferred pre-operating costs and recovery of the annual  
4 assessments paid to the FERC by MISO.  
5

6 (2) **Schedule 16—Financial Transmission Rights Administrative Service**  
7 **Cost Recovery Adder.** This schedule provides for the recovery of Day 2  
8 Market costs related to bilateral trading coordination, FTR administration,  
9 FTR software tools, simultaneous feasibility analysis, revenue  
10 distribution, and FTR administration.  
11

12 (3) **Schedule 17—Energy Market Support Cost Recovery Adder.** This  
13 schedule provides for the recovery of Day 2 Market costs related to  
14 market modeling and scheduling, market bidding, locational marginal  
15 pricing coordination, market settlements and billing, market monitoring  
16 functions, and the economic dispatch of generating resources to serve  
17 load in the MISO footprint while establishing a spot energy market.  
18

19 (4) **Schedule 24—Control Area Operator Cost Recovery.** This schedule  
20 provides for the recovery of control area or "balancing authority" costs  
21 incurred by transmission owning members of MISO as a result of  
22 implementing the Day 2 Market.  
23  
24

25 **23. Are there other non-fuel charges that the electric utilities will incur under**  
26 **the MISO tariff?**

27 A. Yes. The Commission found some MISO charges to be non-fuel related in  
28 Cause No. 42685. In addition, electric utilities will be assessed charges by  
29 MISO for reliability upgrades to the MISO transmission system. At some  
30 later date, the electric utilities will also be assessed charges for economic  
31 upgrades to the MISO transmission system that are built by other  
32 transmission owning members of MISO. Finally, at some point in the future,  
33 the electric utilities could also be assessed charges for reactive power  
34 service provided by generators in the utilities' control areas.  
35



**B. FUEL COSTS ASSOCIATED WITH THE MISO DAY 2 ENERGY MARKET**

**24. Please describe the fuel costs related to the Day 2 Energy Market.**

A. Under the Day 2 Energy Market platform, MISO directs the dispatch of all of the MISO members' generating units on a regional economic dispatch basis considering the economics of the generation offers into the MISO market. The following fuel-related charges or credits can be incurred or received by the MISO members: (a) financial transmission rights ("FTR") congestion costs; (b) FTR congestion credits; (c) FTR auction settlements; (d) Virtual Bids and Offers in the Day-Ahead Market used for hedging jurisdictional load; (e) Day-Ahead recovery of Unit Commitment Costs; (f) Excess Congestions Charge Fund Credits; (h) resource adequacy commitment ("RAC") Recovery of Unit Commitment Costs; (i) Marginal Losses Surplus Credit; (j) Inadvertent Energy Charges or Credits; and (k) Revenue from Uninstructed Deviation Penalties. In its Order in Cause No. 42685, dated June 1, 2005, the Commission determined that these items represented components of the cost of fuel and are thus subject to recovery through the FAC.

**C. TRANSMISSION COSTS INCLUDED IN MISO'S ATTACHMENT O FORMULA**

**RATE**

**25. Please describe MISO Attachment O.**

A. MISO Attachment O is used to determine the transmission service rates under the MISO tariff for loads that sink in members' control areas.

1 Attachment O, which is updated annually, is used to determine the annual  
2 transmission revenue requirements for each transmission owner in MISO.  
3 For an investor owned utility, revenue requirements are determined based  
4 on plant and expense data from the utility's FERC Form 1 and include the  
5 following components: (a) operating expenses, including operation and  
6 maintenance expenses, taxes other than income tax, and depreciation  
7 expenses; (b) return on transmission net investment grossed up for income  
8 taxes; and less (c) transmission revenue credits.  
9

10 **26. Has the Commission allowed any utilities in Indiana to recover these costs**  
11 **through a MISO tracker?**

12 A. Yes. First, as already discussed, the Commission has previously  
13 determined that a certain group of MISO-related costs are fuel costs and, as  
14 such, can be recovered through the quarterly FAC.

15 Second, in its Order in PSI's general rate case, Cause No. 42539 approved  
16 May 18, 2004, the Commission permitted PSI to quarterly track these non-  
17 fuel MISO charges through Standard Contract Rider No. 68-MISO

18 Management Cost and Revenue Adjustment. In approving PSI's adjustment  
19 rider, the Commission stated:

20 We find reasonable PSI's proposal to track Midwest ISO related  
21 costs and revenues, including costs that are: (1) the results of  
22 decisions by the FERC; (2) variable in amount from year to year; (3)  
23 variable as to timing; (4) substantial in individual and aggregate  
24 amounts; and (5) outside the control of PSI. PSI's proposal is  
25 balanced and designed to flow through to customers Midwest ISO-  
26 related transmission revenues received by PSI. Therefore, we find  
27 that PSI's proposal to track Midwest ISO related costs should be

approved. (Cause No. 42539, Order dated May 18, 2004, at p. 120).

**27. Have other utilities proposed MISO trackers?**

A. Yes. In its current electric rate case, Cause No. 43111, Vectren is proposing a MISO Cost and Revenue Adjustment ("MCRA") to recover incremental changes in the costs associated with its membership in MISO. Vectren's proposed MCRA would allow for the timely recovery of incremental MISO charges and incremental MISO transmission costs. Specifically, Vectren is proposing to recover, on a quarterly basis, incremental changes in the non-fuel related charges assessed by MISO and incremental charges in the key cost and revenue components of Vectren's transmission revenue requirements determined through the application of the FERC-approved Attachment O calculations.

**28. Are the aforementioned environmental, fuel and MISO costs the only sources of purchased power cost volatility being experienced by Petitioner?**

A. No. First, it should be noted that in addition to the aforementioned trackers, the electric utilities have a number of other trackers with which they flow through cost increases and decreases on a periodic basis. Petitioner's Exhibit KAH-3 lists the many rate adjustment mechanisms utilized by the Petitioner's electric suppliers to adjust electric rates as frequently as quarterly.

Second, Vectren has recently filed a general rate case in which it proposes

1 to increase rates by an average of over 18 percent. In its filing, it also  
2 indicates that over the next five years, it expects to invest at least an  
3 additional \$775 million in capital investments. It also indicated that it is "on  
4 the brink of our next investment in baseload generation," a coal fired unit  
5 with the latest emissions control technology.

6 Moreover, it should be noted that of the 17 different power suppliers, seven  
7 are no longer regulated by this Commission and, as such, can raise their  
8 rates with only the adoption of an ordinance or resolution.

9  
10 **29. Please summarize your testimony to this point.**

11 A. My preceding testimony has described the various environmental, fuel and  
12 structural (e.g. MISO) issues, as well as other trackers and general rate  
13 cases, that are causing the recurrent cost changes to fuel and purchased  
14 power costs for Petitioner.

15 In the case of generating utilities, the utilities are seeking FAC changes,  
16 environmental trackers and MISO trackers, and base rate increases. In the  
17 case of IOUs, those costs flow directly through to the retail customer on a  
18 real-time basis. In the case of IMPA, Hoosier and WVPA, these costs are  
19 passed through to their member companies, *i.e.* the municipal electric  
20 utilities and rural electric cooperatives who provide the electric service to  
21 Petitioner, who in turn, pass these cost increases immediately on to the end  
22 use customers like Petitioner through wholesale power cost trackers.

23 Petitioner's Exhibit KAH-4 is an excerpt from Hoosier Energy's webpage that

1 discusses the need for a wholesale power cost tracker to track unpredictable  
2 costs that a utility incurs in providing service to customers.

3  
4 **30. What is the impact on Petitioner of this ability of the utilities to track**  
5 **through these cost increases on a real-time basis?**

6 A. The result is that Petitioner will receive frequent rate changes from its  
7 electric utility providers that it will not be able to reflect in its rates under  
8 traditional ratemaking. The traditional ratemaking approach in Indiana  
9 specifies that an historical test year is used, and that pro forma adjustments  
10 can be made to operating expenses if those adjustments are fixed, known  
11 and measurable and occurring within twelve (12) months following the end of  
12 the test year. With the number of different suppliers, Petitioner experiences  
13 natural gas and electric cost changes constantly. These cost changes are  
14 very real, but would not be considered fixed, known and measurable for  
15 traditional ratemaking treatment. Moreover, these costs may not yet be  
16 known at the time of the utility's filing of its case-in-chief. Therefore, most  
17 purchased power cost changes could not be reflected as pro forma  
18 adjustments in a rate case. Moreover, these pro forma adjustments are only  
19 allowed twelve (12) months beyond the end of the test year, so a utility filing  
20 rate cases even every two or three years has no opportunity to recover the  
21 majority of these costs. This violates a basic tenet of regulation in that the  
22 utility does not have a reasonable opportunity to recover these prudently-

1 incurred costs in providing service to its customers.

2  
3 **31. Are these fuel and purchased power costs material to Petitioner?**

4 A. Yes. Fuel and purchased power costs are the single largest operation and  
5 maintenance expense to Petitioner. Moreover, fuel and purchased power  
6 are also the costs most likely to experience significant changes, as  
7 described herein. To illustrate, the following table illustrates the rapid  
8 changes in fuel and purchased power expense since 2003.

9

10 12 Months	Fuel and
11 <u>Ended</u>	<u>Purchased Power</u>
12 12/31/03	\$4,255,028
13 12/31/04	\$4,435,477
14 12/31/05	\$4,852,743
15 6/30/06 (a)	\$5,342,796

16  
17 (a) Test Year.

18  
19  
20 It reflects a 25.6 percent increase in just two and one-half years, an annual  
21 rate of increase of 9.5 percent. Moreover, this rate of change is poised to  
22 only accelerate as a result of the factors previously described.

23  
24 Fuel and purchased power costs are in excess of 60 percent of the  
25 Petitioner's cost of production of water. Moreover, fuel and purchased  
26 power costs comprise a material percentage of Indiana-American's net  
27 income, historically ranging from 22 percent to 31 percent of net income.  
28 Based on actual financial data through September 30, 2006, it is estimated

1 that fuel and purchased power will comprise 71 percent of net income during  
2 2006. Therefore, accurate cost recovery of fuel and purchased power costs  
3 is vitally important to Petitioner.  
4  
5

6 **III. IMPACT OF NATURE OF COSTS ON RATEMAKING**  
7 **METHODOLOGIES**

8  
9 **32. Based on your experience with utility regulation and ratemaking, are you**  
10 **familiar with the traditional ratemaking methodologies that have been**  
11 **employed by the Commission as well as other regulatory commissions?**

12 A. Yes.  
13

14 **33. What are those traditional ratemaking methodologies?**

15 A. In general, two traditional ratemaking methodologies are common in Indiana  
16 and other regulatory jurisdictions. For the purpose of my testimony, I will  
17 refer to these methodologies as the "test year adjusted" base rate approach  
18 and the tracker approach.  
19

20 Under the test year adjusted base rate approach, base rates are set  
21 prospectively and are based on an adjusted test year that is presumed to be  
22 representative of conditions when rates will be in effect. The test year  
23 adjusted base rate approach measures the total costs incurred in conducting

1 operations over a historical twelve (12) month period, and adjusts those  
2 costs for changes that are fixed, known and measurable and occurring within  
3 twelve (12) months following the end of the test year. The adjusted costs  
4 are intended to be representative of prospective conditions when rates will  
5 be in effect, and sets rates that will produce revenues to match costs of that  
6 prospective period.

7  
8 Under the tracker approach, rates are adjusted through a reconciliation or  
9 "true-up," mechanism to ensure that an accurate recovery of costs occurs.  
10

11 **34. What is your understanding of the difficulty in estimating expected fuel and**  
12 **purchased power costs for pro forma adjustment purposes in a rate case?**

13 A. As previously described, the recovery of costs associated with increased  
14 coal and natural gas prices as well as costs associated with the installation  
15 of new pollution control equipment and MISO-related costs have resulted in  
16 recurrent cost recovery proceedings before the Commission. Moreover, for  
17 those utilities not regulated by the Commission, they only need to pass an  
18 ordinance or resolution adopting new rates, without any regulatory  
19 proceeding. Therefore, unlike earlier years when electric prices were  
20 relatively stable, Petitioner is now confronted with ever changing fuel and  
21 purchased power costs.  
22



1     **35. In your opinion, for the purpose of accurately recovering purchased power**  
2     **costs, do such characteristics make the use of the test year adjusted**  
3     **ratemaking methodology less desirable than the tracker ratemaking**  
4     **methodology?**

5           A. Yes. If the cost data used to set rates according to the test year adjusted  
6           ratemaking methodology does not include the impacts on fuel and  
7           purchased power costs from these various electric utility trackers and other  
8           increases, the rates approved in this case will not function as intended.  
9           Under-recoveries of costs will be the probable outcome.

10          The ever-changing nature of fuel and purchased power costs does not fit  
11          within the traditional test year ratemaking framework that requires pro forma  
12          adjustments to be fixed, know and measurable and occurring within twelve  
13          (12) months following the end of the test year. Moreover, the fact that the  
14          utility attempts to go at least a number of years between general rate cases  
15          exacerbates this problem and virtually ensures that Petitioner will under-  
16          recover its fuel and purchased power costs.

17  
18     **36. In your opinion, what factors should the Commission consider in evaluating**  
19     **which ratemaking methodology is most appropriate for the recovery of fuel**  
20     **and purchased power costs?**

21           A. In my opinion the test year adjusted base rate approach is not the  
22           appropriate means for cost recovery when the following characteristics are  
23           present:

- 1       ▪ Costs are certain to occur, but future levels are variable from year to year,  
2       and accurate projections or pro forma adjustments are not possible;
- 3
- 4       ▪ Costs are to a great extent beyond the control of the utility;
- 5
- 6       ▪ Costs are potentially large in relation to net income, making it important to  
7       recover them accurately and on a timely basis.
- 8
- 9       ▪ Cost over-recovery or under-recovery is possible due to the above factors,  
10       creating the possibility of a significant detrimental impact on customers or  
11       shareholders;
- 12

13       When these characteristics are present, the most accurate, fair and efficient  
14       means of matching recoveries with costs is through the use of the tracker  
15       ratemaking methodology.

16

17       **37. Are the above characteristics present with respect to the purchased power**  
18       **costs that are proposed to be subject to the PPA?**

19       A. Yes. My previous testimony indicates that some level of fuel and purchased  
20       power changes are certain to occur, while substantial uncertainties exist with  
21       respect to the level of those costs. Moreover, fuel and purchased power  
22       costs are to a great extent beyond the control of the utility. Finally,  
23       purchased power costs are the single largest operation and maintenance  
24       expense for Petitioner and constitute a significant percentage of net income.

25

26       Given the wide variations in and the difficulties in making estimates of the  
27       level of fuel and purchased power costs, combined with the fact that they do  
28       not fit into the fixed, known and measurable ratemaking framework, the  
29       possibility and indeed the probability exists that the test year adjusted

1 ratemaking methodology will result in an over-recovery or an under-recovery  
2 of those costs. The tracker ratemaking methodology provides the most  
3 accurate, fair and efficient means of recovering fuel and purchased power  
4 costs. Therefore, Petitioner is proposing a Purchased Power Adjustment  
5 mechanism to ensure accurate cost recovery of its fuel and purchased  
6 power costs.

7  
8  
9 **IV. PURCHASED POWER ADJUSTMENT MECHANISM**

10 **38. Please summarize Petitioner's proposed PPA mechanism.**

11 A. The proposed PPA would have the following features:

- 12 (1) An appropriate pro forma test year amount of fuel and purchased power  
13 costs would be determined and included within base rates. The PPA, then,  
14 would reflect only the incremental increase or decrease in estimated  
15 purchased power costs from the amount included in base rates.  
16  
17 (2) The PPA would be based on actual historical fuel and purchased power  
18 costs incurred during a previous twelve month period. To provide for prior  
19 Commission scrutiny and approval of each PPA, Petitioner would make an  
20 annual filing with the Commission that would consist of testimony and other  
21 evidence establishing the appropriateness of the purchased power costs  
22 incurred, as well as the reconciliation of prior period over and under-  
23 recoveries.  
24  
25 (3) A volumetric charge would be determined by dividing the allocated fuel and  
26 purchased power costs to be recovered (including previous period over  
27 and under-recoveries) by estimated annual sales volumes. Consistent with  
28 the concept of single tariff pricing that the Commission has previously  
29 approved for Petitioner, a single PPA rate would be determined that would  
30 be applicable to all of Petitioner's water systems.  
31  
32 (4) The PPA would be subject to an annual reconciliation in a process similar  
33 to the current DSIC reconciliation process. Any resulting over or under-  
34 recovery of fuel and purchased power costs (purchased power variances)  
35 would be credited/recovered in subsequent PPAs.

1  
2  
3 **39. How will the historical fuel and purchased power costs be determined that**  
4 **would be included in the PPA for recovery in the subsequent PPA recovery**  
5 **period?**

6 A. Fuel and purchased power costs are segregated and recorded in Account  
7 615. Therefore, the historical fuel and purchased power costs recorded in  
8 this account during the previous twelve (12) month period would be used.  
9

10 **40. How would Petitioner treat purchased power cost over or under-recoveries**  
11 **due to variations from the estimated volumes?**

12 A. PPA variances will be determined annually in connection with Petitioner's  
13 annual PPA proceedings. These variances will be flowed back or recovered  
14 over a twelve (12) month period in subsequent PPAs.  
15

16 **41. Please summarize the PPA.**

17 A. The PPA provides for the tracking of fuel and purchased power costs with an  
18 annual reconciliation, so that customers will neither underpay nor overpay. If  
19 these highly variable fuel and purchased power costs were included in base  
20 rates without reconciliation, the recovery would remain at a fixed level until  
21 the next rate case, and any variance from actual costs would not be subject  
22 to collection or refund. The PPA eliminates this problem.  
23

1     **42. Please describe the document that has been marked as Petitioner's Exhibit**  
2     **KAH-5.**

3     A. Petitioner's Exhibit KAH-5 includes two proposed tariff sheets reflecting the  
4     proposed Purchased Power Adjustment. Petitioner's Exhibit KAH-5, Page 1  
5     of 2, is the tariff sheet reflecting the proposed Purchased Power Adjustment  
6     rates. Petitioner's Exhibit KAH-5, Page 2 of 2, is the tariff sheet setting forth  
7     the Base Rate Fuel and Purchased Power Costs. This tariff sheet will  
8     provide the per Ccf (hundred cubic feet) and per Mgal (thousand gallons)  
9     fuel and purchased power costs included in base rates necessary for the  
10    PPA calculations and reconciliation. The calculation of the Base Rate  
11    Purchased Power Costs is included in Petitioner's Exhibit KAH-6, Schedule  
12    2, which will be subsequently discussed.

13  
14                   **PPA SCHEDULES**

15    **43. Please discuss the PPA ratemaking calculations that Petitioner proposes to**  
16    **submit to the Commission as part of each annual filing.**

17    A. Petitioner's Exhibit KAH-6, consisting of Schedules 1 through 4, reflects the  
18    ratemaking calculations that Petitioner proposes to submit to the  
19    Commission as part of each annual filing. Hypothetical numbers are  
20    reflected on Petitioner's Exhibit KAH-6 since it is merely for illustrative  
21    purposes at this time.

22  
23    **44. Please describe Schedule 1 of Petitioner's Exhibit KAH-6.**

1 A. Schedule 1 of Petitioner's Exhibit KAH-6 presents the derivation of the  
2 Purchased Power Adjustment rates for the twelve (12) month rate period.  
3 Lines 1 through 3 reflect the total fuel and purchased power costs to be  
4 recovered during the current PPA period. It is comprised of the historical  
5 fuel and purchased power costs (Line 1) and the over- or under-recovery  
6 variance from a prior period (Line 2).  
7 Line 4 is the projected Ccf sales, which is divided by the total PPA costs  
8 (Line 3) to determine the total PPA unit cost (Line 5).  
9 The Base Rate PPA Unit Cost (Line 6) is deducted from the total PPA Unit  
10 Cost (Line 5) to determine the PPA Rate prior to gross-up for Indiana Utility  
11 Receipts Tax ("IURT"), which is reflected on Line 7.  
12 Line 8 shows the proposed PPA Rate in \$/Ccf (hundred cubic feet), which is  
13 derived by dividing the PPA Rate (Line 7) by the IURT gross-up factor of  
14 0.9847. Line 8a converts the proposed PPA Rate from Line 8 into \$/Mgal  
15 (thousand gallons).  
16

17 **45. Please describe Schedule 2 of Petitioner's Exhibit KAH-6.**

18 A. Schedule 2 of Petitioner's Exhibit KAH-6 presents the calculation of the Base  
19 Rate Cost of Fuel and Purchased Power. It is derived by simply dividing the  
20 total pro forma fuel and purchased power costs determined in this  
21 proceeding by the adjusted test year (pro forma) Ccf sales for the water  
22 districts determined in this proceeding.  
23

1     **46. Please describe Schedule 3 of Petitioner's Exhibit KAH-6.**

2           A. Schedule 3 presents the reconciliation of projected costs to actual costs for  
3           an historical twelve (12) month period. The resulting over-recoveries or  
4           under-recoveries would be flowed back or recovered over the twelve (12)  
5           month rate period of that current PPA filing. This reconciliation process is  
6           similar to the familiar DSIC reconciliation process. Lines 1 through 3  
7           calculate the "Fuel and Purchased Power Costs Recovered" by multiplying  
8           the total actual Ccf sales for the water districts times the billed PPA rate.

9  
10          Line 4 reflects the "Fuel and Purchased Power Costs to be Recovered"  
11          based on the actual Fuel and Purchased Power Expenses incurred during  
12          the previous period, plus the over- and under-recovery variances that are to  
13          be recovered/flowed back during the period.

14  
15          Line 5 reflects the calculation of the over- or under-recovery variance, which  
16          is calculated by subtracting the "Fuel and Purchased Power Costs  
17          Recovered" (Line 3) from the "Fuel and Purchased Power Costs to be  
18          Recovered" (Line 4).

19  
20                                   **TIMING OF PPA FILINGS**

21     **47. Please describe Petitioner's Exhibit KAH-7.**

22           A. Petitioner's Exhibit KAH-7 reflects the estimated timeline for the first three  
23           PPA filings. The various dates reflected on this schedule are based on the

1 assumption that the Commission will issue its approval in time to file the first  
2 PPA ("PPA-1") by October 1, 2007. If the approval date changes from that  
3 assumed in this testimony for illustrative purposes, each date on the timeline  
4 would simply be adjusted accordingly.

5  
6 **48. Please describe the timing of the initial Purchased Power Adjustment filing,**  
7 **PPA-1.**

8 A. The historical period for which costs would be recovered in PPA-1 would be  
9 the twelve (12) month period from August 2006 through July 2007. This is  
10 represented on Petitioner's Exhibit KAH-7 by the blue shaded, vertically  
11 striped area. The PPA-1 filing would be submitted on approximately October  
12 1, 2007, with an estimated rate effective date of January 1, 2008. The PPA-  
13 1 rates would be in effect from January 2008 through December 2008, as  
14 represented by the blue shaded, horizontally striped area. Because this  
15 would be the initial filing of the Purchased Power Adjustment, there would be  
16 no historical period to reconcile.

17  
18 **49. Please describe the second Purchased Power Adjustment filing, PPA-2.**

19 A. PPA-2 would recover fuel and purchased power costs for the subsequent  
20 historical period, i.e. the twelve (12) month period from August 2007 through  
21 July 2008. Please refer to the yellow shaded, vertically striped area on  
22 Petitioner's Exhibit KAH-7. The PPA-2 filing would be submitted on  
23 approximately October 1, 2008, with an estimated rate effective date of



1 January 1, 2009. The PPA-2 rates would be in effect from January 2009  
2 through December 2009, as represented by the yellow shaded, horizontally  
3 striped area. At the time of filing of PPA-2, the PPA-1 rates would not yet  
4 have been in effect for a full twelve (12) month period. Therefore, PPA-2 will  
5 not reconcile a previous period.  
6

7 **50. Please describe the third Purchased Power Adjustment filing, PPA-3.**

8 A. PPA-3 would recover fuel and purchased power costs for the subsequent  
9 historical period i.e. the twelve (12) month period from August 2008 through  
10 July 2009. Please refer to the green shaded, vertically striped area on  
11 Petitioner's Exhibit KAH-7. The PPA-3 filing would be submitted on  
12 approximately October 1, 2009, with an estimated rate effective date of  
13 January 1, 2010. The PPA-3 rates would be in effect from January 2010  
14 through December 2010, as represented by the green shaded, horizontally  
15 striped area. An entire twelve (12) months of actual historical data from the  
16 PPA-1 rates covering January 2008 through December 2008 would now be  
17 available to reconcile, and it is represented on Petitioner's Exhibit KAH-7 by  
18 the blue shaded, horizontally striped area.  
19

20 **51. Would the subsequent Purchased Power Adjustment filings follow the same**  
21 **pattern as the third PPA filing?**

1           A. Yes. Each projection and reconciliation period will simply roll forward by  
2           twelve (12) months.

3

4       **52. Does this conclude your prepared direct testimony?**

5           A. Yes.

**KERRY A. HEID, P.E.**  
**President**

***Heid Rate and Regulatory Services***

Mr. Heid is an independent rate consultant with 26 years of gas, electric, water and wastewater utility experience in the rate and regulatory areas. Mr. Heid was previously Director of Rates for Vectren Corporation where he directed the rate activities for the Vectren utilities of Indiana Gas Company, Southern Indiana Gas and Electric Company and Vectren Energy Delivery of Ohio. While at Vectren Mr. Heid was responsible for preparation of cost of service studies, development of rate schedules and preparation of Purchased Gas Adjustment ("PGA") filings. Mr. Heid has testified on numerous occasions regarding cost of service studies and rate design.

Prior to his employment with Vectren, Mr. Heid was a senior member of the Indiana Utility Regulatory Commission technical staff. Mr. Heid was also previously employed in the Management Services Division of Black & Veatch Consulting Engineers, where he prepared cost of service studies for utilities throughout the United States.

Since leaving Vectren Mr. Heid has continued consulting with Vectren on gas and electric cost of service and rate design matters. Mr. Heid has also assisted other gas, electric, water and wastewater utility clients in preparing cost of service studies and developing new rate schedules. Mr. Heid has also provided cost of service and rate design assistance to large customers in various regulatory and court proceedings.

Mr. Heid has been actively involved as a member of the following professional industry associations: (i) *American Gas Association ("AGA") Rate and Strategic Planning Committee*, including former Chair of its Revenue Requirements Subcommittee; (ii) *Indiana Gas Association Rate Committee*, Former Chair; (iii) *Edison Electric Institute Economic Regulation and Competition Committee*; (iv) *Indiana Electric Association Rates and Tariffs Committee*; (v) *American Water Works Association Rates and Charges Committee*. Appointed to Subcommittee revising Manual M1, "Principles of Water Rates, Fees, and Charges;" (vi) *Water Subcommittee of the National Association of Regulatory Utility Commissioners ("NARUC")*; and (vii) *Water Environment Federation*.

Mr. Heid has been an instructor at the AGA Gas Rates School, has given presentations to the American Gas Association Rate and Strategic Planning Committee on various topics including PGA mechanisms, and has been invited by the Indiana Utility Regulatory Commission to conduct training for its staff on PGA mechanisms. Mr. Heid has served on the faculty at the NARUC Annual Eastern Utility Water Rate Seminar, and has given presentations to the Annual Meeting of the Indiana Chapter of the American Water Works Association, the Indiana Chapter of the American Society of Civil Engineers, the Indiana Water Association, the Indiana Rural Water Association, the Indiana Association of Conservancy Districts, and the Governor's Drought Advisory Committee.

Mr. Heid has a B.S. degree in Civil Engineering from Purdue University and an MBA degree with a concentration in finance from Indiana University. Mr. Heid is a registered Professional Engineer in the State of Indiana.

**ENGAGEMENTS OF KERRY A. HEID, P.E.**  
*Heid Rate and Regulatory Services*

<i><b>Client</b></i>	<i><b>Year</b></i>	<i><b>Project Emphasis</b></i>
Vectren North (Indiana Gas Co.)	1990	Gas Cost of Service Study and Rate Design Weather Normalization Clause
Vectren North (Indiana Gas Co.)	1992-1995	Gas Cost of Service Study and Rate Design Weather Normalization Clause Environmental Cost Recovery Tracker
Vectren North (Indiana Gas Co.)	1989-2002	Quarterly Gas Cost Adjustments
Vectren South (SIGECO)-Gas	2000-2002	Quarterly Gas Cost Adjustments
Vectren South (SIGECO)-Electric	2000-2002	Quarterly Electric Fuel Cost Adjustments Demand Side Management Cost Riders
Vectren Energy Delivery of Ohio	2000-2002	Quarterly Gas Cost Adjustments
Vectren Energy Delivery of Ohio	2001	Gas Cost Recovery Audit
Vectren Energy Delivery of Ohio	2001	Senate Bill 287 Implementation Gross Receipts Tax Rider
Vectren South (SIGECO)-Electric	2001	NOx Environmental Cost Recovery Mechanism
Vectren South (SIGECO)-Electric	2002	NOx Environmental Cost Recovery Mechanism
Vectren South (SIGECO)-Electric	2002	Review of Electric Cost of Service Study
Evansville Business Alliance	2002	Wastewater Cost of Service Study and Rate Design
Evansville Business Alliance	2002	Water Cost of Service Study and Rate Design
Mead Johnson (Bristol Myers)	2003	Wastewater Rate Projections
Vectren South (SIGECO)-Electric	2003	NOx Environmental Cost Recovery Mechanism
South Bend Industrial Intervenors	2003	Wastewater Cost of Service and Rate Design
Indiana Utilities Corporation	2003	Gas Cost of Service and Rate Design
Community Natural Gas Co.	2003	Gas Cost of Service Study and Rate Design
Indiana Natural Gas Corp.	2003	Gas Cost of Service Study and Rate Design

**ENGAGEMENTS OF KERRY A. HEID, P.E.**  
*Heid Rate and Regulatory Services*

<b>Client</b>	<b>Year</b>	<b>Project Emphasis</b>
Indiana-American Water Company	2003	Water Cost of Service Study and Rate Design Single Tariff Pricing
GPI at Danville Crossing	2003-2005	Wastewater Rate Design
Vectren South (SIGECO)-Gas	2003	Gas Cost of Service Study and Rate Design Weather Normalization Clause
Purdue University	2004	Wastewater Cost of Service Study and Rate Design
City of Frankfort , IN	2004	Water Cost of Service Study and Rate Design Large Customer Bypass Negotiations
Evansville Business Alliance	2004	Wastewater Cost of Service Study and Rate Design
Switzerland County Natural Gas	2004	Gas Cost of Service Study and Rate Design
Vectren Energy Delivery of Ohio	2004	Gas Cost of Service Study and Rate Design
Vectren North (Indiana Gas Co.)	2004	Gas Cost of Service Study and Rate Design Weather Normalization Clause
Clay Utilities Customers	2005	Outside City Surcharge
City of East Chicago, IN	2005	Water Cost of Service Study and Rate Design
Indianapolis (Veolia) Water Company	2006	Water Cost of Service Study and Rate Design
Culver Academies	2005	Wastewater Cost of Service Study and Rate Design
City of Anderson, IN	2005-2006	Water Cost of Service Study and Rate Design
Vectren South (SIGECO)-Electric	2006	Electric Cost of Service Study and Rate Design
Vectren South (SIGECO)-Gas	2006	Gas Cost of Service Study and Rate Design
MasterGuard Corporation	2006	Electric Rate Billing Dispute
City of Anderson, IN	2006	Wastewater Cost of Service Study and Rate Design
Lawrenceburg Gas Corp.	2006	Gas Cost of Service Study and Rate Design Rate Consolidation
Fountaintown Gas Company	2006	Transportation Balancing Provisions
Southeastern Indiana REMC	2006	Electric Cost of Service Study and Rate Design

**ENGAGEMENTS OF KERRY A. HEID, P.E.**  
*Heid Rate and Regulatory Services*

Lawrenceburg Gas Company Midwest Natural Gas Corporation Indiana Utilities Corporation South Eastern Indiana Natural Gas Co. Fountaintown Gas Company, Inc. Community Natural Gas Co. Boonville Natural Gas Corporation Chandler Natural Gas Corporation Indiana Natural Gas Corporation	2006	Weather Normalization Clauses
--	------	-------------------------------

## Summary of Indiana-American Electric Providers

(1)	(2)	(3)	(4)	
	Rate Schedule	IURC-Regulated	Supplier	
1	American Electric Power	MGS	Yes	N/A
2	American Electric Power	OTLT	Yes	N/A
3	American Electric Power	OTLT109	Yes	N/A
4	American Electric Power	SGS	Yes	N/A
5	American Electric Power	WTR+SWR	Yes	N/A
6	Bargersville Power & LT	GS	Yes	IMPA
7	Bargersville Power & LT	LP	Yes	IMPA
8	Cinergy (PSI Energy, Inc.)	AREALT	Yes	N/A
9	Cinergy (PSI Energy, Inc.)	CS	Yes	N/A
10	Cinergy (PSI Energy, Inc.)	HLF	Yes	N/A
11	Cinergy (PSI Energy, Inc.)	LLF	Yes	N/A
12	Cinergy (PSI Energy, Inc.)	ID 1150	Yes	N/A
13	Cinergy (PSI Energy, Inc.)	WP	Yes	N/A
14	Cinergy (PSI Energy, Inc.)	RS	Yes	N/A
15	Clark County REMC	SM/COMM	No	Hoosier
16	Crawfordsville EL & SW	GS	Yes	IMPA
17	Crawfordsville EL & SW	GSD	Yes	IMPA
18	Darlington L & P	1EL	No	IMPA
19	Indianapolis Power & Light	SL	Yes	N/A
20	Indianapolis Power & Light	SS	Yes	N/A
21	Jackson County REMC	GS821	Yes	Hoosier
22	Johnson County REMC	LGS	Yes	Hoosier
23	Johnson County REMC	MPC	Yes	Hoosier
24	Johnson County REMC	SPC	Yes	Hoosier
25	Kosciusko County REMC	LP	No	WVPA
26	NIPSCO	GA823	Yes	N/A
27	NIPSCO	GS281	Yes	N/A
28	NIPSCO	GS821	Yes	N/A
29	NIPSCO	GS823	Yes	N/A
30	NIPSCO	GS824	Yes	N/A
31	NIPSCO	MUNI PWR	Yes	N/A
32	NIPSCO	STLT	Yes	N/A
33	NIPSCO	GS283	Yes	N/A

## Summary of Indiana-American Electric Providers

(1)	(2)	(3)	(4)
	Rate Schedule	IURC-Regulated	Supplier
34	Richmond Power & Light	COMM LT SERV	IMPA
35	Richmond Power & Light	G PLUS	IMPA
36	Richmond Power & Light	GP24	IMPA
37	Richmond Power & Light	LP	IMPA
38	Richmond Power & Light	Outdoor Light	IMPA
39	Richmond Power & Light	SM COMM	IMPA
40	Rush Shelby Energy	GS	Hoosier
41	Rush Shelby Energy	GSD	Hoosier
42	South Central Indiana REMC	GEN PWR	Hoosier
43	Tipmont REMC	SM COMM	WVPA
44	Tipmont REMC	GS	WVPA
45	Tipmont REMC	LARGE COMM	WVPA
46	Tipmont REMC	SM COMM	WVPA
47	Vectren (SIGECO)	GS	N/A
48	Vectren (SIGECO)	OSS	N/A
49	Wabash County REMC	GS	WVPA
50	Wabash County REMC	GS1	WVPA
51	Wabash County REMC	GS3	WVPA



## **Indiana-American Electric Providers Rate Adjustment Mechanisms**

### **PSI Rate Riders**

Standard Contract Rider No. 60-Fuel Cost Adjustment  
Standard Contract Rider No. 62-Qualified Pollution Control Property Revenue Adjustment  
Standard Contract Rider No. 63-SO<sub>2</sub> and NO<sub>x</sub> Emission Allowance Adjustment  
Standard Contract Rider No. 64-Merger Savings Credit  
Standard Contract Rider No. 66-Demand Side Management Adjustment  
Standard Contract Rider No. 67-Purchased Power Tracker  
Standard Contract Rider No. 68-MISO Management Cost and Revenue Adjustment  
Standard Contract Rider No. 70-Summer Reliability Adjustment  
Standard Contract Rider No. 71-Clean Coal Operating Cost Revenue Adjustment

### **Vectren Rate Riders**

Appendix A - Fuel Adjustment Clause  
Appendix B - Demand side Management Adjustment  
Appendix C - Clean Air Act Amendment Adjustment  
Appendix E - Qualified Pollution Control Property-Construction Cost Adjustment  
Appendix F - Qualified Pollution Control Property-Operating Expense Adjustment  
MISO Cost and Revenue Adjustment (MCRA) - Proposed  
Generation Cost and Revenue Adjustment (GCRA) - Proposed

### **NIPSCO Rate Riders**

Appendix A - Purchased Power Cost Adjustment Tracking Factor  
Appendix B - Fuel Cost Charge  
Appendix C - Customer Credit Adjustment  
Appendix D - Environmental Cost Recovery Mechanism factor  
Appendix E - Environmental Expense Recovery Mechanism factor

### **IPL Rate Riders**

Rate No. 4 - Demand Side management Adjustment  
Rate No. 6 - Fuel Cost Adjustment  
Rate No. 19 - July 8, 2001 Storm Rebate  
Rate No. 20 - Environmental Compliance Cost Recovery Adjustment

### **Municipalities' and Rural Electric Cooperatives' Rate Riders**

Purchased Power Cost Adjustment Tracking Factors  
Fuel Adjustment Clause Factors

## Hoosier Energy Wholesale power tracker recovers unpredictable costs

**Perspective:  
Energy industry  
faces rising cost  
pressures**

A tracker is a commonly used utility rate mechanism that follows or "tracks" unpredictable costs that a utility incurs in providing service. The tracker is added to the base rate, which covers the cost of generating and delivering electricity to you in a reliable manner. Your REMC does not gain or profit from the increased tracker.

Prices in the wholesale power market fluctuate daily. Variability is driven by weather, generating unit outages, transmission constraints, fuel costs, and other factors. To account for these unpredictable costs, utilities rely on variable rate components such as trackers.

When the U.S. Congress introduced competition in wholesale electricity markets in 1992, dramatic price variability became commonplace based on daily supply and demand levels. Prior to this policy change, markets were regulated and price variability was more predictable.

The tracker recovers costs experienced in the deregulated wholesale electricity market during periods of high consumer demand or when generating units are out of service for repairs.

We know that minimizing costs is important to you and your family's budget. Your electric cooperative works to manage and control costs while continuing to provide reliable electric service at a competitive cost.

### Tracker Questions and Answers

#### ***What is the power cost tracker?***

A tracker is a mechanism that follows for "tracks" certain costs that a utility might incur in providing service to consumers.

#### ***What are these costs?***

Utilities use trackers for various unanticipated, unpredictable or highly variable costs including fuel, environmental requirements and purchased power above estimated levels projected for a given period. You may be familiar with fuel adjustment clauses used by natural gas utilities to recover their costs for purchasing gas during time of uncertain market conditions.

#### ***What are these costs not included in the base rate?***

These are costs of operations that are not fixed and cannot be predicted or known in advance. You may have read about extremely high wholesale power prices in California recently. Indiana experienced similar wholesale market fluctuations in the summers of 1998 and 1999, and at other times of high demand and short supply. These market price fluctuations are due to circumstances that cannot be predicted and create highly variable power market costs that cannot be forecast.

#### ***When are wholesale market power purchases necessary?***

An example is when a utility may lose a generating unit and be required to purchase power on the open market to replace some of its power supply to maintain reliable service.

***Is the REMC the only utility using a tracker?***

For many years, central and southern Indiana's electric cooperatives enjoyed the position of not having any variable component or tracker in our rates. All other Indiana electric utilities had these components already built into their rate structures. When Congress deregulated the electric wholesale power supply business, the industry became subject to increased volatility and uncertainty, and our power supplier experienced a need to implement a cost tracking mechanism. The tracker became part of your electric bill two years ago.

***How do my REMC's rates compare to those of other utilities?***

During the last decade, your electric cooperative has made great strides in rate competitiveness at the retail level. We do not expect that competitive position to change. Our rates are lower now than in 1994 because of successful efforts to manage costs, and because our wholesale power cooperative Hoosier Energy has decreased rates over the past 15 years. Your co-op has maintained a favorable position during a period of growth that required substantial capital investments to provide service to new customers.

***How does the tracker work?***

Through its wholesale power rate to the REMC, Hoosier Energy has built in and is recovering a certain level of purchased power costs based on historic generating unit performance and other factors. The tracker is used to recover costs related to unanticipated circumstances such as those that occurred earlier this year.

***How do Hoosier Energy's wholesale costs compare to those of other power suppliers?***

Hoosier Energy has been among the lowest cost wholesale suppliers in Indiana for the past several years. Hoosier Energy's rates continue to be competitive with other Indiana and regional power suppliers, which have included environmental and purchased power costs on consumer bills through a tracker mechanism.

***What are other reasons for the tracker?***

Electric cooperatives are consumer-owned, but like other businesses must operate in a financially responsible manner to provide reliable service and maintain competitive rates. The tracker will help the electric cooperative manage risks associated with wholesale power costs, maintain financial stability, and avoid large increase in customer bills.

INDIANA-AMERICAN WATER COMPANY, INC.

IURC No. W-17-C  
Original Page 1 of 2

## PURCHASED POWER ADJUSTMENT (PPA)

The Purchased Power Adjustment (PPA) set forth on this schedule is applicable to all water districts, and shall be added to the volumetric rates billed.

### PPA

Rate per 100 Cubic Feet      \$0.0000

Rate per 1000 Gallons      \$0.0000

Issued: \_\_\_\_\_ Effective: \_\_\_\_\_

Issued by:

Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

INDIANA-AMERICAN WATER COMPANY, INC.

IURC No. W-17-C  
Original Page 2 of 2

## **BASE RATE COST OF FUEL AND PURCHASED POWER**

The Base Cost of Fuel and Purchased Power determined in the general rate proceeding in Cause No. 43187 is as set forth in the following table.

	<u>Base Rate Cost of Fuel and Purchased Power</u>
Base Rate per 100 Cubic Feet	\$0.1083

Issued: \_\_\_\_\_ Effective: \_\_\_\_\_

Issued by: Terry L. Gloriod, President  
555 E. County Line Road  
Greenwood, Indiana 46143

**PURCHASED POWER ADJUSTMENT NO. 1**

**I.U.R.C. Cause No 43187  
Petitioner's Exhibit KAH-6  
Schedule 1**

**INDIANA-AMERICAN WATER COMPANY  
PURCHASED POWER ADJUSTMENT  
DETERMINATION OF PURCHASED POWER ADJUSTMENT  
EFFECTIVE JANUARY 1, 2008**

1	PPA Costs to be Recovered (8/1/07 - 7/31/07)		\$6,018,296
2	Variance from Prior Period (Schedule 3)		<u>\$0</u>
3	Total to be Recovered (Line 1 + Line 2)		\$6,018,296
4	Projected Sales Volumes (Ccf)		45,200,180
5	Total PPA Unit Cost (Line 3 / Line 4) (\$/Ccf)		\$0.1331
6	Less: Base Rate Fuel and Purchased Power Unit Cost (Schedule 2) (\$/Ccf)		<u>\$0.1083</u>
7	PPA Rate Before Indiana Utility Receipts Tax (Line 5 - Line 6) (\$/Ccf)		\$0.0248
8	Proposed PPA Rate Modified for Indiana Utility Receipts Tax (Line 7 / .9847)	(\$/Ccf)	\$0.0252
8a	Proposed PPA Rate Modified for Indiana Utility Receipts Tax (Line 8 / 0.75)	(\$/Mgal)	\$0.0336

**PURCHASED POWER ADJUSTMENT NO. 1**

**I.U.R.C. Cause No 43187  
Petitioner's Exhibit KAH-6  
Schedule 2**

**INDIANA-AMERICAN WATER COMPANY  
PURCHASED POWER ADJUSTMENT  
DERIVATION OF BASE RATE PPA COSTS  
AS DETERMINED IN CAUSE NO. 43187**

1	PPA Costs as Determined in Cause No. 43187	\$5,342,796 (a)
2	Adjusted Test Year (Pro Forma) Sales (Ccf)	<u>49,323,617</u>
3	Base Rate Purchased Power Costs (Line 1 / Line 2) (\$/Ccf)	\$0.1083

(a) Reflects water systems only. Excludes wastewater systems.

PURCHASED POWER ADJUSTMENT NO. 1

I.U.R.C. Cause No 43187  
Petitioner's Exhibit KAH-6  
Schedule 3

INDIANA-AMERICAN WATER COMPANY  
PURCHASED POWER ADJUSTMENT  
DETERMINATION OF PPA VARIANCE FOR THE PERIOD  
JANUARY 1, 2008 THROUGH DECEMBER 31, 2008

Line  
No.

**FUEL AND PURCHASED POWER COSTS RECOVERED**

1	Actual Sales 1/1/08-12/31/08 (Ccf)	0
2	PPA Rate (PPA-___, Schedule 1, Line 7) (\$/Ccf)	<u>\$0.0000</u>
3	PPA Costs Recovered (Line 1 * Line 2)	\$0

**FUEL AND PURCHASED POWER COSTS TO BE RECOVERED**

4	PPA Costs to be Recovered (PPA-___, Schedule 1, Line 3)	\$0
---	---	-----

**PURCHASED POWER COST VARIANCE**

5	PPA (Over)/Under Recovery Variance (Line 4 - Line 3)	\$0
---	--	-----



**PURCHASED POWER ADJUSTMENT NO. 1**

**I.U.R.C. Cause No 43187  
Petitioner's Exhibit No. KAH-7**

**INDIANA-AMERICAN WATER COMPANY  
PURCHASED POWER ADJUSTMENT  
PPA TIMELINE**

